#### STATE OF CALIFORNIA-SOFTWARE LICENING PROGRAM AGREEMENT (SLP) CONTRACT NO. SLP-23-70-0025R **CDW GOVERNMENT, LLC**

CITY OF MERCED A California Charter Municipal Corporation

BY:

D. Scott McBride, City Manager

ATTEST:

D. SCOTT MCBRIDE, CITY CLERK

Assistant/Deputy City Clerk

APPROVED AS TO FORM:

CRAIG J. CORNWELL, CITY ATTORNEY

983

**ACCOUNT DATA:** 

M. VENUS RODRIGUEZ

BY: My Verified by Finance Officer v - 205

Funds to be enumbered as

needed. Xc 7/22/24

not to exceed. # 20,000,00

Fr 7/23/24





Procurement Division 707 Third Street, 2nd Floor, MS #2-202 West Sacramento, CA 95605-2811

# State of California SOFTWARE LICENSING PROGRAM (SLP) AGREEMENT



software licensing program

Contractor: CDW Government, LLC Contract Number: SLP-23-70-0025R

SLP Contract Term: 05/22/2023 through 05/21/2026

Contract Base: Adobe Inc. Offer Number ADOBE-SLP-2023

This contract is available for use by State of California departments and any city, county, special district, educational agency, local government body or corporation empowered to expend public funds. While the state makes this contract available, each local agency should make its own determination whether the SLP is consistent with their procurement policies and regulations.

The SLP Contractor is required to provide all SLP contract terms and conditions with the list of products, services and prices.

Terms and conditions listed below are hereby incorporated by reference and made a part of this SLP Agreement as if attached herein and shall apply to the purchase of goods or services made under this Participating Agreement. Contractor non-compliance with the requirements of this contract may result in contract termination.

By signing below, Contractor agrees to the General Provisions dated June 21, 2022, SaaS Cloud Computing Services Special Provisions dated March 15, 2018 and all other provisions included herein.

- 1) General Provisions Information Technology (GSPD-401IT) effective 6/21/22
- 2) Cloud Computing Services Special Provisions (Software as a Service) effective 3/15/2018
- 3) <u>General Provisions Information Technology Cloud Computing Software as a Service</u> (SaaS) effective 6/21/22

For State of CA: For Contractor: Original Signature on File Original Signature on File Signature Stephanne Lim Manager Multiple Award Programs Section Printed Title Procurement Division Department of General Services **Printed Name** 06/13/2023 Date Company Name Date

# CONTRACTOR PROVIDES COPY OF THE CONTRACT AND SUPPLEMENTS

The SLP Contractors are required to provide the entire contract that consists of the following:

- SLP Cover sheet with signatures from the DGS Procurement Division Deputy Director or designee and Contractor.
- · Ordering instructions.
- Std. 204 Payee Data Record.
- SLP Contract terms and conditions (General provisions).
- Software License Agreement pricing.
- Supplements, if applicable

#### **CONTRACTOR QUARTERLY REPORTS**

SLP Contractors are required to submit a detailed SLP Business Activity Report on a quarterly basis to the SLP Unit.

This report shall be e-mailed to the SLP Unit general e-mail:

#### SLP@DGS.CA.GOV

Alternatively, this report can be mailed to:

Department of General Services Procurement Division – SLP Unit Attention: Quarterly Report Processing 707 Third Street, MS #2-202 West Sacramento, CA 95605

Reports that include paper checks for quarterly incentive fees must be mailed and shall not be e-mailed.

For the full instructions on completing and submitting SLP Quarterly Business Activity Reports, reference "ATTACHMENT A" of this agreement.

Important things to remember regarding SLP Quarterly Business Activity Reports:

- A report is required for each SLP, each quarter, even when no new purchase orders are received in the quarter.
- A separate report is required for each SLP agreement.
- Each purchase order must be reported only once in the quarter identified by the purchase order date, regardless of when the services were performed, the products were delivered, the invoice was sent, or the payment was received.
- Purchase orders from State and local government agencies must be separated on the report, as shown in the instructions.
- Any report that does not follow the required format or excludes required information will be deemed incomplete and returned to the SLP contractor for corrections.
- Taxes and freight must not be included in the report.
- New SLP agreements, renewals, and amendments will be approved only if the SLP contractor has submitted all required quarterly reports and incentive fees.
- A quarterly report is required even when there is no activity.

SLP Quarterly Business Activity Reports are due in the SLP Unit within two weeks after the end of each quarter as shown below:

Quarter 1	Jan 1 to Mar 31	Due Apr 15
Quarter 2	Apr 1 to Jun 30	Due Jul 15
Quarter 3	Jul 1 to Sep 30	Due Oct 15
Quarter 4	Oct 1 to Dec 31	Due Jan 15

# CONTRACTOR QUARTERLY INCENTIVE FEES

All SLP contractors, including certified Small Businesses and Disabled Veteran Business Enterprises, will be required to pay incentive fees for all orders placed by local government agencies. See the current incentive fees in the <a href="DGS Price-Book">DGS Price-Book</a>). (https://www.dgs.ca.gov/OFS/Price-Book).

A local government agency is any city, county, district, or other local governmental body, including the California State University (CSU) and University of California (UC) systems, K-12 public schools and community colleges empowered to expend public funds.

Local incentive fee payments may be made with a paper check, electronic check or credit card.

Contractor may make an electronic check or credit card payment through the <u>LPA</u> Payment Portal

(https://www.dgs.ca.gov/PD/Services/Page -Content/Procurement-Division-Services-List-Folder/Access-LPA-Payment-Portal).

If payment is made with a paper check, the check shall be made payable to the Department of General Services, SLP Unit, and must be mailed to the SLP Unit along with the applicable Quarterly Report.

See the provision in this SLP entitled "Contractor Quarterly Report Process" for information on when and where to send these checks and reports.

#### **CONTRACTOR INVOICES**

Unless otherwise stipulated, the contractor must send their invoices to the department address set forth in the purchase order. Invoices shall be submitted in triplicate and shall include the following:

Contract number

- Agency purchase order number
- State Agency Bill Code
- Line item number
- Unit price
- Extended line item price
- Invoice total

State sales tax and/or use tax shall be itemized separately and added to each invoice as applicable. The company name on the SLP contract, purchase order and invoice must match or the State Controller's Office will not approve payment.

# CONTRACTOR OWNERSHIP INFORMATION

CDW Government, LLC is a large business enterprise.

# EXECUTIVE ORDER N-6-22 – RUSSIA SANCTIONS

On March 4, 2022, Governor Gavin Newsom issued Executive Order N-6-22 (the EO) regarding Economic Sanctions against Russia and Russian entities and individuals. "Economic Sanctions" refers to sanctions imposed by the U.S. government in response to Russia's actions in Ukraine, as well as any sanctions imposed under state law. The EO directs state agencies to terminate contracts with, and to refrain from entering any new contracts with, individuals or entities that are determined to be a target of Economic Sanctions. Accordingly, should the State determine Contractor is a target of Economic Sanctions or is conducting prohibited transactions with sanctioned individuals or entities, that shall be grounds for termination of this agreement. The State shall provide Contractor advance written notice of such termination, allowing Contractor at least thirty (30) calendar days

to provide a written response. Termination shall be at the sole discretion of the State.

#### AGENCY NON-COMPLIANCE

Agency non-compliance with the requirements of this contract may result in the loss of delegated purchasing authority to use the SLP.

PLEASE REQUEST A COPY OF ALL CONTRACT TERMS AND CONDITIONS FROM THE CONTRACTOR, IF NOT PROVIDED INITIALLY.

# AVAILABLE PRODUCTS AND/OR SERVICES

This contract may provide for the purchase and warranty of software, software maintenance, technical support, training, installation, software as a service, and implementation services.

Only products from the manufacturer listed below are available within the scope of this contract:

• Adobe Inc.

# UNAVAILABLE PRODUCTS AND/OR SERVICES

The following products and/or services are not available under this contract:

- STANDALONE HARDWARE
- CONSULTING
- TELECOMMUNICATION PRODUCTS
- CLOUD: IAAS/PAAS

Notice to State Agencies: Software appliances/hardware products offered under the Software Publisher's pricelist are NOT available under the Software Licensing Program (SLP) if the same type of software appliance/hardware products

are currently available under any mandatory Statewide Contract. State agencies who want to purchase a software appliance/hardware product type, other than what is available through a mandatory Statewide Contract must submit an exemption request to the mandatory Statewide Contract Administrator. For more information and the required justification forms regarding the exemption process, please refer to the following website:

https://www.dgs.ca.gov/PD/Services/Page-Content/Procurement-Division-Services-List-Folder/Request-an-IT-Hardware-Contract-Exemption. This restriction does not apply to local governmental agencies.

#### **INSTALLATION SERVICES**

- Installation Services can only be purchased when they are in support of software purchased under this SLP contract.
- Installation Services must not exceed the total cost of the software.

#### **IMPLEMENTATION SERVICES**

Before procuring Implementation Services, state departments should conduct an analysis and use their own due diligence to determine if these services are the most cost effective solution that meets their business needs and security requirements.

#### Requirements

- State departments must complete a Statement of Work (SOW) for all Implementation services.
- Job titles/categories are limited to those identified in the SLP price list.
- Hourly rates must not exceed those identified in the SLP price list.

- Implementation services can only be purchased when they are in support of software purchased under the SLP.
- Time and Material pricing must not exceed the job Title hourly rate times the number of hours to complete the job.

NOTE: Implementation Services under this contract must be paid in arrears.

#### SOFTWARE MAINTENANCE, SUBSCRIPTION AND SAAS RENEWALS

Software Maintenance, Subscription and SaaS renewals shall be fixed at the agencies prior applicable rates (or lower), with a 0% uplift (no up-lift) and no additional increases, fees or charges added, for the duration of this SLP contract.

#### **SERVICE CREDITS**

Service credits are acceptable only if they meet the following requirements:

- Service credits must be used for training, certifications, or support and must never expire even when this contract term ends.
- Unused service credits can be used for other services such as training, certification, or support. Example: If \$1,000 is purchased in training credits but is not fully utilized, the department may use the remainder of unused credits for certifications or support.

#### **FIRST-YEAR MAINTENANCE**

First –year maintenance will be calculated at a maximum of <u>20</u>% of the publisher's SLP price.

#### **ISSUE PURCHASE ORDER TO**

Agency purchase orders must be mailed to the following address, or e-mailed:

CDW Government, LLC 230 N. Milwaukee Ave. Vernon Hills, IL 60061 Attn: Luke Anderson

Agencies with questions regarding products and/or services may contact the contractor as follows:

Phone: (847) 419-7416

E-mail: lukeand@cdwg.com

#### SHIPPING INSTRUCTIONS

F.O.B. (Free On Board) Destination

#### **DELIVERY**

30 days after receipt of order, or as negotiated between agency and Contractor and included in the purchase order.

#### AGENCY RESPONSIBILITY

Agencies must contact contractors to obtain copies of the contracts and compare them for a best value purchasing decision.

Each agency is responsible for its own contracting program and purchasing decisions, including use of the SLP program and associated outcomes.

This responsibility includes, but is not necessarily limited to, ensuring the necessity of the services, securing appropriate funding, complying with laws and policies, preparing the purchase order in a manner that safeguards the State's interests, obtaining required approvals, and documenting compliance with Government Code 19130.b (3) for outsourcing services.

It is the responsibility of each agency to consult as applicable with their legal staff and contracting offices for advice depending upon the scope or complexity of the purchase order.

If you do not have legal services available to you within your agency, the DGS Office of Legal Services is available to provide services on a contractual basis.

# ORDER REQUIREMENTS AND MAXIMUM ORDER LIMIT

- Agencies must adhere to the detailed requirements in the State Contracting Manual (SCM) when using SLP contracts. The requirements for the following bullets are in the SCM, Volume 2, (for IT): If soliciting offers from a certified DVBE, include the Disabled Veteran Business Enterprise Declarations form (Std. 843) in the Request for Offer. This declaration must be completed and returned by the DVBE prime contractor and/or any DVBE subcontractors. (See the SCM Volume 2, Chapter 1200)
- This is not a bid transaction, so the small business preference, DVBE participation goals, protest language, intents to award, evaluation criteria, advertising, etc., are not applicable.
- If less than 3 offers are received, State agencies must document their file with

- the reasons why the other suppliers solicited did not respond with an offer.
- Assess the offers received using best value methodology, with cost as one of the criteria.
- Issue a Purchase Order to the selected contractor.
- For SLP transactions under \$10,000, only one offer is required if the State agency can establish and document that the price is fair and reasonable. The fair and reasonable method can only be used for non-customizable purchases.

Local governments set their own order limits, and are not bound by the order limits on the cover page of this contract.

#### SPLITTING ORDERS

Splitting orders to avoid any monetary limitations is prohibited.

Do not circumvent normal procurement methods by splitting purchases into a series of delegated purchase orders (SAM 3572).

Splitting a project into small projects to avoid either fiscal or procedural controls is prohibited (SAM 4819.34).

#### MINIMUM ORDER LIMITATION

There is no minimum dollar value limitation on orders placed under this contract.

#### **ORDERING PROCEDURES**

#### 1. Order Form

State departments shall use a Contract/Delegation Purchase Order (Std. 65) for purchases and services.

Local governments shall, in lieu of the State's Purchase Order (Std. 65), use their own purchase order document.

Electronic copies of the State Standard Forms can be found at the Office of State Publishing web site: http://www.dgs.ca.gov/osp (select Standard Forms). The site provides information on the various forms and use with the Adobe Acrobat Reader. Beyond the Reader capabilities, Adobe Acrobat advanced features may be utilized if you have Adobe Business Tools or Adobe Acrobat 4.0 installed on your computer. Direct link to the Standard Form 65: (http://www.osp.dgs.ca.gov/pdf/std065.p df)

#### 2. Purchase Orders

All Ordering Agency purchase order documents executed under this SLP must contain the applicable SLP contract number as show on page 1.

#### 1. State Departments:

Std. 65 Purchase Documents – State departments not transacting in FI\$Cal must use the Purchasing Authority Purchase Order (Std. 65) for purchase execution. An electronic version of the Std. 65 is available at the DGS-PD website at http://www.dgs.ca.gov/pd/Forms.aspx (select Standard STD Forms).

FI\$Cal Purchase Documents – State departments transacting in FI\$Cal will follow the FI\$Cal procurement and contracting procedures.

#### 2. Local Governmental Departments:

Local governmental agencies may use their own purchase document for purchase execution. The agency is required to complete and distribute the order form. For services, the agency shall modify the information contained on the order to include the service period (start and end date), and the monthly cost (or other intermittent cost), and any other information pertinent to the services being provided. The cost for each line item should be included in the order, not just system totals.

The contractor must immediately reject orders that are not accurate. Discrepancies are to be negotiated and incorporated into the order prior to the products and services being delivered.

# 3. Service and Delivery after Contract Expiration

Purchase orders must be issued before the SLP contract end term expires.

Also, purchase order amendments cannot be issued to add product and software maintenance if the SLP contract end term has expired.

#### **CONTRACT PRICES**

Contract prices for products and/or services are maximums. The ordering department is encouraged to negotiate lower prices.

PRODUCT AND PRICING CHANGES AND/OR UPDATES ARE NOT AUTHORIZED UNTIL REVIEWED AND APPROVED BY DGS PROCUREMENT DIVISION SOFTWARE LICENSING PROGRAM.

Said documents are to be sent to the Department of General Services (DGS) Procurement Division, Software Licensing Program, 707 Third Street, 2nd Floor, West

Sacramento, CA 95605-2811, Attention SLP Unit.

#### **CONTRACT EXTENSIONS**

The initial term of this SLP contract is 3 years and may be extended for an additional 2-years, however an amendment must be issued prior to contract end date.

NOTE: Extensions are optional and are at the discretion of the state.

# SMALL BUSINESS MUST BE CONSIDERED

Prior to placing orders under the SLP, state departments shall, whenever practicable, first consider offers from small businesses that have established SLP contracts [GC Section 14846(b)]. NOTE: The Department of General Services auditors will request substantiation of compliance with this requirement when department files are reviewed.

#### SMALL BUSINESS/DVBE - TRACKING

State departments are able to claim subcontracting dollars towards their small business or DVBE goals whenever the Contractor subcontracts a commercially useful function to a certified small business or DVBE. The Contractor will provide the ordering department with the name of the small business or DVBE used and the dollar amount the ordering department can apply towards its small business or DVBE goal.

# SMALL BUSINESS/DVBE - SUBCONTRACTING

 The amount an ordering department can claim towards achieving its small business or DVBE goals is the dollar amount of the subcontract award made

- by the Contractor to each small business or DVBE.
- 2. The Contractor will provide an ordering department with the following information at the time the order is quoted:
  - a. The Contractor will state that, as the prime Contractor, it shall be responsible for the overall execution of the fulfillment of the order.
  - b. The Contractor will indicate to the ordering department how the order meets the small business or DVBE goal, as follows:
    - List the name of each company that is certified by the Office of Small Business and DVBE Certification that it intends to subcontract a commercially useful function to; and
    - Include the small business or DVBE certification number of each company listed, and attach a copy of each certification; and
    - Indicate the dollar amount of each subcontract with a small business or DVBE that may be claimed by the ordering department towards the small business or DVBE goal; and
    - Indicate what commercially useful function the small business or DVBE subcontractor will be providing towards fulfillment of the order.
- The ordering department's purchase order must be addressed to the prime Contractor, and the purchase order must reference the information provided by the prime Contractor as outlined above.

# CERTIFICATION OF PAYMENT OPTIONS - Military & Vets Code §§999.5 and 999.7(a) (SB588)

In accordance with the State Contracting Manual, Volume 2, Section 1203.1, State departments shall require the Contractor to submit a complete an accurate *Prime Contractor's Certification – DVBE Subcontracting Report* (STD. 817) upon acceptance of ordered goods or services for which the Contractor committed to DVBE subcontractor participation.

Upon delivery or completion of ordered goods or services, State departments shall do the following:

- Provide proper withhold notification to prime contractors.
- Withhold \$10,000 or the full amount of the final invoice if less than \$10,000 pending receipt of the complete and accurate STD 817.
- Review the STD 817. If it is determined to be complete and accurate, authorize payment of the withhold.
- If the STD 817 is late or incomplete, department must send the prime contractor a cure notice allowing at least 15 days, but not more than 30 days, to meet the Certification of Payments to DVBE Subcontractors requirements.
- If the prime contractor does not comply by the identified deadline, permanently deduct the withhold.

Retain all records for a minimum of six years.

#### PRODUCTIVE USE REQUIREMENTS

The customer in-use requirement applies to all procurements of information technology equipment and software, per the SCM, Volume 2, Chapter 1000, Section 1007.

Each equipment or software component must be in current operation for a paying customer and the paying customer must be external to the contractor's organization (not owned by the contractor and not owning the contractor).

To substantiate compliance with the Productive Use Requirements, the SLP contractor must provide upon request the name and address of a customer installation and the name and telephone number of a contact person.

The elapsed time such equipment or software must have been in operation is based upon the importance of the equipment or software for system operation and its cost. The following designates product categories and the required period of time for equipment or software operation prior to approval of the replacement item on SLP.

Category 1 - Critical Software: Critical software is software that is required to control the overall operation of a computer system or peripheral equipment. Included in this category are operating systems, data base management systems, language interpreters, assemblers and compilers, communications software, and other essential system software.

Cost	Installation	Final Bid Submission
More than		
\$100,000	8 months	6 months
\$10,000 up to	)	
\$100,000	4 months	3 months
Less than		
\$10,000	1 month	1 month

Category 2 - All Information Technology Equipment and Non-Critical Software: Information technology equipment is

9

defined in State Administrative Manual (SAM) § 4819.2.

<u>Cost</u> More than	Installation	<u>Final Bid</u> <u>Submission</u>
\$100,000 \$10,000 up	6 months	4 months
to \$100,000 Less than	4 months	3 months
\$10,000	1 month	1 month

# STATE AND LOCAL GOVERNMENTS CAN USE THE SLP

State and local government use of the SLP contracts is optional. A local government is any city, county, special district or other local governmental body or corporation, including UC, K-12 schools and community colleges,

that is empowered to expend public funds. While the state makes this contract available, each local government agency should make its own

determination whether the SLP is consistent with their procurement policies and regulations.

# APPLICABLE CODES, POLICIES AND GUIDELINES

All California codes, policies and guidelines are applicable. THE USE OF THE SLP DOES NOT REDUCE OR RELIEVE STATE DEPARTMENTS OF THEIR RESPONSIBILITY TO MEET STATEWIDE REQUIREMENTS REGARDING CONTRACTING OR THE PROCUREMENT OF GOODS OR SERVICES. Most procurement and contract codes, policies, and guidelines are incorporated into The SLP contracts. Notwithstanding this, there is no guarantee that "every" possible requirement that

pertains to all the different and unique state processes has been included.

#### TERMINATION OF SLP CONTRACT

- The State or Contractor may terminate this SLP Contract at any time upon 30 days prior notice.
- Upon termination or other expiration of this Contract, each party will assist the other party in orderly termination of the Contract and the transfer of all assets, tangible and intangible, as may facilitate the orderly, nondisrupted business continuation of each party.
- This provision shall not relieve the Contractor of the obligation to perform under any purchase order or other similar ordering document executed prior to the termination becoming effective.

# STATEWIDE PROCUREMENT REQUIREMENTS

Departments must carefully review and adhere to the following Procurement Requirements, such as:

- SAM Section 4819.41 and 4832 certifications for information technology procurements and compliance with policies.
- Services may not be paid for in advance.
- Departments are required to file with the Department of Fair Employment and Housing (DFEH) a Contract Award Report Std. 16 for each order over \$5,000 within 10 days of award, including supplements that exceed \$5,000.
- Pursuant to Unemployment Insurance Code Section 1088.8, state and local government agencies must report to the Employment Development Department (EDD) all payments for services that

equal \$600 or more to independent sole proprietor contractors. See the contractor's Std. Form 204, Payee Data Record, in the SLP contract to determine sole proprietorship. All inquiries regarding this subject should be forwarded to EDD: Technical questions: 916/651-6945 or Information and forms: 916/657-0529.

Annual small business and disabled veteran reports.

# ETHNICITY/RACE/GENDER REPORTING REQUIREMENT

Effective July 1, 2002, in accordance with Public Contract Code 10116, state departments are to capture information on ethnicity, race, and gender of business owners (not subcontractors) for all awarded contracts, including CAL-Card transactions. Each department is required to independently report this information to the Governor and the Legislature on an annual basis.

Departments are responsible for developing their own guidelines and forms for collecting and reporting this information.

Contractor participation is voluntary.

#### PAYMENTS AND INVOICES

#### 1. Payment Terms

Payment will be made in accordance with the provisions of the California Prompt Payment Act, Government Code Section 927 et. seq. Unless expressly exempted by statute, the Act requires State agencies to pay properly submitted, undisputed invoices not more than 45 days after (i) the date of acceptance of goods or performance of services; or (ii) receipt

of an undisputed invoice, whichever is later.

#### 2. Advance Payments

Advance payment is allowed for services only under limited, narrowly defined circumstances, e.g. between specific departments and certain types of non-profit organizations, or when paying another government agency (Government Code (GC) § 11256 – 11263 and 11019).

It is NOT acceptable to pay in advance, except software maintenance and license fees, which are considered a subscription and may be paid in advance if a provision addressing payment in advance is included in the purchase order.

Software warranty upgrades and extensions may also be paid for in advance, one time.

#### 3. Payee Data Record (Std. 204)

State Agencies not transacting in FI\$Cal, must obtain a copy of the Payee Data Record (Std. 204) in order to process payments. State Ordering Agencies forward a copy of the Std. 204 to their accounting office(s). Without the Std. 204, payment may be unnecessarily delayed. State Agencies should contact the Contractor for copies of the Payee Data Record

#### 4. DGS Administrative Fees

#### Orders from State Agencies:

The Department of General Services (DGS) will bill each State agency directly an administrative fee for use

of SLP contracts. The administrative fee should NOT be included in the order total, nor remitted before an invoice is received from DGS.

Faxination no.: 916/376-6371

#### 5. Credit Card

The Contractor accepts the State of California credit card (CAL-Card).

A Purchasing Authority Purchase Order (Std. 65) is required even when the ordering department chooses to pay the contractor via the CAL-Card. Also, the DGS administrative fee is applicable for all SLP orders to suppliers not California certified as a small business.

#### FEDERAL DEBARMENT

When federal funds are being expended, the department is required to obtain (retain in file) a signed "Federal Debarment" certification from the contractor before the purchase order is issued. This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 29 CFR Part 98, Section 98.510, Participants; responsibilities. The regulations were published as Part VII of the May 26, 1988 Federal Register (pages 19160-19211).

#### AMERICANS WITH DISABILITY ACT (ADA)

(See attachment B)

#### **DGS PROCUREMENT DIVISION** CONTACT AND PHONE NUMBER

Department of General Services Procurement Division, SLP Unit 707 Third Street, 2nd Floor West Sacramento, CA 95605-2811

Phone no.:

916/375-4365

# ATTACHMENT A

# SLP QUARTERLY BUSINESS ACTIVITY REPORT

Company Name:				Reporting Calendar Year:	ıdar Year:		
Software Publisher:	ier:			Reporting Quarter:		☐ Q1 (January to March)	
Contract Number:						☐ Q2 (April to June)	
or Questions Re	or Questions Regarding this Report	ort:			D Q3 (Jr	☐ Q3 (July to September)	
E-mail:					04 (0	□ Q4 (October to December)	r)
				Check Here if No	Check Here if No New Orders for This Quarter 🗌	This Quarter □	
		STATE	<b>SOVERNMENT</b>	STATE GOVERNMENT AGENCY PURCHASES	IASES		
State Agency Name	Purchase Order Number	Purchase Order Date	Agency Billing Code	Total Dollars Per Purchase Order	Agency Contact	Agency Contact Agency Address	Phone Number
otal State Agen	otal State Agency Dollars Reported for Quarter: \$	ed for Quarter:	49				

	/OOT	AL GOVERNME	LOCAL GOVERNMENT AGENCY PURCHASES	IASES		
ocal Government Agency Purchase Order Name Number	Purchase Order Number	Purchase Order Date	Total Dollars Per Purchase Order	Agency Contact	Agency Address	Phone Number

₩.
Quarter:
for Q
Dollars
Agency
Government A
Local
otal

1.25% Remitted to DGS (does not apply to CA certified Small Businesses): \$

Total of State and Local Government Agency Dollars Reported for this Quarter: \$

#### ATTACHMENT A

#### SLP QUARTERLY BUSINESS ACTIVITY REPORT

#### Instructions for completing the SLP Quarterly Business Activity Report.

- 1. Complete the top of the form with the appropriate information for your company.
- 2. **Agency Name** Identify the State agency or Local Government agency that issued the order.
- 3. **Purchase Order Number** Identify the purchase order number (and amendment number if applicable) on the order form. This is not your invoice number. This is the number the State agency or Local Government agency assigns to the order.
- 4. **Purchase Order Date** Identify the date the purchase order was issued, as shown on the order. This is not the date you received, accepted, or invoiced the order.
- 5. **Agency Billing Code** Identify the State agency billing code. This is a five-digit number identified on the upper right hand corner of the Std. 65 purchase order form. You must identify this number on all purchases made by State of California agencies. Billing codes are not applicable to Local Government agencies.
- 6. Total Dollars Per PO Identify the total dollars of the order excluding tax and freight. Tax must NOT be included in the quarterly report, even if the agency includes tax on the purchase order. The total dollars per order should indicate the entire purchase order amount (less tax and freight) regardless of when you invoice order, perform services, deliver product, or receive payment.
- 7. **Agency Contact** Identify the ordering agency's contact person on the purchase order.
- 8. Agency Address Identify the ordering agency's address on the purchase order.
- 9. **Phone Number** Identify the phone number for the ordering agency's contact person.
- 10. **Total State Sales & Total Local Sales** Separately identify the total State dollars and/or Local Government agency dollars (pre-tax) for all orders placed in quarter.
- 11.**1.25% Remitted to DGS** Identify 1.25% of the total Local Government agency dollars reported for the quarter.
- 12. **Grand Total** Identify the total of all State and Local Government agency dollars reported for the quarter.

#### Notes:

- A report is required for each SLP contract each quarter even when there are no new orders for the quarter.
- Quarterly reports are due two weeks after the end of the quarter.

#### ATTACHMENT B

#### **ADA NOTICE**

Procurement Division (State Department of General Services)
AMERICANS WITH DISABILITIES ACT (ADA) COMPLIANCE
POLICY OF NONDISCRIMINATION ON THE BASIS OF DISABILITY

To meet and carry out compliance with the nondiscrimination requirements of the Americans With Disabilities Act (ADA), it is the policy of the Procurement Division (within the State Department of General Services) to make every effort to ensure that its programs, activities, and services are available to all persons, including persons with disabilities.

For persons with a disability needing a reasonable accommodation to participate in the Procurement process, or for persons having questions regarding reasonable accommodations for the Procurement process, please contact the Procurement Division at (916) 375-4400 (main office); the Procurement Division TTY/TDD (telephone device for the deaf) or California Relay Service numbers which are listed below. You may also contact directly the Procurement Division contact person who is handling this procurement.

IMPORTANT: TO ENSURE THAT WE CAN MEET YOUR NEED, IT IS BEST THAT WE RECEIVE YOUR REQUEST AT LEAST 10 WORKING DAYS BEFORE THE SCHEDULED EVENT (i.e., MEETING, CONFERENCE, WORKSHOP, etc.) OR DEADLINE DUE-DATE FOR PROCUREMENT DOCUMENTS.

The Procurement Division TTY telephone numbers are:

Sacramento Office:

(916) 376-1891

Fullerton Office:

(714) 773-2093

The California Relay Service Telephone Numbers are:

Voice:

1-800-735-2922 or 1-888-877-5379

TTY:

1-800-735-2929 or 1-888-877-5378

Speech-to-Speech:

1-800-854-7784

Updated 2/06/2018 15

		10010000
LARGE GOVERNMENT AGENCIES (LGA) PRICING	1	JAN 2024

#### **Authorized Resellers**

AbleGov, Inc.

Allied Network Solutions, Inc.

Bridge Micro

CDW Government LLC

OnPar

Taborda (OPTM)

**DISCLAIMER:** All prices listed here are estimated street price as of the above date, and the actual price for such products will be provided by the reseller. For Level 6 pricing, a minimum of 100 licenses must be purchased.

	61411.11	Adobe MSRP	Max DGS Price
Product Family (Level Detail)	SKU #	(monthly)	(monthly)
Acrobat Pro for enterprise Offline Featured Restricte	ed Licensing		
Level 6 (100-999 licenses) NEW	65323968BC06A12	\$14.58	\$14.40
Level 9 (minimum of 10,000 licenses) NEW	65323968BC09A12	\$8.75	\$8.64
Level 6 (100-999 licenses) RENEWAL	65324175BC06A12	\$14.58	\$14.40
Level 9 (minimum of 10,000 licenses) RENEWAL	65324175BC09A12	\$8.75	\$8.64
Acrobat Pro for enterprise Online Featured Restricte	d Licensing		
Level 6 (100-999 licenses) NEW	65323973BC06A12	\$14.58	\$14.40
Level 9 (minimum of 10,000 licenses) NEW	65323973BC09A12	\$8.75	\$8.64
Level 6 (100-999 licenses) RENEWAL	65324062BC06A12	\$14.58	\$14.40
Level 9 (minimum of 10,000 licenses) RENEWAL	65324062BC09A12	\$8.75	\$8.64
Acrobat Pro for enterprise			
Level 6 (100-999 licenses) NEW	65324113BC06A12	\$14.58	\$14.40
Level 9 (minimum of 10,000 licenses) NEW	65324113BC09A12	\$8.75	\$8.64
Level 6 (100-999 licenses) RENEWAL	65324170BC06A12	\$14.58	\$14.40
Level 9 (minimum of 10,000 licenses) RENEWAL	65324170BC09A12	\$8.75	\$8.64
Acrobat Standard DC Online Feature Restricted Licen	nsing		
Level 6 (100-999 licenses) NEW	65306767BC06A12	\$8.85	\$8.02
Level 9 (minimum of 10,000 licenses) NEW	65306767BC09A12	\$5.31	\$4.81
Level 6 (100-999 licenses) RENEWAL	65307150BC06A12	\$8.85	\$8.02
Level 9 (minimum of 10,000 licenses) RENEWAL	65307150BC09A12	\$5.31	\$4.81
Acrobat Standard DC Offline Feature Restricted Licer	nsing		
Level 6 (100-999 licenses) NEW	65306960BC06A12	\$8.85	\$8.02
Level 9 (minimum of 10,000 licenses) NEW	65306960BC09A12	\$5.31	\$4.81
Level 6 (100-999 licenses) RENEWAL	65306975BC06A12	\$8.85	\$8.02
Level 9 (minimum of 10,000 licenses) RENEWAL	65306975BC09A12	\$5.31	\$4.81
Acrobat Standard DC			
Level 6 (100-999 licenses) NEW	65271330BC06A12	\$8.85	\$8.02
Level 9 (minimum of 10,000 licenses) NEW	65271330BC09A12	\$5.31	\$4.81
Level 6 (100-999 licenses) RENEWAL	65271337BC06A12	\$8.85	\$8.02
Level 9 (minimum of 10,000 licenses) RENEWAL	65271337BC09A12	\$5.31	\$4.81
Audition for Enterprise Online Feature Restricted Lice	ensing		
Level 6 (100-999 licenses) NEW	65306806BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65306806BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65307141BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65307141BC09D12	\$29.03	\$28.66
Audition for Enterprise Offline Feature Restricted Lic	ensing		
Level 6 (100-999 licenses) NEW	65306920BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65306920BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65306999BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65306999BC09D12	\$29.03	\$28.66
Audition for Enterprise			
Level 6 (100-999 licenses) NEW	65291072BC06D12	\$35.31	\$34.87

	6141.11	Adobe MSRP	Max DGS Price
Product Family (Level Detail)	SKU#	(monthly)	(monthly)
Level 9 (minimum of 10,000 licenses) NEW	65291072BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65291073BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65291073BC09D12	\$29.03	\$28.66
Dimension for Enterprise			
Level 6 (100-999 licenses) NEW	65291096BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65291096BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65291093BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65291093BC09D12	\$29.03	\$28.66
Fresco for Enterprise			
Level 6 (100-999 licenses) NEW	65303285BC06B12	\$21.62	\$21.35
Level 9 (minimum of 10,000 licenses) NEW	65303285BC09B12	\$17.77	\$17.55
Level 6 (100-999 licenses) RENEWAL	65303264BC06B12	\$21.62	\$21.35
Level 9 (minimum of 10,000 licenses) RENEWAL	65303264BC09B12	\$17.77	\$17.55
Premiere Pro for Enterprise Offline Feature Restricte	ed Licensing		
Level 6 (100-999 licenses) NEW	65306870BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65306870BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65307016BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65307016BC09D12	\$29.03	\$28.66
Premiere Pro for Enterprise Online Feature Restricte	ed Licensing		
Level 6 (100-999 licenses) NEW	65307084BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65307084BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65306836BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65306836BC09D12	\$29.03	\$28.66
Premiere Pro for Enterprise			
Level 6 (100-999 licenses) NEW	65291048BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65291048BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65291046BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65291046BC09D12	\$29.03	\$28.66
Premiere Rush for Enterprise - FOR EXISTING CUSTO		•	
Level 6 (100-999 licenses) NEW	65295714BC06B12	\$21.62	\$21.35
Level 9 (minimum of 10,000 licenses) NEW	65295714BC09B12	\$17.77	\$17.55
Level 6 (100-999 licenses) RENEWAL	65295700BC06B12	\$21.62	\$21.35
Level 9 (minimum of 10,000 licenses) RENEWAL	65295700BC09B12	\$17.77	\$17.55
Acrobat Sign Solutions for Business Subscriptions - A		<del></del>	721.00
Level 6 (100-999 licenses) NEW	65305608BC06A12	\$23.20	\$21.74
Level 9 (minimum of 10,000 licenses) NEW	65305608BC09A12	\$23.20	\$21.74
Level 6 (100-999 licenses) RENEWAL	65305615BC06A12	\$23.20	\$21.74
Level 9 (minimum of 10,000 licenses) RENEWAL	65305615BC09A12	\$23.20	\$21.74
Acrobat Sign Solutions for Business Subscriptions - N			721.74
Level 6 (100-999 licenses) NEW	65305635BC06A12	\$23.20	\$21.74
Level 9 (minimum of 10,000 licenses) NEW	65305635BC09A12	\$23.20	\$21.74
Level 6 (100-999 licenses) RENEWAL	65315583BC06A12	\$23.20	\$21.74
Level 9 (minimum of 10,000 licenses) RENEWAL	65315583BC09A12	\$23.20	\$21.74
Acrobat Sign Solutions for Enterprise Subscriptions -		<b>Q20.20</b>	V22.71
Level 6 (100-999 licenses) NEW	65305577BC06A12	\$30.16	\$28.26
Level 9 (minimum of 10,000 licenses) NEW	65305577BC09A12	\$30.16	\$28.26
Level 6 (100-999 licenses) RENEWAL	65305584BC06A12	\$30.16	\$28.26
Level 9 (minimum of 10,000 licenses) RENEWAL	65305584BC09A12	\$30.16	\$28.26
Acrobat Sign Solutions for Enterprise Subscriptions -			720.20
Level 6 (100-999 licenses) NEW	65305563BC06A12	\$30.16	\$28.26
Level 9 (minimum of 10,000 licenses) NEW	65305563BC09A12	\$30.16	\$28.26
Level 6 (100-999 licenses) RENEWAL	65315593BC06A12		
Level 9 (minimum of 10,000 licenses) RENEWAL		\$30.16	\$28.26
Acrobat Sign Solutions for Enterprise Subscriptions -	65315593BC09A12	\$30.16	\$28.26
		ć0 212 CC	60,200,20
Level 6 (100-999 licenses) NEW	65320935BC06A12	\$8,313.00	\$8,208.30
Level 9 (minimum of 10,000 licenses) NEW	65320935BC09A12	\$8,313.00	\$8,208.30

		Adobe MSRP	Max DGS Price
Product Family (Level Detail)	SKU #	(monthly)	(monthly)
Level 6 (100-999 licenses) RENEWAL	65320936BC06A12	\$8,313.00	\$8,208.30
Level 9 (minimum of 10,000 licenses) RENEWAL	65320936BC09A12	\$8,313.00	\$8,208.30
Acrobat Sign Solutions for Enterprise Subscriptions - AW	S GOV 15K SUB		
Level 6 (100-999 licenses) NEW	65320937BC06A12	\$4,150.00	\$4,097.73
Level 9 (minimum of 10,000 licenses) NEW	65320937BC09A12	\$4,150.00	\$4,097.73
Level 6 (100-999 licenses) RENEWAL	65320938BC06A12	\$4,150.00	\$4,097.73
Level 9 (minimum of 10,000 licenses) RENEWAL	65320938BC09A12	\$4,150.00	\$4,097.73
Acrobat Sign Solutions for Enterprise Subscriptions - AZU	JRE GOV 20K SUB		
Level 6 (100-999 licenses) NEW	65320939BC06A12	\$5,542.00	\$5,472.20
Level 9 (minimum of 10,000 licenses) NEW	65320939BC09A12	\$5,542.00	\$5,472.20
Level 6 (100-999 licenses) RENEWAL	65320940BC06A12	\$5,542.00	\$5,472.20
Level 9 (minimum of 10,000 licenses) RENEWAL	65320940BC069A12	\$5,542.00	\$5,472.20
Acrobat Sign Solutions for Enterprise Subscriptions - AW	S GOV 10K SUB		
Level 6 (100-999 licenses) NEW	65320941BC06A12	\$3,167.00	\$3,127.11
Level 9 (minimum of 10,000 licenses) NEW	65320941BC09A12	\$3,167.00	\$3,127.11
Level 6 (100-999 licenses) RENEWAL	65320942BC06A12	\$3,167.00	\$3,127.11
Level 9 (minimum of 10,000 licenses) RENEWAL	65320942BC09A12	\$3,167.00	\$3,127.11
Acrobat Sign Solutions for Enterprise Subscriptions - AW	S GOV 5K SUB		
Level 6 (100-999 licenses) NEW	65320944BC06A12	\$1,583.00	\$1,563.06
Level 9 (minimum of 10,000 licenses) NEW	65320944BC09A12	\$1,583.00	\$1,563.06
Level 6 (100-999 licenses) RENEWAL	65320943BC06A12	\$1,583.00	\$1,563.06
Level 9 (minimum of 10,000 licenses) RENEWAL	65320943BC09A12	\$1,583.00	\$1,563.06
Acrobat Sign Solutions for Enterprise Subscriptions - AW	S GOV 1K SUB		
Level 6 (100-999 licenses) NEW	65320946BC06A12	\$317.00	\$313.01
Level 9 (minimum of 10,000 licenses) NEW	65320946BC09A12	\$317.00	\$313.01
Level 6 (100-999 licenses) RENEWAL	65320945BC06A12	\$317.00	\$313.01
Level 9 (minimum of 10,000 licenses) RENEWAL	65320945BC09A12	\$317.00	\$313.01
Acrobat Sign Solutions for Enterprise Subscriptions - AZU	IRE GOV 50K SUB		
Level 6 (100-999 licenses) NEW	65320948BC06A12	\$11,875.00	\$11,725.44
Level 9 (minimum of 10,000 licenses) NEW	65320948BC09A12	\$11,875.00	\$11,725.44
Level 6 (100-999 licenses) RENEWAL	65320947BC06A12	\$11,875.00	\$11,725.44
Level 9 (minimum of 10,000 licenses) RENEWAL	65320947BC09A12	\$11,875.00	\$11,725.44
Acrobat Sign Solutions for Enterprise Subscriptions - AZU			
Level 6 (100-999 licenses) NEW	65320949BC06A12	\$317.00	\$313.01
Level 9 (minimum of 10,000 licenses) NEW	65320949BC09A12	\$317.00	\$313.01
Level 6 (100-999 licenses) RENEWAL	65320950BC06A12	\$317.00	\$313.01
Level 9 (minimum of 10,000 licenses) RENEWAL	65320950BC09A12	\$317.00	\$313.01
Acrobat Sign Solutions for Enterprise Subscriptions - AW			
Level 6 (100-999 licenses) NEW	65320951BC06A12	\$11,875.00	\$11,725.44
Level 9 (minimum of 10,000 licenses) NEW	65320951BC09A12	\$11,875.00	\$11,725.44
Level 6 (100-999 licenses) RENEWAL	65320952BC06A12	\$11,875.00	\$11,725.44
Level 9 (minimum of 10,000 licenses) RENEWAL	65320952BC09A12	\$11,875.00	\$11,725.44
Acrobat Sign Solutions for Enterprise Subscriptions - AWS		ć0 242 C2	ća 200 20
Level 6 (100-999 licenses) NEW	65320953BC06A12	\$8,313.00	\$8,208.30
Level 9 (minimum of 10,000 licenses) NEW	65320953BC09A12	\$8,313.00	\$8,208.30
Level 6 (100-999 licenses) RENEWAL	65320962BC06A12	\$8,313.00	\$8,208.30
Level 9 (minimum of 10,000 licenses) RENEWAL	65320962BC09A12	\$8,313.00	\$8,208.30
Acrobat Sign Solutions for Enterprise Subscriptions - AWS		ĆE E42 00	¢E 472 20
Level 6 (100-999 licenses) NEW	65320955BC06A12	\$5,542.00	\$5,472.20
Level 9 (minimum of 10,000 licenses) NEW	65320955BC09A12	\$5,542.00	\$5,472.20
Level 6 (100-999 licenses) RENEWAL	65320954BC06A12	\$5,542.00	\$5,472.20
Level 9 (minimum of 10,000 licenses) RENEWAL	65320954BC09A12	\$5,542.00	\$5,472.20
Acrobat Sign Solutions for Enterprise Subscriptions - AZU		ć1 F02 00	¢4.552.05
Level 6 (100-999 licenses) NEW	65320956BC06A12	\$1,583.00	\$1,563.06
Level 9 (minimum of 10,000 licenses) NEW	65320956BC09A12	\$1,583.00	\$1,563.06
Level 6 (100-999 licenses) RENEWAL	65320957BC06A12	\$1,583.00	\$1,563.06

		Adobe MSRP	Max DGS Price
Product Family (Level Detail)	SKU #	(monthly)	(monthly)
Level 9 (minimum of 10,000 licenses) RENEWAL	65320957BC09A12	\$1,583.00	\$1,563.06
Acrobat Sign Solutions for Enterprise Subscriptions		71,303.00	<b>\$1,505.00</b>
Level 6 (100-999 licenses) NEW	65320959BC06A12	\$4,150.00	\$4,097.73
Level 9 (minimum of 10,000 licenses) NEW	65320959BC09A12	\$4,150.00	\$4,097.73
Level 6 (100-999 licenses) RENEWAL	65320958BC06A12	\$4,150.00	\$4,097.73
Level 9 (minimum of 10,000 licenses) RENEWAL	65320958BC09A12	\$4,150.00	\$4,097.73
Acrobat Sign Solutions for Enterprise Subscriptions -		ψ 1,1200.00	7.,,
Level 6 (100-999 licenses) NEW	65320960BC06A12	\$3,167.00	\$3,127.11
Level 9 (minimum of 10,000 licenses) NEW	65320960BC09A12	\$3,167.00	\$3,127.11
Level 6 (100-999 licenses) RENEWAL	65320961BC06A12	\$3,167.00	\$3,127.11
Level 9 (minimum of 10,000 licenses) RENEWAL	65320961BC09A12	\$3,167.00	\$3,127.11
Adobe Stock for teams (Large)		70/200	1
Level 6 (100-999 licenses) NEW	65270690BC06A12	\$179.99	\$175.91
Level 9 (minimum of 10,000 licenses) NEW	65270690BC09A12	\$179.99	\$175.91
Level 6 (100-999 licenses) RENEWAL	65270683BC06A12	\$179.99	\$175.91
Level 9 (minimum of 10,000+ licenses) RENEWAL	65270683BC09A12	\$179.99	\$175.91
Adobe Stock for teams (Other)	00270000000000	<b>V</b> 2.5.55	<b>4</b> 270.02
Level 6 (100-999 licenses) NEW	65274067BC06A12	\$71.99	\$70.36
Level 9 (minimum of 10,000 licenses) NEW	65274067BC09A12	\$71.99	\$70.36
Level 6 (100-999 licenses) RENEWAL	65274060BC06A12	\$71.99	\$70.36
Level 9 (minimum of 10,000+ licenses) RENEWAL	65274060BC09A12	\$71.99	\$70.36
Adobe Stock for teams (Small)	0327100030037122	Ų/1.55	ψ/ 0.00
Level 6 (100-999 licenses) NEW	65270600BC06A12	\$26.99	\$26.38
Level 9 (minimum of 10,000 licenses) NEW	65270600BC09A12	\$26.99	\$26.38
Level 6 (100-999 licenses) RENEWAL	65270593BC06A12	\$26.99	\$26.38
Level 9 (minimum of 10,000+ licenses) RENEWAL	65270593BC09A12	\$26.99	\$26.38
Adobe TechnicalSuit for Enterprise Offline Feature Re		<b>V20.33</b>	Ψ20.00
Level 6 (100-999 licenses) NEW	65311181BC06C12	\$72.98	\$72.06
Level 9 (minimum of 10,000 licenses) NEW	65311181BC09C12	\$70.15	\$69.27
Level 6 (100-999 licenses) RENEWAL	65311185BC06C12	\$72.98	\$72.06
Level 9 (minimum of 10,000+ licenses) RENEWAL	65311185BC09C12	\$70.15	\$69.27
Adobe TechnicalSuit for Enterprise Online Feature Re		ψ/ 0.25	700.127
Level 6 (100-999 licenses) NEW	65311218BC06C12	\$72.98	\$72.06
Level 9 (minimum of 10,000 licenses) NEW	65311218BC09C12	\$70.15	\$69.27
Level 6 (100-999 licenses) RENEWAL	65311170BC06C12	\$72.98	\$72.06
Level 9 (minimum of 10,000+ licenses) RENEWAL	65311170BC09C12	\$70.15	\$69.27
Adobe TechnicalSuit for Enterprise - Windows	03311170003012	770.13	<b>\$05.27</b>
Level 6 (100-999 licenses) NEW	65291547BC06C12	\$72.98	\$72.06
Level 9 (minimum of 10,000 licenses) NEW	65291547BC09C12	\$70.15	\$69.27
Level 6 (100-999 licenses) RENEWAL	65291554BC06C12	\$72.98	\$72.06
Level 9 (minimum of 10,000+ licenses) RENEWAL	65291554BC09C12	\$70.15	\$69.27
XD Pro for Enterprise - FOR EXISTING XD CUSTOMER			
Level 6 (100-999 licenses) NEW	65309948BC06B12	\$28.10	\$27.75
Level 9 (minimum of 10,000 licenses) NEW	65309948BC09B12	\$23.10	\$22.81
Level 6 (100-999 licenses) RENEWAL	65309872BC06B12	\$28.10	\$27.75
Level 9 (minimum of 10,000 licenses) RENEWAL	65309872BC09B12	\$23.10	\$22.81
XD for Enterprise - FOR EXISTING XD CUSTOMER ADD			
Level 6 (100-999 licenses) NEW	65291053BC06B12	\$23.78	\$23.48
Level 9 (minimum of 10,000 licenses) NEW	65291053BC09B12	\$19.55	\$19.30
Level 6 (100-999 licenses) RENEWAL	65291056BC06B12	\$23.78	\$23.48
Level 9 (minimum of 10,000 licenses) RENEWAL	65291056BC09B12	\$19.55	\$19.30
After Effects - Pro for Enterprise	55251656565612	713.33	Q13.30
Level 6 (100-999 licenses) NEW	65308738BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) NEW	65308738BC09D12	\$32.88	\$33.30
Level 6 (100-999 licenses) RENEWAL	65309784BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) RENEWAL	65309784BC09D12		\$39.30
LEVEL 3 (HIIIIIIIIIII OF TO,OOO IICERISES) KEINEVVAL	103303764BC03D12	\$32.88	Ş3Z.47

		Adobe MSRP	Max DGS Price
Product Family (Level Detail)	SKU #	(monthly)	(monthly)
After Effects for Enterprise Online Feature Restricted I	icensing		
Level 6 (100-999 licenses) NEW	65307093BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65307093BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65306738BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65306738BC09D12	\$29.03	\$28.66
After Effects for Enterprise Offline Feature Restricted	Licensing		
Level 6 (100-999 licenses) NEW	65307159BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65307159BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65306946BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65306946BC09D12	\$29.03	\$28.66
After Effects for Enterprise			
Level 6 (100-999 licenses) NEW	65291061BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65291061BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65291059BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65291059BC09D12	\$29.03	\$28.66
Animate Pro for Enterprise			
Level 6 (100-999 licenses) NEW	65309299BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) NEW	65309299BC09D12	\$32.88	\$32.47
Level 6 (100-999 licenses) RENEWAL	65309301BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) RENEWAL	65309301BC09D12	\$32.88	\$32.47
Animate / Flash Professional for Enterprise Offline Fea	ture Restricted Licensing		
Level 6 (100-999 licenses) NEW	65306909BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65306909BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65307026BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65307026BC09D12	\$29.03	\$28.66
Animate / Flash Professional for Enterprise Online Fea	ture Restricted Licensing		
Level 6 (100-999 licenses) NEW	65307133BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65307133BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65306814BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65306814BC09D12	\$29.03	\$28.66
Animate / Flash Professional for Enterprise			
Level 6 (100-999 licenses) NEW	65291101BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65291101BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65291098BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65291098BC09D12	\$29.03	\$28.66
Audition Pro for Enterprise			
Level 6 (100-999 licenses) NEW	65309614BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) NEW	65309614BC09D12	\$32.88	\$32.47
Level 6 (100-999 licenses) RENEWAL	65309527BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) RENEWAL	65309527BC09D12	\$32.88	\$32.47
Captivate for Enterprise Online Feature Restricted Lice		1	
Level 6 (100-999 licenses) NEW	65321519BC06A12	\$32.24	\$31.83
Level 9 (minimum of 10,000 licenses) NEW	65321519BC09A12	\$30.99	\$30.60
Level 6 (100-999 licenses) RENEWAL	65321525BC06A12	\$32.24	\$31.83
Level 9 (minimum of 10,000 licenses) RENEWAL	65321525BC09A12	\$30.99	\$30.60
Captivate for Enterprise Offline Feature Restricted Lice			
Level 6 (100-999 licenses) NEW	65321533BC06A12	\$32.24	\$31.83
Level 9 (minimum of 10,000 licenses) NEW	65321533BC09A12	\$30.99	\$30.60
Level 6 (100-999 licenses) RENEWAL	65321542BC06A12	\$32.24	\$31.83
Level 9 (minimum of 10,000 licenses) RENEWAL	65321542BC09A12	\$30.99	\$30.60
Captivate for Enterprise			
Level 6 (100-999 licenses) NEW	65297390BC06B12	\$32.24	\$31.83
Level 9 (minimum of 10,000 licenses) NEW	65297390BC09B12	\$30.99	\$30.60
Level 6 (100-999 licenses) RENEWAL	65297383BC06B12	\$32.24	\$31.83
Level 9 (minimum of 10,000 licenses) RENEWAL	65297383BC09B12	\$30.99	\$30.60
CC All Apps-Pro for Enterprise			

Product Family (Level Detail)	SKU#	Adobe MSRP (monthly)	Max DGS Price (monthly)
Level 6 (100-999 licenses) NEW	65310110BC06D12	\$88.29	\$87.18
Level 9 (minimum of 10,000 licenses) NEW	65310110BC09D12	\$72.58	\$71.67
Level 6 (100-999 licenses) RENEWAL	65310105BC06D12	\$88.29	\$87.18
Level 9 (minimum of 10,000 licenses) RENEWAL	65310105BC09D12	\$72.58	\$71.67
Creative Cloud for Enterprise All Apps Online Feature	Restricted License		
Level 6 (100-999 licenses) NEW	65307071BC06D12	\$80.72	\$79.70
Level 9 (minimum of 10,000 licenses) NEW	65307071BC09D12	\$66.35	\$65.51
Level 6 (100-999 licenses) RENEWAL	65306725BC06D12	\$80.72	\$79.70
Level 9 (minimum of 10,000 licenses) RENEWAL	65306725BC09D12	\$66.35	\$65.51
Creative Cloud for Enterprise All Apps Offline Feature	e Restricted License		
Level 6 (100-999 licenses) NEW	65307199BC06D12	\$80.72	\$79.70
Level 9 (minimum of 10,000 licenses) NEW	65307199BC09D12	\$66.35	\$65.51
Level 6 (100-999 licenses) RENEWAL	65307034BC06D12	\$80.72	\$79.70
Level 9 (minimum of 10,000 licenses) RENEWAL	65307034BC09D12	\$66.35	\$65.51
Creative Cloud for Enterprise All Apps			
Level 6 (100-999 licenses) NEW	65291081BC06D12	\$80.72	\$79.70
Level 9 (minimum of 10,000 licenses) NEW	65291081BC09D12	\$66.35	\$65.51
Level 6 (100-999 licenses) RENEWAL	65291079BC06D12	\$80.72	\$79.70
Level 9 (minimum of 10,000 licenses) RENEWAL	65291079BC09D12	\$66.35	\$65.51
Dimension Pro for Enterprise			
Level 6 (100-999 licenses) NEW	65309564BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) NEW	65309564BC09D12	\$32.88	\$32.47
Level 6 (100-999 licenses) RENEWAL	65309484BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) RENEWAL	65309484BC09D12	\$32.88	\$32.47
Dreamweaver Pro for Enterprise			
Level 6 (100-999 licenses) NEW	65308708BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) NEW	65308708BC09D12	\$32.88	\$32.47
Level 6 (100-999 licenses) RENEWAL	65308699BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) RENEWAL	65308699BC09D12	\$32.88	\$32.47
Dreamweaver for Enterprise Online Feature Restricte	ed Licensing		
Level 6 (100-999 licenses) NEW	65306799BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65306799BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65307117BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65307117BC09D12	\$29.03	\$28.66
Dreamweaver for Enterprise Offline Feature Restrict	ed Licensing		
Level 6 (100-999 licenses) NEW	65306912BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65306912BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65306990BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65306990BC09D12	\$29.03	\$28.66
Dreamweaver for Enterprise			
Level 6 (100-999 licenses) NEW	65291088BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65291088BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65291086BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65291086BC09D12	\$29.03	\$28.66
Framemaker for Enterprise Online Feature Restricted	Licensing		
Level 6 (100-999 licenses) NEW	65311059BC06C12	\$42.43	\$41.90
Level 9 (minimum of 10,000 licenses) NEW	65311059BC09C12	\$40.78	\$40.27
Level 6 (100-999 licenses) RENEWAL	65311060BC06C12	\$42.43	\$41.90
Level 9 (minimum of 10,000 licenses) RENEWAL	65311060BC09C12	\$40.78	\$40.27
Framemaker for Enterprise Offline Feature Restricted	Licensing	<del></del>	
Level 6 (100-999 licenses) NEW	65311068BC06C12	\$42.43	\$41.90
	65311068BC09C12	\$40.78	\$40.27
Level 9 (minimum of 10,000 licenses) NEW			
Level 9 (minimum of 10,000 licenses) NEW Level 6 (100-999 licenses) RENEWAL	65311076BC06C12	\$42.43	\$41.90
Level 6 (100-999 licenses) RENEWAL		\$42.43 \$40.78	
	65311076BC06C12 65311076BC09C12		\$41.90 \$40.27

Product Family (Level Detail)	SKU#	Adobe MSRP (monthly)	Max DGS Price (monthly)
540,000 linear NEW	65291536BC09C12	\$40.78	\$40.27
Level 9 (minimum of 10,000 licenses) NEW	65291536BC09C12 65291529BC06C12	\$42.43	\$41.90
Level 6 (100-999 licenses) RENEWAL	65291529BC09C12	\$40.78	\$40.27
Level 9 (minimum of 10,000 licenses) RENEWAL  Framemaker Pub Servr for Enterprise Offline Feature F		340.76	\$40.27
	65311004BC06A12	\$633.00	\$625.03
Level 6 (100-999 licenses) NEW		\$633.00	\$625.03
Level 9 (minimum of 10,000 licenses) NEW	65311004BC09A12		\$625.03
Level 6 (100-999 licenses) RENEWAL	65311023BC06A12	\$633.00	· · · · · · · · · · · · · · · · · · ·
Level 9 (minimum of 10,000 licenses) RENEWAL	65311023BC09A12	\$633.00	\$625.03
Framemaker Pub Servr for Enterprise Online Feature F		4.00.00	ACOE 00
Level 6 (100-999 licenses) NEW	65311012BC06A12	\$633.00	\$625.03
Level 9 (minimum of 10,000 licenses) NEW	65311012BC09A12	\$633.00	\$625.03
Level 6 (100-999 licenses) RENEWAL	65311000BC06A12	\$633.00	\$625.03
Level 9 (minimum of 10,000 licenses) RENEWAL	65311000BC09A12	\$633.00	\$625.03
Framemaker Pub Servr for Enterprise			
Level 6 (100-999 licenses) NEW	65309810BC06A12	\$633.00	\$625.03
Level 9 (minimum of 10,000 licenses) NEW	65309810BC09A12	\$633.00	\$625.03
evel 6 (100-999 licenses) RENEWAL	65309826BC06A12	\$633.00	\$625.03
Level 9 (minimum of 10,000 licenses) RENEWAL	65309826BC09A12	\$633.00	\$625.03
Illustrator Pro for Enterprise			
Level 6 (100-999 licenses) NEW	65309201BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) NEW	65309201BC09D12	\$32.88	\$32.47
Level 6 (100-999 licenses) RENEWAL	65308964BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) RENEWAL	65308964BC09D12	\$32.88	\$32.47
Illustrator for Enterprise Offline Feature Restricted Lice	ense	,	
Level 6 (100-999 licenses) NEW	65306941BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65306941BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65307009BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65307009BC09D12	\$29.03	\$28.66
Illustrator for Enterprise Online Feature Restricted Lice		7.5.5.5	
Level 6 (100-999 licenses) NEW	65307165BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65307165BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65307108BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65307108BC09D12	\$29.03	\$28.66
Illustrator for Enterprise	033071000003012	723.03	720.00
Level 6 (100-999 licenses) NEW	65291030BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) NEW	65291030BC09D12	\$29.03	\$28.66
Level 6 (100-999 licenses) RENEWAL	65291029BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65291029BC09D12	\$29.03	\$28.66
nCopy Pro for Enterprise	032310236003012	\$25.05	\$28.00
Level 6 (100-999 licenses) NEW	65322953BC06A12	\$7.92	\$7.82
Level 9 (minimum of 10,000 licenses) NEW	65322953BC00A12	\$6.51	\$6.43
Level 6 (100-999 licenses) RENEWAL	65322960BC06A12	\$7.92	\$7.82
Level 9 (minimum of 10,000 licenses) RENEWAL	65322960BC09A12	\$6.51	\$6.43
nCopy for Enterprise Online Feature Restricted Licens		70.31	\$0.45
	65307068BC06B12	\$3.60	\$3.55
_evel 6 (100-999 licenses) NEW _evel 9 (minimum of 10,000 licenses) NEW	65307068BC06B12	\$3.60	\$3.53
evel 6 (100-999 licenses) RENEWAL	65306742BC06B12	\$3.60	\$3.55
evel 9 (minimum of 10,000 licenses) RENEWAL	65306742BC09B12	\$2.96	\$2.92
nCopy for Enterprise Offline Feature Restricted Licens		<b>63.60</b>	63.55
Level 6 (100-999 licenses) NEW	65307192BC06B12	\$3.60	\$3.55
evel 9 (minimum of 10,000 licenses) NEW	65307192BC09B12	\$2.96	\$2.92
evel 6 (100-999 licenses) RENEWAL	65306954BC06B12	\$3.60	\$3.55
Level 9 (minimum of 10,000 licenses) RENEWAL	65306954BC09B12	\$2.96	\$2.92
nCopy for Enterprise			
evel 6 (100-999 licenses) NEW	65322898BC06A12	\$3.60	\$3.55
101010 (100 333 110011303) 11211			

Product Family (Level Detail)	SKU#	Adobe MSRP (monthly)	Max DGS Price (monthly)
Level 6 (100-999 licenses) RENEWAL	65322891BC06A12	\$3.60	\$3.55
evel 9 (minimum of 10,000 licenses) RENEWAL	65322891BC09A12	\$2.96	\$2.92
nDesign Pro for Enterprise			
evel 6 (100-999 licenses) NEW	65309730BC06D12	\$40.00	\$39.50
evel 9 (minimum of 10,000 licenses) NEW	65309730BC09D12	\$32.88	\$32.47
evel 6 (100-999 licenses) RENEWAL	65309723BC06D12	\$40.00	\$39.50
evel 9 (minimum of 10,000 licenses) RENEWAL	65309723BC09D12	\$32.88	\$32.47
nDesign for Enterprise Offline Feature Restricted Lice		¥	,
evel 6 (100-999 licenses) NEW	65306935BC06D12	\$35.31	\$34.87
evel 9 (minimum of 10,000 licenses) NEW	65306935BC09D12	\$29.03	\$28.66
evel 6 (100-999 licenses) RENEWAL	65307006BC06D12	\$35.31	\$34.87
evel 9 (minimum of 10,000 licenses) RENEWAL	65307006BC09D12	\$29.03	\$28.66
nDesign for Enterprise Online Feature Restricted Lic		\$29.03	720.00
		¢2F 21	\$34.87
evel 6 (100-999 licenses) NEW	65307128BC06D12	\$35.31	
evel 9 (minimum of 10,000 licenses) NEW	65307128BC09D12	\$29.03	\$28.66
evel 6 (100-999 licenses) RENEWAL	65307103BC06D12	\$35.31	\$34.87
evel 9 (minimum of 10,000 licenses) RENEWAL	65307103BC09D12	\$29.03	\$28.66
nDesign for Enterprise			40
Level 6 (100-999 licenses) NEW	65291026BC06D12	\$35.31	\$34.87
evel 9 (minimum of 10,000 licenses) NEW	65291026BC09D12	\$29.03	\$28.66
evel 6 (100-999 licenses) RENEWAL	65291027BC06D12	\$35.31	\$34.87
evel 9 (minimum of 10,000 licenses) RENEWAL	65291027BC09D12	\$29.03	\$28.66
ightroom Pro for Enterprise			
evel 6 (100-999 licenses) NEW	65309117BC06D12	\$40.00	\$39.50
evel 9 (minimum of 10,000 licenses) NEW	65309117BC09D12	\$32.88	\$32.47
evel 6 (100-999 licenses) RENEWAL	65309063BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) RENEWAL	65309063BC09D12	\$32.88	\$32.47
ightroom w/Classic for Enterprise			
evel 6 (100-999 licenses) NEW	65296062BC06D12	\$35.31	\$34.87
evel 9 (minimum of 10,000 licenses) NEW	65296062BC09D12	\$29.03	\$28.66
evel 6 (100-999 licenses) RENEWAL	65296083BC06D12	\$35.31	\$34.87
evel 9 (minimum of 10,000 licenses) RENEWAL	65296083BC09D12	\$29.03	\$28.66
Photoshop Pro for Enterprise		***************************************	
evel 6 (100-999 licenses) NEW	65309771BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) NEW	65309771BC09D12	\$32.88	\$32.47
Level 6 (100-999 licenses) RENEWAL	65308637BC06D12	\$40.00	\$39.50
Level 9 (minimum of 10,000 licenses) RENEWAL	65308637BC09D12	\$32.88	\$32.47
Photoshop for Enterprise Offline Feature Restricted		732.00	<b>402.17</b>
evel 6 (100-999 licenses) NEW	65306710BC06D12	\$35.31	\$34.87
evel 9 (minimum of 10,000 licenses) NEW	65306710BC09D12	\$29.03	\$28.66
evel 6 (100-999 licenses) RENEWAL	65307040BC06D12	\$35.31	\$34.87
Level 9 (minimum of 10,000 licenses) RENEWAL	65307040BC09D12	\$29.03	\$28.66
Photoshop for Enterprise Online Feature Restricted I		Ş29.03	728.00
		¢25 21	\$34.87
evel 6 (100-999 licenses) NEW evel 9 (minimum of 10,000 licenses) NEW	65307081BC06D12 65307081BC09D12	\$35.31 \$29.03	\$28.66
evel 6 (100-999 licenses) RENEWAL	65306733BC06D12	\$35.31	\$34.87
evel 9 (minimum of 10,000 licenses) RENEWAL	65306733BC09D12	\$29.03	\$28.66
Photoshop for Enterprise	55204040200015	Ć2F 24	624.07
evel 6 (100-999 licenses) NEW	65291040BC06D12	\$35.31	\$34.87
evel 9 (minimum of 10,000 licenses) NEW	65291040BC09D12	\$29.03	\$28.66
evel 6 (100-999 licenses) RENEWAL	65291041BC06D12	\$35.31	\$34.87
evel 9 (minimum of 10,000 licenses) RENEWAL	65291041BC09D12	\$29.03	\$28.66
Premier Pro for Enterprise			
evel 6 (100-999 licenses) NEW	65310002BC06D12	\$40.00	\$39.50
evel 9 (minimum of 10,000 licenses) NEW	65310002BC09D12	\$32.88	\$32.47
evel 6 (100-999 licenses) RENEWAL	65309996BC06D12	\$40.00	\$39.50

Product Family (Level Detail)	SKU#	(monthly)	Max DGS Price (monthly)
evel 9 (minimum of 10,000 licenses) RENEWAL	65309996BC09D12	\$32.88	\$32.47
Premier Rush Pro for Enterprise - FOR EXISTING CUST		<b></b>	<b>V</b>
evel 6 (100-999 licenses) NEW	65309398BC06B12	\$25.94	\$25.61
evel 9 (minimum of 10,000 licenses) NEW	65309398BC09B12	\$21.32	\$21.05
evel 6 (100-999 licenses) RENEWAL	65309410BC06B12	\$25.94	\$25.61
evel 9 (minimum of 10,000 licenses) RENEWAL	65309410BC09B12	\$21.32	\$21.05
RoboHelp Office for Enterprise Offline Feature Restric	cted License		
evel 6 (100-999 licenses) NEW	65314536BC06C12	\$42.43	\$41.90
evel 9 (minimum of 10,000 licenses) NEW	65314536BC09C12	\$40.78	\$40.27
evel 6 (100-999 licenses) RENEWAL	65314562BC06C12	\$42.43	\$41.90
evel 9 (minimum of 10,000 licenses) RENEWAL	65314562BC09C12	\$40.78	\$40.27
RoboHelp Office for Enterprise Online Feature Restric	ted License		
evel 6 (100-999 licenses) NEW	65314580BC06C12	\$42.43	\$41.90
evel 9 (minimum of 10,000 licenses) NEW	65314580BC09C12	\$40.78	\$40.27
evel 6 (100-999 licenses) RENEWAL	65314547BC06C12	\$42.43	\$41.90
evel 9 (minimum of 10,000 licenses) RENEWAL	65314547BC09C12	\$40.78	\$40.27
RoboHelp Office for Enterprise		4.2.2	4.1.00
evel 6 (100-999 licenses) NEW	65314567BC06C12	\$42.43	\$41.90
evel 9 (minimum of 10,000 licenses) NEW	65314567BC09C12	\$40.78	\$40.27
evel 6 (100-999 licenses) RENEWAL	65314592BC06C12	\$42.43	\$41.90
evel 9 (minimum of 10,000 licenses) RENEWAL	65314592BC09C12	\$40.78	\$40.27
RoboHelp Server for Enterprise Online Feature Restric		Ć400.00	¢204.06
evel 6 (100-999 licenses) NEW	65311031BC06A12	\$400.00	\$394.96 \$394.96
evel 9 (minimum of 10,000 licenses) NEW	65311031BC09A12 65311033BC06A12	\$400.00 \$400.00	\$394.96
evel 6 (100-999 licenses) RENEWAL evel 9 (minimum of 10,000 licenses) RENEWAL	65311033BC06A12	\$400.00	\$394.96
RoboHelp Server for Enterprise Offline Feature Restri		3400.00	\$354.50
evel 6 (100-999 licenses) NEW	65311040BC06A12	\$400.00	\$394.96
evel 9 (minimum of 10,000 licenses) NEW	65311040BC09A12	\$400.00	\$394.96
evel 6 (100-999 licenses) RENEWAL	65311049BC06A12	\$400.00	\$394.96
evel 9 (minimum of 10,000 licenses) RENEWAL	65311049BC09A12	\$400.00	\$394.96
RoboHelp Server for Enterprise	00011010007111	Ţ.00.00	7505
evel 6 (100-999 licenses) NEW	65309837BC06A12	\$400.00	\$394.96
evel 9 (minimum of 10,000 licenses) NEW	65309837BC09A12	\$400.00	\$394.96
evel 6 (100-999 licenses) RENEWAL	65309847BC06A12	\$400.00	\$394.96
evel 9 (minimum of 10,000 licenses) RENEWAL	65309847BC09A12	\$400.00	\$394.96
Substance 3D Collection for Enterprise Offline Feature			
evel 6 (100-999 licenses) NEW	65305894BC06B12	\$180.19	\$177.92
evel 9 (minimum of 10,000 licenses) NEW	65305894BC09B12	\$148.12	\$146.25
evel 6 (100-999 licenses) RENEWAL	65305887BC06B12	\$180.19	\$177.92
evel 9 (minimum of 10,000 licenses) RENEWAL	65305887BC09B12	\$148.12	\$146.25
ubstance 3D Collection for Enterprise Online Feature	Restricted License		
evel 6 (100-999 licenses) NEW	65305909BC06B12	\$180.19	\$177.92
evel 9 (minimum of 10,000 licenses) NEW	65305909BC09B12	\$148.12	\$146.25
evel 6 (100-999 licenses) RENEWAL	65305902BC06B12	\$180.19	\$177.92
evel 9 (minimum of 10,000 licenses) RENEWAL	65305902BC09B12	\$148.12	\$146.25
ubstance 3D Collection for Enterprise			ļ
evel 6 (100-999 licenses) NEW	65322907BC06A12	\$180.19	\$177.92
evel 9 (minimum of 10,000 licenses) NEW	65322907BC09A12	\$148.12	\$146.25
evel 6 (100-999 licenses) RENEWAL	65322914BC06A12	\$180.19	\$177.92
evel 9 (minimum of 10,000 licenses) RENEWAL	65322914BC09A12	\$148.12	\$146.25
ubstance 3D Assets for Enterprise Unlimited (Per Site		4000.00	4000 -:
evel 6 (100-999 licenses) NEW	65306416BC06B12	\$900.99	\$889.64
	[65306416BC09B12	\$740.62	\$731.29
evel 9 (minimum of 10,000 licenses) NEW evel 6 (100-999 licenses) RENEWAL	65306409BC06B12	\$900.99	\$889.64

LGA Offering



#### CITY OF MERCED

Merced Civic Center 678 W. 18th Street Merced, CA 95340

#### **ADMINISTRATIVE REPORT**

File #: 24-415 Meeting Date: 7/1/2024

Report Prepared by: Jeff Bennyhoff, Director of Information Technology

SUBJECT: Approval to Waive the Competitive Bid Process to Allow for the Cooperative Purchase with Competitively Bid Contracts; State of California Cooperative Agreement 1-22-70-37 (PC Goods - Panasonic Rugged Laptops, State of California Cooperative Agreement 1-22-70-08H (Rugged Tablets/Rugged 2-in-1 Devices, Panasonic, State of California Cooperative Agreement 1-19-70-19H-3 (Enterprise Technology(Data Center Equipment) Hewlett Packard Enterprise (HPE) OEM, Monterey County Office of Education CALSAVE #530067, State of Utah Cooperative Online Marketplace Contract MA3458, Sourcewell Contract #081419, Sourcewell Contract #121923, NASPO ValuePoint Contract with State of Utah Cooperative Contract AR3227, National IPA contracts with Cobb County, GA Contract 23-6692-02 and City of Mesa,AZ Contract 2018011-01, State of California Software Licensing Program Agreement SLP-22-70-0025M Commvault, State of California Software Licensing Program Agreement SLP-23-70-0025R Adobe, State of California Software Licensing Program Agreement SLP-24-70-0025X FreshWorks with CDW-G in a not to Exceed Amount of \$500,000 in Fiscal Year 2024/2025

#### REPORT IN BRIEF

Considers approving to waive the competitive bid process to allow for the cooperative purchase with competitively bid contracts; (State of California Cooperative Agreement 1-22-70-37 (PC Goods-Panasonic Rugged Laptops, State of California Cooperative Agreement 1-22-70-08H (Rugged Tablets/Rugged 2-in-1 Devices, Panasonic, State of California Cooperative Agreement 1-19-70-19H-3 (Enterprise Technology(Data Center Equipment) Hewlett Packard Enterprise (HPE) OEM, Monterey County Office of Education CALSAVE #530067, State of Utah Cooperative Online Marketplace Contract MA3458, Sourcewell Contract #081419, Sourcewell Contract #121923, NASPO ValuePoint Contract with State of Utah Cooperative Contract AR3227, National IPA contracts with Cobb County, GA contract 23-6692-02 and City of Mesa,AZ contract 2018011-01, State of California Software Licensing Program Agreement SLP-22-70-0025M Commvault, State of California Software Licensing Program Agreement SLP-23-70-0025R Adobe, State of California Software Licensing Program Agreement SLP-24-70-0025X FreshWorks) with CDW-G in a not to exceed amount of \$500,000 in Fiscal Year 2024/2025.

#### RECOMMENDATION

**City Council** - Adopt a motion:

- A. Approving to waive the competitive bidding requirements as stated in Section 3.04.210 of the Merced Municipal Code due to cooperative purchasing; and,
- B. Approving the use of State of California Cooperative Agreement 1-22-70-37 (PC Goods -

Panasonic Rugged Laptops); and,

C. Approving the use of State of California Cooperative Agreement 1-22-70-08H (Rugged Tablets/Rugged 2-in-1 Devices, Panasonic); and,

- D. Approving the use of State of California Cooperative Agreement 1-19-70-19H-3 (Enterprise Technology(Data Center Equipment) Hewlett Packard Enterprise (HPE) OEM); and,
- E. Approving the use of Monterey County Office of Education CALSAVE #530067; and,
- F. Approving the use of State of Utah Cooperative Online Marketplace Contract MA3458; and,
- G. Approving the use of Sourcewell Contract #081419; and,
- H. Approving the use of Sourcewell Contract #121923; and,
- I. Approving the use of NASPO ValuePoint Contract with State of Utah Cooperative Contract AR3227; and,
- J. Approving the use of the National IPA contracts with Cobb County, GA contract 23-6692-02; and,
- K. Approving the use of the National IPA contracts with City of Mesa, AZ contract 2018011-01; and,
- L. Approving the use of State of California Software Licensing Program Agreement SLP-22-70-0025M Commvault; and,
- M. Approving the use of State of California Software Licensing Program Agreement SLP-23-70-0025R Adobe: and.
- N. Approving the use of State of California Software Licensing Program Agreement SLP-24-70-0025X FreshWorks; and,
- O. Authorizing the City Manager or Deput City Manager to execute the necessary documents; and,
- P. Authorizing the Finance Officer to make necessary budget adjustments; and,
- Q. Authorizing the City Manager or Deput City Manager to execute the necessary documents for future contract amendments in motion B though N; and,
- R. Authorizing the purchase of \$500,000 of technology solutions with contracts in motion B through O.

#### **ALTERNATIVES**

- 1. Approve, as recommended by staff; or,
- 2. Approve, subject to conditions as specified by the City Council; or,
- 3. Deny the request; or,

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4. Refer back to staff for reconsideration of specific items as requested by the Council;

#### **AUTHORITY**

Charter of the City of Merced, Section 200.

#### CITY COUNCIL PRIORITIES

As provided for in the FY 24/25 Adopted Budget.

#### DISCUSSION

The City purchases a variety of technology goods through CDW-G each fiscal year. To ensure the City receives the best possible rate for these goods the City can utilize several competitively bid contracts from other agencies. These contracts encompass a broad array of technology items and software available on the CDW-G online marketplace. For any given purchase, the City may use several contracts simultaneously to achieve optimal pricing for each order.

These contracts have been publicly bid by their respective agencies, allowing the City flexibility in its purchasing decisions; there is no requirement to buy exclusively through CDW-G. City staff will continue to seek price quotes from multiple vendors. Should CDW-G offer the lowest prices when using these contracts, purchases will be made through them. However, if another vendor presents a lower quote, the City will opt to buy from that vendor instead. These arrangements ensure that the City secures the lowest possible rates through CDW-G when suitable. The City has procured a variety of products through CDW-G, including rugged computers, monitors, software, computer cables, and accessories.

By employing these contracts, we comply with the stipulations outlined in municipal code Section 3.04.210. Without such agreements, the City would quickly surpass its authorized spending limit within the first 30 days of the fiscal year, preventing further procurement of goods. Given that these contracts encompass millions of items, using them is the most efficient and cost-effective method to guarantee continued access to necessary goods at the lowest cost points. The Information Technology Department is requesting that the Council waive the competitive bidding requirements, as outlined in municipal code section 3.04.210, which exempts cooperative purchases with competitively bid contracts.

#### IMPACT ON CITY RESOURCES

Last fiscal year Council approved \$500,000 of spending authority with CDW-G. The purchases account for spending across all City departments. As of the writing of this admin report it is anticipated to expend \$425,000 is fiscal 23/24. It would be prudent to authorize the expenditure up to \$500,000 in fiscal year 2024/2025 to CDW-G based upon the previous expenditures and authorization of last fiscal year. For any expenditure above this threshold, staff will come back to Council for additional expenditure authority. This authorization does not encumber or expend any funds, it only grants the authority to expend funds if the City needs to purchase goods. If the City expends below this threshold amount, no funds will be lost.

#### **ATTACHMENTS**

1. State of California Cooperative Agreement 1-22-70-37 (PC Goods - Panasonic Rugged Laptops

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2. State of California Cooperative Agreement 1-22-70-08H (Rugged Tablets/Rugged 2-in-1 Devices, Panasonic

- 3. State of California Cooperative Agreement 1-19-70-19H-3 (Enterprise Technology(Data Center Equipment) Hewlett Packard Enterprise (HPE) OEM
- 4. Monterey County Office of Education CALSAVE #530067
- 5. State of Utah Cooperative Online Marketplace Contract MA3458
- 6. Sourcewell Contract #081419
- 7. Sourcewell Contract #121923
- 8. Naspo ValuePoint contact with State of Utah contract AR3227
- 9. National IPA contracts with Cobb County, GA contract 23-6692-02
- 10. National IPA contracts with City of Mesa, AZ contract 2018011-01
- 11. State of California Software Licensing Program Agreement SLP-22-70-0025M Commvault
- 12. State of California Software Licensing Program Agreement SLP-23-70-0025R Adobe
- 13. State of California Software Licensing Program Agreement SLP-24-70-0025X FreshWorks