



SHI Response to City of Merced

Panasonic Toughbooks

May 13, 2025





SHI International Corp.

290 Davidson Avenue
Somerset, NJ 08873
888-764-8888
SHI.com

May 13, 2025

Julio Marquez
purchasing@cityofmerced.org

Dear Julio Marquez:

The public sector empowers our schools, improves our government infrastructure, and supports health care services. Work done by City of Merced (The City) in government advances our common good and permits us to enjoy the benefits of community and family. However, delivering a competitive technology advantage while closely managing spend can be a unique challenge to your organization. As the digital world continues to rapidly change, The City needs a partner that can help you stay ahead of the technology curve and confirm your infrastructure, data, and people are protected. SHI can help.

By leveraging our broad range of authorizations and manufacturer relationships, we are confident that we are expertly positioned to align with your goals and uniquely qualified to support requirements contained in this RFP. SHI's extensive catalog and focus on prioritizing your needs mean we can:

- Transform your organization with next-generation infrastructure
- Optimize and simplify your IT investment
- Prioritize employee experience with modern workplace solutions
- Protect your employees, data, and infrastructure

We appreciate the opportunity to participate in your RFP, Panasonic Toughbooks. Our proposal illustrates why we are best qualified to meet the needs of The City, providing evidence of our ability to deliver the highest quality solutions at the best possible cost. Should you have any questions regarding our response, or if you require additional information, please contact me at Marguerite_berete-aw@shi.com or 888-764-8888 or your SHI Account Executive, Nathan Ambrogio at +17325848229 or +17325848229. Thank you for your consideration, and I look forward to sharing with you all SHI has to offer.

Respectfully,

A handwritten signature in blue ink that reads "Marguerite Berete-Aw".

Marguerite Berete-Aw

Proposal Specialist II

SHI OVERVIEW




SHI International Corp (SHI) started as a regional, software-only reseller in 1989. Co-founder Thai Lee has served as SHI's only President and CEO. Under her leadership, SHI has organically grown into one of the largest, privately held, global technology solutions providers in the world—while maintaining the agility and friendliness of a small business.

Headquartered in Somerset, NJ, SHI is the largest woman and minority owned business in the United States with major operations centers in Austin, TX, Milton Keynes, UK, and a growing local presence around the world.

SHI employs more than 6,000 employees split into strategic business units who uphold SHI's mission statement: "We are passionate about delivering exceptional value and experience as we help customers select, deploy, and manage technology."

Today, over 17,000 corporate, enterprise, government, and academic organizations rely on SHI to support their transformation, collaboration, security, and optimization needs.

SHI at a Glance

 Headquartered in SOMERSET, NJ	 Founded 1989	 \$15 BILLION 2024 Gross Sales
 Largest US Minority and Woman Owned Business Enterprise	Local Presence  Throughout the US	 SUPPORTING Federal State Local Tribal Government, Education, & Healthcare

WHY SHI FOR GOVERNMENT

The City wants to have confidence in the experience and resources of the partner you choose. SHI has been successfully supporting state and local government customers since the creation of our public sector organization in 1994. We offer practical, real-world solutions to empower citizens and advance government experience. Dedicated to the state and local government space, SHI employs experts in the areas of IT budgeting, grant assistance, cybersecurity, and professional development. This expertise can be applied across project management, information technology infrastructure library (ITIL) and Agile, leadership and communication, and change management services for our customers.

Support for our state and local government customers is enhanced and backed by our Government Affairs team.

Government Affairs Team

The Government Affairs team is a value-added resource designed to empower SHI's sales teams to deliver exceptional value and exceed customer expectations. The Government Affairs team was created with our government and education customers in mind, and each team member has served in a public sector leadership position. Because of their experience, the Government Affairs team has a deep knowledge of issues and policies impacting our state and local government customers. Leveraging a vast network of IT leaders, the Government Affairs team supports customers by:

- Engaging with partner organizations to monitor policy trends at all levels of government
- Attending influential IT industry conferences and increasing SHI's visibility with IT decision makers
- Helping with special projects designed to add value for customers

The Government Affairs team is also constantly engaging with partners and organizations at all levels of government (state, county, and local government, as well as K-12 and higher education) to confirm they can meet the needs of each of our government and education customers, including those similar in size and structure to The City.

Funding and Grants

Our funding team can assist The City with identifying grants and other available opportunities to help fund technology projects. The grants program provides personalized guidance and assistance in learning about applicable funding resources for your technology needs and can help you throughout the application process. With access to these resources, you can have peace of mind knowing there are options to help support your goals.



Request for Bids

Panasonic Toughbooks

For documents, questions, bid due date, and bid submission visit:

<https://www.cityofmerced.org>

Overview, Qualifications, Definitions, Submittals

I. Overview

- A. City is seeking vendors to provide the Bid Line Items found in the Specifications.
- B. Bidders may submit partial bids according to the items that they can provide.
- C. City may make multiple awards based on bid prices and corresponding items.

II. Bidder Qualifications

- A. Bidders must be capable of providing Bid Line Items by stated delivery times.

III. Definitions, Acronyms, and Abbreviations

A. General Definitions

- 1. Bid Documents = City documents, forms, exhibits, etc. attached to Bid.
- 2. Bidder = the prospective or actual bidder, but not awarded.
- 3. City = City of Merced.
- 4. Contractor or Vendor= the awarded bidder.
- 5. CR = City Representative.
- 6. Bid = bid package submitted by bidders via mail or courier.
- 7. RFB = Request for Bids: City-provided electronic documents/postings.

IV. Entering Information in Bid

- A. If specific manufacturers and part numbers are listed in the Manufacturer column, **Substitutions or Alternates will NOT be considered for this Bid.**
- B. **If a part number listed in the Bid Line Items is obsolete, cross it out and enter new Manufacturer's Name and Part Number;** City's approval is required prior to vendor ordering and shipping such items.
- C. If your delivery date exceeds the Delivery Date stated in the Bid, **enter number of calendar days for delivery in the Bid Pricing Sheet.**
- D. If Data Sheets are required in Bid or Spec, **attach them to the Bid response.**
- E. If Drawings are required in Bid or Spec, **attach them to the Bid response.**
- F. If specific Warranties are required in Bid or Spec, **attach them to the Bid response.**
- G. **Submit Exhibits A, B, and C** (and include data sheets, drawings, specific warranties, and alternates for obsolete items as applicable only) **as your bid response.**
- H. **Bid response** package must be delivered to the correct address **in a sealed envelope, labeled with the Bid title and number before the due date and time. See delivery details in the Bid Pricing Sheet header.**
- I. Failure to abide by the above may cause a bid to be deemed non-responsive.

V. Post Award Submittals (awarded contractors only)

- A. Provide any additional items required by CR after bid award.

Exhibit A: Specifications

I. Specifications

- A. Each Bid Line Item will list the approved manufacturers and any related Spec.
- B. If no manufacturer is listed, then any manufacturer may be proposed as long as it meets all salient characteristics of the Line-Item description.
- C. If specific manufacturers and part numbers are listed in the Manufacturer column, then Substitutions or Alternates will **NOT** be considered for this Bid.
- D. If a given part number is no longer available and has been replaced by an updated part number from that manufacturer, then City's approval is required prior to vendor ordering and shipping updated part number.
- E. All items must meet or better all applicable Federal, State, and local requirements and all applicable OEM requirements.
- F. If the manufacturer or bidder has any exceptions (variations, deviations, deletions, additions, and the like) from these Specifications, they must state **in a separate paper** exactly what those exceptions are and any impact on form, fit, or function in his or her bid. City reserves the exclusive right to either accept or reject those exceptions, and City's decision is final. Bidder, in submitting a bid, understands and acknowledges these requirements and conditions.
- G. Communications with City Representative (CR) Julio Marquez will be handled in written form only, purchasing@cityofmerced.org

(CONTINUED ON NEXT PAGE)

II. Packaging, Production, Delivery, Rejections, Pickups

A. Packaging

1. Pack all items to ensure that each item can be handled and transported safely from the shipping point, during transit, arrival at the destination point, offloading, and storage. Packing materials and packaging must be appropriate to the items.

B. Delivery Schedule (non-BTO or non-MTO) items

1. Make deliveries in 30 calendar days of receipt of order.

C. Delivery Location

1. Attention: Information Technology Dept., 678 W 18th Street, Merced, CA 95340.
2. Notification: Call 209-385-8888 at least 24 hours prior to deliveries.
3. Delivery hours: Mon–Fri; 8:00 AM to 5:00 PM.
4. **Include FOB Merced, CA delivery costs in the unit prices, no exceptions.**
5. No loading dock available at delivery location. Delivery will need to be made curbside.

D. Rejections and Pickups

1. Note that City reserves the right to reject items that fail to comply with Specifications, are damaged, or exceed ordered quantities.
2. Pick up to-be-returned items within five business days of notification and process credit for returned items within ten business days of receipt.

(CONTINUED ON NEXT PAGE)

Exhibit B: Pricing

I. Quantities

- A. Quantities are firm fixed amounts and are not subject to the manufacturer's standard packaged quantities.
- B. City reserves the right to order additional quantities for up to 120 calendar days after initial award based on Vendor's willingness to hold their bid price and mutually agreed-upon quantities and delivery dates.

II. Pricing

- A. **Unit Price:** include everything but sales tax.
- B. **Delivery Costs:** include delivery costs in unit price.
- C. **Sales Tax:** City will add the appropriate sales tax to each order.
- D. **Additional Charges:** none; do not charge restocking or returned items; minimum orders; deliveries; disposals; deposits; environmental fees; fuel surcharges; etc.
- E. **Fixed Prices:** applies to all items for orders placed within 90 calendar days after bid closing through final delivery.

III. Bid Results Price Sheet

- A. Awarded bidder's Bid Price Sheet, as accepted by City, may be incorporated as part of the purchase order agreement.

(CONTINUED ON NEXT PAGE)

PANASONIC TOUGHBOOKS

CITY OF MERCED REQUEST FOR BIDS PRICING SHEET

purchasing@cityofmerced.org

MAIL SEALED BIDS TO: 678 W 18th ST MERCED CA 95340 / PARCEL POST OR HAND DELIVER BIDS TO: 2525 "O" ST MERCED CA 95340

QUOTE HEREON YOUR LOWEST PRICE F.O.B. MERCED (INCLUDE TAXES [8.25%], DISCOUNTS, REBATES, AND FEES IN UNIT PRICE) FOR THE FOLLOWING EQUIPMENT, MATERIALS, SUPPLIES OR SERVICES. NO ALLOWANCE FOR FREIGHT, CARTAGE, PACKING, OR POSTAGE UNLESS SPECIFIED ON THIS BID. WHERE BRAND OR MAKE IS SPECIFIED, SIMILAR OR EQUAL WILL BE CONSIDERED.

SEALED BIDS DUE:
Tuesday, May 13, 2025 at 2:00 P.M.

DEPT: IT Dept.
REQUISITION NO: 05132025

QTY	UOM	SKU	DESCRIPTION	UNIT PRICE	EXTENSION
12	ea	FZ-40EZ-0PBM	Panasonic Toughbook BSKU, Win11 Pro, Intel Core Ultra 5 135H vPro (up to 4.6 GHz), AMT, 14.0" FHD Gloved Multi Touch, 16 GB, 1 TB OPAL SSD, Intel Wi-Fi 7, Bluetooth, 4G EM7690, GPS, COM Splitter, Quad Pass (BIOS Selectable), Mic and Infrared 5 MP Webcam, Standard Battery, TMP 2.0, Emissive Backlit Keyboard, Flat, CF-SVCLTNF3YR – 3 year protection plus warranty, 3 year no return of defective drive.	\$6,027.50	\$ 72,330.00
12	ea	CF-SVCPSYS	Panasonic Extended service agreement- parts and labor- 2 years (4 th /5 th year).	\$1060.84	\$12,730.08
12	ea	GJ-40LVDL4	Gambler Johnson Lite Vehicle Dock (quad pass) for Panasonic Toughbook 40.	\$147.39	\$1768.68
12	ea	CF-LNDDC120	LIND Vehicle Adapter (120w).	\$ 618.24	\$1768.68
12	ea	CA Fee	California Recycle Fee.		
				TOTAL AMOUNT	\$ 94,247.64

COMPANY: SHI International Corp.
BY: Marguerite Berete-Aw
TITLE: Proposal Specialist II
SIGNATURE: *Marguerite Berete-Aw*
DATE: 05/12/2025
PHONE: +17325848229
EMAIL: nathan_ambrogio@shi.com

PAYMENT TERMS: (Net 30, 45, 60)

DELIVERY will be made in TBD days after receipt of order (A.R.O.), except as otherwise indicated.

SHI reserves the right to review and negotiate terms and conditions if awarded

CITY OFFICERS AND EMPLOYEES INELIGIBLE TO BID

Bidders are advised that under Government Code Section 1126 officers and employees of the City of Merced are **not eligible** to bid on City contracts (to provide equipment, materials, supplies, or services to the City) or to enter into a lease or other agreements with the City. Any bid submitted by a City officer or employee, either individually or through a partnership, corporation, or other form of business entity or association, will be rejected and may subject the employee to discipline under the City's Personnel Rules, Article XIX Section 19.02.

**** BID OPENING WILL BE HELD IN THE PURCHASING OFFICE CONFERENCE ROOM AT 2525 "O" STREET, MERCED, CA ****

NOTICE
ALL BIDS MUST BE SIGNED





Pricing Proposal
Quotation #: 26176784
Created On: 5/9/2025
Valid Until: 5/31/2025

CA-City of Merced

Aarin Garrison

678 West 18th Street
Accounts Payable
Merced, CA 95340
United States
Phone: (209) 388-7000
Fax:
Email: GarrisonA@cityofmerced.org

Inside Account Executive

Nathan Ambrogio

300 Davidson Ave
Somerset, NJ 08873
Phone: 732-584-8229
Fax:
Email: nathan_ambrogio@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 BSKU, Win11 Pro, Intel Core Ultra 5 135H vPro (up to 4.6GHz), AMT, 14.0 FHD Gloved Multi Touch, 16GB, 1TB OPAL SSD, Intel Wi-Fi 7, Bluetooth, 4G EM7690, GPS, COM Splitter, Quad Pass (BIOS Selectable), Mic and Infrared 5MP Webcam, Standard Battery, TPM 2.0, Emissive Backlit Keyboard, Flat, CF-SVCLTNF3YR - 3 Year Protection Plus Warranty, CF-SVC512SSD3Y - 3 Year No Return of Defective Drive, CF-SVCPDEP3Y - 3 Year Premier Deployment, FZ-SVCFESGEN10 - Field Engineering Support Panasonic - Part#: FZ-40EZ-0PBM Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	12	\$6,027.50	\$72,330.00
2 Gamber-Johnson Lite Vehicle Dock (quad pass) for Panasonic TOUGHBOOK 40. USB-A (3), USB-C (3), Serial, Ethernet (2), Quad RF. Includes diagnostic LED, one front USB-C, rear USB-Cs are 10Gbps and 1.5A. Panasonic - Part#: GJ-40LVDL4 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	12	\$1,060.84	\$12,730.08
3 Lind 120 Watt 12-32 Volt Input Car Charger for CF-30, CF-31, CF-33, 4K Mk1, Mk2, FZ-40, CF-54, FZ-55, CF-20, FZ-G1, FZ-G2 Panasonic - Part#: CF-LNDDC120 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	12	\$147.39	\$1,768.68
4 Public Sector 5th year Service Bundle. Includes 4th and 5th year of Premier Deployment service, 4th and 5th year of HDD no return service, and 4th and 5th year ProPlus warranty entitlement. Prerequisite is concurrent purchase of a 3 year Public Sector bundle model. Panasonic - Part#: CF-SVCPSY5 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	12	\$618.24	\$7,418.88
Total			\$94,247.64



Additional Comments

Please Note: Panasonic has a zero returns policy for their Toughbooks and Toughpads

Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.



Exhibit C: Bid Terms and Conditions

Unless brand names are provided, specifications are intended to describe the specific type, size and quality of equipment which will best meet the demands of the City. They are not intended to favor any one brand or make. The mention herein of any particular name of equipment or material merely serves to specify the quality or general type required.

Machines or equipment must comply with current state and federal regulations.

All materials and auxiliary equipment shall conform to the size, quality, and quantity shown in the specifications. They shall be from new stock, delivered in good condition. No damaged items will be accepted.

City reserves the right to reject any or all bids and to waive informalities and minor irregularities.

The City reserves the right to determine which is the best bid considering price, quality, warranty and delivery within specified time limit, as well as any other criteria set forth in the bid.

Delivery time being of essence in the award of this purchase, all bids must specify delivery date on which the item(s) will be delivered. Supplier shall supply the goods and or perform the services, with the schedule and term, as specified herein. Time is of the essence. All items shall be delivered "free on board (F.O.B.) destination" to the location specified herein, full freight pre-paid except for special or expedited orders, which shall be agreed upon prior to shipment.

Successful bidder shall furnish the City's purchasing supervisor with all technical information on items listed in the specifications of the bid.

Price bid shall be the maximum prices paid by the City of Merced. Price quoted shall include taxes only if stated in the bid specifications. The City is exempt from all Federal Excise Taxes.

Price shall include license, registration, tire, and any other relevant fees. Bidder agrees to register all vehicles with the California Department of Motor Vehicles (DMV) prior to delivery.

All invoices and correspondence shall show the number of the contract or purchase order issued to the bidder awarded.

If Bidder submits a bid for alternate items, Bidder shall fill out additional bid sheets, fully explaining the differences and any perceived advantages of said items.

Bidder's security in the form of a bid bond, certified or cashier's check issued by a responsible bank or banker of the State of California in the amount of 10% of the total net amount of the bid, and payable to the City of Merced must be attached to the bid proposal *only when required in the bid specifications*. Bidders shall be entitled to return of bid security; however, a successful bidder shall forfeit his bid security upon refusal or failure to execute the contract within ten (10) calendar days after the notice of award of contract, unless the City is responsible for the delay. City Council, on refusal or failure of the successful bidder to execute the contract, may award it to the next lowest responsible bidder, the amount of the lowest bidder's security shall be applied to the contract price differential between the lowest bid and the second lowest bid. Surplus, if any, shall be returned to the lowest bidder.

Conflict of Interest: Bidder certifies that no City officer, employee or authorized representative has any financial interest in the business of the bidder and that no person associated with the bidder has any interest, direct or indirect, which could conflict with this bid. The bidder is familiar with the provisions of California Government Code section 87100, *et seq.*, and certifies that it does not know of any facts which would violate these laws. Bidder will promptly advise City if a conflict arises.

SHI reserves the right to review and negotiate terms and conditions if awarded



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

10/1/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Marsh & McLennan Agency LLC
250 Pehle Avenue, Suite 400
Saddle Brook NJ 07663

CONTACT

NAME:

PHONE

(A/C, No, Ext):

FAX

(A/C, No):

E-MAIL

ADDRESS: jennifer.juarez@marshmma.com

INSURER(S) AFFORDING COVERAGE

NAIC #

INSURER A: Valley Forge Insurance Company

20508

INSURER B: National Fire Insurance Co of Hartford

20478

INSURER C: Continental Insurance Company

35289

INSURER D: American Casualty Company of Reading PA

20427

INSURER E: Continental Insurance Co of NJ

42625

INSURER F:

INSURED
SHI International Corp.
290 Davidson Avenue
Somerset NJ 08873

SHIINTER1

COVERAGES

CERTIFICATE NUMBER: 211604027

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY		6050250197	9/30/2024	9/30/2025	EACH OCCURRENCE \$ 1,000,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR					DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000
						MED EXP (Any one person) \$ 15,000
						PERSONAL & ADV INJURY \$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE \$ 2,000,000
	<input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC					PRODUCTS - COMP/OP AGG \$ 2,000,000
	OTHER:					\$
B	AUTOMOBILE LIABILITY		6050291509	9/30/2024	9/30/2025	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input checked="" type="checkbox"/> ANY AUTO					BODILY INJURY (Per person) \$
	<input type="checkbox"/> OWNED AUTOS ONLY					BODILY INJURY (Per accident) \$
	<input checked="" type="checkbox"/> HIRED AUTOS ONLY	<input checked="" type="checkbox"/>				PROPERTY DAMAGE (Per accident) \$
						\$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB	<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE	6081819517	9/30/2024	9/30/2025	EACH OCCURRENCE \$ 15,000,000
	DED <input checked="" type="checkbox"/> RETENTION \$ 10,000					AGGREGATE \$ 15,000,000
						\$
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	Y/N	WC650251110	9/30/2024	9/30/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	<input type="checkbox"/> N <input type="checkbox"/> A				E.L. EACH ACCIDENT \$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below					E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
						E.L. DISEASE - POLICY LIMIT \$ 1,000,000
E	Error & Omission/ Cyber Liability		596831142	9/30/2024	9/30/2025	\$6,000,000 Occ/Agg claims made no retro date

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Evidence of Insurance

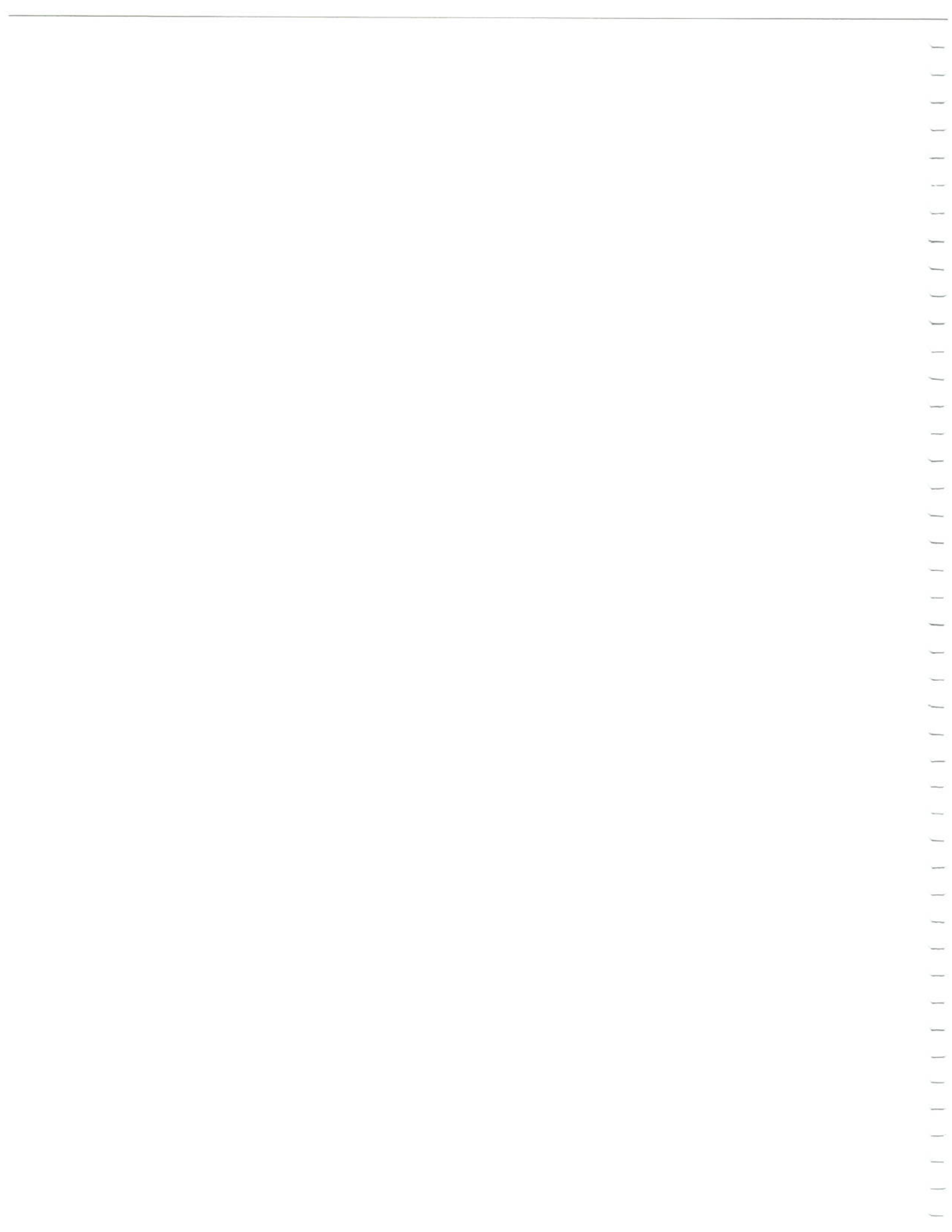
CERTIFICATE HOLDER

CANCELLATION

SHI International Corp
290 Davidson Ave
Somerset NJ 08873

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



DISPLAY CONSPICUOUSLY AT PLACE OF BUSINESS FOR WHICH ISSUED

CALIFORNIA STATE BOARD OF EQUALIZATION

SELLER'S PERMIT



ACCOUNT NUMBER

9/9/1993 SR S OHB 99-377422

SHI
 SHI INTERNATIONAL CORP.
 290 DAVIDSON AVE
 SOMERSET, NJ 08873-4145

NOTICE TO PERMITTEE:
 You are required to obey all
 Federal and State laws that
 regulate or control your
 business. This permit does
 not allow you to do
 otherwise.

IS HEREBY AUTHORIZED PURSUANT TO SALES AND USE TAX LAW TO ENGAGE IN THE
 BUSINESS OF SELLING TANGIBLE PERSONAL PROPERTY AT THE ABOVE LOCATION.
 THIS PERMIT IS VALID ONLY AT THE ABOVE ADDRESS.

THIS PERMIT IS VALID UNTIL REVOKED OR CANCELED AND IS NOT TRANSFERABLE. IF YOU SELL YOUR BUSINESS
 OR DROP OUT OF A PARTNERSHIP, NOTIFY US OR YOU COULD BE RESPONSIBLE FOR SALES AND USE TAXES
 OWED BY THE NEW OPERATOR OF THE BUSINESS.

Not valid at any other address

For general tax questions, please call our Customer Service Center at 1-800-400-7115 (TTY:711).
 For information on your rights, contact the Taxpayers' Rights Advocate office at 1-888-324-2798 or 1-916-324-2798.

BOE-442-R REV. 16 (11-14)

A MESSAGE TO OUR NEW PERMIT HOLDER

As a seller, you have rights and responsibilities under the Sales and Use Tax Law. In order to assist you in your endeavor and to better understand the law, we offer the following sources of help:

- Visiting our website at www.boe.ca.gov
- Visiting a field office
- Attending a Basic Sales and Use Tax Law class offered at one of our field offices
- Sending your questions in writing to any one of our offices
- Calling our toll-free Customer Service Center at 1-800-400-7115 (TTY:711)

As a seller, you have the right to issue resale certificates for merchandise that you intend to resell. You also have the responsibility of not misusing resale certificates. While the sales tax is imposed upon the retailer,

- You have the right to seek reimbursement of the tax from your customer
- You are responsible for filing and paying your sales and use tax returns timely
- You have the right to be treated in a fair and equitable manner by the employees of the California State Board of Equalization (BOE)
- You are responsible for following the regulations set forth by the BOE

As a seller, you are expected to maintain the normal books and records of a prudent businessperson. You are required to maintain these books and records for no less than four years, and make them available for inspection by a BOE representative when requested. You are also expected to notify us if you are buying, selling, adding a location, or discontinuing your business, adding or dropping a partner, officer, or member, or when you are moving any or all of your business locations. If it becomes necessary to surrender this permit, you should only do so by mailing it to a BOE office, or giving it to a BOE representative.

If you would like to know more about your rights as a taxpayer, or if you are unable to resolve an issue with the BOE, please contact the Taxpayers' Rights Advocate office for help by calling toll-free, 1-888-324-2798 or 1-916-324-2798. Their fax number is 1-916-323-3319.

Please post this permit at the address for which it was issued and at a location visible to your customers.

CALIFORNIA STATE BOARD OF EQUALIZATION
 Sales and Use Tax Department



TERMS AND CONDITIONS DISCLOSURE

SHI's standard proposal validity is 30 days from the date of submission. Should a contract be awarded to SHI as a result of this response, SHI will hold firm pricing for the proposed solution for 30 days from the date of award. As a reseller, we are dependent on pricing set by manufacturers which can be subject to fluctuation given unpredictable market conditions, possible supply chain changes or constraints, or other factors beyond SHI's control.

SHI reserves the right to review and negotiate terms and conditions if awarded

PAYMENT TERMS

SHI's standard approach to payment terms with each of our valued customers is Net 30 days from the date of invoice.





We Are SHI

**We bring together
IT and Procurement
like never before**