

April 11, 2023

City of Merced-Purchasing 2525 O Street Merced, CA 95340

Subject: Request for Bid for Supply and Delivery of Cationic Polymer Emulsion for WWTP

To Whom It Concerns,

Polydyne Inc. is a wholly owned subsidiary of SNF Holding Company. Polydyne Inc. is the largest supplier of water-soluble polymers to the municipal market in the United States. In addition to Polydyne Inc., SNF Holding Company operates nine manufacturing plants in the United States, far more than any other competitor. We are a fully integrated manufacturing company and produce several of our key raw materials. Polydyne Inc. is also the only polymer supplier that offers a full range of polymers, i.e. powders, emulsions and solutions. Worldwide, our company has been in operation for over 25 years.

Polydyne's exclusive charter is to be the direct marketing organization for all SNF produced products to the municipal market, in the United States, particularly those requiring "Manufacturer Only".

Clarifloc WE-1609 is manufactured in our Riceboro, GA facility and will be shipped from our Los Angeles Facility.

Boyd Stanley, Sr. Vice-President

Polydyne Inc.

Exhibit A



#### POLYDYNE INC. SUMMARY OF EXPERIENCE

Polydyne Inc. has been manufacturing and selling polymers for water and wastewater treatment since 1995. Polydyne's parent company SNF has been manufacturing polymers since 1978.

Polydyne Inc. has extensive experience supporting large municipal treatment facilities. Polydyne Inc. currently supplies the following large municipal treatment facilities:

Plant	Size	Years Supplied by Polydyne
City of Detroit WWTP – Detroit, MI	930 MGD	19 years
Stickney & Egan Water Reclamation Plants – Chicago, IL	750 MGD	20 years
Hyperion WWTP – Los Angeles, CA	450 MGD	17 years
Bird Island WWTP – Buffalo, NY	400 MGD	20 years
Denver Metro – Denver, CO	130 MGD	8 years

Polydyne Inc. is the manufacturer of the polymer products that it is bidding for the City of Merced's Request for Proposal. Additionally, Polydyne Inc. is the largest supplier of polymers to U.S. municipal market. Polydyne Inc. employs the most extensive network of experts in the municipal water treatment industry to provide Polydyne's customers with unparalleled customer support. In addition to Polydyne's knowledgeable technical sales staff, Polydyne Inc. has numerous chemists and laboratory staff to assist in product selection and product development. Polydyne's technical sales staff and laboratory personnel operate seamlessly to insure process optimization and confirm polymer efficacy through constant evaluation of our polymers.

When Polydyne Inc. is awarded a contract, we envision our role as far greater than a simple supplier; we forge mutually-beneficial long-term partnerships with our customers to provide real world solutions to the challenges faced by our customers, as illustrated in the previous section.

Polydyne Inc. maintains contracts with over 30 bulk transportation providers, both national and regional to insure that delivery resources are available when needed.



# **PRICING PAGE**

# City of Merced-Purchasing 2525 O Street Merced, CA 95340

Request for Bid for Cationic Polymer Emulsion Supply and Delivery

BID DUE DATE: April 20, 2023

PRODUCT	PACKAGING	Unit Price	Sales Tax (8.25%)	Total Unit Price
CLARIFLOC WE-1609	TOTES	\$1.930/Lb.	\$0.1592/Lb.	\$2.0892/Lb.

Payment Terms: Net 30 Days - No Discounts

Contract Terms: July 1, 2023 - June 30, 2025

Best Regards,

**Boyd Stanley** 

Sr. Vice-President

04/11/23

DATE

#### POLYDYNE INC

#### **CERTIFICATE OF RESOLUTIONS**

I, Christopher J, Gannon, Secretary of Polydyne Inc., a Delaware corporation (the "Company"), do hereby certify that at a duly called meeting of the Board of Directors of the Company, held on January 8, 2020, the Board of Directors unanimously approved the following Resolutions:

RESOLVED, that Boyd Stanley, René Pich, John Pittman, Mark Schlag, Bobby Wise and Ken Luke be and hereby are authorized, empowered and directed to bid, in the name of and on behalf of the Corporation, upon such municipal projects as he may deem appropriate; and further

RESOLVED, that Boyd Stanley, René Pich, John Pittman, Mark Schlag, Bobby Wise and Ken Luke be and hereby are authorized and empowered to execute and deliver, in the name of and on behalf of the Corporation, all documents, instruments, certificate, agreements and papers as he may deem advisable or necessary or proper to effect the Corporation's municipal bids or the transactions contemplated thereby; and further

RESOLVED, that any Officer of the Corporation be and hereby is authorized and empowered, and to the extent necessary or advisable, directed, to attest the execution of any document executed pursuant to these resolutions, and to affix the seal of the Corporation thereto, and to certify under seal to any municipality the adoption of these resolutions; and further

RESOLVED, that the authorizations granted under these Resolutions shall continue in full force and effect until successors to the foregoing representatives of the Corporation shall have been duly appointed or until the death, resignation or removal of each such representative.

IN WITNESS WHEREOF, the undersigned has signed this Certificate of Resolutions with effect this 8<sup>th</sup> day of January 2020.

Christopher J. Gannon, Secretary

1995 (SEAL

I attest the authenticity of this copy of the Resolution of the Board of Directors. This resolution is still valid and in effect as of date signed.

Mark Schlag

Vice President Finance, Assistant-Secretary & Treasurer

Date: 4/11/2023

## Polydyne Inc. General Information

Federal Identification No.

34-1810283

State of Incorporation:

Delaware

Date of Incorporation:

August 21, 1995

**Administrative Offices:** 

P.O. Box 279,

1 Chemical Plant Road Riceboro, GA 31323

Payment Address:

P.O. Box 404642

Atlanta, GA 30384-4642

### **Board of Directors**

John Pittman

#### Officers

President	John Pittman
Secretary	Christopher Gannon
VP-Finance, CFO, Treasurer & Assistant Secretary	Mark Schlag
Senior Vice President	Boyd Stanley
Vice President	Ken Luke

### \*Authorized Signers-Non Officers

Bobby Wise		Controller

### Ownership Disclosure

Corporation	Percent Ownership	Owner
Polydyne Inc.	100	SNF Holding Company
SNF Holding Company	100	SPCM SA
SPCM SA	100	Mr. René PICH holds and/or controls 100% of the shares of SPCM SA, a company duly organized and existing under the laws of France, whose registered office is in ZAC de Milieux, Andrézieux, (42163), FRANCE, registered under the number 312 327 737 in the Commercial Registry of the town of Saint-Etienne (42000), FRANCE.