



SkyWest
AIRLINES®

Merced Yosemite Regional Airport Merced, CA

ATTACHMENT 5



Dear Mr. Faulk:

SkyWest Airlines is pleased to submit our proposal to provide Essential Air Service from Merced Yosemite Regional Airport, CA (MCE) to Los Angeles International Airport (LAX) onboard 50-seat CRJ200 aircraft under our United Airlines Codeshare Agreement.

We are excited about the opportunity to offer reliable and efficient air service to the region.

As outlined in the RFP, we propose operating 12 subsidized weekly round-trip flights for up to a four-year term. Our regional jets are ideal for both business and leisure travelers, and we'll provide a flight schedule designed for seamless connections to United Airlines' extensive network at LAX, ensuring convenient travel options for all passengers.

This service will not only improve air connectivity but also stimulate economic growth by enhancing business and tourism opportunities in the Merced, CA community. We believe this proposal offers the best option for the community's air service needs.

Thank you for your consideration.



Cody Thomas
Managing Director – Market Development



We will offer 12 subsidized weekly round-trip flights for up to a four-year term utilizing CRJ200 aircraft.



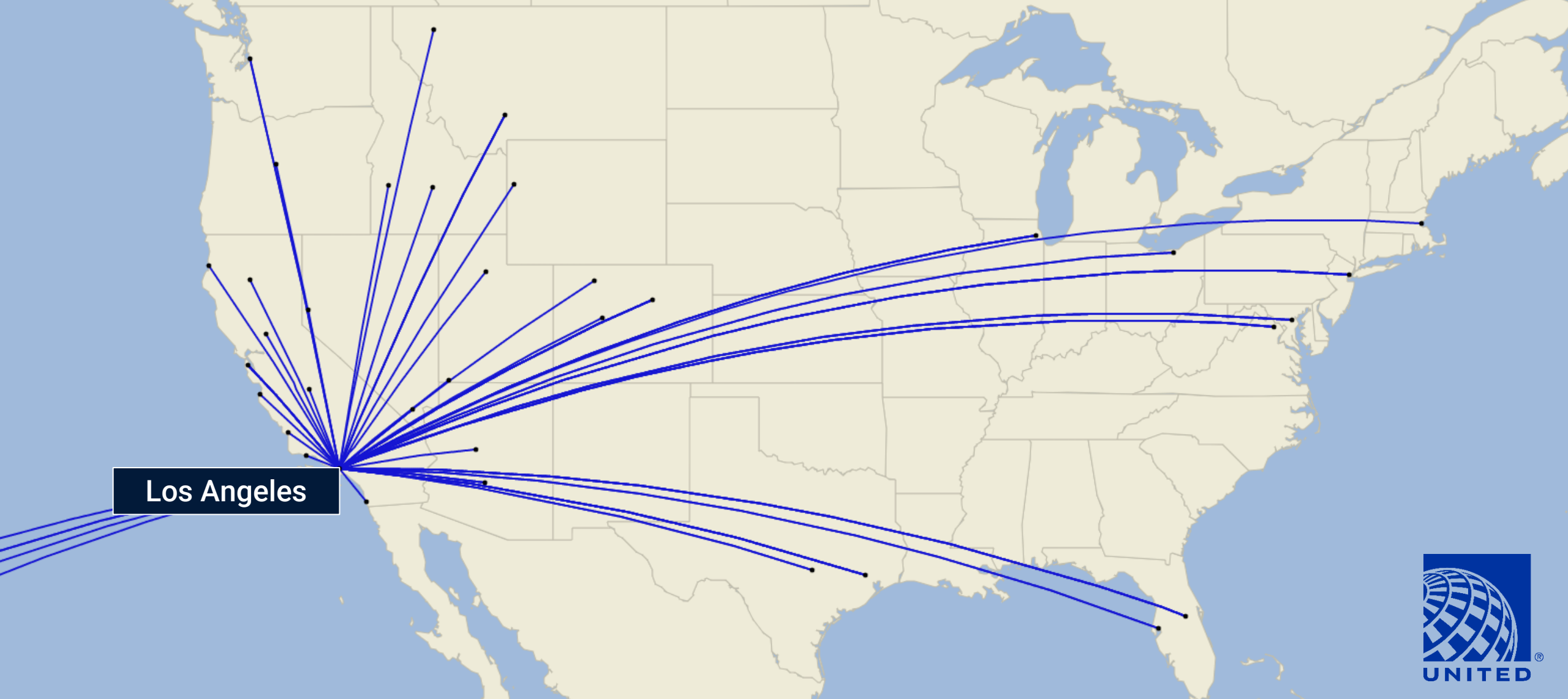
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SkyWest welcomes the opportunity to offer United Express service to the Merced, CA community. Our combination of safe and reliable aircraft, well-timed schedules, and access to the world's largest airline network will provide passengers with quality air service and stimulate economic growth in the region. SkyWest will also actively partner with the community to market the service with a variety of promotions including print, digital, radio and online.

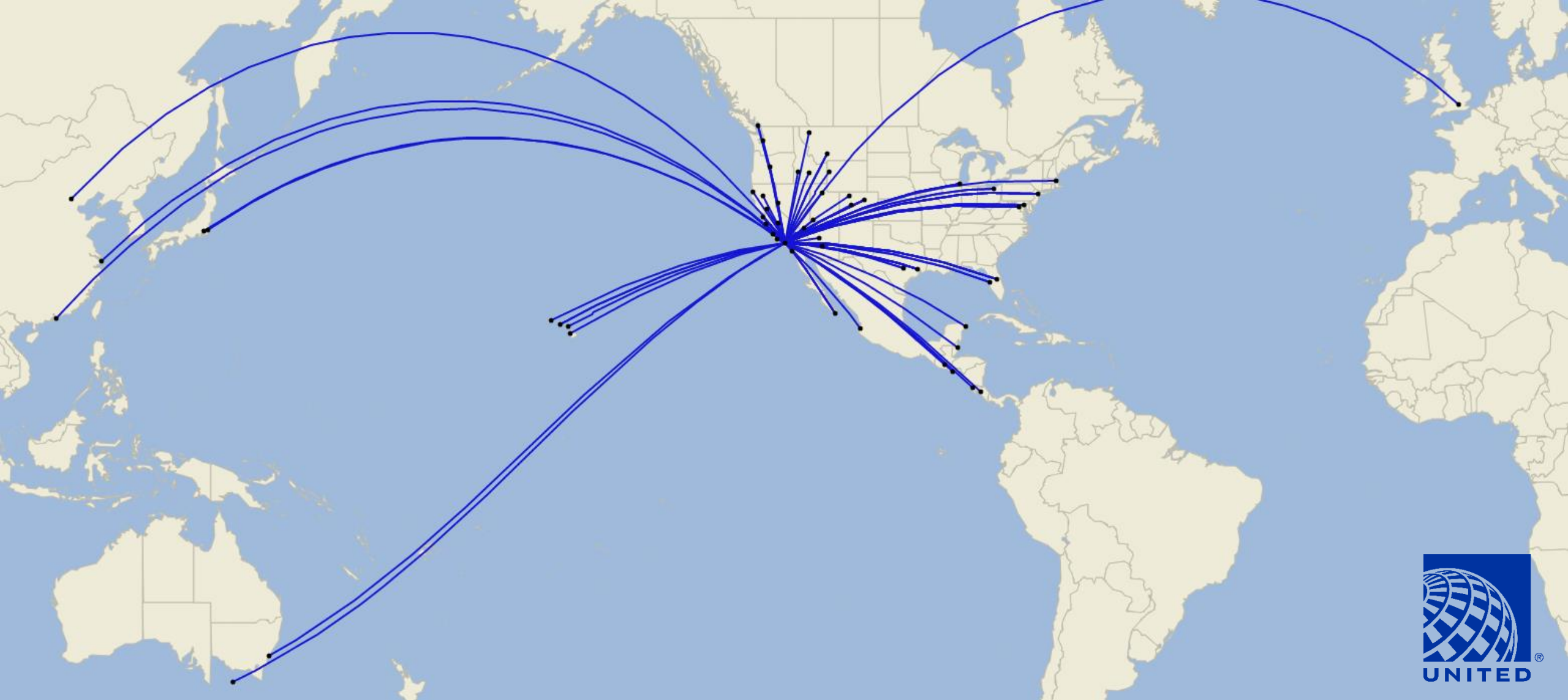
CODESHARE ADVANTAGE

	CODESHARE	INTERLINE
Full Itinerary on Single Ticket for Connecting Flights	✓	✗
Frequent Flyer Miles for Flights From MCE	✓	✗
Auto Bag Transfer on Connecting Flights in Hub	✓	✗
Pricing Advantage – Especially International	✓	✗
Irregular Operations (IROP) Protection	✓	✗
Gate Proximity to Partner Departures	✓	✗
Amenities – Lounge Access and Travel Support	✓	✗





DOMESTIC ROUTES FROM LAX



INTERNATIONAL ROUTES FROM LAX

50-SEAT JET SERVICE



Professional flight attendant
on every flight



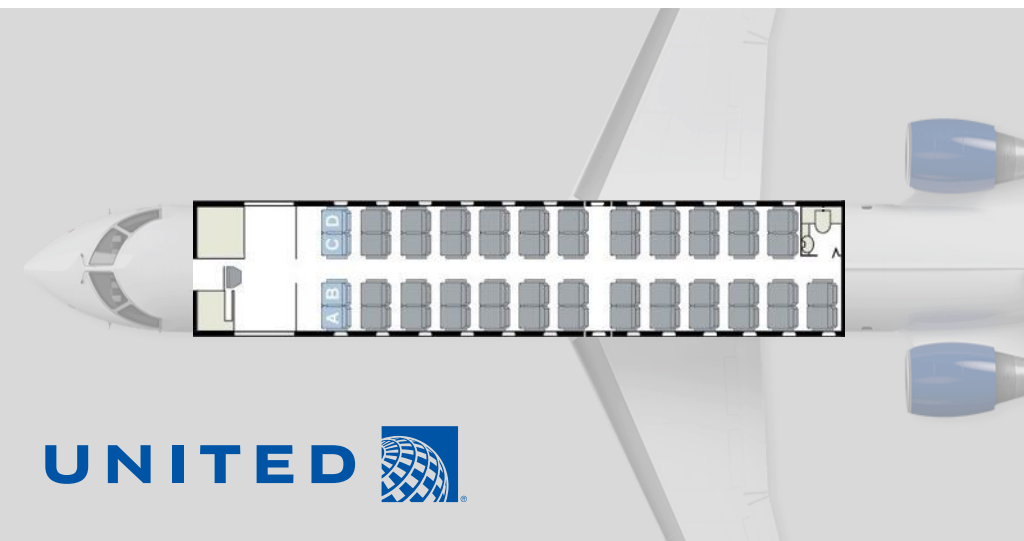
MileagePlus® miles
that never expire



Mobile app & 24/7
customer service



Seamless bag transfer to
final destination



Number of
round trips
per week from
MCE to LAX
12.0

**50 SEAT
CRJ200**



Passenger Revenue	
Passengers	24,960
Revenue	\$ 2,995,200

Block Time	Minutes
Trip block time	74
Total scheduled block time	1,535
Total completed block time	1,489

RPMs	
Passengers	24,960
Stage length	259
Total RPMs	6,464,640

ASMs	
Scheduled departures	1,248
Completed departures	1,211
Available Seats	50
Total ASMs	16,161,600

Revenue	\$ 2,995,200
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Marketing costs	\$ 25,000
Direct operating expenses	\$ 4,593,907
Departure related	\$ 3,275,639
ASM related	\$ 150,626
Total expenses	\$ 7,105,223

Operating income (loss)	\$ (5,049,972)
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5% profit margin	\$ 402,259
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Annual subsidy requirement (Year 1)	\$ 5,452,230
Annual subsidy requirement (Year 2)	\$ 5,615,797
Annual subsidy requirement (Year 3)	\$ 5,784,271
Annual subsidy requirement (Year 4)	\$ 5,957,799

Effective subsidy rate per unit	
Subsidy per trip	\$ 4,502
Subsidy per passenger	\$ 218
Load factor	40%

***SkyWest will dedicate \$25,000
annually to market air service***



TOP FAA PART 121 OPERATOR

	PART 121	PART 135
Two Air Transport Pilots in Flight Deck	✓	✗
Active Flight Dispatching	✓	✗
FAR Part 117 Rest Rules	✓	✗
Safety Management Systems	✓	✗
Advanced Qualification Program (AQP) Training	✓	✗



Founded in 1972 and
headquartered in
St. George, Utah



Connects small and medium
sized communities to the
global air service network



Fleet of nearly *500 aircraft*



Over *2,500 daily departures*
to over 250 cities

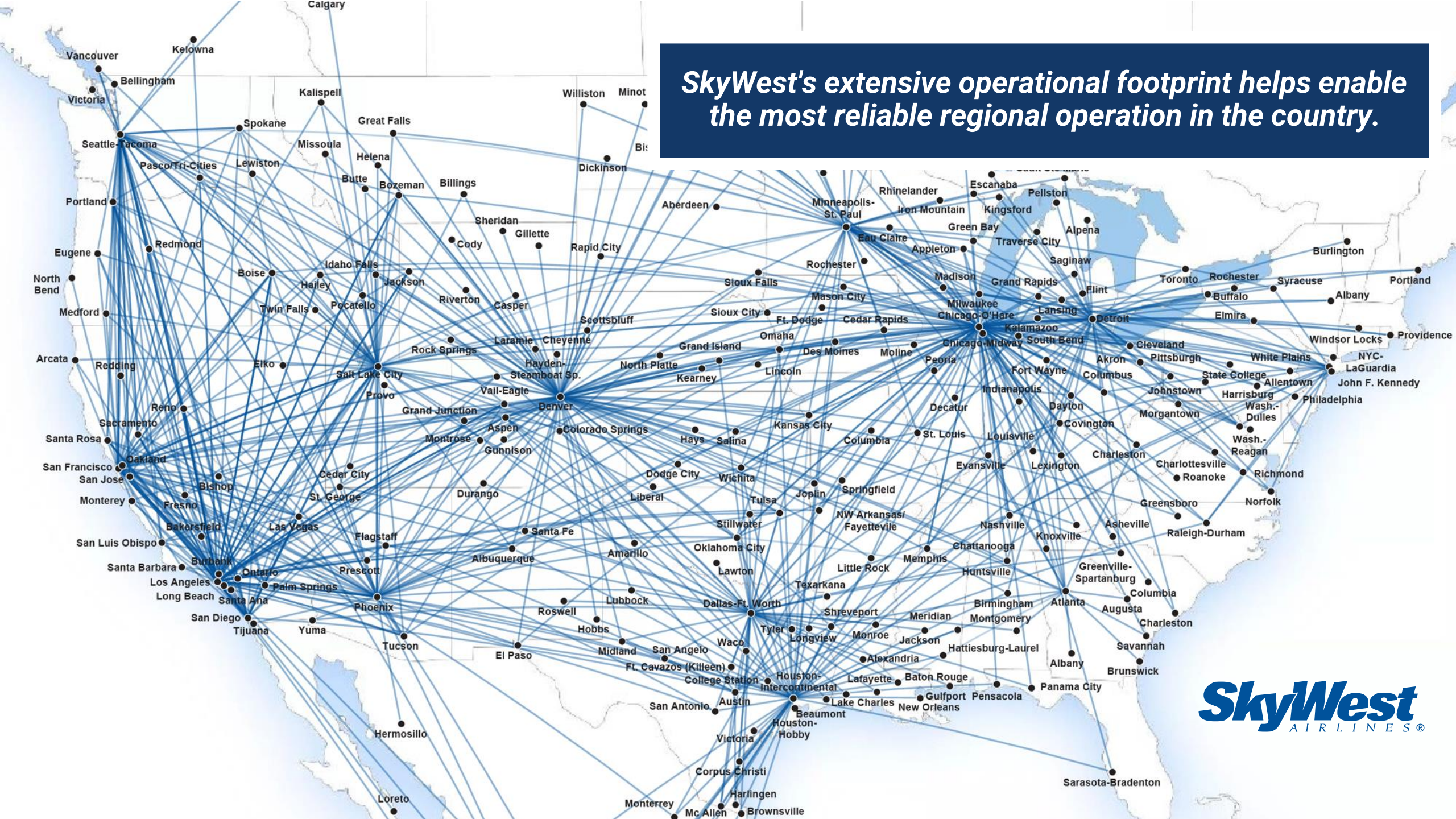
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ABOUT SKYWEST

Partnership with four major airlines:



SkyWest's extensive operational footprint helps enable the most reliable regional operation in the country.



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SkyWest is a leading CRJ200 operator and has been named the manufacturer's most reliable operator in North America five times.

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www.skywest.com

