



Date : 8/11/2023

TO : City of Merced – Public Works

678 W. 18<sup>th</sup> Street

Merced, CA 95341

Telephone : 209-384-4180

Attention : Johnnie Baptista

Quotation : JZ 00053

Prepared By : Joshua Zimmerman

FOB: Delivered



Cromer Material Handling is pleased to have an opportunity to bid on your material handling requirements. We are celebrating over 30 years in business and are extremely proud to have a Better Business Bureau A+ rating for the past 7 years. We look forward to a long term business relationship.

We are pleased to quote you the following new Doosan BC30S-7 36V Electric 6000# Capacity for your consideration.

**(1) Doosan BC30S-7 36V Electric 6000# Capacity, Electric Cushion Tire Forklift**

UL Rating	UL Rated Type EE
Battery Compartment	40.0"W x 34.5"L x 21.4"H
Battery Connector	Type 350 SB - Gray - 36V
Brakes	Oil-Cooled Disc Brakes
Tires	Narrow - Smooth Drive / Smooth Steer
Mast	3-Stage Full Free Triple Wide View MFH 189" OAL 84" FFH 60"
Tilt Cylinders	6° Forward / 5° Back
Sideshifter	Hang-On 40" Wide - Class III
Carriage	Hook Type 40" Wide - Class III
Forks	Hook Type - Pallet - 1.8" x 5" x 47"
Load Backrest	40" Wide x 47" High
Overhead Guard	87" Standard Height
Hydraulic Lines	4-Way For Sideshifter and Other Attachment
Hydraulic Control Valve	4 Section with 4 Levers
Mirrors	Large Rear View Mirrors
Seat	Vinyl Suspension Seat
Direction Control	Steering Column Lever Directional Control
Grab Bar	Rear Grab Bar with Horn Button
Warning Lights	Strobe - Amber - Mounted Below OHG
Warning Device	Back-Up Alarm
Front Work Lights	(2) Front Flood Lights - LED
Rear Work Lights	(1) Rear Flood Light - LED
Warranty	Doosan Assurance - Standard 2 Year / 3,000 Hour, Powertrain 3 Year / 6,000 Hour

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**Standard Equipment**

36 Volt  
AC Controller & Motors  
Microprocessor Control  
Power Steering  
Tilt Steering Wheel  
Forward and Backward Switch on Lift Lever  
Emergency Stop Switch  
(Note: Standard chassis does not include battery or charger)  
USB and 12V Power Supply

Other Doosan Equipment

DC/DC Voltage Converter  
Guardian Stability System  
Steering Wheel Knob

**Other Equipment & Accessories**

Battery 36V - 5 Year Warranty  
Charger

Equipment Price:

\$50,399.99

Sourcewell Member #2325 Discount:

(\$4,700.00)

August Electric Doosan Incentive:

(\$1,000.00)

**Total Investment:**

Plus applicable Taxes

**\$44,699.99**

\*\*\* Doosan Industrial Forklifts Sourcewell #091520-DIV \*\*\*

**Financing and Maintenance: Available Upon Request**

A broad range of competitive and flexible financing options are available through PNC. Financing requires credit approval. Terms and conditions are subject to change. In addition, Full Maintenance and Planned Maintenance programs are available. All Finance quotes are accurate at the time of proposal. Actual Payment will be subject to interest rates at the time of delivery.

Signed and accepted on behalf of:  
Cromer Equipment

Signature: \_\_\_\_\_

Print Name: Joshua Zimmerman

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Joshua Zimmerman

Signed and accepted on behalf of:  
City of Merced – Public Works

Signature: \_\_\_\_\_  
(SIGNATURE OF AUTHORIZED OFFICER OR REPRESENTATIVE REQUIRED)

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

City of Merced – Public Works  
678 W. 18<sup>th</sup> Street  
Merced, CA 95341



www.cromer.com

sales@cromer.com

(800) 974 5438



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**Optional (not included in proposal above)**

**Finance:**

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**Finance Option 1, PNC – on approval of credit:**

FMV Lease with no purchase, Return at end of term, 1,000 Annual Hours:

36 Month, FMV Lease Option:	\$959.28 per month plus tax ea.	Initial_____
48 Month, FMV Lease Option:	\$813.14 per month plus tax ea.	Initial_____
60 Month, FMV Lease Option:	\$723.43 per month plus tax ea.	Initial_____

**Finance Option 2, PNC – on approval of credit:**

\$1 Buy Out Lease , Own at end of term:

36 Month, Lease Option:	\$1,537.69 per month plus tax ea.	Initial_____
48 Month, Lease Option:	\$1,187.01 per month plus tax ea.	Initial_____
60 Month, Lease Option:	\$977.10 per month plus tax ea.	Initial_____

**Guaranteed Maintenance:**

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36 Month, 1000 Annual Hours	Quoted upon request.	Initial_____
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Agreement Terms and Conditions Signed Separately

**Planned Maintenance Agreement**

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Interval 3 months or 250 hours	\$100 ea. Flat rate plus parts	Initial_____
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**Other**

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Add a New Doosan manual pallet jack for only	\$475 plus tax ea.	Initial_____
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**TERMS AND CONDITIONS****AGREEMENT  
of SALE**

1. Any terms and provisions of buyer's order(s) which are inconsistent with the terms and provisions hereof are rejected, will not be binding on the seller nor considered applicable to the sale or shipment referred to herein. Unless buyer shall notify seller in writing within fifteen (15) days after receipt of this proposal by buyer, acceptance of the terms and conditions hereof by buyer shall be indicated, and in the absence of such notification, the sale and shipment by the seller of the products covered hereby shall be conclusively deemed to be subject to the terms and conditions hereof. No waiver, alteration, or modification of the provisions hereof shall be binding on the seller unless agreed to in writing by a duly authorized official of seller at its headquarters' offices. Waiver by either party of any default by the other shall not be deemed a waiver by such party of any default of the other which may thereafter occur.

**PRICES**

2. Prices and payment terms shown in the face of this quotation apply. Error in either prices or terms is subject to correction.

**TAXES**

3. The seller's prices do not include any sales, use, excise, or similar taxes which seller may be required to pay in connection with filling any of buyer's orders. The amount of any applicable present or future such tax shall be paid by the buyer as an additional charge or, in lieu thereof, the buyer shall provide the seller with a tax exemption certificate acceptable to the taxing authorities.

**PATENTS**

4. Seller undertakes and agrees to defend at its own expense all suits, actions, or proceedings brought against buyer, or any of buyer's customers, for actual or alleged infringement of any United States letters patent brought solely because or on account of the sale or use of such products sold by seller as are constructed and used according to seller's standard commercial designs or specifications. Seller further agrees to pay and discharge all judgments or decrees which may be rendered against the defendants in any such suits, actions, or proceedings, provided immediate notice of any such suit, action or proceeding is given seller, and provided further, seller is given complete charge and control of the defense of such suit, action or proceeding. Buyer undertakes and agrees to defend at its own expense all suits, actions or proceedings brought against seller or any affiliate for actual or alleged infringement of any United States letters patent because or on account of (1) any feature, construction or design other than seller's or said affiliate's standard commercial features, constructions or designs incorporated at buyer's request in any products purchased under this agreement or incorporated by seller or any affiliate to adapt such products to the particular use of buyer or any of the buyer's customers, or (1) any additions to, changes or adaptations made by buyer or any of buyer's customers subsequent to the delivery of the products. Buyer further agrees to pay and discharge all judgments or decrees which may be rendered against the defendants in any such suits, actions, or proceedings, provided immediate notice of any such suit, action or proceeding is given buyer, and provided further, buyer is given complete charge and control of the defense of such suit, action or proceeding.

**WARRANTIES**

5. Manufacturer's warranty only.

**LIABILITY  
and CLAIMS**

6. Seller's liability on any claim of any kind, including claims for negligence, or for any loss or damage, arising out of or connected with, or resulting from any order accepted by seller, or from the manufacture, sale, delivery, resale, repair or use of any products covered by, or furnished under, such an order, shall in no case exceed the price allocable to the product or part thereof which gives rise to the claim except as provided above under "Patents". In no event shall seller be liable for special or consequential damages. Any claims against seller for shortages by it in making shipments shall be made in writing to seller within fifteen (15) days after receipt of shipment. Seller's responsibility for shipments ceases upon delivery to a carrier, and any claims for shortages, delays or damages occurring thereafter shall be made direct to the carrier.

The fulfillment of any order accepted by seller is subject to strikes, labor disputes, lockouts, accidents, fires, delays in manufacture or in transportation or delivery of materials, floods, severe weather or other acts of God, embargoes, governmental actions, or any other cause beyond the reasonable control of seller, whether similar to, or different from, the causes above enumerated, and any such cause shall absolve seller from any liability to buyer.

**CHANGES**

7. Seller may, at any time, without notice, make changes (whether in design, materials, the addition of improvements, or otherwise) in any product, and may discontinue the manufacture of any product, all in its sole discretion, without incurring any obligations of any kind as a result thereof, whether for failure to fill an order accepted by seller or otherwise.

**COMPLIANCE  
WITH LAWS**

8. Seller will comply with all applicable federal laws and represents that any goods to be delivered under an order placed pursuant hereto will be produced in compliance with the requirements of the Fair Labor Standards Act of 1938, as amended.

**SHIPMENTS**

9. Shipment dates are approximate. Shipments of products under an order accepted by seller shall be subject to the approval by seller of buyer's financial condition at the time of shipment. Whether or not credit terms are specified elsewhere, seller may at its option, condition shipments under any order accepted by seller upon receipt of satisfactory security or of cash before shipment. If, at buyer's request shipment of products on an order accepted by seller is delayed more than thirty (30) days after the shipment date specified on the face hereof, or the date products are ready for shipment, whichever is later, seller may require immediate payment in full and/or assess additional charges for storage and other expenses incident to such delay.

**CANCELLATION**

10. In the absence of other agreements between Buyer and Seller, any order accepted by Seller and subsequent to such acceptance cancelled by Buyer, whether with respect to all or any part of the then delivered or undelivered portion of the goods ordered, shall result in Buyer's full and direct liability to Seller, payable on demand, of a cancellation charge in the amount of ten percent (10%) of the aggregate value of the order as stated therein.

