

2600 AMERICAN DRIVE  
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 www.piercemfg.com



Merced Fire Department
678 W. 18th Street
Merced, CA 95340
<b>City of Merced HGAC # SW04-08</b>

<b>DATE</b>	June 17, 2015
<b>QUOTE NO.</b>	40617-15
<b>EXPIRES</b>	July 31, 2015
<b>SALES REP.</b>	Rich Myers

## 100% PRE-PAYMENT OPTION (or lease purchase through OSHKOSH CAPITAL)

With this option you will realize a pre-tax price savings of **(\$25,242.93)** PER UNIT from the total proposal amount listed on our June 17, 2015 proposal, our quote number 40617-15.

#	Description	Each
A	One (1) Pierce Quantum PUC Pumper	573,747.89
B	Discount for HGAC contract number FS12-11, WC05	<b>(36,897.00)</b>
C	Factory Inspection Trips (1 trip, 3 MFD representatives)	4,134.00
D	Delivery / Dealer Preparation	5,246.25
E	Performance Bond	1,607.55
F	Merced FD Pre-Construction Contingency Fund	10,000.00
G	100% pre-payment discount	<b>(25,242.93)</b>
H	<b>APPARATUS COST</b>	<b>532,595.76</b>
I	State Sales Tax @ 8.00%	42,607.66
J	<b>TOTAL PURCHASE PRICE</b>	<b>575,203.42</b>

### 100% Pre-Payment Terms and Conditions:

- 1) The Merced Fire Department shall pay the entire contract amount of **\$575,203.42** PER UNIT within fifteen (15) calendar days of receipt of invoice to Pierce Manufacturing Inc.
- 2) **Customer is entitled to this discount if Oshkosh Capital makes payment on behalf of the customer.** Third party shall pay the entire contract amount of **\$575,203.42** PER UNIT within fifteen (15) calendar days of receipt of invoice to Pierce Manufacturing Inc.
- 3) Proposed delivery timeframe after receipt / acceptance of contract (or purchase order) will not begin until full payment of **\$575,203.42** PER UNIT is received by Pierce Manufacturing Inc.
- 4) If payment of **\$575,203.42** PER UNIT is late and if the customer elects not to have the delivery extended, **\$95.00** per unit, per calendar day will be deducted from the 100% pre-payment discount at time of final invoice.