



A Nonprofit Housing and Community Development Organization

October 20, 2021

City of Merced
Attn: Scott McBride
Development Services Director
678 W. 18th Street
Merced, CA 95340

Dear Scott,

Enclosed is Self-Help Enterprises' (SHE) proposal expressing interest in administering Housing Programs for the City of Merced using funds secured through the Federal and State funded Programs.

We believe that our experience and success with addressing housing issues and operating programs on behalf of local jurisdictions over the past 50+ years gives SHE the ability to continue to effectively implement a Housing Rehabilitation and Homebuyer Assistance Programs for the City of Merced. As a private non-profit organization whose purpose is to improve the living conditions of low-income persons throughout the San Joaquin Valley, staff is committed to dealing responsibly, cooperatively, and ethically with participants, communities, and funding agencies.

SHE will administer services in compliance with Federal and State statutes and regulations and all existing and future program requirements as outlined in attachments and further outlined in the City's agreement. Our experience and qualifications, positions SHE as an excellent selection for the City's grant services. Housing Rehabilitation and Homebuyer Assistance Program activities will be administered in a coordinated, timely, and cost-effective manner.

SHE welcomes the opportunity to support the City with housing grant services. We share the City's concern for preserving affordable housing and improving neighborhoods. We are encouraged to see the City of Merced adopt plans and target funding to assist low-income residents with housing needs.

Please do not hesitate to contact me at (559) 802-1630 or SusanL@selfhelpenterprises.org if I can provide further information or clarification. Thank you for your consideration of our proposal.

Sincerely,

Susan Long
Program Director, Partner Services

Attachment: Proposal

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- A. Statement of Values
- B. Contractor Certification
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Self-Help Enterprises
A PROPOSAL SUBMITTED TO THE CITY OF MERCED

The qualifications recounted in this proposal ensure that selection of Self-Help Enterprises as the City's contractor for grant services will enable the timely, cost-effective and coordinated preparation of grant applications, grant administration, and implementation of the City's Housing Programs, while meeting requirements of the Federal and State grant programs. Services include, but are not limited to: grant writing, grant administration, implementation of the City of Merced's First-Time Homebuyer Programs and/or Housing Rehabilitation Programs over a five-year period using funds secured through Federal, State, and local funding sources such as the Community Development Block Grant (CDBG) Program, Home Investment Partnerships (HOME) Program, CalHome Program, CDBG or HOME Program Income, CalHome Reuse Funds, and any other housing-related funding that may become available.

I. QUALIFICATIONS

A. HISTORY AND PURPOSE

Self-Help Enterprises (SHE) is a nationally recognized community development organization whose mission is to work together with low-income families to build and sustain healthy homes and communities in the San Joaquin Valley. The pioneer and leading provider of mutual self-help housing in the United States, SHE's efforts today encompass a range of services to build better homes and communities for farmworkers and other hard working families. In the past 50 years, SHE has helped more than 6,414 families to build their own homes, rehabilitated over 6,783 unsafe homes, developed over 1,836 units of affordable rental housing and has provided technical assistance for reliable access to safe drinking water and sanitary sewer infrastructures to more than 100 small communities. SHE's commitment to providing resources and training for individuals builds capacity of highly effective leaders in communities that also promote collaborative solutions for improving communities. These combined efforts have touched the lives of over 72,000 families, providing security and stability for families and building strong, healthy and sustainable communities.

In 2001, SHE became a member of the NeighborWorks® America network, a national collaboration of over 240 community-based organizations in 50 states creating healthy communities through the work of thousands of residents, business people, government officials and other partners. In 2015, SHE partnered with NeighborWorks® America and Wells Fargo Bank to implement the HomeLIFT Program in the Central Valley to provide low- to moderate-income homebuyers with \$15,000 down payment assistance grants. The HomeLIFT Program has helped more than 22,000 buyers in 50 cities across the country since 2012. Following a two-day homebuyer event in Bakersfield, SHE provided assistance to 219 new homeowners.

In 2009, SHE was named *Homebuilder of the Year* by the Home Builders Association of Tulare and Kings County. Further, in 2014 the CA Partnership for the San Joaquin Valley awarded SHE with an Excellence in Sustainable Planning Award and in 2015, the U.S. Department of Agriculture (USDA) awarded SHE with the USDA RD Excellence in Partnership Award. In March 2017, SHE was the recipient of the San Joaquin Valley Blueprint Award of Excellence for Highland Gardens. Most recently, SHE was named one of the nation's top 50 affordable housing developers by Affordable Housing Finance. SHE has earned an excellent reputation throughout California and with housing organizations nationwide and has demonstrated the capacity to

implement economical and effective housing rehabilitation and homebuyer assistance programs.

As the impact of the drought continues to affect families throughout the Central San Joaquin Valley, Self-Help Enterprises has become a major provider of drought relief solutions. SHE is currently working with the counties of Fresno, Kern, Kings, Madera, Mariposa, Merced, Stanislaus and Tulare to provide temporary and permanent solutions for families who have water wells that have gone dry due to the drought.

The Coronavirus pandemic beginning in early 2020, has presented several additional challenges for San Joaquin Valley families. In response to pandemic needs SHE has provided COVID-19 education, vaccine events, and currently implements programs to aid families with rent, mortgage and utility assistance, as well as Business with small business loans throughout our eight-county service area.

Self-Help Enterprises is committed to dealing responsibly, cooperatively and ethically with participants, communities, and funding agencies (see [Attachment A, SHE's Statement of Values](#)). The dedication of SHE staff is evidenced by the fact that the average SHE staff person has been with the organization 9 years.

B. AFFIRMATIVE ACTION

Self-Help Enterprises is in compliance with Executive Order 11246 and will ensure compliance with Federal and State statutes and regulations, and all existing and future program requirements. The Board of Directors of SHE is committed to Affirmative Action and Equal Opportunity, and has established a positive goal-oriented program to achieve these objectives for staff and participants in all of SHE's programs. SHE is committed to the operation of all of its programs on a basis of nondiscrimination and equal opportunity regardless of race, color, creed, disability, national origin, age, religious or political affiliation, gender, marital status, medical condition, or ancestry.

The programs implemented by SHE will fully meet requirements of Section 504 of the Rehabilitation Act of 1973. No otherwise qualified individual shall be excluded from participation, denied program benefits, or subjected to discrimination under any program, solely by reason of his or her disability. Special activities will be directed to the removal of material and architectural barriers that restrict the mobility of elderly and handicapped persons. Work write-ups will include retrofitting the unit to improve accessibility by installing ramps and handrails, widening doorways, lowering cupboards and counters, etc.

All outreach activities will include a statement that the program is made fully accessible to disabled individuals. A list of local agencies that work with the elderly and disabled will be compiled and used for program outreach and marketing. SHE staff will work with disabled individuals with limited mobility at their place of residence and will provide transcription and interpretation services for visually- and hearing-impaired individuals through such organizations as the California Relay Service, Sequoia Transcribers and the Valley Advocacy and Communication Center.

C. SMALL BUSINESS, MINORITY- OR WOMAN-OWNED BUSINESS, SECTION 3 BUSINESS

Self-Help Enterprises is a non-profit corporation and is governed by a Board of Directors, one-third of whom are low-income or live in a low-income census tract. Although SHE does not have a small business, minority- or woman-owned business, or Section 3 designation, the organization's Affirmative Action policy has been successful in attracting staff balanced by gender and race (64.0 percent Hispanic, 1 percent African-American, 1 percent Asian/Pacific Islander, 1percent Native American, 3 percent two or more races, and 42 percent Caucasian). Women comprise 62 percent of SHE's workforce.

D. GRANT WRITING EXPERIENCE

Self-Help Enterprises has extensive experience in grant writing for CDBG, HOME, and CalHome housing rehabilitation and homebuyer programs throughout eight counties in the San Joaquin Valley. SHE has prepared 532 successful grant applications for housing programs and services.

E. CDBG, HOME, CALHOME AND/OR OTHER GRANT MANAGEMENT EXPERIENCE

Self-Help Enterprises staff is extremely knowledgeable about cost-effective management methods, has considerable fiscal experience, and has worked with many different types of financing programs including:

- BEGIN
- CalHome
- Community Development Block Grant
- HOME Investment Partnerships Program
- HomeLIFT Program
- Neighborhood Stabilization Program
- HELP Program (Housing Enabled by Local Partnerships)
- USDA Housing Preservation Grants
- USDA 502, 504, 514, 516 and 525 funds
- USDA Household Water Well Systems Grant
- Household & Small Water System Drought Assistance Program
- CalHFA financing
- Bank financing
- Low Income Housing Tax Credit Program
- Local Early Action Planning (LEAP)
- Permanent Local Housing Allocation (PLHA)
- Parks Grants
- State Water Resource Management Agency
- CA Department of Drink Water

F. EXPERIENCE WITH INCOME AND PROPERTY ELIGIBILITY DETERMINATION, AND LOAN PROCESSING

Self-Help Enterprises has considerable loan experience, with a history of providing services that meet Federal, State and local requirements including such tasks as determining income and

property eligibility, and all phases of loan processing. This experience is evidenced by the thousands of San Joaquin Valley residents SHE has assisted. See detail provided in Section G. below.

G. CONSTRUCTION EXPERIENCE

Self-Help Enterprises' construction experience includes the following construction completions from 1965 through August 31, 2021:

- SHE has repaired and rehabilitated 6,786 homes;
- SHE has built 6,424 single family homes;
- SHE has developed 1,836 multifamily units; and
- SHE has aided community utility districts in providing 33,019 sewer and water connections throughout the Valley.

To actively promote affordable housing, SHE expanded its services to include acquisition of existing housing stock in need of repairs, and acquisition of vacant single family infill lots. SHE works with local agencies through a variety of methods to purchase, rehab and/or build affordable housing in existing neighborhoods, then resells the homes to low income families. Since 1994, 38 homes have been repaired or built and resold under this activity.

Self-Help Enterprises is a Licensed Contractor (license number 258724; classification B, C-2, D65) in good standing with the State of California (see [Attachment B, SHE's Contractor Certification](#)). For additional information regarding our Construction Experience, see **Section H. Overall Qualifications, Duties and Program Staff**.

H. OVERALL QUALIFICATIONS, DUTIES AND PROGRAM STAFF

We believe the many years of experience detailed in this proposal are indicative of Self-Help Enterprises' overall qualifications and ability to perform the requested services to the City's satisfaction. Our many years of experience with CDBG, HOME, and CalHome program implementation and administration, and our familiarity with small rural San Joaquin Valley communities and the low-income beneficiaries of these programs, show we are clearly the most experienced CDBG, HOME, and CalHome contractor in California.

One of the advantages of contracting with SHE is the availability of a very diverse and experienced staff, directly involved in housing rehabilitation and homebuyer programs. Because SHE writes multiple applications and manages numerous housing programs in the Valley, The City of Merced will benefit from the availability and depth of experienced staff. This scale of effort allows specialization of staff without the need to hire several individuals specifically for one Program or grant, while ensuring a dedicated staff of highly skilled personnel are easily accessible to the City. SHE's office is located in Visalia, centrally located within the Central San Joaquin Valley, to serve participants and City Staff. All staffing services required will be performed by experienced members of the SHE staff with no need to contract out for any of the tasks necessary to complete this program. The total staff to be assigned to the City has an average tenure of 13 years with SHE. The construction staff has over 20 years of construction experience.

Self-Help Enterprises' staff is prepared to assist Merced with a rapid start-up of all funded programs by promoting the programs and recruiting participants as necessary. As part of its contracted responsibilities, SHE will provide technical assistance to, and regularly communicate with, City staff and the City Council during the implementation and administration of the programs.

Self-Help Enterprises will be available to meet with the City regarding existing grants and future grant proposals without incurring costs in addition to those provided for in **Section III. CHARGES FOR SERVICES**. Meetings may be held semi-annually, at the request of the City and at the City's location, to review grant performance issues.

Self-Help Enterprises will also be available and prepared to make presentations before the City Council and others as needed to meet public hearing and general information needs of the City. Many of our program and support staff are bilingual in Spanish and English, and interpreters are enlisted to assist participants who speak languages other than English and Spanish. Fliers and public notices are printed in multiple languages as needed.

Key personnel who will perform program services are listed below:

Tom Collishaw, President and CEO

Mr. Collishaw became the organization's fourth Executive Director in July 2014. As President and CEO, he provides leadership to a respected organization which has received the prestigious Fresno Bee Excellence in Business Award. Mr. Collishaw is an acknowledged expert in federal financing programs including HOME, CDBG and the entire USDA Rural Development housing catalog.

Mr. Collishaw has been directly involved in the planning, financing, acquisition, site development, and construction of over 100 single family subdivisions, 4,000 homes, and 1,300 rental units. He has also been active in regulatory promulgation, housing policy, and advocacy at the national, state, and local levels.

As an alumnus of Colgate University with a Bachelor of Arts degree, Mr. Collishaw is a graduate of the NeighborWorks Achieving Excellence Program at the Harvard Kennedy School of Government. He serves as a board member of both the National Rural Housing Coalition and the California Community Reinvestment Corporation. Mr. Collishaw is also an active member of the Housing Element Task Force and the Land Use and Finance subcommittee of Housing California.

Susan Long, Program Director for Partner Services

Ms. Long joined Self-Help Enterprises in 1999 and has held a variety of positions within the organization. Starting as an Administrative Analyst in the Partner Services Division, she was responsible for grant writing, administration, program development and environmental reviews. As the Manager over the Homebuyer Assistance Program, she was responsible for implementation of the Affirmative Fair Marketing Plan, community outreach, final eligibility determinations, overseeing all activities related to financing approvals and office systems, as well as serving as the liaison between lenders, title companies, and other program partners. In addition, as Homebuyer Manager, Ms. Long developed and started SHE's Homeownership Counseling and Education Program.

In early 2006, Ms. Long became the Assistant Program Director of the Partner Services Division, taking on the responsibilities for all grant management oversight, partner relations, and budgets. During a brief absence between 2009 and 2011, Ms. Long worked as the Community Development Director for the City of Corcoran, where she had previously worked in grant management prior to coming to SHE. Ms. Long returned to SHE in early 2011 as the Director of Special Programs, working in multi-family development and asset management, as well as providing assistance in all other program areas of SHE.

As of January 1, 2013, Ms. Long became the Director of the Partner Services Division, taking on the responsibilities for all grant management oversight, partner relations, housing rehabilitation and homebuyer assistance programs implementation, homeownership counseling, single-family acquisition and rehabilitation, drought relief efforts, long-term monitoring of HOME-funded multi-family projects, loan portfolio management, production, and budgets.

Ms. Long holds a Master's Degree in Business Administration from University of Phoenix and an Urban and Environmental Planning Certificate from UC Davis, CA.

Tami McVay, Assistance Program Director

Ms. McVay joined Self-Help Enterprises January 2017 and has held various positions within the Partner Services Department. Starting as Administrative Analyst. Ms. McVay was responsible for overseeing the budget, reporting requirements and program development and implementation of emergency drought response programs.

In December 2018, Ms. McVay was promoted to Manager over the Emergency Services Program. As the manager she was responsible for maintaining and tracking multiple program budgets, day-to-day operations, community outreach and education, curriculum development, meeting and working with state and federal agencies as well as legislators to secure funding for long terms effects of the drought. Additionally, she wrote and was awarded nearly \$1M in funding to educate the most vulnerable populations of Tulare County on disaster preparedness.

In July 2020, Ms. McVay was promoted to the Assistant Program Director for Partner Services overseeing the multiple divisions of Emergency Services, including Preparedness, Response, Recovery and Resiliency. Ms. McVay has taken on the responsibilities for all Emergency Services funding, close to 50 different funding agreements. Ms. McVay is responsible for partner relationships with the State Water Resource Control Board, California Office of Emergency Services, Governors Office of Planning & Research, County Office of Emergency Services, County Water Resources and Health and Human Service Agencies, Various Non-Profits & CBO's. Ms. McVay was and continue to be an instrumental partner with local agencies and the Governor's Office in ensuring that residents are well educated about the various strains of the COVID virus where they can access resources like testing and vaccinations as well as financial assistance for households and businesses affected by COVID.

Christy Hodson, Administrative Analyst

Ms. Hodson joined Self-Help Enterprises in 2020, after ten years with the City of Visalia purchasing department, where she was responsible for putting out all Requests for Proposals & Bids, preconstruction & contract meetings & labor compliance. She was also the Real Estate person in charge of processing all escrow transactions, tracked all City properties and leases.

She maintained all vendor contracts for every department, sewer agreements consisting of tax rolls, payoff demands and lien releases. Ms. Hodson will be responsible for grant writing, grant management/monitoring, fiscal reports, budget monitoring, record keeping, labor compliance, program and project environmental reviews, partner relations, communication with HCD staff, interpretation of regulations and procedure development.

Nancy Garcia, Fiscal Analyst

Ms. Garcia Joined Self-Help in October 2015 with nearly a decade of experience in public service accounting. She began her tenure with SHE as a Project Technician, before quickly ascending into her current role within the accounting department. Nancy's responsibilities at SHE includes grant and loan portfolio management, reconciling and analyzing financial data, and producing accurate financial reports.

Ms. Garcia holds a bachelor's degree in Business Administration with an Accountancy option from California State University, Fresno.

Melissa Valdez, Manager/Loan Processor, Housing Rehabilitation

Ms. Valdez joined Self-Help Enterprises in early 2001 as a Project Technician and soon after became a Loan Processor. As a Loan Processor, her duties included recruiting applicants eligible for housing rehabilitation services, determining their qualifications, and preparing loan and grant documents. In early 2017, she was promoted to manager of the Housing Rehabilitation program. Ms. Valdez is responsible for ensuring that all files meet qualification requirements and State standards, as well as, the supervision and recruitment of eligible households, determination of eligibility, preparation of loan and grant documents, leverage of other funds, and maintenance of participant files. She is fluent in both English and Spanish.

Patty Garcia, Loan Processor, Housing Rehabilitation

Ms. Garcia Joined Self-Help Enterprises in 2009, serving in the Foreclosure Counseling department before leaving in 2012 to start a family. In 2019, Patty returned to SHE as a loan processor for Housing Rehabilitation. In her current role, Ms. Garcia processes applications, packages financing for participants, implements outreach activities, conducts budget counseling, analyzes financial data to determine eligibility for grant and/or loan programs, and functions as a primary liaison for participants.

Patty received her bachelor's degree with a double major in Criminal Justice and Spanish from California State University, Sacramento in 2008.

Sam Palmer, Rehab Specialist

Mr. Palmer joined Self-Help Enterprises in January of 2003 with over 25 years of experience working with professional building contractors, assisting them with contract management and purchase of construction materials. He is responsible for the pre-inspection of dwellings, analysis of deficiencies, preparation of work write-ups, cost estimates and bid documents, and preparation of drawings as necessary. Mr. Palmer orders materials, schedules jobs, supervises construction, authorizes contractor payments, and coordinates with inspectors, contractors and subcontractors.

Juan Jaime, Manager, Homebuyer Assistance & Loan Portfolio Management

Mr. Jaime joined Self-Help Enterprises in 1997 at which time he was responsible for determining eligibility and processing homebuyer loans. In late 2006, he was promoted to manager of the Homebuyer Assistance Program. Mr. Jaime started his career in real estate finance with the Bank of America in 1991. He has worked for both banks and mortgage companies processing and funding primary and secondary mortgages. His primary responsibility includes the supervision and coordination of the Homebuyer Assistance Program. Mr. Jaime is responsible for ensuring that all files meet qualification requirements and State standards, as well as, the supervision and recruitment of eligible households, determination of eligibility, preparation of loan and grant documents, leverage of other funds, and maintenance of participant files. In March 2015, Mr. Jaime became a licensed real estate broker. He is fluent in both English and Spanish.

Lori Huerta, Project Technician

Ms. Huerta came to Self-Help Enterprises as a Community Services Employment Training (CSET) trainee and in 2015 was hired by SHE to work as a member of the Homebuyer team. Her duties include supporting the GATEWAY and Homebuyer staff with projects, reports, data management and creating marketing materials for SHE and SHE Partners. Ms. Huerta also assists with client management, requesting documents from lenders, and scheduling appointments for GATEWAY Homeownership Counseling and Education.

Léon Romanazzi, Manager, GATEWAY Homeownership Counseling & Education

Ms. Romanazzi joined Self-Help Enterprises in 2007 with over 11 years in Mortgage Loan experience. She received an Associate Degree in Computer Programming from Tulsa Junior College in Tulsa, Oklahoma, followed by a Bachelor's Degree in Chinese Language and Culture from the University of Kansas in Lawrence, Kansas. Her responsibilities at SHE include: management of the Homeownership Counseling and Education Program, administration of the Encompass® Loan Processing software, Drought Services SharePoint site, and Housing Counselor Online CMS. Léon is also responsible for the coordination and day-to-day management of the GATEWAY homeownership preparation program and interpretation of HUD Housing Counseling regulations. Ms. Romanazzi is the administrator for the IDA Program, a certified HUD Counselor, and a certified HOME specialist.

Ms. Romanazzi is also currently enrolled at St. Mary's University of Minnesota, pursuing her Master's of Science degree in Business Intelligence and Data Analytics.

II. GRANT IMPLEMENTATION AND ADMINISTRATION EXPERIENCE

A. CDBG, HOME, CALHOME AND/OR OTHER GRANT ADMINISTRATION AND IMPLEMENTATION EXPERIENCE

Self-Help Enterprises has extensive experience in grant writing for CDBG, HOME, and Cal Home housing rehabilitation and homebuyer programs, as well as public services and infrastructure projects throughout eight counties in the San Joaquin Valley. SHE has prepared 532 successful grant applications for housing programs and services.

Currently, Self-Help Enterprises is administering 32 CDBG, HOME, and Cal Home funded Housing Rehabilitation and/or Homebuyer Assistance programs throughout communities in Fresno, Kern, Kings, Madera, Merced, and Tulare Counties. In addition, SHE is also administering 23 CDBG CV Programs for both Subsistence Payments and Business Assistance in Merced, Fresno, Tulare, Kings and Kern Counties.

B. PAST PERFORMANCE

The 371 CDBG, 180 HOME and 81 Cal Home funded programs implemented and administered by Self-Help Enterprises have been completed in a timely and cost-efficient fashion, in accordance with Department of Housing and Urban Development (HUD) and Department of Housing and Community Development (HCD) requirements, and free of negative audit findings.

C. IMPLEMENTATION/OPERATION OF PROGRAMS

1. GRANT WRITING

Self-Help Enterprises will provide all technical assistance necessary to prepare Merced's grant applications in response to NOFA's released by California Department of Housing and Community Development for CDBG, HOME, CalHome, and other possible funding sources as they become available over the next three years, as directed by the City. This assistance includes the gathering and compilation of source data, writing of the required documentation, and submission of the final products to HCD.

2. GRANT ADMINISTRATION – GENERAL

Self-Help Enterprises will:

- a. Prepare and submit the general grant set-up package to the appropriate agency (guideline preparation, environmental review, and submittal of other required documents as required by the funding source);
- b. Provide the City with necessary technical assistance to implement and administer all Grant Agreements;
- c. Provide reports to the City on progress and performance of grant budgets included in Grant Agreements or approved amendments, upon request;
- d. Prepare and submit all required reports and funds requests as outlined in Grant Agreements;
- e. Prepare and maintain public information binders, as required; and
- f. Prepare and retain all pertinent records and documents sufficient to reflect all charges submitted. Retain such records and documents for a period of five (5) years from the date of final payment.

3. FIRST-TIME HOMEBUYER PROGRAM – IMPLEMENTATION

Self-Help Enterprises will assist eligible residents in the purchase of homes, in accordance with program guidelines adopted by the City and funding regulations, through the following activities:

- a. Provide outreach services to ensure community awareness and encourage participation of eligible applicants;
- b. Determine eligibility of applicants;
- c. Inspect the prospective units and determine eligibility and acceptability of properties selected by applicants;
- d. Prepare loan documents on qualified applicants;
- e. Submit completed loan document package to the City for review and approval;
- f. Prepare all loan closing documents and ensure proper closing; and
- g. Transfer participant files to the City or contracted loan portfolio manager at completion of each file closeout.

4. HOUSING REHABILITATION PROGRAM – IMPLEMENTATION

Self-Help Enterprises will assist eligible homeowners with rehabilitation of their homes, in accordance with program guidelines adopted by the City and funding regulations, through the following activities:

- a. Provide outreach services to ensure community awareness and encourage participation of eligible applicants;
- b. Determine eligibility of applicants;
- c. Prepare loan/grant documents on qualified applicants;
- d. Submit completed loan/grant document package to the City for review and approval;
- e. Process approved loans/grants to closing;
- f. Inspect applicants' homes, recommend type of work to be performed, and prepare work write-ups and necessary plans to accomplish the identified scope of work;
- g. Assist owners to obtain bids from, and select, qualified contractors to perform the City's authorized work;
- h. Monitor the work of authorized General contractors and subcontractors;
- i. Assist owners to secure labor and material repairs from contractor responsible for construction defects for one year from date of recorded Notice of Completion; and
- j. Transfer participant files to the City or contracted loan portfolio manager at completion of each file closeout.

D. PROGRAM MANAGEMENT/RECORD KEEPING SYSTEMS

1. Program Management
 - a. General Administration (432 hours per 3 yr. grant cycle)
 - (1) Staff - General administration tasks are completed by the following staff positions:
 - (a) Director for Partner Services (44)
 - (b) Accounting Technician (30)
 - (c) Rehabilitation Manager (6)
 - (d) Homebuyer Manager (6)
 - (e) Senior Housing Specialist (322)
 - (f) Project Technician (24)
 - (2) Tasks include:
 - (a) Project invoices (72);
 - (b) Progress reports (27);

- (c) Program-wide Environmental reviews (SHPOs, RERs) (20);
 - (d) Monitoring (12);
 - (e) Marketing (24);
 - (f) Financial Reports (48);
 - (g) Communication with County staff (28);
 - (h) Liaison with the State (21);
 - (i) Monitor milestone progress (16);
 - (j) Public Hearing Documents/Publications/Attendance (15);
 - (k) Grant Reports (42);
 - (l) Funds Requests (27);
 - (m) Public Information Binders (12);
 - (n) Guidelines (18);
 - (o) Grant Start-up and Close-Out (50).
- b. Homebuyer Activity Delivery (48-50 hours per loan)
- (1) Staff - Homebuyer Activity Delivery tasks are completed by the following staff positions:
 - (a) Homebuyer Manager – (2)
 - (b) Loan Processor – (26)
 - (c) Homeownership Counselor – (8-10)
 - (d) Senior Housing Specialist – (10)
 - (e) Project Technician – (2)
 - (2) Tasks - Homebuyer Activity Delivery tasks will involve the following (48-50):
 - (a) Homebuyer Manager/Loan Processor/Counselor/Project Technician
 - i. Outreach services to locate eligible applicants (10);
 - ii. Determine applicant qualifications (11);
 - iii. Prepare and record loan and grant documents (4);
 - iv. Attend Loan Review Committee meetings (2);
 - v. Wiring of funds (1);
 - vi. Conduct educational and individual counseling (8-10); and
 - vii. Loan file maintenance (2).
 - (b) Senior Housing Specialist (10)
 - i. File review (2);
 - ii. Participant funds requests and file closeouts (4);
 - iii. Ensure all final documents are received from the Title Company (2);
and
 - iv. Technical assistance (2).
- c. Housing Rehabilitation Activity Delivery (140 hours per loan/grant)
- (1) Staff – Rehabilitation Activity Delivery tasks are completed by the following staff positions:
 - (a) Rehabilitation Manager/Loan Processor (28)
 - (b) Rehabilitation Specialist (78)
 - (c) Rehabilitation Construction Manager (11)
 - (d) Accounting Technician (6)
 - (e) Senior Housing Specialist (12)
 - (f) Project Technician (5)
 - (2) Tasks – Rehabilitation Activity Delivery tasks will involve the following:
 - (a) Rehabilitation Manager/Loan Processor (28)

- i. Outreach services to locate eligible applicants (8);
 - ii. Work with liens and title insurance (2);
 - iii. Determine applicant qualifications (10);
 - iv. Prepare and record loan and grant documents (4);
 - v. Attend Loan Review Committee meetings (2); and
 - vi. Loan file maintenance (2).
- (b) Rehabilitation Construction Manager / Rehabilitation Specialist (89)
- i. Inspect dwellings and analyze deficiencies (4);
 - ii. Prepare work write-ups, cost estimates, bid documents, and drawings as necessary (8);
 - iii. Conduct bid tours (4);
 - iv. Verify contractor eligibility (1);
 - v. Schedule jobs (2);
 - vi. Attend Loan Review Committee meetings (2);
 - vii. Supervise/monitor construction (40);
 - viii. Analyze contractor payments (20); and
 - ix. Coordinate with inspectors, contractors and subcontractors (8).
- (c) Accounting Technician (6)
- i. Payments to contractors (2); and
 - ii. Participant file closeouts (4).
- (d) Senior Housing Specialist (12)
- i. File review (2);
 - ii. Individual Environmental review (2);
 - iii. Funds requests (2);
 - iv. Technical assistance (2); and
 - v. Participant file closeouts (4).
- (e) Project Technician (5)
- i. Manage before/after photographs (1);
 - ii. Develop marketing materials (1); and
 - iii. Assist loan processors (3).

2. Record Keeping Systems

Self-Help Enterprises shall supply the City with all necessary reports and financial statements, at least 1x annually and additionally as requested.

Files will be handled as follows:

- a. **Participant Files** – Participant files will be maintained at SHE’s offices until closed, then transferred to the City.
- b. **Administrative Files** - All records and documents will be properly prepared and maintained to reflect all charges submitted to the City. Records will be kept for a minimum of five (5) years following grant closeout or final payment, whichever is later.

E. JURISDICTIONS LISTS

See [Attachment C](#) SHE’s CDBG, HOME, CALHOME History for a listing of SHE’s CDBG, HOME, and CalHome contracts with numerous San Joaquin Valley jurisdictions.

III. CHARGES FOR SERVICES

Self-Help Enterprises proposal for services will not exceed the maximum percentages available for administration and activity delivery (implementation), as permitted by the funding source and program activity or as negotiated if the funding source does not provide funds for General Administration. SHE does not charge a retaining fee for services, nor is a retaining fee required for additional services. Actual budgets and tasks may be negotiated after SHE has been selected and a contract has been awarded.

A. GRANT WRITING

Due to the varying degrees of complexity, staff time, etc. that is involved in preparing grant applications, Self-Help Enterprises will propose a fee upon request by the City for application preparation.

B. GENERAL ADMINISTRATION

The typical administration charges for CDBG is \$37,500 for a \$500,000 housing activities budget, for HOME is \$17,500 for a \$700,000 grant, and for CalHome is \$20,000 for a \$1,000,000 grant. These charges are for full service administration, as described in this proposal. The City may opt for fewer services to reduce the General Administration budget. General Administration activities for a three-year grant term requires approximately nine hours per month performed primarily by a Senior Housing Specialist/Administrative Analyst with oversight from the Program Director. See average hours by component or phase and classification in Section II. D. and [Attachment D](#) for Charge Rate Schedule.

C. ACTIVITY DELIVERY (IMPLEMENTATION)

Activity Delivery (Implementation) charges will be billed on approved financing at the maximum percentage allowed by the funding source and shall not exceed the maximum allowable activity delivery provided by the grant per activity. Back up documents to the Project Invoice will include financing approval documentation and activity delivery calculation sheets based on the financing amounts. Any funds not expended for this purpose will be made available for loans/grants. Housing Rehabilitation requires an average of 140 hours per job start to finish. Homebuyer Assistance averages 47-49 hours per loan/grant. See average hours by component or phase and classification in Section II. D. and [Attachment E](#) for Charge Rate Schedule.

D. FINANCING

1. Financing approved may include costs for title reports, appraisals, termite reports, and other items necessary to process the Rehabilitation or Homebuyer financing and to protect the City's investment, when allowed by the funding source.
2. Construction financing will be billed when the job is completed. Homebuyer financing will be billed when the loan funds are wired to escrow. These funds will be disbursed by SHE and are not considered compensation to SHE.

3. Should there be an unexpended balance after construction is completed or escrow closes, the amount is credited to the participant's financing and unused funds returned to the City to assist other eligible households.

E. PAYMENT TERMS

1. Except as previously noted, SHE will invoice the City for grant services. General Administration charges are billed monthly on a flat rate basis prorated over the grant term from the month funds are available through the expiration of the State grant agreement. Activity Delivery charges will be invoiced when the job is completed for rehabilitation projects and when loan funds are wired for homebuyers. Loan and grant funds shall be requested as needed.
2. During periods of project inactivity or delay, SHE shall not incur any personnel and overhead costs.
3. SHE shall submit its final invoice within thirty days following the expiration date of the Contract.
4. It is expected that the City will make payment to SHE within thirty days after receipt of invoice.

V. CERTIFICATE OF INSURANCE

After contracting with the City and prior to the start of work, Self-Help Enterprises shall furnish the City with a Certificate of Insurance for general liability with combined single limits of at least \$1,000,000 for bodily injuries and property damages.

ATTACHMENT A

Self-Help Enterprises

STATEMENT OF VALUES

In supporting the efforts of low-income residents of the San Joaquin Valley to improve their living conditions, we are committed to dealing responsibly and ethically with participants, communities, funding agencies and each other. Toward this goal, the Board and staff of Self-Help Enterprises will incorporate these values in all we do.

Participants are our primary responsibility and will be treated with dignity and respect. In an atmosphere of trust, open communication will be the basis for responding to participants' identified needs. While receiving services, participants will have the opportunity to develop the skills which enable them to better provide for themselves and their communities. Our relationship will be one of working with, rather than working for, the individuals and families who participate in our program.

The involvement of communities in our local activities will be encouraged through open and honest communication. With respect for the democratic process, we will work cooperatively with communities and their officials to identify and address the needs of low-income residents. Communities will be kept aware of resources available to meet local needs.

We will cooperate in full cognizance and compliance with contractual relationships and honor the commitments we make with funding agencies. We will endeavor to contain costs while providing quality services. It is equally our responsibility to represent to funding agencies the needs of low-income people. While working cooperatively with agencies to improve the delivery of services, we will work to understand and respect the rationale of the regulatory process.

Within Self-Help Enterprises, personal and professional needs will be respected and the qualities of fairness and cooperation in staff relationships will be encouraged. Rights and responsibilities will be clearly stated. Fair and adequate compensation, opportunities for training and professional development, and a safe work environment will be provided to all staff.

These values will guide us as we represent the needs and wishes of low-income people to society at large. Participants, community members and all others will be encouraged to join in this mission to provide solutions to identified problems in the communities we serve.



Contractor's License Detail for License # 258724

DISCLAIMER: A license status check provides information taken from the CSLB license database. Before relying on this information, you should be aware of the following limitations.

- ▶ CSLB complaint disclosure is restricted by law ([B&P 7124.6](#)) If this entity is subject to public complaint disclosure click on link that will appear below for more information. Click [here](#) for a definition of disclosable actions.
- ▶ Only construction related civil judgments reported to CSLB are disclosed ([B&P 7071.17](#)).
- ▶ Arbitrations are not listed unless the contractor fails to comply with the terms.
- ▶ Due to workload, there may be relevant information that has not yet been entered into the board's license database.

Data current as of 10/20/2021 8:35:59 PM

Business Information

SELF HELP ENTERPRISES
P O BOX 6520
VISALIA, CA 93290
Business Phone Number:(559) 651-1000

Entity Corporation
Issue Date 07/25/1969
Expire Date 04/30/2022

License Status

This license is current and active.

All information below should be reviewed.

Classifications

[B--GENERAL BUILDING](#)

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with [SURETEC INSURANCE COMPANY](#).

Bond Number: 138865

Bond Amount: \$15,000

Effective Date: 07/01/2020

[Contractor's Bond History](#)

Bond of Qualifying Individual

This license filed Bond of Qualifying Individual number **W150206487** for THOMAS JARRETT COLLISHAW in the amount of **\$12,500** with [OLD REPUBLIC SURETY COMPANY](#).

Effective Date: 09/30/2014

Workers' Compensation

This license has workers compensation insurance with the [ACE AMERICAN INSURANCE COMPANY](#)

Policy Number: C70159302

Effective Date: 10/01/2021

Expire Date: 10/01/2022

[Workers' Compensation History](#)

Other

- ▶ Personnel listed on this license (current or disassociated) are listed on other licenses.

ATTACHMENT C

SELF-HELP ENTERPRISES
CALHOME / BEGIN HISTORY
 (AS OF 8/30/21)

<i>JURISDICTION</i>	<i>CALHOME PROJECT YEAR</i>	<i>SHE APP</i>	<i>SHE IMPL- MENTED</i>	<i>FUNDED AMOUNT</i>	<i>ACTIVITY</i>	<i>UNITS</i>
ATWATER	2005	X	X	\$ 500,000	Housing Rehab	6
AVENAL	CHPI		X	\$ 23,924	FTHB	4 *
	2020	X	X	\$ 750,000	FTHB/ADUs	*
				\$ 13,893	Housing Rehab	1 *
	2010	X	X	\$ 600,000	FTHB	12
					Housing Rehab	1
	2008	X	X	\$ 500,000	Housing Rehab	9
	2006	X	X	\$ 600,000	Housing Rehab	15
	2005	X	X	\$ 500,000	Housing Rehab	5
	2004	X	X	\$ 500,000	Housing Rehab	5
	2003	X	X	\$ 500,000	Housing Rehab	4
CHOWCHILLA	2020	X	X	\$ 700,000	FTHB/Housing Rehab	*
CLOVIS	1995-BEGIN	X	X	\$ 210,000	FTHB New Construction	10
CORCORAN	CHPI		X	\$ 87,610	FTHB	2 *
				\$ 27,063	Housing Rehab	2 *
	2014	X	X	\$ 1,000,000	FTHB	6
					Housing Rehab	3
	2008	X	X	\$ 300,000	FTHB	3
				\$ 600,000	Housing Rehab	16
	2006	X	X	\$ 300,000	Housing Rehab	9
	2004		X	\$ 500,000	Housing Rehab	11
DELANO	CHPI		X	\$ 14,980	FTHB	3 *
				\$ 58,930	Housing Rehab	1 *
	2012	X	X	\$ 800,000	FTHB	0
					Housing Rehab	1
	2011	X	X	\$ 812,120	FTHB	9
					Housing Rehab	6
	2008	X	X	\$ 900,000	FTHB	18
					Housing Rehab	0
	2006	X	X	\$ 300,000	Housing Rehab	7
					FTHB	2
	2004	X	X	\$ 400,000	Housing Rehab	4
	2003	X	X	\$ 200,000	Housing Rehab	2
DINUBA	CHPI		X	\$ 16,109	FTHB	4 *
				\$ 45,662	Housing Rehab	4 *
	2014	X	X	\$ 782,000	FTHB	2
					Housing Rehab	0
	2012	X	X	\$ 1,000,000	FTHB	14
					Housing Rehab	5
	2008	X	X	\$ 500,000	Housing Rehab	10
	2006	X	X	\$ 600,000	Housing Rehab	13
					FTHB	6
	2004	X	X	\$ 500,000	Housing Rehab	6

ATTACHMENT C

SELF-HELP ENTERPRISES
CALHOME / BEGIN HISTORY
 (AS OF 8/30/21)

JURISDICTION	CALHOME PROJECT YEAR	SHE APP	SHE IMPL- MENTED	FUNDED AMOUNT	ACTIVITY	UNITS
FARMERSVILLE	CHPI		X	\$ 161,100	FTHB	7 *
			X	\$ 4,146	Housing Rehab	1 *
	2012	X	X	\$ 1,000,000	FTHB	19
					Housing Rehab	2
					CHPI- FTHB	1
	2010	X	X	\$ 600,000	FTHB	14
					Housing Rehab	0
	2008	X	X	\$ 900,000	FTHB	19
					Housing Rehab	0
	2006	X	X	\$ 600,000	Housing Rehab	18
	2005	X	X	\$ 500,000	Housing Rehab	5
	2004	X	X	\$ 500,000	Housing Rehab	6
HANFORD	2003	X	X	\$ 400,000	Housing Rehab	3
HURON	2008	X		\$ 900,000	FTHB/Housing Rehab	Not Implementing
	2006	X		\$ 600,000	Housing Rehab	5
	2005	X	X	\$ 500,000	Housing Rehab	5
	2005-BEGIN		X	\$ 2,250,000	FTHB Acquisition	28
KINGS COUNTY	CHPI		X	\$ 12,035	FTHB Acquisition	2 *
				\$ 1,811	Housing Rehab	1 *
	2010	X	X	\$ 1,000,000	FTHB	4
					Housing Rehab	1
	2010-BEGIN	X	X	\$ 2,119,628	FTHB Acquisition	18
	2008	X	X	\$ 900,000	FTHB	0
					Housing Rehab	2
	2006	X	X	\$ 600,000	Housing Rehab	15
					FTHB	1
	2005	X	X	\$ 500,000	Housing Rehab	6
	2003	X	X	\$ 500,000	Housing Rehab	5
LINDSAY	CHPI		X	\$ 58,121	FTHB	12
	2010		X	\$ 1,000,000	FTHB	22
	2008		X	\$ 780,300	FTHB	17
	2006		X	\$ 134,250	FTHB	3
LIVINGSTONS	2020	X	X	\$ 800,000	FTHB/Housing Rehab	*
MADERA COUNTY	2020	X	X	\$ 500,000	FTHB	*
MERCED COUNTY	2020	X	X	\$ 600,000	FTHB/Housing Rehab	*
SELF-HELP ENTE	CHPI		X	\$ 7,942	Manufactured Housing-RE	1
	2020	X	X	\$ 1,320,000	Housing Rehab - COKings	*
	2020	X	X	\$ 2,250,000	Housing Rehab - COT	*
	2020	X	X	\$ 1,430,000	FTHB-New Homes Dept.	*
	2019	X	X	\$ 1,936,000	FTHB-New Homes Dept.	*
	2014	X	X	\$ 1,000,000	Manufactured Housing-RE	15
					Manufactured Housing-MA	4
	2012	X	X	\$ 1,500,000	FTHB-New Homes Dept.	7
	2011	X	X	\$ 720,000	FTHB-New Homes Dept.	25
	2010	X	X	\$ 240,000	FTHB-New Homes Dept.	6
	2010	X	X	\$ 1,500,000	FTHB-New Homes Dept.	34
	2008	X	X	\$ 1,500,000	FTHB-New Homes Dept.	34
	2008	X	X	\$ 1,500,000	FTHB-New Homes Dept.	40
	2006	X	X	\$ 1,000,000	FTHB New Homes Dept	35
	2005	X	X	\$ 500,000	FTHB-New Homes Dept.	14
	2004	X	X	\$ 500,000	FTHB-New Homes Dept.	21

ATTACHMENT C

SELF-HELP ENTERPRISES
CALHOME / BEGIN HISTORY
 (AS OF 8/30/21)

<i>JURISDICTION</i>	<i>CALHOME PROJECT YEAR</i>	<i>SHE APP</i>	<i>SHE IMPL- MENTED</i>	<i>FUNDED AMOUNT</i>	<i>ACTIVITY</i>	<i>UNITS</i>
TULARE COUNTY	2003	X	X	\$ 500,000	FTHB-New Homes Dept.	18
	CHPI		X	\$ 44,633	Housing Rehab	2 *
	2008		X	\$ 900,000	FTHB	19
					Housing Rehab	2
	2006		X	\$ 61,004	FTHB	3
WOODLAKE	CHPI		X	\$ 55,970	Housing Rehab	4 *
			X	\$ 54,850	FTHB	1 *
	2011	X	X	\$ 500,000	FTHB	11
					Housing Rehab	2
	2008	X	X	\$ 900,000	Housing Rehab	20
	2006	X	X	\$ 600,000	Housing Rehab	17
					FTHB	1
	2005	X	X	\$ 500,000	Housing Rehab	5
	2004	X	X	\$ 400,000	Housing Rehab	4
	2003	X	X	\$ 200,000	Housing Rehab	4
GRANT TOTAL		64	81	\$ 55,184,081		832

ATTACHMENT C

SELF-HELP ENTERPRISES

CDBG HISTORY

HCD AND HUD

(AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
JURISDICTION	YEAR	APP	MENTED	AMOUNT	ACTIVITY	UNITS
ARVIN	2019/20	X	X	\$ 116,166	CV1-SUBSISTE	14 *
ATWATER	2005/06/07	X	1	\$ 1,500,000	REHAB	3
	2005/06/07				HBAP	8
	2004	X	X	\$ 500,000	REHAB	6
	2003	X	X	\$ 265,875	REHAB	5
	2003		X	\$ 234,125	HBAP	5
	2002	X	X	\$ 229,750	REHAB	4
	2002		X	\$ 270,250	HBAP	5
	2001	X	X	\$ 229,750	REHAB	6
	2001		X	\$ 270,250	HBAP	5
	2000	X	X	\$ 406,285	REHAB	10
	2000		X	\$ 93,715	HBAP	4
	1997	X	X	\$ 300,000	HBAP	18
	1996	X	X	\$ 500,000	REHAB	21
	1993	X	X	\$ 500,000	REHAB	23
	1991	X	X	\$ 500,000	REHAB	22
AVENAL	2019/20	X	X	\$ 131,720	CV2-SUB	3 *
	2019/20	X	X	\$ 87,648	CV1-SUB	58 *
	2016	X	X	\$ -	REHAB	0
			X	\$ 177,968	HBAP	3
	2012	X	X	\$ 500,000	REHAB	4
				\$ 500,000	HBAP	0
	2010	X	X	\$ 400,000	REHAB	6
	2009	X	X	\$ 600,000	REHAB	8
					HBAP	1
	2008	X	X	\$ 500,000	REHAB	10
	2006	X	X	\$ 500,000	REHAB	5
	2005/06/07	X	X	\$ 1,500,000	REHAB	6
	2003	X	X	\$ 500,000	REHAB	6
	2002	X	X	\$ 300,000	REHAB	3
	2001	X	X	\$ 300,000	REHAB	4
	1999	X	X	\$ 500,000	REHAB	9
	1997	X	X	\$ 500,000	REHAB	11
	1995	X	X	\$ 500,000	REHAB	14
	1993	X	X	\$ 500,000	REHAB	16

ATTACHMENT C

SELF-HELP ENTERPRISES

CDBG HISTORY

HCD AND HUD

(AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
	1990	X	X	\$ 400,000	REHAB	19
	1989	X	X	\$ 500,000	REHAB	20
	1988	X	X	\$ 600,000	REHAB	18
	1987	X	X	\$ 570,000	REHAB	27
	1986	X	X	\$ 375,000	REHAB	27
	1983	X	X	\$ 440,000	REHAB	29
	1983		X	\$ 102,000	CURB/GUTTEF	0
CHOWCHILLA	CDPI		X	\$ 300,609	REHAB	7 *
				\$ 44,894	HBAP	1 *
	2014	X	X	\$ 700,000	REHAB	0
				\$ 300,000	HBAP	0
	2010	X	X	\$ 540,000	REHAB	13
					HBAP	0
	2008	X	X	\$ 450,000	REHAB	7
	2006	X	X	\$ 400,000	REHAB	3
	2005/06/07	X	X	\$ 1,100,000	REHAB	10
					HBAP	3
	2004	X	X	\$ 500,000	REHAB	6
	2003	X	X	\$ 300,000	REHAB	5
	2001	X	X	\$ 500,000	REHAB	8
	2000	X		\$ 299,489	REHAB	5
	1997	X	X	\$ 250,000	REHAB	8
	1997		X	\$ 250,000	HBAP	11
	1996	X	X	\$ 247,500	REHAB	7
	1996		X	\$ 252,500	HBAP	12
	1995	X	X	\$ 500,000	REHAB	11
	1993	X	X	\$ 500,000	REHAB	16
	1991	X	X	\$ 500,000	REHAB	23
	1989	X	X	\$ 300,000	REHAB	13
	1988	X	X	\$ 400,000	REHAB	16
	1986	X	X	\$ 600,000	REHAB	27
COALINGA	2019/20	X	X	\$ 146,714	CV1-SUBSISTE	22 *
	2019/20	X	X	\$ 244,653	CV2-BA	*
	2013	X	X	\$ 500,000	REHAB	1
		X	X	\$ 500,000	HBAP	3
	RDA		X		REHAB/HBAP	8

ATTACHMENT C

SELF-HELP ENTERPRISES CDBG HISTORY **HCD AND HUD** (AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
CORCORAN	2019/20	X	X	\$ 302,084	CV2-SUB	1 *
	2019/20	X	X	\$ 95,420	CV1-SUB	25 *
	CDPI		X	\$ 499,145	REHAB	10
				\$ 64,830	HBAP	1
	2017	X		\$ 1,806,000	PUBLIC IMPRC	0 *
	2012	X	X	\$ 500,000	REHAB	1
				\$ 500,000	HBAP	3
	2010		X	\$ 600,000	REHAB	9
					HBAP	2
	2009	X	X	\$ 600,000	REHAB	22
					HBAP	1
	2005/06/07		X	\$ 1,349,500	REHAB	31
					HBAP	4
	1983		X	\$ 178,500	REHAB	0
	1979		X	\$ 91,675	REHAB	0
DELANO	2005/06/07	X	X	\$ 1,500,000	REHAB	11
					HBAP	9
	2004	X	X	\$ 500,000	REHAB	8
	2003	X	X	\$ 500,000	REHAB	7
	2002	X	X	\$ 300,000	REHAB	11
	2001	X	X	\$ 300,000	REHAB	7
	2000	X	X	\$ 300,000	REHAB	11
DINUBA	2019/20	X	X	\$ 339,284	CV2-SUB	1 *
	2019/20	X	X	\$ 113,095	CV2-BA	0 *
	2019/20	X	X	\$ 124,317	CV1-BA	1 *
	CDPI		X	\$ -	REHAB-CDPI	0 *
			X	\$ 183,514	HBAP-CDPI	5
	2015	X	X	\$ 500,000	REHAB	2
					HBAP	4
	2012	X	X	\$ 500,000	HBAP	9
	2010	X	X	\$ 600,000	REHAB	8
					HBAP	5
	2009	X	X	\$ 600,000	REHAB	8
					HBAP	6
	2008	X	X	\$ 500,000	REHAB	10
					HBAP	2

ATTACHMENT C

SELF-HELP ENTERPRISES

CDBG HISTORY

HCD AND HUD

(AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
	2005/06/07	X	X	\$ 1,500,000	REHAB	13
					HBAP	2
	2004	X	X	\$ 500,000	REHAB	7
	2003	X	X	\$ 300,000	REHAB	10
	2001	X	X	\$ 300,000	REHAB	9
	2000	X	X	\$ 500,000	REHAB	15
	1999	X	X	\$ 500,000	REHAB	12
	1998	X	X	\$ 300,000	REHAB	7
	1997	X	X	\$ 300,000	REHAB	9
	1994	X	X	\$ 350,000	REHAB	20
	1992	X	X	\$ 500,000	REHAB	27
	1989	X	X	\$ 500,000	REHAB	19
	1987	X	X	\$ 600,000	REHAB	23
	1985	X	X	\$ 540,000	REHAB	28
	1984	X	X	\$ 564,000	REHAB	28
	1983	X	X	\$ 498,750	REHAB	29
	1983		X	\$ 75,000	STORM/CURBS	0
	1982	X			WATER	0
	1982		X	\$ 590,000	REHAB	34
DOS PALOS	1983		X	\$ 590,500	REHAB	24
	1981		X	\$ 1,743,900	REHAB	83
EXETER	2019/20	X	X	\$ 297,017	CV2-BA	0 *
	2018	X	X	\$ 186,047	REHAB	2 *
		X	X	\$ 372,093	HBAP	1 *
	CDPI		X	\$ 439,255	REHAB-CDPI	10
			X	\$ 383,129	HBAP-CDPI	10
	2012	X	X	\$ 500,000	REHAB	3
				\$ 500,000	HBAP	9
	2010	X	X	\$ 540,000	REHAB	5
					HBAP	4
	2008	X	X	\$ 500,000	REHAB	7
					HBAP	3
	2005/06/07	X	X	\$ 1,500,000	REHAB	16
					HBAP	3
	2004	X	X	\$ 500,000	REHAB	6
	2002	X	X	\$ 500,000	REHAB	9

ATTACHMENT C

SELF-HELP ENTERPRISES

CDBG HISTORY

HCD AND HUD

(AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
	2000	X	X	\$ 500,000	REHAB	14
	1999	X	X	\$ 500,000	REHAB	15
	1998	X	X	\$ 300,000	HBAP	15
	1997	X	X	\$ 300,000	REHAB	11
	1996	X	X	\$ 500,000	HBAP	33
	1995	X	X	\$ 500,000	REHAB	13
	1994	X	X	\$ 500,000	REHAB	17
	1992	X	X	\$ 500,000	SEWER	16
	1987	X	X	\$ 600,000	REHAB	25
	1986	X	X	\$ 600,000	REHAB	25
	1984	X	X	\$ 433,000	REHAB	33
	1982	X	X		STREET IMPROV.	0
	1982		X	\$ 500,000	REHAB	33
FARMERSVILLE	2018	X	X	\$ 232,558	PUBLIC SER. - SR.	
		X	X	\$ 130,233	PUBLIC SER. - YOUTH.	
	CDPI		X	\$ 312,929	REHAB	8 *
				\$ 296,853	HBAP	10 *
	2014	X	X	\$ 500,000	REHAB	3
				\$ 500,000	HBAP	10
	2010	X	X	\$ 600,000	REHAB	10
					HBAP	3
	FVLRDA		X	\$ 379,484	REHAB	12
	2005/06/07	X	X	\$ 1,404,500	REHAB	9
	2004	X	X	\$ 500,000	REHAB	4
	2003		X	\$ 500,000	REHAB	5
	2002	X	X	\$ 185,015	REHAB	6
	2002			\$ 314,985	STORM DRAIN/PONDING BASIN	
	2001	X	X	\$ 300,000	REHAB	9
	2000	X	X	\$ 500,000	REHAB	10
	1999	X	X	\$ 500,000	REHAB	12
	1997	X	X	\$ 181,250	REHAB	4
	1997		X	\$ 318,750	HBAP	20
	1996	X	X	\$ 500,000	REHAB	17
	1995	X	X	\$ 323,750	HBAP	25
	1995		X	\$ 176,250	REHAB	7
	1994	X	X	\$ 500,000	REHAB	19

ATTACHMENT C

SELF-HELP ENTERPRISES CDBG HISTORY **HCD AND HUD** (AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
	1992	X	X	\$ 500,000	REHAB	20
	1990	X	X	\$ 500,000	REHAB	22
	1989	X	X	\$ 500,000	REHAB	22
	1988	X	X	\$ 600,000	REHAB	30
	1987	X	X	\$ 600,000	REHAB	21
	1984	X	X	\$ 588,000	REHAB	23
	1983	X	X	\$ 501,000	REHAB	31
	1982	X	X	\$ 387,500	REHAB	36
	1981	X	X	\$ 390,000	REHAB	44
	1980	Joint	X	\$ 40,000	STREET IMPRO	0
	1980		X	\$ 300,000	REHAB	41
FRESNO COUNTY	1975		X	\$ 262,000	WATER	0
	1975		X	\$ 71,770	WATER/SEWE	0
	1975		X	\$ 67,500	WATER	0
	1974-95		X		REHAB	102
GUSTINE	1998	X	X	\$ 500,000	HBAP	13
	1994	X	X	\$ 500,000	REHAB	20
HANFORD	2005		X	\$ 449,944	REHAB	4
	2003	X	X	\$ 400,000	REHAB	9
	2002	X	X	\$ 500,000	REHAB	8
	2001	X	X	\$ 300,000	REHAB	7
	2000	X	X	\$ 500,000	REHAB	14
	1999	X	X	\$ 300,000	REHAB	11
	1998	X	X	\$ 500,000	REHAB	16
	1997	X	X	\$ 500,000	REHAB	15
	1996	City	X	\$ 285,000	REHAB	9
	1995	X	X	\$ 97,826	NEW CONST	0
	1995		X	\$ 402,174	REHAB	15
	1993	X	X	\$ 500,000	REHAB	16
	1991	X	X	\$ 500,000	REHAB	18
	1990	X	X	\$ 160,192	REHAB	6
HUGHSON	PI/RDA		X	\$ 234,846	REHAB	2
HURON	2008	X	X	\$ 500,000	HBAP	0
	2006	X	X	\$ 500,000	REHAB	7
					HBAP	4
	2005		X	\$ 500,000	REHAB	4

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SELF-HELP ENTERPRISES

CDBG HISTORY

HCD AND HUD

(AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
	2001	X	X	\$ 400,000	REHAB	7
	1998	X	X	\$ 500,000	HBAP	16
	1997	Joint	X	\$ 356,500	REHAB	8
IMPERIAL COUNTY	1977		X	\$ 250,000	WATER	0
	1977		X	\$ 200,000	WATER	0
	1977		X	\$ 262,500	SEWER	0
KERN COUNTY	1978		X	\$ 153,500	WATER	0
	1992		X	\$ 310,000	WATER	0
KINGS COUNTY	CDPI		X	\$ 733,784	REHAB	9 *
	2020		X	\$ 1,000,000	HBAP	0 *
	2019		X	\$ 433,225	HBAP	10 *
	2016		X	\$ 232,558	HBAP	2 *
	2013		X	\$ 500,000	REHAB	0
			X	\$ 500,000	HBAP	3
	2009	X	X	\$ 600,000	REHAB	2
					HBAP	6
	2008	X	X	\$ 500,000	REHAB	5
	2005/06/07	County	Act. Del.	\$ 1,500,000	REHAB	12
	2003	County	Act. Del.	\$ 500,000	REHAB	5
	2001	County	Act. Del.	\$ 300,000	REHAB	6
	1999	County	Act. Del.	\$ 262,500	REHAB	5
	1996	County	Act. Del.	\$ 285,000	REHAB	7
	1994	X	X	\$ 500,000	REHAB	13
	1979		X	\$ 83,300	REHAB	0
	1978	X	X	\$ 43,600	REHAB	0
	1977		X	\$ 206,000	SEWER	0
	1974-94				REHAB MISC	115
LEMOORE	1984	X	X	\$ 100,000	CURBS/GUTTE	0
	1984		X	\$ 470,000	REHAB	34
LINDSAY	2019/20	X	X	\$ 385,111	CV2-SUB	0 *
	2019/20	X	X	\$ 269,578	CV2-BA	0 *
	2015	X	X	\$ 464,875	REHAB	0
					HBAP	0
	2010		X	\$ 400,000	HBAP	4
	1997	X		\$ 300,000	REHAB	10
	1986	X	X	\$ 600,000	REHAB	0

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SELF-HELP ENTERPRISES

CDBG HISTORY

HCD AND HUD

(AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
LIVINGSTON	2019/20	X	X	\$ 131,720	CV2-SUB	0 *
	2019/20	X	X	\$ 200,001	CV2-BUS	0 *
	2019/20	X	X	\$ 91,159	CV1-SUB	13 *
	1991	X	X	\$ 443,000	NEW CONST.	0
MADERA COUNTY	CDPI		X	\$ 299,078	REHAB	3 *
	2017	X	X	\$ 1,000,000	REHAB	4 *
	2015	X	X	\$ 400,000	REHAB	0 *
	2010	X	X	\$ 800,000	REHAB	6
	2008	X	X	\$ 500,000	REHAB	7
	2005	X	X	\$ 500,000	REHAB	9
	2004		X	\$ 500,000	REHAB	3
	1998	X	X	\$ 500,000	REHAB	12
	1995	X	X	\$ 1,000,000	SEWER	disencumbered
	1994	X	X	\$ 225,000	SEWER	0
	1993	X	X	\$ 440,000	REHAB	17
	1992	X	X	\$ 500,000	REHAB	21
	1990	X	X	\$ 500,000	REHAB	14
	1989	X	X	\$ 500,000	REHAB	20
	1987	X	X	\$ 594,827	REHAB	23
	1986	X	X	\$ 571,000	REHAB	14
	1984	X	X	\$ 506,500	REHAB	29
	1984		X	\$ 70,000	SEWER	0
	1983	X	X	\$ 580,000	REHAB	15
	1982	X	X	\$ 484,500	REHAB	33
	1980	X	X	\$ 196,000	REHAB	25
	1979	X	X	\$ 139,927	REHAB	16
	1978	X	X	\$ 50,260	REHAB	15
	1978		X		WATER	0
	1976	X	X	\$ 177,000	SEWER	0
COUNTYWIDE	1974-94		X		REHAB	24
MARIPOSA	1999 (NAT)	X	X	\$ 250,675	REHAB	2
COUNTY	1996 (NAT)		X	\$ 295,575	REHAB	8
	1996		X	\$ 138,624	RENTAL	0
	1994		X	\$ 500,000	REHAB	4
	1991	X		\$ 500,000	REHAB	0
MENDOTA	2002	X	X	\$ 350,000	REHAB	2

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SELF-HELP ENTERPRISES

CDBG HISTORY

HCD AND HUD

(AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
	2001	X	X	\$ 400,000	REHAB	6
	1999		X	\$ 500,000	REHAB	4
	1997		X	\$ 217,000	REHAB	3
MERCED COUNTY	CDPI		X	\$ 113,921	REHAB	3 *
				\$ 71,677	HBAP	3 *
	2017	X	X	\$ 500,000	HBAP	2 *
	2017	X	X	\$ 500,000	REHAB	5 *
	2013	X		\$ 500,000	REHAB	0
	2013	X		\$ 500,000	HBAP	0
	2010	X	X	\$ 600,000	REHAB	5
					HBAP	4
	2005/06/07	X	X	\$ 1,200,000	REHAB	11
					HBAP	3
	2004	X	X	\$ 400,000	REHAB	2
	2003	X	X	\$ 400,000	REHAB	3
	2001	X	X	\$ 300,000	REHAB	5
	1988		X	\$ 551,500	REHAB	22 68
	1988		X	\$ 172,000	WATER	0
	1977		X	\$ 60,900	WATER	0
	1977		X	\$ 124,850	SEWER	0
	1976		X	\$ 24,500	SEWER	0
MODESTO CITY	1980		X		REHAB	0
	1979		X	\$ 100,000	REHAB	0
	1978		X	\$ 66,150	REHAB	256
NAT.AM./MADERA	1998	X	X	\$ 531,188	REHAB	4
CO	1997	X	X	\$ 540,950	REHAB	14
	1996	X	X	\$ 158,619	REHAB	4
	1995	X	X	\$ 500,000	REHAB	11
	1994	X	X	\$ 242,974	REHAB	7
	1993	X	X	\$ 411,250	REHAB	10
	1992	X	X	\$ 318,300	REHAB	13
	1990	X	X	\$ 252,000	REHAB	10
	1989	X	X	\$ 241,000	REHAB	10
	1986	X	X	\$ 120,000	REHAB	6
	1985	X	X	\$ 126,000	REHAB	7
	1984	X	X	\$ 315,000	REHAB	26

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SELF-HELP ENTERPRISES

CDBG HISTORY

HCD AND HUD

(AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
NAT.AM./BIG SANDY	1979	X	X	\$ 75,000	REHAB	16
NAT./SANTA ROSA	1979	X	X	\$ 20,941	COOLERS & WOOD STOVES	
	1979		X	\$ 40,900	HOME&COMM.	0
	1979		X	\$ 115,000	REHAB	15
NEWMAN	2004	X	X	\$ 500,000	REHAB	5
	2002	X	X	\$ 500,000	REHAB	7
	2000	X	X	\$ 500,000	REHAB	9
	1998	X	X	\$ 500,000	REHAB	16
	1995	HA	X	\$ 300,000	REHAB	12
	1994	X	X	\$ 250,000	NEW CONST.	disencumbered
OAKDALE	2003		X	\$ 250,000	REHAB	1
ORANGE COVE	2019/20	X	X	\$ 232,585	CV2-SUB	12 *
	2019/20	X	X	\$ 250,649	CV2-BA	0 *
PARLIER	2012	X		\$ 500,000	REHAB	SHE is not implementing
PATTERSON	1988	X	X	\$ 600,000	REHAB	20
RIVERBANK	2000	X		\$ 400,000	REHAB	0
	2000		X	\$ 100,000	HBAP	4
	1999	X		\$ 500,000	REHAB	0
	1998	X	X	\$ 168,750	HBAP	7
	1998		X	\$ 331,250	REHAB	9
	1996	X	X	\$ 500,000	REHAB	12
	1995	X	X	\$ 500,000	REHAB	11
	1993	X	X	\$ 500,000	REHAB	16
	1990	X	X	\$ 500,000	REHAB	19
SANGER	2019/20	X	X	\$ 242,789	CV2-SUB	0 *
	2019/20	X	X	\$ 192,861	CV2-BA	0 *
	2019/20	X	X	\$ 129,689	CV1-SUB	34 *
STANISLAUS CO.	2000		X	\$ 500,000	REHAB	11
	1998		X	\$ 500,000	REHAB	16
	1997		X	\$ 500,000	REHAB	26
TAFT	1993	X		\$ 500,000	REHAB	0
TULARE CO	2019/20	X	X	\$ 1,055,166	CV1-SUB	11 *
	2014	X	X	\$ 400,000	REHAB-well ab	22
	2004	X	X	\$ 500,000	REHAB	5
	2000		X	\$ 500,000	REHAB	12

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SELF-HELP ENTERPRISES

CDBG HISTORY

HCD AND HUD

(AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
	1998	X	X	\$ 500,000	REHAB	10
	1996	County	X	\$ 107,940	REHAB	2
	1995	X	X	\$ 500,000	REHAB	11
	1993	X	X		WATER	0
	1993		X		SEWER	0
	1993		X	\$ 500,000	REHAB	11
	1992	X	X		SEWER	0
	1992		X	\$ 64,000	SEWER	0
	1992		X	\$ 106,000	SEWER	0
	1992		X	\$ 500,000	REHAB	10
	1991	X	X	\$ 47,000	SEWER	0
	1991		X	\$ 89,452	WATER	0
	1991		X	\$ 373,048	REHAB	14
	1991		X	\$ 43,000	SEWER	0
	1990	X	X	\$ 44,000	SEWER	0
	1990		X	\$ 500,000	REHAB	15
	1990		X	\$ 38,600	SEWER	0
	1987	X	X	\$ 600,000	REHAB	27
	1986	X	X	\$ 270,000	REHAB	14
	1985	X	X	\$ 368,000	WATER	0
	1985		X	\$ 320,000	REHAB	17
	1984	X	X		WATER	0
	1984		X	\$ 295,000	REHAB	11
	1983	Joint	X	\$ 247,000	WATER	0
	1983		X	\$ 341,000	REHAB	27
	1982	Joint	X	\$ 762,500	REHAB	28
	1982		X	\$ 275,000	SOLAR/ SEWER	0 29
	1981	Joint	X	\$ 262,796	REHAB	41
	1980	X	X	\$ 490,000	REHAB	41
	1979	Joint	X	\$ 500,000	REHAB	0
	1978		X	\$ 41,500	WATER	0
	1976		X	\$ 76,800	WATER	0
	1976		X	\$ 31,000	WATER	0
	1976		X	\$ 67,500	WATER	0
	1976		X	\$ 73,500	WATER	0

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SELF-HELP ENTERPRISES

CDBG HISTORY

HCD AND HUD

(AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
COUNTYWIDE	1974-94			\$ -	REHAB	252
VISALIA CITY	2019/20		X	\$ 600,000	CV1-SUB	206
	2006-2020		X	\$ 705,132	REHAB	67 *
	2010-2011		X	\$ -	REHAB	11
	2009-2010		X	\$ -	REHAB	12
	2008-2009		X	\$ -	REHAB	11
	2007-2008		X	\$ -	REHAB	16
	2006-2007		X	\$ -	REHAB	2
	1981		X	\$ -	REHAB	0
	1980		X	\$ -	REHAB	0
	1979		X	\$ -	REHAB	0
	1978		X	\$ 219,041	REHAB	0
WASCO	2019/20	X	X	\$ 511,964	CV2-SUB	7 *
	CDPI		X		HBAP-CDPI	3
	2013		X	\$ 558,140	HBAP	7
	1993	X	X	\$ 500,000	REHAB	17
	1991	X	X	\$ 500,000	REHAB	20
WOODLAKE	2019/20	X	X	\$ 164,557	CV2-BA	0 *
	2019/20	X	X	\$ 169,557	CV2-SUB	9 *
	2018	X	X	\$ 139,535	REHAB	1 *
		X	X	\$ 139,535	HBAP	1 *
		X		\$ 2,403,000	PUB.IMP.	
	2014	X	X	\$ 600,000	REHAB	3 *
				\$ 400,000	HBAP	1 *
	2012	X	X	\$ 1,000,000	REHAB	15
				\$ -	HBAP	2
	2010	X	X	\$ 600,000	REHAB	5
					HBAP	2
	2009	X	X	\$ 400,000	REHAB	9
					HBAP	0
	2005/06/07	X	X	\$ 1,408,000	REHAB	8
					HBAP	0
	2004	X	X	\$ 234,125	REHAB	4
	2004		X	\$ 216,125	HBAP	2
	2003	X	X	\$ 500,000	REHAB	10
	2002	X	X	\$ 500,000	REHAB	8
	2001	X	X	\$ 500,000	REHAB	12
	2000	X	X	\$ 383,500	REHAB	9
	2000		X	\$ 116,500	HBAP	6
	1999	X	X	\$ 500,000	REHAB	17

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SELF-HELP ENTERPRISES

CDBG HISTORY

HCD AND HUD

(AS OF 9/14/2021)

	CDBG		SHE			
	PROJECT	SHE	IMPLE-	FUNDED	REHAB/HBAP	
	1998	X	X	\$ 319,500	REHAB	9
	1997	X	X	\$ 500,000	REHAB	15
	1996	X	X	\$ 288,400	REHAB	9
	1995	X	X	\$ 500,000	REHAB	13
	1994	X	X	\$ 500,000	REHAB	15
	1992	X	X	\$ 500,000	REHAB	18
	1990	X	X	\$ 500,000	REHAB	25
	1988	X	X	\$ 600,000	REHAB	20
	1987	X	X	\$ 600,000	REHAB	30
	1986	X	X	\$ 600,000	REHAB	36
	1984	X	X	\$ 382,536	REHAB	24
	1984		X	\$ 219,200	PUB.FAC.	0
	1983	Joint	X	\$ 419,600	REHAB	26
	1983		X	\$ 170,000	PUB.FAC.	0
	1982	X	X	\$ 350,000	REHAB	15
	1982		X	\$ 112,000	WATER/SEWE	0
	1980	X	X	\$ 125,500	FLOOD DR.	0
	1980			\$ 81,990	STREET IMPRO	0
	1980		X	\$ 277,500	REHAB	21
	1979	X	X	\$ 500,000	REHAB	22
GRANT TOTAL		296	401	\$ 167,856,868		5297

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SELF-HELP ENTERPRISES

HOME HISTORY

(AS OF 7/31/20)

	<i>HOME</i>		<i>SHE</i>			
	<i>PROJECT</i>	<i>SHE</i>	<i>IMPLE-</i>	<i>FUNDED</i>		
<i>JURISDICTION</i>	<i>YEAR</i>	<i>APP</i>	<i>MENTED</i>	<i>AMOUNT</i>	<i>ACTIVITY</i>	<i>UNITS</i>
ATWATER	2006	X	X	\$ 800,000	FTHB Acquisition	8
					OOR	0
	2004	X	X	\$ 700,000	FTHB Acquisition	7
	2003	X	X	\$ 400,000	FTHB Acquisition	6
	2001	X	X	\$ 500,000	FTHB Acquisition	9
AVENAL	HMPI		X	\$ 71,780	FTHB Acquisition	15 *
				\$ 85,799	OOR	4 *
	2019	X	X	\$ 250,000	FTHB Acquisition	*
		X	X	\$ 250,000	OOR	*
	2015	X	X	\$ 500,000	FTHB Acquisition	1 *
					OOR	0 *
	2011	X	X	\$ 700,000	FTHB Acquisition	4
					OOR	2
	2009	X	X	\$ 800,000	FTHB Acquisition	8
					OOR	4
	2008	X	X	\$ 800,000	FTHB Acquisition	8
					OOR	3
	2007	X	X	\$ 800,000	FTHB Acquisition	9
					OOR	0
	2006	X	X	\$ 400,000	FTHB Acquisition	5
					OOR	0
	2005	X	X	\$ 800,000	FTHB Acquisition	8
					OOR	0
	2004	X	X	\$ 700,000	FTHB Acquisition	9
	2003	X	X	\$ 300,000	FTHB Acquisition	6
	2002	X	X	\$ 600,000	OOR	6
	2001	X	X	\$ 500,000	FTHB Acquisition	25
	2000	X	X	\$ 350,000	FTHB Acquisition	16
BAKERSFIELD	2005	X	X	\$ 1,560,000	FTHB New Construction	52
	1996	X		\$ 238,650	FTHB New Construction	10
CHOWCHILLA	HMPI		X	\$ 173,832	OOR	4 *
				\$ 55,000	FTHB Acquisition	1 *
	2019	X	X	\$ 250,000	FTHB Acquisition	*
				\$ 250,000	OOR	*
	2018	X	X	\$ 250,000	FTHB Acquisition	0 *
				\$ 250,000	OOR	0 *
	2012	X	X	\$ 700,000	FTHB Acquisition	0
					OOR	2
	2007	X	X	\$ 800,000	FTHB Acquisition	7
					OOR	3
	2004	X	X	\$ 500,000	OOR	4
	2002	X	X	\$ 400,000	OOR	5

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SELF-HELP ENTERPRISES

HOME HISTORY

(AS OF 7/31/20)

	<i>HOME</i>		<i>SHE</i>			
	<i>PROJECT</i>	<i>SHE</i>	<i>IMPLE-</i>	<i>FUNDED</i>		
<i>JURISDICTION</i>	<i>YEAR</i>	<i>APP</i>	<i>MENTED</i>	<i>AMOUNT</i>	<i>ACTIVITY</i>	<i>UNITS</i>
	1998	X	X	\$ 500,000	FTHB Acquisition	20
COALINGA	2019	X	X	\$ 250,000	FTHB Acquisition	*
		X	X	\$ 250,000	OOR	*
	2013	X	X	\$ 700,000	FTHB Acquisition	1
					OOR	0
CORCORAN	HMPI		X	\$ 1,392,044	FTHB Acquisition	31 *
				\$ 624,194	OOR	7 *
	2019	X	X	\$ 350,000	FTHB Acquisition	*
					OOR	*
	2016	X	X	\$ 243,750	FTHB Acquisition	5 *
		X	X	\$ 243,750	OOR	3 *
	2012	X	X	\$ 700,000	FTHB Acquisition	0
					OOR	1
	2009	X	X	\$ 800,000	FTHB Acquisition	6
					OOR	4
	2006		X	\$ 800,000	FTHB Acquisition	11
					OOR	4
DELANO	HMPI		X	\$ 132,045	FTHB Acquisition	5 *
			X	\$ 92,850	OOR	2 *
	2018	X	X	\$ 150,000	FTHB Acquisition	0 *
				\$ 150,000	OOR	0 *
	2012	X	X	\$ 700,000	FTHB Acquisition	3
					OOR	0
	2009	X	X	\$ 800,000	FTHB Acquisition	21
					OOR	1
	2007	X	X	\$ 800,000	FTHB Acquisition	14
					OOR	0
	2006	X	X	\$ 800,000	FTHB Acquisition	10
					OOR	0
	2004	X	X	\$ 800,000	FTHB Acquisition	10
	2001	X	X	\$ 500,000	FTHB Acquisition	13
DINUBA	HMPI		X	\$ 544,152	FTHB Acquisition	21 *
				\$ 37,385	OOR	6 *
	2019	X	X	\$ 350,000	FTHB Acquisition	*
				\$ 350,000	OOR	*
	2018	X	X	\$ 200,000	FTHB Acquisition	0 *
				\$ 300,000	OOR	0 *
	2014	X	X	\$ 500,000	FTHB Acquisition	6
					OOR	1
	2013	X	X	\$ 195,000	Drought TBRA	7
	2012	X	X	\$ 700,000	FTHB Acquisition	4
					OOR	6

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SELF-HELP ENTERPRISES

HOME HISTORY

(AS OF 7/31/20)

	<i>HOME</i>		<i>SHE</i>			
	<i>PROJECT</i>	<i>SHE</i>	<i>IMPLE-</i>	<i>FUNDED</i>		
<i>JURISDICTION</i>	<i>YEAR</i>	<i>APP</i>	<i>MENTED</i>	<i>AMOUNT</i>	<i>ACTIVITY</i>	<i>UNITS</i>
	2009	X	X	\$ 800,000	FTHB Acquisition	12
					OOR	3
	2007	X	X	\$ 800,000	FTHB Acquisition	9
					OOR	1
	2006	X	X	\$ 800,000	FTHB Acquisition	7
	2006				OOR	3
	2004	X	X	\$ 600,000	FTHB Acquisition	9
	2003	X	X	\$ 400,000	FTHB Acquisition	6
	2002	X	X	\$ 600,000	FTHB Acquisition	25
	2001	X	X	\$ 500,000	FTHB Acquisition	20
	2000	X	X	\$ 750,000	FTHB Acquisition	36
	1999	X	X	\$ 500,000	FTHB Acquisition	25
	1997	X	X	\$ 157,500	FTHB Acquisition	10
EXETER	HMPI		X	\$ 770,394	FTHB Acquisition	11 *
				\$ 817,375	OOR	7 *
	2012	X	X	\$ 700,000	FTHB Acquisition	3
					OOR	0
FARMERSVILLE	HMPI		X	\$ 372,701	FTHB Acquisition	11 *
	2018	X	X	\$ 250,000	FTHB Acquisition	0 *
				\$ 250,000	OOR	0 *
	2015	X	X	\$ 500,000	FTHB Acquisition	4 *
					OOR	2 *
	2010	X	X	\$ 800,000	FTHB Acquisition	10
					OOR	2
	2006	X	X	\$ 800,000	FTHB Acquisition	11
					OOR	0
	2003	X	X	\$ 500,000	FTHB Acquisition	13
					OOR	0
	2000	X	X	\$ 750,000	FTHB Acquisition	39
	1998	X	X	\$ 500,000	FTHB Acquisition	27
FRESNO CITY	2001	X		\$ 850,000	FTHB New Construction	21
FRESNO COUNTY	2005	X	X	\$ 1,000,000	Rental New Construction-Biola-B.V.	44
	2004	X	X	\$ 700,000	Rental New Construction-V.D.R.	48
	2001	X		\$ 700,000	FTHB New Construction-Del Rey	48
	2001			\$ 550,000	FTHB New Construction-Reedley	35
	1997	X		\$ 586,800	FTHB New Construction-Clovis	10
	1996	X		\$ 150,000	FTHB New Construction-Reedley	10
	1994	X		\$ 251,984	FTHB New Construction-Clovis	10
	1994			\$ 127,736	FTHB New Construction-Coalinga	8
	1993	X		\$ 92,880	FTHB New Construction-Clovis	10
	1993			\$ 293,220	FTHB New Construction-Firebaugh	4
HANFORD	2005	X	X	\$ 3,450,000	Rental New Construction-Hanford-L.P.	40

ATTACHMENT C

SELF-HELP ENTERPRISES

HOME HISTORY

(AS OF 7/31/20)

	<i>HOME</i>		<i>SHE</i>			
	<i>PROJECT</i>	<i>SHE</i>	<i>IMPLE-</i>	<i>FUNDED</i>		
<i>JURISDICTION</i>	<i>YEAR</i>	<i>APP</i>	<i>MENTED</i>	<i>AMOUNT</i>	<i>ACTIVITY</i>	<i>UNITS</i>
HUGHSON	2008	X	X	\$ 400,000	FTHB Acquisition	4
					OOR	0
	2005		X	\$ 750,000	FTHB Acquisition	1
					OOR	1
HURON	2009	X		\$ 800,000	FTHB Acquisition/OOR	SHE not implementing
	2007	X	X	\$ 800,000	FTHB Acquisition	11
					OOR	2
	2006	X	X	\$ 400,000	FTHB Acquisition	7
					OOR	0
	2005	X	X	\$ 800,000	FTHB Acquisition	22
	2002	X	X	\$ 600,000	FTHB Acquisition	17
	2001	X		\$ 600,000	OOR	Disencumbered
	2000	X	X	\$ 750,000	FTHB Acquisition	18
	1997	X	X	\$ 500,000	FTHB Acquisition	20
	1995	X	X	\$ 180,856	FTHB Acquisition	12
KERN COUNTY	2008	X	X	\$ 2,000,000	Rental New Construction-Lamont-R.L.	44
	2001	X		\$ 1,000,000	Rental New Construction-Wasco-S.V.	46
	1997	X		\$ 800,000	Rental New Construction-Wasco-V.H.	40
	1997			\$ 970,000	Rental New Construction-Arvin-C.C.	46
	1994	X		\$ 1,000,000	Rental New Construction-Wasco-A.C.	36
	1994	X		\$ 99,470	FTHB New Construction-Shafter	7
	1993	X		\$ 2,200,000	Rental New Construction-McFarland-S.V.	52
KINGS COUNTY	KINHMPI		X	\$ 418,259	FTHB Acquisition	13 *
	2016	X		\$ 500,000	FTHB Acquisition	2 *
	2013	X	X	\$ 700,000	FTHB Acquisition	0
					OOR	0
	2011	X	X	\$ 700,000	FTHB Acquisition	7
					OOR	4
	2007	X	X	\$ 800,000	FTHB Acquisition	8
					OOR	2
	2006	X	X	\$ 800,000	FTHB Acquisition	11
					OOR	0
	2004	X	X	\$ 700,000	FTHB Acquisition	12
	2002	X	X	\$ 600,000	OOR - Armona, Corcoran	8
					Hanford, Home Garden, Kettleman, Stratford	
	2001	X	X	\$ 600,000	OOR - Armona, Corcoran	8
					Hanford, Home Garden, Kettleman, Stratford	
	2000	X	X	\$ 750,000	FTHB Acquisition - Armona, Home	30
					Garden, Kettleman, Stratford, Hanford	
	1999	X	X	\$ 500,000	FTHB Acquisition - Armona, Home	23
					Garden, Kettleman, Stratford, Corcoran	
	1998	X	X	\$ 500,000	FTHB Acquisition - Armona, Home	26

ATTACHMENT C

SELF-HELP ENTERPRISES

HOME HISTORY

(AS OF 7/31/20)

	<i>HOME</i>		<i>SHE</i>			
	<i>PROJECT</i>	<i>SHE</i>	<i>IMPLE-</i>	<i>FUNDED</i>		
<i>JURISDICTION</i>	<i>YEAR</i>	<i>APP</i>	<i>MENTED</i>	<i>AMOUNT</i>	<i>ACTIVITY</i>	<i>UNITS</i>
					Garden, Kettleman, Stratford	
LEMOORE	2002	X	X	\$ 600,000	OOR	9
	2001	X	X	\$ 500,000	FTHB Acquisition	6
	2000	X	X	\$ 500,000	FTHB Acquisition	14
LINDSAY	HMPI		X	\$ 461,427	FTHB Acquisition	10
				\$ 462,071	OOR	5
	2014	X	X	\$ 500,000	FTHB-Acquisition	0
					OOR	0
LIVINGSTON	2013	X		\$ 700,000	FTHB Acquisition/OOR	SHE not implementing
	2009	X	X	\$ 800,000	FTHB Acquisition	5
					OOR	6
	2007		X	\$ 800,000	FTHB Acquisition	8
					OOR	1
LOS BANOS	2000	X	X	\$ 500,000	FTHB Acquisition	9
	1999	X	X	\$ 500,000	FTHB Acquisition	10
MADERA COUNTY	2015	X	X	\$ 500,000	OOR - Countywide	0 *
	2000	X	X	\$ 500,000	OOR - Countywide	7
	1998	X	X	\$ 900,000	Rental New Construction-Parkdale-C.C.	40
ARIPOSA COUNTY	2019	X	X	\$ 250,000	FTHB Acquisition	*
				\$ 250,000	OOR	*
MENDOTA	2001	X	X	\$ 500,000	OOR	7
	2000	X	X	\$ 500,000	FTHB Acquisition	21
	1999	X	X	\$ 500,000	FTHB Acquisition	1
MERCED COUNTY	HMPI		X	\$ 889,571	FTHB Acquisition	20 *
				\$ 112,016	OOR	6 *
	2018	X	X	\$ 250,000	FTHB Acquisition	0 *
				\$ 25,000	OOR	0 *
	2013	X	X	\$ 700,000	FTHB Acquisition	2
					OOR	0
	2010	X	X	\$ 800,000	FTHB Acquisition	8
					OOR	4
	2007	X	X	\$ 800,000	FTHB Acquisition	3
					OOR	4
	2006	X	X	\$ 400,000	FTHB Acquisition	3
					OOR	2
	2004	X	X	\$ 600,000	FTHB Acquisition	10
					OOR	1
	2003	X	X	\$ 400,000	FTHB Acquisition	11
					OOR	1
	2002	X	X	\$ 600,000	OOR - Countywide	11
	2001	X	X	\$ 199,951	OOR - Countywide	3
	2001		X	\$ 400,049	FTHB Acquisition - Countywide	9

ATTACHMENT C

SELF-HELP ENTERPRISES

HOME HISTORY

(AS OF 7/31/20)

	<i>HOME</i>		<i>SHE</i>			
	<i>PROJECT</i>	<i>SHE</i>	<i>IMPLE-</i>	<i>FUNDED</i>		
<i>JURISDICTION</i>	<i>YEAR</i>	<i>APP</i>	<i>MENTED</i>	<i>AMOUNT</i>	<i>ACTIVITY</i>	<i>UNITS</i>
	2000	X	X	\$ 500,000	FTHB Acquisition	25
	1997	X	X	\$ 1,000,000	FTHB Acquisition	35
MODESTO	1997	X		\$ 120,000	FTHB New Construction	21
	92, 93, 94	X		\$ 750,000	Rental New Construction-G.V.	48
	Funds					
NEWMAN	2004	X	X	\$ 700,000	FTHB Acquisition	0
					OOR	5
ORANGE COVE	2014		X	\$ 500,000	FTHB Acquisition	1
					OOR	2
	2011		X	\$ 400,000	FTHB Acquisition	2
					OOR	2
PARLIER	2011	X	X	\$ 292,500	FTHB Acquisition	0
					OOR	3
	2010		X	\$ 400,000	FTHB Acquisition	2
					OOR	3
	2009	X	X	\$ 662,096	FTHB Acquisition	2
					OOR	3
	2006	X	X	\$ 800,000	FTHB Acquisition	4
					OOR	3
RIVERBANK	2002	X	X	\$ 600,000	FTHB Acquisition	9
	2001	X	X	\$ 500,000	FTHB Acquisition	10
	2000	X	X	\$ 750,000	FTHB Acquisition	17
	1998	X	X	\$ 500,000	FTHB Acquisition	20
SANGER	2019	X	X	\$ 250,000	FTHB Acquisition	*
				\$ 250,000	OOR	*
SELF-HELP ENT	2011	X	X	\$ 4,248,516	Rental New Construction-Dinuba-V.G.	48
	2009	X	X	\$ 2,000,000	Rental New Construction-Parksdale-P.V.II.	48
	2008	X	X	\$ 1,925,230	Rental New Construction-Parksdale-P.V.I.	40
	2008	X	X	\$ 2,000,000	Rental New Construction-Goshen-G.V.II.	56
	2003	X	X	\$ 1,000,000	Rental New Construction-Orosi-S.C.	60
	2002	X	X	\$ 1,000,000	Rental New Construction-Earlimart-W.P.	44
	2001	X	X	\$ 991,500	Rental New Construction-Newman-R.H.	52
	2000	X	X	\$ 1,071,600	Rental New Construction-Goshen-G.V.I.	64
	2000		X	\$ 123,510	FTHB New Construction-Riverbank	12
	1998	X	X	\$ 802,500	Rental New Construction-Livingston-C.delS.	36
	1998		X	\$ 157,600	FTHB New Construction-Patterson	11
	1997	X	X	\$ 157,695	FTHB New Construction-Woodlake	11
	1995	X	X	\$ 1,000,000	FTHB New Construction-Poplar, La Vina, Lemoore	40
	1994	X	X	\$ 524,752	FTHB New Construction-Newman	11
	1994	X	X	\$ 475,248	FTHB New Construction-Poplar, Pixley, Lemoore, Patterson, Winton	32

ATTACHMENT C

SELF-HELP ENTERPRISES

HOME HISTORY

(AS OF 7/31/20)

	<i>HOME</i>		<i>SHE</i>			
	<i>PROJECT</i>	<i>SHE</i>	<i>IMPLE-</i>	<i>FUNDED</i>		
<i>JURISDICTION</i>	<i>YEAR</i>	<i>APP</i>	<i>MENTED</i>	<i>AMOUNT</i>	<i>ACTIVITY</i>	<i>UNITS</i>
	1993	X	X	\$ 452,400	Rental New Construction - Planada-B.C.	37
	1993		X	\$ 524,752	FTHB New Construction - Dinuba	33
					Planada, Pixley, Patterson, Winton	
	1993	X	X	\$ 500,000	FTHB New Construction - Tulare	10
	1993	X	X	\$ 500,000	FTHB New Construction - Planada,	38
					Dinuba, Patterson	
TULARE CITY	HMPI		X	\$ 347,491	FTHB Acquisition	12 *
	2018	X	X	\$ 250,000	FTHB Acquisition	0 *
				\$ 250,000	OOR	0 *
	2013	X	X	\$ 700,000	FTHB Acquisition	12
					OOR	0
	1993	X	X	\$ 1,000,000	FTHB New Construction - Tulare	20
TULARE COUNTY	2019	X	X	\$ 250,000	FTHB Acquisition	*
				\$ 250,000	OOR	*
	2010		X	\$ 800,000	FTHB Acquisition-Countywide	4
					OOR-Countywide	4
	2004	X	X	\$ 1,526,154	FTHB Acquisition/Infill/Rehab/Project	13
	2001	X	X	\$ 200,000	OOR-Countywide	5
	2001		X	\$ 300,000	FTHB Acquisition-Countywide	16
	1998	X	X	\$ 500,000	OOR-Countywide	18
	1997	X	X	\$ 551,400	OOR-Countywide	16
	1997		X	\$ 314,850	FTHB Acquisition-Countywide	23
	1993	X	X	\$ 653,428	Rental New Construction-Richgrove-N.S.V.	35
	1993		X	\$ 346,572	OOR	10
WOODLAKE	HMPI		X	\$ 387,770	OOR	5 *
				\$ 4,745	FTHB Acquisition	3 *
	2018	X	X	\$ 1,600,000	FTHB New Construction	0 *
	2018	X	X	\$ 250,000	OOR	0 *
				\$ 250,000	FTHB Acquisition	0 *
	2014	X		\$ 400,000	FTHB Acquisition	1
					OOR	3
	2010	X	X	\$ 800,000	FTHB Acquisition	4
					OOR	1
	2007	X	X	\$ 800,000	FTHB Acquisition	8
					OOR	4
	2004	X	X	\$ 500,000	FTHB Acquisition	2
					OOR	6
	2000	X	X	\$ 750,000	FTHB Acquisition	21
	1998	X	X	\$ 500,000	FTHB Acquisition	28
	1996	X	X	\$ 472,500	FTHB Acquisition	21
GRANT TOTAL		172	180	\$ 134,364,300		3060

Estimated value of total development cost of activities assisted \$ 195,649,232

ATTACHMENT D



CHARGE RATE SCHEDULE 2021-2022

Title	Charge Rate Range
Administrative Analyst 1	74.49 - 89.24
Administrative Analyst 2	81.33 - 98.40
Area Superintendent	95.47 - 105.73
Asset Management Specialist 1	74.49 - 89.24
Asset Management Specialist 2	81.33 - 98.40
Asset Management Specialist, Sr.	92.15 - 112.90
Assistant Program Director	109.01 - 135.49
Community Development Specialist 1	74.49 - 89.24
Community Development Specialist 2	81.33 - 98.40
Community Development Specialist, Sr.	92.15 - 112.90
Community Development Manager 1	86.47 - 105.30
Community Development Manager 2	98.40 - 121.28
Construction Assistant	60.64 - 70.69
Construction Supervisor 1	76.92 - 92.50
Construction Coordinator	86.79 - 105.73
Homeownership Counselor 1	65.10 - 76.66
Homeownership Counselor 2	70.46 - 83.83
Homeownership Counselor 3	76.66 - 92.15
Housing Specialist 1	74.49 - 89.24
Housing Specialist 2	81.33 - 98.40
Housing Specialist, Sr.	92.15 - 112.90
Loan Processor 1	65.10 - 76.66
Loan Processor 2	70.46 - 83.83
Loan Processor, Sr.	76.66 - 92.15
Manager 1	86.47 - 105.30
Manager 2	98.40 - 121.28
Office Manager	76.66 - 92.15
Program Director	121.28 - 151.94
Assistant Project Manager 1	63.49 - 74.49
Assistant Project Manager 2	68.59 - 81.33
Project Manager 1	74.49 - 89.24
Project Manager 2	81.33 - 98.40
Project Manager, Sr.	92.15 - 112.90
Project Technician 1	59.08 - 68.59
Project Technician 2	63.49 - 74.49
Project Technician 3	68.59 - 81.33
Superintendent 1	72.67 - 86.79
Superintendent 2	76.92 - 92.50
Superintendent 3	81.62 - 98.79

Current Charge Rates are effective July 1, 2021 through June 30, 2022. Charges incurred after June 30, 2022 will be billed according to then-current schedule. Rates are all inclusive, i.e., they include not only salary and benefits, but travel and overhead including routine clerical and administrative support, office expense, space, telephone, etc. Certain pass-through costs such as PIRTs and appraisals will be billed separately and in addition to these charge rates.