



265 W CROSS RD SQ, SOUTH SALT LAKE, UT 84115

April 11, 2025

City of Merced
Purchasing Dept.
678 W. 18th St.
Merced, CA 95340

Requisition No. 04152025

On behalf of GoView, thank you for the opportunity to submit our proposal for a solar camera trailer to the City of Merced. We are pleased to provide the following proposal detailing GoView's advanced mobile surveillance offering and the state-of-the-art capabilities of GoView Mobile Security Solutions products.

GoView builds systems to the highest standards in the industry with more options than any other provider. With advanced AI video analytics for effective real time monitoring, robust solar power generation, and an industry leading battery capacity, our solution is the right fit for the most demanding remote monitoring applications.

We have reviewed the requirements and specifications of RFB Number 04152025 and can confirm that our proposed system will meet or exceed all delivery and technical requirements identified within the bid package.

Included in this proposal please find:

- GoView Cover Letter
- City of Merced Exhibit A Specification Checklist Response
- City of Merced Exhibit B Pricing Response
- GoView Product Specification Submittal Information

Please let me know if you have any questions regarding this proposal or if we can provide any additional information in respect to the evaluation of the performance of GoView Mobile Surveillance Units. In addition, please find detailed product information at www.mygoview.com.

Sincerely,

Rick Gruitch

Rick Gruitch

(303)717-2247

City of Merced



***Request for Bids
Camera Trailers***

For documents, questions, bid due date, and bid submission visit:

<https://www.cityofmerced.org/business-services/bid-opportunities>

Overview, Qualifications, Definitions

I. Overview of Requirements

- A. The City of Merced **Police Department** is seeking to purchase **Camera Trailers** per Exhibit A – Specifications as listed in the Line Items.

II. Bidder Qualifications

- A. Bidders must be an authorized dealer for the specified equipment capable of selling, delivering, and servicing the items as specified in Exhibit A.
- B. Bidders must submit Exhibit A's **Specs Sheet** and Exhibit B's **Bid Pricing Sheet** with their Bids. Indicate the manufacturer, model, trim (if applicable), and model year of proposed equipment on separate sheets as part of your submission. Failure to provide these two items will eliminate the bidder from further consideration.

III. Definitions, Acronyms, and Abbreviations

- A. Bid Documents = City documents, forms, exhibits, etc. attached to Bid.
- B. Bidder = the prospective or actual bidder, but not awarded.
- C. City = City of Merced
- D. Contractor = the awarded bidder.
- E. CR = City Representative.
- F. Bid = bid submitted by bidders via mail.
- G. RFB = Request for Bids: City-provided electronic documents/postings.

(CONTINUED ON NEXT PAGE)

Exhibit A: Specifications

I. Specifications

A. General

1. **SUBSTITUTIONS** and **ALTERNATES** are **NOT acceptable** unless City has stated otherwise in the Specifications.
2. Do **NOT** include additional optional equipment or packages unless it is required by the manufacturer's standards to conform to our specifications.
3. Fill out the table below by circling the appropriate choice for each spec. Submit complete information for each alternate spec in a separate sheet.

SOLAR SURVEILLANCE CAMERA TRAILER <u>SPECS SHEET</u>			
Battery and Solar Power			
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	1300W solar power
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	1200 Amp hours of battery power
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	Wired for 12v/24v or 48v
Mast and Components			
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	25-to-30-foot mast
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	Complete Victron components or comparable
Functional Capabilities			
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	Full talk down capabilities
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	Siren and pre-recorded messages or warnings
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	Red/Blue lights
YES	NO	ALTERNATE <input checked="" type="checkbox"/>	5G unlimited data *Data plan not included in the price. City to provide SIM card
Cameras			
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	Axis Camera Package with 3 PTZ Cameras (M5526E) and IP Speaker (C1310E)
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	(2) Axis Q6010E Quad Cam, (2) Axis Q60E PTZ, SD Cards, Licenses and hardware
Standard Features			
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	Verizon 5G Certified
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	4G LTE Capable
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	Wifi Capable
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	Environmentally tested
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	Many power options available to meet any needs
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	On-site recording up to 30 days storage
<input checked="" type="checkbox"/> YES	NO	ALTERNATE	Video Analytics

Camera Trailer

<input checked="" type="checkbox"/>	NO	ALTERNATE	Heartbeat diagnostics
<input checked="" type="checkbox"/>	NO	ALTERNATE	Daytime video review for project manager as needed
<input checked="" type="checkbox"/>	NO	ALTERNATE	Custom Graphics

Exhibit B: Pricing

I. Quantities

- A. The quantities are firm fixed quantities for this bid.
- B. City may purchase additional units at the same bid prices **for up to one year** at same price based on model availability and the exact same configuration as in Exhibit A-Specifications.

II. Pricing

A. Pricing Terms

- 1. **Unit Price:** includes everything, including but not limited to transportation, delivery, offloading; registering units with DMV; providing exempt status license plates; includes all preparation, documentation, and transfer charges; includes environmental and disposal fees; no other costs will be considered.
- 2. **Discounts:** all applicable discounts must be factored into the unit price.
- 3. **Fixed Unit Prices:** prices are fixed through the delivery period for all units.
- 4. **Government-Mandated Taxes and Fees:** must be included in unit prices.
- 5. **CA Tire fee:** is the per tire fee that the State of California assess, which is subject to change. This amount is included in the Bid as a fixed cost.
- 6. **Sales Tax:** City will add the appropriate sales tax to each order.

B. Disallowed Costs

- 1. **Business Permits, Licenses and Fees:** obtain, at Contractor's sole expense, all permits and licenses required in connection with providing the required units and in Contractor's name.
- 2. **Additional charges:** not allowed, no fuel surcharges, no mileage rates.

C. Bid Results Price Sheet

- 1. The award bidder's Bid Results Price Sheet, as accepted by the City, will be incorporated as part of Exhibit B.

(CONTINUED ON NEXT PAGE)

Camera Trailer

**CITY OF MERCED
REQUEST FOR BIDS
PRICING SHEET**

purchasing@cityofmerced.org

MAIL SEALED BIDS TO: 678 W 18th St Merced CA 95340 / **PARCEL POST OR HAND DELIVER BIDS TO:** 2525 "O" ST MERCED CA 95340

QUOTE HEREON YOUR LOWEST PRICE F.O.B. MERCED (INCLUDE TAXES [8.25%], DISCOUNTS, REBATES, AND FEES IN UNIT PRICE) FOR THE FOLLOWING EQUIPMENT, MATERIALS, SUPPLIES OR SERVICES. NO ALLOWANCE FOR FREIGHT, CARTAGE, PACKING, OR POSTAGE UNLESS SPECIFIED ON THIS BID. WHERE BRAND OR MAKE IS SPECIFIED, SIMILAR OR EQUAL WILL BE CONSIDERED.

SEALED BIDS DUE:
Tuesday, April 15, 2025 at 2:00 P.M.

DEPT: Police Department
REQUISITION NO: 04152025

QTY	UOM	SKU	DESCRIPTION	UNIT PRICE	EXTENSION
1	ea		solar surveillance camera trailer per Exhibit A specifications	\$ 59670.00	\$ 59670.00
				TOTAL AMOUNT	\$ 59670.00

COMPANY: GOVIEW, LLC

BY: Nick Munns

TITLE: Owner

SIGNATURE: *Nick Munns*

DATE: 4/11/2025

PHONE: 801-664-0531

EMAIL: munns.nick@gmail.com

PAYMENT TERMS: (Net 30, 45, 60)

DELIVERY will be made in 60 days after receipt of order (A.R.O.).

CITY OFFICERS AND EMPLOYEES INELIGIBLE TO BID

Bidders are advised that under Government Code Section 1126 officers and employees of the City of Merced are **not eligible** to bid on City contracts (to provide equipment, materials, supplies, or services to the City) or to enter into a lease or other agreements with the City. Any bid submitted by a City officer or employee, either individually or through a partnership, corporation, or other form of business entity or association, will be rejected and may subject the employee to discipline under the City's Personnel Rules, Article XIX Section 19.02.

**** BID OPENING WILL BE HELD IN THE PURCHASING OFFICE CONFERENCE ROOM AT 2525 "O" STREET, MERCED, CA ****

NOTICE

ALL BIDS MUST BE SIGNED

END OF EXHIBIT B

Exhibit C: Bid Terms and Conditions

Specifications are intended to describe the specific type, size and quality of equipment which will best meet the demands of the City. They are not intended to favor any one brand or make. The mention herein of any particular name of equipment or material merely serves to specify the quality or general type required.

Machines or equipment must comply with current state and federal regulations.

All materials and auxiliary equipment shall conform to the size, quality, and quantity shown in the specifications. They shall be from new stock, delivered in good condition. No damaged items will be accepted.

City reserves the right to reject any or all bids and to waive informalities and minor irregularities.

The City reserves the right to determine which is the best bid considering price, quality, warranty and delivery within specified time limit, as well as any other criteria set forth in the bid.

Delivery time being of essence in the award of this purchase, all bids must specify delivery date on which the item(s) will be delivered. Supplier shall supply the goods and or perform the services, with the schedule and term, as specified herein. Time is of the essence. All items shall be delivered "free on board (F.O.B.) destination" to the location specified herein, full freight pre-paid except for special or expedited orders, which shall be agreed upon prior to shipment.

Successful bidder shall furnish the City's purchasing supervisor with all technical information on items listed in the specifications of the bid.

Price bid shall be the maximum prices paid by the City of Merced. Price quoted shall include taxes. The City is exempt from all Federal Excise Taxes.

Price shall include license, registration, tire, and any other relevant fees. Bidder agrees to register all vehicles with the California Department of Motor Vehicles (DMV) prior to delivery.

All invoices and correspondence shall show the number of the contract or purchase order issued to the bidder awarded.

If Bidder submits a bid for alternate items, Bidder shall fill out additional bid sheets, fully explaining the differences and any perceived advantages of said items.

Bidder's security in the form of a bid bond, certified or cashier's check issued by a responsible bank or banker of the State of California in the amount of 10% of the total net amount of the bid, and payable to the City of Merced must be attached to the bid proposal *only when required in the bid specifications*. Bidders shall be entitled to return of bid security; however, a successful bidder shall forfeit his bid security upon refusal or failure to execute the contract within ten (10) calendar days after the notice of award of contract, unless the City is responsible for the delay. City Council, on refusal or failure of the successful bidder to execute the contract, may award it to the next lowest responsible bidder, the amount of the lowest bidder's security shall be applied to the contract price differential between the lowest bid and the second lowest bid. Surplus, if any, shall be returned to the lowest bidder.

Conflict of Interest: Bidder certifies that no City officer, employee or authorized representative has any financial interest in the business of the bidder and that no person associated with the bidder has any interest, direct or indirect, which could conflict with this bid. The bidder is familiar with the provisions of California Government Code section 87100, *et seq.*, and certifies that it does not know of any facts which would violate these laws. Bidder will promptly advise City if a conflict arises.



DEFENDER 1305 SERIES

KEY FEATURES



*Works on all major platforms.
PC, Mac, IOS, Android*



*Advanced AI that classifies
objects. System reacts
automatically to stop crime*



*Multiple redundancies built in
to protect against single point
of failure.*



*Instant alerts by email, SMS
text, desktop notifications,
or push alerts. Alerts are
simple to control and can be
customized for each user*



FAST & SIMPLE DEPLOYMENT SYSTEM

- Simple tool-free deployment, manual and powered masts, and single switch operation.
- Easily deployed in 15 minutes by one person.



SYSTEM HEALTH DASHBOARD

- GVStatus provides a global systems dashboard so you can see the status of the solar charging system, cameras, and network connection.



LIMITLESS INTEGRATION

- Full integration with any world-class cameras, sensors, and video management software.

1-877-446-8439
www.mygoview.com

GoView

MOBILE SECURITY SOLUTIONS



SECURITY & ANTI-THEFT



- Locked equipment boxes
- GPS Tracking
- Geo Fencing
- Jackstand Protection
- Tampering Detection

Video AI Options

INTRUSION

Based on the region of interest, the direction of travel and the type of object (human or vehicle)

SMOKE & FIRE

System uses advanced machine learning to determine the presence of smoke or fire

OBJECT CLASSIFICATION

Search by object such as specific clothing colors, or whitelist/blacklist objects such as backpacks or sunglasses

SAFETY GEAR

Receive alerts when safety gear such as hard hats or vests are not worn. Increase jobsite safety.

LICENSE PLATE RECOGNITION

Log license plates from every vehicle and/or whitelist/blacklist specific plates.

TECHNOLOGY OPTIONS

CAMERAS

PTZ / 360 DEG / THERMAL / LPR

RECORDING

3 LOCATIONS: ON BOARD SERVER/ SD CARD ON CAM / CLOUD

COMMUNICATIONS

CELLULAR / SATELLITE / WIFI / MESH

SENSORS

CAMERA ANALYTICS / PIR / RADAR
LIDAR / AUDIO (GUNSHOT)

LIGHTING

IR / LED STROBES / LED FLOOD

GoView

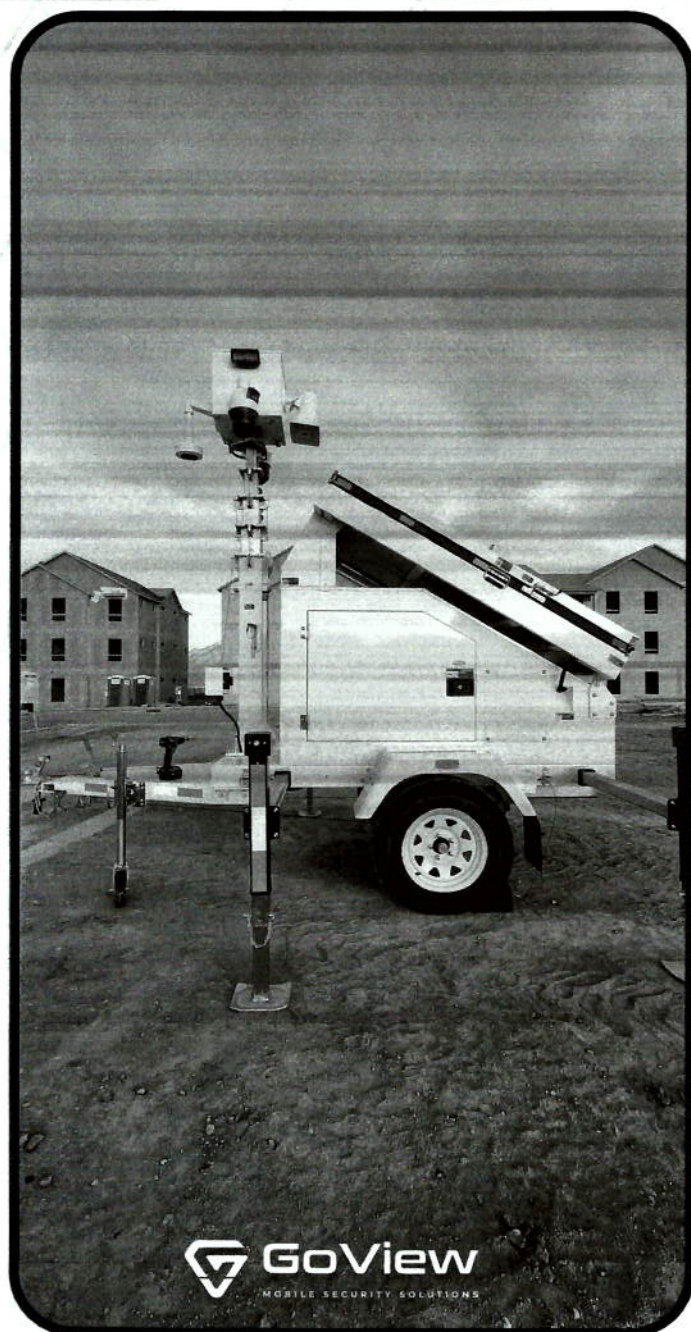
MOBILE SECURITY SOLUTIONS

TECHNICAL SPECIFICATIONS

WEIGHT	2866 LBS
SUSPENSION	4000 LBS AXLE & SPRINGS
TIRES	14 Inch
TOWING	2 INCH/ 50MM
POWER	24/48 VOLT DC, 60 A MPPT
CHARGING	15 AMP 110 VAC INPUT
SOLAR GENERATION	1305 WATTS (3x435 W)
BATTERY CAPACITY	1200 AH GEL (6x200 AH)

DIMENSIONS

	DEPLOYED	TOW
LENGTH	126"	126"
HEIGHT	360"	110"
WIDTH	134"	63"



1-877-446-8439
www.mygoview.com