



# Sole Source Justification

To whom it may concern:

WECO Ind. Is the only dealer in Northern California that can provide CUES Flexitrax C550 system installed in a CUES built chassis. WECO is also the only dealership in Northern California that can provide GraniteNet software that is 100% compatible with the Flexitrax C550 TV inspection system. CUES is the provider for GraniteNet software, and the source code is closed.

Sincerely,

*Vincent Fernandez*

Vincent Fernandez

***Regional Sales Assistant- Southwest***

CUES, Inc.

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## Justification

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- The proposed purchase of new equipment and parts is **100% compatible**. Between hardware and software
- CUES, Inc. is the sole manufacture of the Flexitrac C550 and Granite NET video/footage capture system. CUES, Inc. has the only in-house software support team. Other products in the market are 3rd party add-on programs and offer no in house support.
- CUES, Inc. maintains over \$20 million dollars in parts and supplies that eliminates the need for you to have an extensive part inventory.

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*Other manufactures may claim to have components i.e. cameras, etc. that can be modified to operate on your existing CUES system, however this may require special one of a kind cables or modifications to the internal electronics of your camera, Power Control Unit, etc. Any modification to the system's electronics voids the manufactures warranty and the life-time loaner policy.*