

City of Merced



*Request for Bids
Camera Trailers*

For documents, questions, bid due date, and bid submission visit:

<https://www.cityofmerced.org/business-services/bid-opportunities>

Overview, Qualifications, Definitions

I. Overview of Requirements

- A. The City of Merced **Police Department** is seeking to purchase **Camera Trailers** per Exhibit A – Specifications as listed in the Line Items.

II. Bidder Qualifications

- A. Bidders must be an authorized dealer for the specified equipment capable of selling, delivering, and servicing the items as specified in Exhibit A.
- B. Bidders must submit Exhibit A's **Specs Sheet** and Exhibit B's **Bid Pricing Sheet** with their Bids. Indicate the manufacturer, model, trim (if applicable), and model year of proposed equipment on separate sheets as part of your submission. Failure to provide these two items will eliminate the bidder from further consideration.

III. Definitions, Acronyms, and Abbreviations

- A. Bid Documents = City documents, forms, exhibits, etc. attached to Bid.
- B. Bidder = the prospective or actual bidder, but not awarded.
- C. City = City of Merced
- D. Contractor = the awarded bidder.
- E. CR = City Representative.
- F. Bid = bid submitted by bidders via mail.
- G. RFB = Request for Bids: City-provided electronic documents/postings.

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Exhibit A: Specifications**I. Specifications****A. General**

1. **SUBSTITUTIONS** and **ALTERNATES** are **NOT acceptable** unless City has stated otherwise in the Specifications.
2. Do **NOT** include additional optional equipment or packages unless it is required by the manufacturer's standards to conform to our specifications.
3. Fill out the table below by circling the appropriate choice for each spec. Submit complete information for each alternate spec in a separate sheet.

SOLAR SURVEILLANCE CAMERA TRAILER SPECS SHEET			
Battery and Solar Power			
YES	NO	ALTERNATE	1300W solar power
YES	NO	ALTERNATE	1200 Amp hours of battery power
YES	NO	ALTERNATE	Wired for 12v/24v or 48v
Mast and Components			
YES	NO	ALTERNATE	25-to-30-foot mast
YES	NO	ALTERNATE	Complete Victron components or comparable
Functional Capabilities			
YES	NO	ALTERNATE	Full talk down capabilities
YES	NO	ALTERNATE	Siren and pre-recorded messages or warnings
YES	NO	ALTERNATE	Red/Blue lights
YES	NO	ALTERNATE	5G unlimited data
Cameras			
YES	NO	ALTERNATE	Axis Camera Package with 3 PTZ Cameras (M5526E) and IP Speaker (C1310E)
YES	NO	ALTERNATE	(2) Axis Q6010E Quad Cam, (2) Axis Q60E PTZ, SD Cards, Licenses and hardware
Standard Features			
YES	NO	ALTERNATE	Verizon 5G Certified
YES	NO	ALTERNATE	4G LTE Capable
YES	NO	ALTERNATE	Wifi Capable
YES	NO	ALTERNATE	Environmentally tested
YES	NO	ALTERNATE	Many power options available to meet any needs
YES	NO	ALTERNATE	On-site recording up to 30 days storage
YES	NO	ALTERNATE	Video Analytics

Camera Trailer

YES	NO	ALTERNATE	Heartbeat diagnostics
YES	NO	ALTERNATE	Daytime video review for project manager as needed
YES	NO	ALTERNATE	Custom Graphics

Exhibit B: Pricing

I. Quantities

- A. The quantities are firm fixed quantities for this bid.
- B. City may purchase additional units at the same bid prices **for up to one year** at same price based on model availability and the exact same configuration as in Exhibit A-Specifications.

II. Pricing

A. Pricing Terms

- 1. **Unit Price:** includes everything, including but not limited to transportation, delivery, offloading; registering units with DMV; providing exempt status license plates; includes all preparation, documentation, and transfer charges; includes environmental and disposal fees; no other costs will be considered.
- 2. **Discounts:** all applicable discounts must be factored into the unit price.
- 3. **Fixed Unit Prices:** prices are fixed through the delivery period for all units.
- 4. **Government-Mandated Taxes and Fees:** must be included in unit prices.
- 5. **CA Tire fee:** is the per tire fee that the State of California assess, which is subject to change. This amount is included in the Bid as a fixed cost.
- 6. **Sales Tax:** City will add the appropriate sales tax to each order.

B. Disallowed Costs

- 1. **Business Permits, Licenses and Fees:** obtain, at Contractor's sole expense, all permits and licenses required in connection with providing the required units and in Contractor's name.
- 2. **Additional charges:** not allowed, no fuel surcharges, no mileage rates.

C. Bid Results Price Sheet

- 1. The award bidder's Bid Results Price Sheet, as accepted by the City, will be incorporated as part of Exhibit B.

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Camera Trailer

CITY OF MERCED
REQUEST FOR BIDS
PRICING SHEET

purchasing@cityofmerced.org

MAIL SEALED BIDS TO: 678 W 18th St Merced CA 95340 / **PARCEL POST OR HAND DELIVER BIDS TO:** 2525 "O" ST MERCED CA 95340

QUOTE HEREON YOUR LOWEST PRICE F.O.B. MERCED (INCLUDE TAXES [8.25%], DISCOUNTS, REBATES, AND FEES IN UNIT PRICE) FOR THE FOLLOWING EQUIPMENT, MATERIALS, SUPPLIES OR SERVICES. NO ALLOWANCE FOR FREIGHT, CARTAGE, PACKING, OR POSTAGE UNLESS SPECIFIED ON THIS BID. WHERE BRAND OR MAKE IS SPECIFIED, SIMILAR OR EQUAL WILL BE CONSIDERED.

SEALED BIDS DUE:
Tuesday, April 15, 2025 at 2:00 P.M.


DEPT: Police Department
REQUISITION NO: 04152025

QTY	UOM	SKU	DESCRIPTION	UNIT PRICE	EXTENSION
1	ea		solar surveillance camera trailer per Exhibit A specifications	\$36,000.00	\$36,000.00
				TOTAL AMOUNT	\$36,000.00

COMPANY: Mid Valley Protection

BY: Dennis Perry

TITLE: Owner/CEO

SIGNATURE: Dennis Perry - 

DATE: 4/07/2025

PHONE (209) 595-6139

EMAIL: admin@midvalleyprotection.com

PAYMENT TERMS: (Net 30, 45, 60)

DELIVERY will be made in ____45____ days after receipt of order (A.R.O.).

CITY OFFICERS AND EMPLOYEES INELIGIBLE TO BID

Bidders are advised that under Government Code Section 1126 officers and employees of the City of Merced are **not eligible** to bid on City contracts (to provide equipment, materials, supplies, or services to the City) or to enter into a lease or other agreements with the City. Any bid submitted by a City officer or employee, either individually or through a partnership, corporation, or other form of business entity or association, will be rejected and may subject the employee to discipline under the City's Personnel Rules, Article XIX Section 19.02.

**** BID OPENING WILL BE HELD IN THE PURCHASING OFFICE CONFERENCE ROOM AT 2525 "O" STREET, MERCED, CA ****

NOTICE
ALL BIDS MUST BE SIGNED

END OF EXHIBIT B

Exhibit C: Bid Terms and Conditions

Specifications are intended to describe the specific type, size and quality of equipment which will best meet the demands of the City. They are not intended to favor any one brand or make. The mention herein of any particular name of equipment or material merely serves to specify the quality or general type required.

Machines or equipment must comply with current state and federal regulations.

All materials and auxiliary equipment shall conform to the size, quality, and quantity shown in the specifications. They shall be from new stock, delivered in good condition. No damaged items will be accepted.

City reserves the right to reject any or all bids and to waive informalities and minor irregularities.

The City reserves the right to determine which is the best bid considering price, quality, warranty and delivery within specified time limit, as well as any other criteria set forth in the bid.

Delivery time being of essence in the award of this purchase, all bids must specify delivery date on which the item(s) will be delivered. Supplier shall supply the goods and or perform the services, with the schedule and term, as specified herein. Time is of the essence. All items shall be delivered "free on board (F.O.B.) destination" to the location specified herein, full freight pre-paid except for special or expedited orders, which shall be agreed upon prior to shipment.

Successful bidder shall furnish the City's purchasing supervisor with all technical information on items listed in the specifications of the bid.

Price bid shall be the maximum prices paid by the City of Merced. Price quoted shall include taxes. The City is exempt from all Federal Excise Taxes.

Price shall include license, registration, tire, and any other relevant fees. Bidder agrees to register all vehicles with the California Department of Motor Vehicles (DMV) prior to delivery.

All invoices and correspondence shall show the number of the contract or purchase order issued to the bidder awarded.

If Bidder submits a bid for alternate items, Bidder shall fill out additional bid sheets, fully explaining the differences and any perceived advantages of said items.

Bidder's security in the form of a bid bond, certified or cashier's check issued by a responsible bank or banker of the State of California in the amount of 10% of the total net amount of the bid, and payable to the City of Merced must be attached to the bid proposal *only when required in the bid specifications*. Bidders shall be entitled to return of bid security; however, a successful bidder shall forfeit his bid security upon refusal or failure to execute the contract within ten (10) calendar days after the notice of award of contract, unless the City is responsible for the delay. City Council, on refusal or failure of the successful bidder to execute the contract, may award it to the next lowest responsible bidder, the amount of the lowest bidder's security shall be applied to the contract price differential between the lowest bid and the second lowest bid. Surplus, if any, shall be returned to the lowest bidder.

Conflict of Interest: Bidder certifies that no City officer, employee or authorized representative has any financial interest in the business of the bidder and that no person associated with the bidder has any interest, direct or indirect, which could conflict with this bid. The bidder is familiar with the provisions of California Government Code section 87100, *et seq.*, and certifies that it does not know of any facts which would violate these laws. Bidder will promptly advise City if a conflict arises.

Mid Valley Protection



PROPOSAL

City of Merced Police Department



Prepared for:

City of Merced RFB

Date: April 7th, 2025

Prepared by:

Dennis Perry, CEO

Mid Valley Protection, LLC

PO Box 3541 Turlock, CA. 95381

BENEFITS OF WORKING WITH MID VALLEY PROTECTION

- 20 Years of Law Enforcement Experience: Our extensive background ensures a high level of expertise and professionalism in all aspects of security services.
- 10 Years of Security Experience: A decade of hands-on experience in the security industry guarantees our capability to handle various security challenges effectively.
- Specializing in Mobile and Fixed Security Camera Protection: We offer advanced solutions tailored to both mobile and stationary security needs, enhancing overall safety and surveillance.
- Locally Owned: Being locally owned means we have a deep understanding of the community and its specific security requirements, allowing us to provide personalized services.
- Veteran Owned: Our veteran-owned status reflects our commitment to discipline, reliability, and a strong work ethic, values that are integral to our operations.

Standard Features:

- Verizon 5G Certified
- 4G LTE Capable
- Wifi Capable
- Environmentally tested
- Many power options available to meet any needs
- On-site recording up to 30 days storage
- Video Analytics
- Heartbeat diagnostics
- Optional 24-hour monitoring service
- Daytime video review for project manager as needed



SECURITY SURVEILLANCE CAMERA TRAILER SPEC SHEET:

Battery and Solar Power:

- 1300W solar power
- 1200 Amp hours of battery power
- Wired for 12v/24v or 48v

Mast and Components:

- 25-to-30-foot mast
- Complete Victron components

Functional Capabilities:

- Full talk down capabilities
- Siren and pre-recorded messages or warnings
- Red/Blue lights
- 5G unlimited data

CAMERA OPTIONS

- PTZ Cameras
- LPR Cameras
- Turret Cameras
- Bullet Cameras
- IR Cameras
- Thermal Cameras
- Quad Cameras
- Cameras can be tailored to meet clients' specific needs or integrated into current operating systems.

PRICING

The following table details the pricing for delivery of the services outlined in this proposal. This pricing is valid for 30 days from the date of this proposal:

Purchase Cost	Price
Custom 2025 Solar Surveillance Camera Trailer	\$25,000.00
Axis Camera Package with 3 PTZ Cameras (M5526E) and IP Speaker (C1310E)- alternative camera package available.	\$11,000.00
Custom Graphics by Function Graphics	Included
Tax (Merced) to be added by the city at time of purchase	TBD
Total (Not including taxes)	\$36,000.00

Disclaimer: The prices listed in the preceding table are an estimate for the services discussed. This summary is not a warranty of final price. Estimates are subject to change if project specifications are changed or costs for outsourced services change before a contract is executed.