

ATTACHMENT 2 - NJPA CONTRACT QUOTE



Opportunity Number: 58005
Quotation Number: 281707
NJPA Contract #: 031014-ALT
Date: 4/22/2016

Quoted for: City of Merced
Customer Contact: Dan Arnold
Email: arnoldd@cityofmerced.org
Quoted by: Rhawnie Kraak
Phone: (707) 693-2578 Email: rhawnie.kraak@altec.com
Altec Account Manager: Don Hildebrandt

REFERENCE ALTEC MODEL

AT37-G	Articulating Telescopic Aerial Device (Insulated)	\$86,068
--------	---	----------

Per NJPA Specifications plus Options below

(A.) NJPA OPTIONS ON CONTRACT (Unit)

1			
2			
3			

(A1.) NJPA OPTIONS ON CONTRACT (General)

1	CH	Cone Holder, Fold Over Post Style	\$236
2	RL	COMPARTMENT LIGHTS in Body Compartments (Rope Style)	\$510
3	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$198
4	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$198
5	SPOT4	SIX (6) POINT STROBE SYSTEM (Recessed, LED)	\$664
6	FSC	FORD SUPER CAB	\$2,003
7	FE	FORD POWER EQUIPMENT (Power Locks and Power Windows)	\$945
8			

NJPA OPTIONS TOTAL: \$90,821

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Custom Walk-in Platform, Custom Work Lights Mounted to Turret, Air Tool Circuit	\$5,115
2	UNIT & HYDRAULIC ACC	N/A	
3	BODY	Top Opening Storage Box, 36" L Steel Tailshelf with Cross Storage, Reinforced Compartment Top for Generator Installation, Current Rope Light Pricing Above 2014	\$4,338
4	BODY & CHASSIS ACC	Class V Towing Device, D-Rings for Trailer Safety Chain, Appropriate counterweight added for stability, Double Cable Step, VMAC Underhood Air Compressor and Accessories, Custom 3 Foot Lanyard, Streetside pole rack	\$16,339
5	ELECTRICAL	Amber LED Strobe Light - Roof Mounted, Directional Light Bar, PTO Hour Meter, (2) Auxiliary Batteries, 3000 Watt Honda gasoline powered generator, 3000 Watt Pure-Sine Wave Inverter	\$7,730
6	FINISHING	2017 Ford F550 Gas ILO 2014	\$797
7	CHASSIS	Regional Build	\$2,597
8	OTHER		

OPEN MARKET OPTIONS TOTAL: \$36,916

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$127,737

Licensing Doc Fees: \$65

Estimated Sales Tax (8%): \$10,224.19

Delivery to Customer: \$268

TOTAL FOR UNIT/BODY/CHASSIS: \$138,295

(C.) ADDITIONAL ITEMS (items are not included in total above)

1	CHASSIS	2017 Ford F550 Diesel ILO Gas	\$4,954
2	HYBRID	Altec Jobsite Energy Management System, with Pure Sine Wave Inverter and Remote Asset Management	\$29,646
3			
4			

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

TO ORDER: To order, please contact the Altec Inside Sales Representative listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 330-360 days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Dixon, CA