

# COPY

CITY OF MERCED  
PURCHASING DEPARTMENT  
(209) 385-6833  
[purchasing@cityofmerced.org](mailto:purchasing@cityofmerced.org)  
**REQUEST FOR BIDS**  
THIS IS NOT AN ORDER

MAIL SEALED BIDS TO:  
678 W 18<sup>th</sup> St Merced CA  
95340

PARCEL POST OR HAND  
DELIVER BIDS TO:  
2525 "O" ST MERCED CA  
95340

QUOTE HEREON YOUR LOWEST PRICES F.O.B. MERCED (TAXES, DISCOUNTS, REBATES, AND FEES INCLUDED) FOR THE FOLLOWING EQUIPMENT, MATERIALS, SUPPLIES OR SERVICES. NO ALLOWANCE FOR FREIGHT, CARTAGE, PACKING, OR POSTAGE UNLESS SPECIFIED ON THIS BID. WHERE BRAND OR MAKE IS SPECIFIED, SIMILAR OR EQUAL WILL BE CONSIDERED.

**SEALED BIDS MUST BE IN THIS OFFICE BY:**

Thursday, October 21, 2021  
2:00 P.M.

DEPT. Fleet  
REQUISITION NO. 10212021

Quantity	Unit	Description	Unit Price	Extension
1 (one)	ea	new, four door, standard, sport utility vehicle without a police pursuit package.  See attached document for additional specifications.  <i>Note:</i> Submit original and one copy.	\$ 28619. <sup>00</sup> + Fees	\$ 28619. <sup>00</sup>
			<b>TOTAL AMOUNT</b>	<b>\$ 31,105.<sup>00</sup></b>

*Thirty One Thousand One Hundred Five*

\*\*\* BID OPENING WILL BE HELD IN THE PURCHASING OFFICE CONFERENCE ROOM AT 2525 "O" STREET, MERCED, CA \*\*\*

We have stated hereon the prices at which we will furnish and deliver the equipment, materials, supplies or services as specified above.

Delivery will be made in 4270 days after receipt of order (A.R.O.), except as otherwise indicated.

**Note:** The City reserves the right to reject any and or all bids, split the bid award, or to accept the bid that best serves the public purpose, even though it may not be the lowest.

COMPANY: Santos Ford  
BY: Christopher Lawcelin  
TITLE: Fleet Manager  
SIGNATURE: [Signature]  
DATE: 10/21/21  
PHONE: (209) 826-4921  
EMAIL: clawcelin@gmail.com  
PAYMENT TERMS: (Net 10, 30, 45) Net 10

**CITY OFFICERS AND EMPLOYEES INELIGIBLE TO BID**

Bidders are advised that under Government Code Section 1126 officers and employees of the City of Merced are **not eligible** to bid on City contracts (to provide equipment, materials, supplies, or services to the City) or to enter into a lease or other agreements with the City. Any bid submitted by a City officer or employee, either individually or through a partnership, corporation, or other form of business entity or association, will be rejected and may subject the employee to discipline under the City's Personnel Rules, Article XIX Section 19.02.

**NOTICE**  
ALL BIDS MUST BE SIGNED

**CITY OF MERCED  
DEPARTMENT OF PUBLIC WORKS OPERATIONS  
EQUIPMENT SPECIFICATIONS  
STANDARD DUTY SPORT UTILITY VEHICLE**

**PART I – BID INSTRUCTIONS**

It is the intention of the City of Merced (City) to purchase one (1) new, 4-door standard sport utility vehicle that does not have a *Police Pursuit Vehicle* platform. The equipment specified shall be the manufacturer's current production model and shall be bid with all the standard equipment as specified in the manufacturer's printed literature. In addition, the bid shall include the attached City specifications.

- A. Instructions to Bidders: The complete bid package must be returned intact. Missing pages or incomplete information may be construed by the City to constitute a non-responsive bid. Non-responsive bids may be rejected.

**A place has been provided for each section for which the bidder must enter either "Yes", "No" or "Alternate". Specific sections include the make, model, and other descriptive information needed to clearly describe any alternative offered. If additional spaces are needed, securely attach additional page(s) "Statement of Exception" sheet. Additional pages must be numbered clearly and consecutively, include the section number and signed by a responsible company official on the last page submitted.**

- B. Bid Evaluation: Units offered will be subject to analysis and evaluation by the Public Works Department for quality, construction, material, performance characteristics, and compliance with City's specifications. In evaluating the bids, the City intends to make such comparisons, as it may deem appropriate in order to select the bid, which will result in obtaining the unit that best meets its needs.

The bid evaluation will include, but not necessarily limited to, the following factors:

1. Purchase price.
2. Delivery time (in calendar days);
3. Warranty.
4. Past performance.

- C. Bid Response: The bidder shall submit to the City, a complete bid response package detailing the equipment proposed to meet these specifications. It shall also include warranty, product support information, and delivery time in calendar days.

Note: Bids submitted without a clear statement of delivery time may be rejected.

**PART II- GENERAL SPECIFICATIONS**

Yes/No/Alternate	<p><b>A. <u>Books, Manuals, and Technical Information</u></b>                  Complete and accurate copies of the following items shall be furnished at the time of delivery to the City</p>
Yes	<ol style="list-style-type: none"> <li>1. Operator's instruction manual, complete set of shop maintenance, repair and emission manuals including wiring diagrams, Illustrated parts book or parts CD;</li> <li>2. Lubrication instructions;</li> <li>3. Original dealer's report of sale;</li> <li>4. Vehicle to be licensed by vendor;</li> <li>5. <b>Six sets of keys w/6-FOBs</b></li> </ol>
Yes/No/Alternate	<p><b>B. <u>Warranty / Product Support:</u></b> The warranty and product support information requested below is important and will be used in evaluating the bids. Bidders are required to address each of the items below and provide the information with the bid.</p>
Alternate	<ol style="list-style-type: none"> <li>1. The complete unit shall be guaranteed against defects in material and workmanship for a minimum:                      New Vehicle Limited Warranty - 3 years/36,000 miles                      Powertrain Limited Warranty - 5 years/<del>100,000 miles</del> <b>60,000</b>                      Roadside Assistance - 3 years/36,000 miles                      Corrosion Coverage - 5 years/Unlimited</li> <li>2. Warranty to start upon acceptance of completed unit by the City.</li> </ol>
Yes/No/Alternate	<p><b>C. <u>Safety</u></b></p>
Yes	<ol style="list-style-type: none"> <li>1. The unit shall be equipped with all safety markings required. The safety markings shall be color-coded in compliance with the American National Standard Safety Color Code for Marking Physical Hazards, (current edition). In addition, any applicable American National Standard Specifications for Accident Prevention Signs, 235.1 (current edition) shall be installed. The vehicle shall meet or exceed all applicable State &amp; Federal requirements.</li> </ol>
Yes/No/Alternate	<p><b>D. <u>Miscellaneous</u></b></p>
Yes	<ol style="list-style-type: none"> <li>1. Prior to delivery, vehicle(s) shall be completely serviced as prescribed by the manufacturer including, but not limited to, engine, transmission, differential, radiator, windshield washer, and tire pressure.</li> </ol>


**PART III - VEHICLE SPECIFICATIONS**

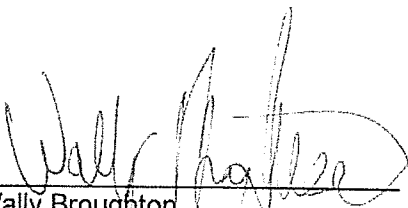
Yes/No/Alternate	A. <u>Exterior and Running Gear.</u>
Alternate Oxford White	1. <u>Color:</u> Main Body - the Main body shall be Fleet White
Alternate 119.1 RWD	2. <u>Basic Construction:</u> Shall be body on frame with a wheelbase of not less than 120.9 inches. Front Wheel Drive (FWD) GVWR 6160 lbs.
Yes	3. <u>Glass:</u> All rear windows to be tinted and powered, to include normal passenger style window controls in the rear.
Yes	4. <u>Windshield Wipers:</u> Dual- electric mechanism with intermittent feature.
Yes	5. <u>Mirrors:</u> Outside rear view mirrors, right and left front door-mounted. Mirrors to be remote-controlled electric type and <b>heated</b> . Mirrors, outside power-adjustable, folding w/security approach lamps and turn signal indicators. Mirrors to include integrated blind spot mirrors.
Alternate 2.3L ECO	6. <u>Engine:</u> 3.6L Variable Camshaft Timing V6 <del>310 HP @ 6800 RPM.</del> 300HP @ 5500
Yes	7. <u>Exhaust System:</u> Shall be dual design with stainless steel components.
Yes	8. <u>Battery:</u> 12-volt, extra heavy-duty, 750 CCA capacity with battery rundown protection, "Battery saver"
Yes	9. <u>Charging System:</u> Shall have a maximum rated output of 170-amp/hr.
Alternate 10 speed	10. <u>Transmission:</u> 9-speed Automatic
Yes	11. <u>Suspension:</u> Independent front and rear suspension.
Alternate Not Police Calb.	12. <u>Brakes:</u> Power 4-wheel disc with Anti-lock Braking System (ABS). Police Calibrated.
Alternate Four (4) Tires	13. <u>Tires:</u> Five (5) P255/65R 18" All Season
Alternate Mini Spare	14. <u>Wheels:</u> Shall be a set of 5 rims for each vehicle and shall be 18" painted aluminum wheels. Includes a full-sized spare.
Yes	15. <u>Steering:</u> To be factory power steering w/column tilt and telescopic.
Alternate LED Headlamps	16. <u>Headlamps:</u> H.I.D. headlamps, L.E.D. daytime running lights.
Yes	17. <u>Entry:</u> Remote Keyless Entry

Alternate 17.9 gal.	18. <u>Fuel capacity (gal.)</u> - 18.6 Minimum.
Yes/No/Alternate	B. <u>Interior</u>
Alternate Sand Stone	1. <u>Color</u> : Grey or Black
Alternate	2. <u>Dimensions</u> - The follow minimum dimensions/capacities must be met, <u>no exceptions</u> .  Head Room - First Row [in] 41.3" - 40.7" Head Room - Second Row [in] 40.0" - 40.5" Leg Room - First Row [in] 41.0" - 43.0" Leg Room - Second Row [in] 38.4" - 39.0" Hip Room - First Row [in] 58.1" - 59.2" Hip Room - Second Row [in] 56.7" - 59.1" Shoulder Room - First Row [in] 62.1" - 61.8" Shoulder Room - Second Row [in] 62.2" - 61.9"
Yes	3. <u>Seating</u> : Standard cloth seats, 1 <sup>st</sup> , 2 <sup>nd</sup> and 3 <sup>rd</sup> row seats. Front bucket reclining (power seats), individually adjustable, Driver's seat to be equipped with a power lumbar support feature. Comfortable cloth foam-padded seat cushions and backs. 3 <sup>rd</sup> row seating to fold down flat for cargo carrying.
Yes	4. <u>Console</u> : Standard
Yes	5. <u>Air Bags</u> : Airbags – Front-seat side, plus Safety Canopy® System with side-curtain airbags & rollover sensor, Front-passenger knee protection.
Yes	6. <u>Floor Covering</u> : Carpeted flooring, w/door sill scuff plates all doors
Yes	7. <u>Remote Control Rear Deck Lid Release</u> : Electrically operated control within convenient reach of the driver (in glove box not acceptable). Electric system wired independently of ignition switch.
Yes	8. <u>Air Conditioning</u> : Factory installed. Air conditioning, dual-zone automatic climate control to include <b>rear A/C controlled at front and 2<sup>nd</sup> row seat.</b>
Yes	9. <u>Rear Window Defogger</u> : To be electric
Yes	10. <u>Radio</u> : Audio premium sound.

Yes	11. <u>Power Windows</u> : Power windows controlled from driver's door. Power windows with one-touch-down driver's side with disable feature.
Yes	12. <u>Glass</u> : Solar-tinted 1st row; privacy glass 2nd row and rear quarter and lift gate.
Yes	13. <u>Locks</u> : Power lock to be operable from front driver. Rear door locks hidden but operated by driver controls, child-safety rear door locks.
Yes	14. <u>Cruise Control</u> : Cruise control, electronic.
Yes	15. <u>Reverse Sensing/Camera</u> : Vehicle must be capable of sensing objects and sounding an alarm when backing to objects as close as 3' away & color backup camera with display to view objects when in reverse in the rear-view mirror or dash.
Yes	16. <u>Rear Bumper</u> : Protector on rear bumper.
Yes	17. <u>Cargo Storage</u> : Factory installed cargo shade.
Yes	18. <u>Hands Free Cell Phone System</u> : Factory Cell Phone Sync w/steering wheel controls.
Yes	19. <u>Sensing</u> : Blind Spot Information System w/Cross-traffic Alert.
Yes	20. <u>Media/Power Ports</u> : Media hub with auxiliary input jack and courtesy light and 1 USB port, 2- 12V power points (front only).
Yes	21. <u>Tire Pressure Monitoring</u> : Tire Pressure Monitoring System.
Yes	22. <u>Gauges</u> : Engine Hour Meter, Engine Idle Meter, 4.2" color LCD displays including digital speed readout in police instrument cluster and center stack "smart display". Redundant digital speedometer display.
No	23. Rear Bumper Mounted Parking Assist System by Rosen

APPROVED BY:

  
 Ken Elwin,  
 Director of Public Works Operations

  
 Wally Broughton  
 PWM-Operations 7-21-21

Prepared for: KEN ELWIN, CITY OF MERCED PUBLIC WORKS

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2022 Explorer 4dr 4x2 Base (K7B)

Price Level: 220

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**Client Proposal**

Prepared by:  
CHRISTOPHER LAVEGLIA  
Office: 888-428-4909  
Quote ID: MER22EXP  
Date: 10/11/2021



Santos Ford | 617 West Pacheco Hwy, Los Banos, California, 936353936  
Office: 888-428-4909

**Prepared for: KEN ELWIN**  
CITY OF MERCED PUBLIC WORKS  
Prepared by: CHRISTOPHER LAVEGLIA  
10/11/2021



Santos Ford | 617 West Pacheco Hwy Los Banos California | 936353936

2022 Explorer 4dr 4x2 Base (K7B)

Price Level: 220 | Quote ID: MER22EXP

## Pricing Summary - Single Vehicle

	<b>INVOICE</b>
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$32,108.00
Options	\$42.00
Colors	\$0.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$1,245.00
<b>Total</b>	<b>\$33,395.00</b>

\_\_\_\_\_  
Customer Signature

\_\_\_\_\_  
Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for: KEN ELWIN**  
 CITY OF MERCED PUBLIC WORKS  
 Prepared by: CHRISTOPHER LAVEGLIA  
 10/11/2021



Santos Ford | 617 West Pacheco Hwy Los Banos California | 936353936

**2022 Explorer 4dr 4x2 Base (K7B)**

Price Level: 220 | Quote ID: MER22EXP

**Major Equipment**

(Based on selected options, shown at right)

EcoBoost 2.3L I-4 DOHC w/gasoline direct injection 300hp

10 speed automatic w/OD

- \* Auto stop-start feature
- \* 4-wheel ABS
- \* Electric parking brake
- \* P 255/65R18 BSW AS H-rated tires
- \* Advance Trac w/Roll Stability Control
- \* Dual zone electronic automatic temperature control
- \* AM/FM/Satellite with seek-scan, external memory control, internal memory, internet radio
- \* Daytime running
- \* Rear child safety locks
- \* Variable intermittent speed-sensitive wipers wipers
- \* Dual front airbags
- \* Airbag occupancy sensor
- \* Rear window defroster
- \* Message Center
- \* Reclining front bucket seats
- \* 50-50 folding bench

**Fuel Economy**

**As Configured Vehicle**

STANDARD VEHICLE PRICE ..... \$33,100.00

Equipment Group 100A ..... N/C

Engine: 2.3L EcoBoost I-4 ..... Included

Transmission: 10-Speed Automatic ..... Included

3.58 Non-Limited-Slip Rear Axle Ratio ..... Included

GVWR: TBD ..... Included

Tires: P255/65R18 AS BSW ..... Included

Wheels: 18" 5-Spoke Silver-Painted Aluminum ..... Included

Cloth Captain's Chairs ..... Included

Monotone Paint Application ..... STD

119.1" Wheelbase ..... STD

Radio: AM/FM Stereo ..... Included

50 State Emissions System ..... STD

FordPass Connect ..... Included

SYNC 3 Communications & Entertainment System ..... Included

Daytime Running Lamps (DRL) (Non-Configurable) ..... \$45.00

Oxford White ..... N/C

Sandstone ..... N/C

Exterior: Oxford White

Interior: Sandstone

- \* Driver selectable mode
- \* Brake assistance
- \* Traction control
- \* Battery with run down protection
- \* Automatic air conditioning
- \* Tinted glass
- \* Bluetooth streaming audio
- \* LED brakelights
- \* Dual power remote mirrors
- \* 18 x 7.5 aluminum wheels
- \* Driver and front passenger seat mounted side airbags
- \* SecurILock immobilizer
- \* Tachometer
- \* Underseat ducts
- \* 35-30-35 folding 2nd row bench
- \* Audio control on steering wheel

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Prepared for: **KEN ELWIN**  
CITY OF MERCED PUBLIC WORKS  
Prepared by: CHRISTOPHER LAVEGLIA  
10/11/2021



Santos Ford | 617 West Pacheco Hwy Los Banos California | 936353936

2022 Explorer 4dr 4x2 Base (K7B)

Price Level: 220 | Quote ID: MER22EXP

**Major Equipment**

**As Configured Vehicle**

	MSRP
SUBTOTAL.....	\$33,145.00
Destination Charge.....	\$1,245.00
<b>TOTAL.....</b>	<b>\$34,390.00</b>

**City**  
21 mpg



**Hwy**  
28 mpg

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SF-FI WAQ	Quote Wkst-P	MERCED,CITY OF	chrisl 3206
1) Contract Date:	10/18/21	Quote No.:	13566
2) Bank (W):	NONE	18) Portfolio VSC:	
3) Customer:	CITY OF MERCED	19) Express GAP:	
4) Buyers County (W):		20) Key Replacement(W):	
5) Stock Number:		21) Dent Care (W):	
6) M.S.R.P.:		22) SalesTax %/Amt: 8.2500%	\$ 2,368.09
7) Selling Price:	\$ 28,619.16	23) APR:	
8) A.M.O./WeOwes(W):		24) TERM:	
9) Rebate:		25) DaysTo/1stPmtDate:	10/18/21
10) Cash Down:		26) Odd Days:	
11) Ttl Deferred Down (W):		27) >>P A Y M E N T<<:	\$ 31,105.00
12) Trade(s) 1 & 2 (W):	\$ 6.00	Sale Subtotal:	\$ 28,613.16
Total Down:	\$ 6.00	Total Financed:	\$ 31,105.00
13) DOC Fee:	\$ 85.00	Finance Charge:	
14) CA Tire Fee:	\$ 8.75	Total Other Charges:	
15) DMV/SmgExempt (W):		Total of Payments:	\$ 31,105.00
16) Smog/Wt. Fees (W):		Deferred Price:	
17) Total Fees (W):	\$ 123.75	Unpaid Balance:	\$ 31,105.00
Command (?):			

Enter a command, a field number, or press a function key. Enter ? for help.  
 F3=SV/EX F5=RRecall F6=Cust F7=Veh F8=Trd F10=Misc SF11=>