

Quoted for: City of Merced
Altec Account Manager: Rhawnie Kraak

REFERENCE ALTEC MODEL		Sourcewell Price
AT37G	Articulating Telescopic Aerial Device (Insulated)	\$161,317

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT37G-US40	40' Boom Height (AT40-G) MUST quote ISO option	\$3,264
2	AT37G-ISO	ISO boom - MUST QUOTE for 40' boom height (n/a on base model)	\$5,746
3	AT37G-GAS	Gas Engine	-\$8,341
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	LR	Ladder Rack	\$1,629
2	SL	COMPARTMENT LIGHTS in Body Compartments - Strip LED (Per Compartment) x 6	\$1,329
3	RH	Receiver Hitch, 2" Class 5	\$854
4	CH	Cone Holder, Fold Over Post Style	\$415
5	SPOT4	SIX (6) POINT STROBE SYSTEM (LED)	\$1,220
6	GATOR	Heavy Duty Cargo Coating, Gator Hyde	\$2,938
7	PSWI2	Inverter with minimum 3000W 120V @ 25A pure sine wave output, hardwired to outlets and 12VDC input.	\$3,766
8	BATSTOR	Deep Cycle Auxiliary Battery for Vented Applications & Remote Steel Enclosure	\$2,154
9			
10			
SOURCEWELL OPTIONS TOTAL:			\$176,292

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Splicer Door	\$1,781
2	UNIT & HYDRAULIC ACC		\$0
3	BODY	Custom Body	\$9,333
4	BODY & CHASSIS ACC	Cable Step, Torsion Bar, Lanyard, Spare Keys (Qty 4, total of 6 key fobs with build)	\$4,577
5	ELECTRICAL	Light Bar, OEM Backup Camera Install, Inverter Indicator Light	\$2,047
6	FINISHING	Rear window tint to 20%	\$2,905
7	CHASSIS	Custom Chassis	\$10,413
8	OTHER	MY 28	\$6,725
OPEN MARKET OPTIONS TOTAL:			\$37,781

Unit / Body / Chassis	\$214,073.00
Doc/Admin Fees	\$550.00
Estimated Sales Tax (8.25%)	\$17,706.40
5 Year Extended Warranty	\$6,500.00
Sentry Operator Training	\$6,381.00
Mechanics Training	\$6,611.00
CA Tire Tax	\$10.50
Delivery	\$10,250.00
Total	\$262,081.90

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are considered budgetary due to potential cost inflation, market volatility, and tariff implications. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model years beyond the current open order bank are estimates only. Altec's turn-key pricing is subject to change based on chassis pricing received from the OEM. Chassis model year, specifications, and price will be reviewed and confirmed when specific model year information becomes available from the OEM, and any chassis price difference, including adjustments for tariffs, will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: TBD Based on availability, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

Sourcewell Updates 6.25.26 - Merced - 1954413

ATTACHMENT 1