

Prepared For: City of Merced

Merced, CA

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Explanation of Quote: RecTrac 3.1 Migration, Add WebTrac, Hosting & PayTrac

Notes:

Services (recurring)	Qty	Unit Price	Monthly	Discount	Price
VSI Cloud					
VS Cloud Hosting Standard Service - First 5 Users Monthly †(10)	1	\$675.00	\$375.00	\$300.00	\$4,500.00
VS Cloud Hosting Standard Service - Add'l Users Monthly † (11)	2	\$40.00	\$40.00	\$40.00	\$480.00
Software Subscription					
PayTrac Payments - Monthly Services per Merchant (MID) † (7)	2	\$25.00	\$50.00		\$600.00
League Scheduling †(14)	1	\$130.00	\$105.00	\$25.00	\$1,260.00
Facility Reservations †(15)	1	\$130.00	\$105.00	\$25.00	\$1,260.00
Each Add'l Concurrent User over 2 †(16)	5	\$10.00	\$25.00	\$25.00	\$300.00
Activity Registrations †(17)	1	\$130.00	\$105.00	\$25.00	\$1,260.00
RecTrac/WebTrac Workgroup Base Software Subscription (6 -15 concurrent users) †(18)	1	\$245.00	\$145.00	\$100.00	\$1,740.00
General Ledger Interface †(19)	1	\$30.00	\$30.00		\$360.00
WebTrac Splash Page †(20)	1	\$25.00	\$25.00		\$300.00
POS/Inventory/Tickets †(21)	1	\$130.00	\$105.00	\$25.00	\$1,260.00
Mobile RecTrac †(22)	1	\$130.00	\$0.00	\$130.00	\$0.00
PayTrac					
PayTrac Payments - 3% Per Transaction †(9)	1	\$0.00	\$0.00		\$0.00
SaaS configuration items included:					
Mobile WebTrac †(13)	1	\$0.00	\$0.00		\$0.00
				Tax:	\$0.00
				Total:	\$13,320.00

Training & Expenses	Qty	Unit	Unit Price	Price	
PayTrac Setup & Training	4.0	Hour	\$125.00	\$500.00	
WebTrac Setup & Training	12.0	Hour	\$125.00	\$1,500.00	
3.1 Migration Remote Time	24.0	Hour	\$125.00	\$3,000.00	
POS Setup & Training	4.0	Hour	\$125.00	\$500.00	
				Tax:	\$0.00
				Total:	\$5,500.00

TOTALS:	
Services (recurring) (prorated year 1)	\$13,320.00
Training & Expenses	\$5,500.00
Total:	\$18,820.00

For planning purposes, the annual recurring cost will be: \$13,320.00



Other Products of Interest:

Ingenico Link 2500 Companion Wireless Card Reader (Footnote: 8) \$520.00

Ingenico Lane 3000 Credit Card Terminal, Ethernet (no signature) (Footnote: 9) \$572.00

† Footnotes:

5 Please visit the POS Portal to purchase this device as VS doesn't sell directly:
<https://partner.posportal.com/vermontsys/vermont/credit-card-readers.html>

Purchase includes power supply & ethernet cable

6 Mobile Card Reader device option. Please visit the POS Portal to purchase this device as VS doesn't sell directly:
<https://partner.posportal.com/vermontsys/vermont/credit-card-readers.html>

7 Software Subscription Fee: \$25.00 per month, per merchant account

9 Credit Card Processing transaction fees - Using the service fee model, 3%

10 The base Hosting Services Fee does NOT include the Vermont Systems application software and Progress software annual maintenance fees.

Prior to selecting the hosting option, we require customer to test/verify connectivity from all locations to ensure satisfactory performance. Please contact Vermont Systems Sales for additional information and scheduling, 877-883-8757 - Option #2 or email at: sales@vermontsystems.com.

Please refer to Vermont Systems legal page for Privacy Policy information: <https://www.vermontsystems.com/legal>

11 The Additional User Hosting Services Fee does NOT include the Vermont Systems application software and Progress software annual maintenance fees.

Prior to selecting the hosting option, we require customer to test/verify connectivity from all locations to ensure satisfactory performance. Please contact Vermont Systems Sales for additional information and scheduling, 877-883-8757 - Option #2 or email at: sales@vermontsystems.com.

13 Mobile WebTrac provides patron access to select functions on a smart phone mobile browser. Since Mobile RecTrac is browser based, it is device/OS independent. Functions such as booking a tee time, enrolling in a class, viewing a calendar of events, making a payment, and displaying their pass barcode are a few of the operations that patrons will be able to access on their phone. All patron related functions that are developed for Mobile WebTrac will be available under this one license fee. In other words, Mobile WebTrac encompasses all of the functions that have been developed across all WebTrac module.

This rate is based on a one year subscription commitment.

14 LEAGUE SCHEDULING NOTES:

- > Manage league play, teams, and players
- > Record scores and track standings
- > Manage single and double elimination tournaments
- > Roster draft options for team creation

This rate represents a minimum one-year subscription commitment. See contract agreement for specific terms.



15 FACILITY RESERVATIONS NOTES:

- > Manage all your facility schedules
- > Track overlapping facilities
- > Grid-based visual booking tool
- > Check availability of facilities
- > Integrated with activities, leagues and trainers

This rate represents a minimum one-year subscription commitment. See contract agreement for specific terms.

16 The base software license fee includes the first two concurrent users. Additional users can be added at any time. Each user has access to all licensed software modules, as authorized in the user-defined menu system.

This rate is based on a one year subscription commitment.

17 ACTIVITY REGISTRATIONS NOTES:

- > Track all program enrollments
- > Manage rosters, waitlists, and waivers
- > Track class attendance and billing
- > Instructor payment processing
- > Custom brochure exports

This rate represents a minimum one-year subscription commitment. See contract agreement for specific terms.

18 The RecTrac/WebTrac Workgroup Base Level Application Software is required for all installations with 6-15 concurrent users. Each application module is priced separately based on the individual functional requirements needed. The base includes 2 Concurrent User Licenses, Systems Management, Report Writer, Incident Reporting, Dashboard, Global Sales, Household Management, Document Center, Audit Log, POS Lite (Donations, Gift Cards), Touch Processing, ID Integration, Advanced Rule & Fee Configuration, Webspeed Agents, Mobile WebTrac, and the Progress Enterprise RDBMS. VS Premium Support Services are included. Other add-ons will be priced separately.

This rate represents a minimum one-year subscription commitment. See contract agreement for specific terms.

19 The General Ledger Interface will create a file consisting of postings made to any GL account with activity in RecTrac for a specified date range. The file format will be in a format that your financial software requires. To determine the file layout and content, we provide a questionnaire to be completed and submitted along with your order. Upon receipt we will contact you to discuss the requirements in relation to the interface. Once requirements are reviewed and approved, the VS Trainer will assist & configure the VS application for the GL interface. The Trainer will show the Customer how to generate the batch export file.

At this point, it is the Customer's responsibility to contact the financial software vendor to arrange for assistance to import the daily batch file for automatic posting to the general ledger system. The VS trainer is not responsible for importing the batch files into any third-party application software or for contacting the vendor.

IMPORTANT: The RecTrac General Ledger Interface is not and cannot be a cash-receipts interface.

20 Examples of the most popular template designs can be viewed on the VS website. www.vermontsystems.com

21 POS/INVENTORY/TICKETS NOTES:

- > Module includes both RecTrac & WebTrac options
- > Touchscreen-based inventory sales
- > Complete POS inventory control
- > Manage tickets, gift cards and service items
- > UPC barcode integration
- > Full range of certified POS hardware available for purchase

This rate is based on a one year subscription commitment. SEE CONTRACT AGREEMENT FOR SPECIFIC TERMS.

- 22 Mobile RecTrac provides access to select staff functions using a smart phone mobile browser. The Mobile RecTrac browser is device/operating system independent. Functions such as Visit Check-In, League Scores Postings, Roster Print, Tee Sheets, and Household Inquiries are a few of the functions that are available to the staff using a smart phone. All current and future Mobile RecTrac staff related functions developed for all RecTrac modules by VSI are included in this one-time license fee, providing that the annual maintenance and support fees are paid. This rate is based on a one year subscription commitment. SEE CONTRACT AGREEMENT FOR SPECIFIC TERMS.