

**ONE (1) FR CONVERSIONS PIONEER II AMBULANCE
2023 RAM PROMASTER 2500**

July 3, 2023

Chief Parker
Merced Fire Department
99 East 16th Street
Merced, CA 95340

Dear Chief Parker:

We really appreciate this opportunity to provide a proposal for an FR Conversions Model Pioneer II Type II ambulance. FR Conversions is based in Maryland, privately owned by Eliyahu Rosenbloom, a former medical transport company owner, and has been focused on Type II ambulances built on Ram ProMaster chassis, as well as mobility vans. They produce about 800 ambulances each year and are one of the largest manufacturers of Type II ambulances. One of the reasons we started representing FR Conversions is because their delivery times are so attractive, and the ProMaster offers a number of performance benefits. In addition, it's the only crash tested Type II ambulance available on the market today.

I'll also point out a few highlights of the proposed configuration:

- 2023 RAM ProMaster 2500 chassis, 3.6 L V6 engine; front-wheel drive; ABS traction control, 6-speed transmission; 8,900 lbs. GVWR
- KKK-certified
- Fuel efficient (estimated 14 - 16 mph)
- 74" interior headroom makes for a larger workspace
- 21" load-in height
- 36' turning radius
- Supplemental front seat-mounted side air bags; supplemental side-curtain air bags; drowsy driver detection; traffic signal recognition; ESC; all-speed traction control
- Rear view camera
- Comfortable interior layout
- Slide-out oxygen cylinder for convenient loading/unloading
- California Title 13 compliant steady burn red light and siren tones
- Expansive, 15-inch deep storage cabinets
- EVS flip-up, attendant seat, black, 3-point safety belt
- Additional 110V double-wall outlet
- Xantrex Freedom 80-1840 HF 1800 inverter/charger
- Kussmaul 20-amp auto eject shoreline
- All LED warning and scene light package
- Digital main O2 display
- Webasto Vancouver FM RC Primary AC system with 33,000 BTU rear HVAC system
- Two-person squad bench with 6-point safety belts
- Universal floor plate and prewire for cot fasteners that support charging capabilities
- OEM white

FR Conversions Standard Warranties

- 5-Year / 100,000-mile Power Train Warranty
- 3-Year / 36,000-mile conversion and chassis warranty
- OEM Materials: 1 Years/36,000 Miles

Pricing

| Description | Unit Price |
|--|----------------------------|
| One (1) FR Conversions Pioneer II Type II Ambulance, 2023 RAM ProMaster Van, per the attached summary specifications | \$99,680.00 |
| Upgrades, equipment, and additions per attached summary | <u>\$25,728.00</u> |
| <i>Sub-Total</i> | <i>\$125,408.00</i> |
| Transportation to Merced, CA | \$4,250.00 |
| Sales Tax, Merced County, Merced, 8.25% | \$10,346.16 |
| California Tire Fee, \$1.75 / Tire | <u>\$12.25</u> |
| Total | <u>\$140,016.41</u> |

**Assumes Merced Fire Department is exempt from California vehicles registration fees.*

Terms:

Payment Terms: Payment of \$114,288.41 is due ex-works FR Conversions, Westminster, MD. Balance for upgrades, equipment, and additions due at time of final delivery to Merced Fire Department. Payment shall be made directly to RedSky Emergency Vehicles.

Delivery: **Estimated production completed within 12 - 14 weeks.** Seller shall not be liable for failure to deliver or for any delay in delivering the motor vehicles covered by this agreement where such failure or delay is due, in whole or in part, to any cause beyond the control or without the fault or negligence of the Seller. Delays from the chassis manufacturer will result in extended delivery time, as will changes to this contract once the order has been placed with FR Conversions. Additions or deletions may be made if the vehicle has not passed that point in production at the time of change.

Delivery Terms: Ex-works Factory. Price includes transportation/delivery to Merced Fire Department, Merced, CA.

Sales & Use Taxes: The price for the motor vehicle specified in this agreement does not include Use Taxes (Federal, State, or Local) unless expressly stated. Purchaser assumes and agrees to pay, unless prohibited by law, and such Use, or Occupational Taxes imposed on or applicable to the transaction covered by this agreement, regardless of which party may have primary tax liability.

Validity: 30 days

Thank you again for this opportunity. Please don't hesitate to contact us with any questions you may have.

Respectfully,



John Airrington
Account Manager, Northern California