



May 5, 2021

Univar Solutions USA Inc.
Attn: Jennifer Perras
8201 S 212th St.
Kent, WA 98032

RE: Regional Award Contract in Response to Bay Area Chemical Consortium (BACC) Bid No. 13-2021 for Supply and Delivery of SODIUM HYPOCHLORITE 12.5% in Central Valley, Marin Sonoma Napa, North Bay, South Bay and Tri Valley regions.

Dear Ms. Perras,

We are pleased to advise you that the bid submitted by Univar Solutions USA Inc. for Bid No. 13-2021 was determined to be the lowest responsive bid for the supply and delivery of SODIUM HYPOCHLORITE 12.5% during the period July 1, 2021 through June 30, 2022.

The participating BACC Agencies from the above regions should be contacting you shortly to discuss entering into contracts with Univar Solutions USA Inc. for their respective facilities.

Bay Area Chemical Consortium sincerely appreciates your efforts and participation in the competitive bid process.

If you have any questions, please free to contact me at jdymment@bacwa.org

Sincerely,

A handwritten signature in black ink, appearing to read "JDymment", with a long horizontal line extending to the right.

Jennifer Dymment
Assistant Executive Director
BACWA.org
as Coordinating Agency for the Bay Area Chemical Consortium

Bay Area Clean Water Agencies
 Bid Results for Project 06-2021 FERRIC CHLORIDE
 Issued on 03/18/2021
 Bid Due on April 15, 2021 4:00 PM (PDT)
 Exported on 04/15/2021

Section Description Unit of Measure	FERRIC CHLORIDE							
	Central Valley dry ton	East Bay dry ton	Marin Sonoma Napa dry ton	North Bay dry ton	Peninsula dry ton	Sacramento dry ton	South Bay dry ton	Tri Valley dry ton
Univar Solutions USA Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Hill Brothers Chemical Co.	\$1,219.00	\$1,126.60	no bid	\$1,785.00	no bid	no bid	no bid	no bid
Pencco, Inc	no bid	\$950.00	\$950.00	no bid	\$875.00	\$850.00	\$950.00	\$950.00
Thatcher Company of California, Inc.	\$773.00	\$731.00	\$731.00	\$764.00	\$764.00	\$746.00	\$727.05	\$731.00
Kemira Water Solutions, Inc	\$915.50	\$769.15	\$785.85	\$780.78	\$777.81	\$761.62	\$729.38	\$742.45

*Highlighted bid prices are only to show the apparent low bid and should not be construed as any indication that BACC has accepted such bid as responsive; see bid review for award recommendation.

Per Section 2.16 Method of Award

Bids may be awarded by the participating BACC agencies to the lowest, responsive, and responsible bidder meeting the specifications for bulk loads for the chemical. The lowest responsive bidder will be determined by multiplying the estimated annual quantity for each participating BACC agency by the bid price for their region, and adding up the aggregate cost to all of the participating agencies in the regions. The single bid that results in the lowest overall cost to the participating agencies as a group will be determined by BACC to be the low bid, assuming the bid is determined by BACC to be complete and in compliance with the bid requirements. BACC has the right to delete terms or options from the bid contract documents and reserves the right to reject any and all bids and to waive irregularities of said bids.

Bay Area Clean Water Agencies
 Bid Results for Project 06-2021 FERRIC CHLORIDE
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 Addendum Issued: One (1)

SINGLE BID AWARD

Item #	Hill Brothers Chemical Co.	Penco, Inc	Thatcher Company of California, Inc.	Kemira Water Solutions, Inc
	IRREGULAR BID	IRREGULAR BID	LOWEST RESPONSIVE RESPONSIBLE BID	NOT LOWEST
1	Received via bid platform by bid deadline above	YES	YES	YES
2	Bids submitted on forms provided	YES	YES	YES
3	Must include a base unit price for each geographic area	NO; ONLY BID FOR CENTRAL VALLEY, EAST BAY AND NORTH BAY	NO BID FOR CENTRAL VALLEY AND NORTH BAY	YES
4	Additional charges for "short load" deliveries shown as a standard deviation on bid form		NO	NO
5	References: minimum of 3	YES	YES	YES
6	Product Specification Deviations - if any, proposed specification must be attached		NO	NO
7	Fully Executed Standard Agreement	YES	YES	YES
8	Fully Executed Non-Collusion Affidavit	YES	YES	YES
9	For potable application only: Affidavit of Compliance to AWWA and/or NSF standard or Statement by chemical manufacturer, signed on letterhead attesting to the affidavit's validity or current printout from NSF.org	NO	YES	YES
10	Representative lab analysis of the chemical prepared by reputable outside laboratory or ISO Certified	NO	NO	YES
11	Name /Address of chemical manufacturer	SAME	SAME	U.S. MAGNESIUM (ROWLEY, UT)
12	Product Bulletin and Typical Properties		YES	YES
13	Safety Data Sheet (SDS)		YES	YES
14	Addendum/Addenda Acknowledgement	YES	YES	YES
15	Third Party Hauler? If applicable, name, address, Affidavit signed by Bidder		NO	NO
16	Specific Deviations Noted	NO	NO	NOT INDICATED ON THE STANDARD AGREEMENT SHEET FOR DEVIATIONS BUT NOTED ON THE BID FORM EXHIBIT A AND ATTACHED: ADDITION TO SECTION 4 INDEMNIFICATION: IN NO EVENT SHALL EITHER PARTY BE LIABLE TO THE OTHER FOR INCIDENTAL, CONSEQUENTIAL, INDIRECT, SPECIAL, EXEMPLARY, OR PUNITIVE DAMAGES (INCLUDING BUT NOT LIMITED TO, LOSS OF PROFITS) ARISING OUT OF ANY BREACH OF THIS AGREEMENT OR ANY OF THE OBLIGATIONS UNDER THIS AGREEMENT.

FERRIC CHLORIDE IS FOR BOTH WATER AND WASTEWATER APPLICATION