

**STATE OF CALIFORNIA DEPARTMENT OF GENERAL SERVICE
PARTICIPATING ADDENDUM NUMBER
CONTRACT NO. 7-20-70-47-02
CRADLEPOINT**

APPROVED:
CITY OF MERCED
A California Charter Municipal
Corporation

BY: _____
D. Scott McBride
City Manager

ATTEST:
D. SCOTT MCBRIDE, CITY CLERK

BY: _____
Assistant/Deputy City Clerk

APPROVED AS TO FORM:
CRAIG J. CORNWELL, CITY ATTORNEY

BY: Craig Cornwell 5-15-2026
City Attorney Date

ACCOUNT DATA:
M. VENUS RODRIGUEZ

BY: _____
Verified by Finance Officer

STATE OF CALIFORNIA
PARTICIPATING ADDENDUM NUMBER 7-20-70-47-02
AMENDMENT 4
DATA COMMUNICATIONS
Utah NASPO ValuePoint Master Agreement Number AR3189
Ericsson Enterprise Wireless Solutions, Inc. (Contractor)

The parties mutually agree to amend Participating Addendum 7-20-70-47-02 as follows:

- 1) Contractor name is changed from Cradlepoint, Inc. to Ericsson Enterprise Wireless Solutions, Inc. All references to Cradlepoint, Inc. (or "Contractor") within the Participating Addendum are hereby revised to Ericsson Enterprise Wireless Solutions, Inc. ("Contractor").
- 2) **Section 16. CONTRACT MANAGEMENT, subparagraph A** is revised to read as follows:
 - A. The primary Contractor Contract Manager for this Participating Addendum shall be as follows:

Contractor	Contract Manager
Name:	Stephanie Wildman, NIGP-CPP, CPPB
Phone:	(208) 493-5040
Email:	NASPO.enterprise.wireless@ericsson.com
Address:	Ericsson Enterprise Wireless Solutions, Inc. Attn: Stephanie Wildman 1100 W. Idaho Street, Suite 800 Boise, Idaho 83702

All other terms and conditions of the Participating Addendum shall remain in full force and effect.

**Participating Addendum 7-20-70-47-02
Amendment 4**

IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date of execution by both parties below.

STATE OF CALIFORNIA

Department of General Services

Agency Name

Julie Matthews Digitally signed by Julie Matthews
Date: 2026.01.20 14:04:37 -08'00' **1/20/2026**

Authorized Signature *Date Signed*

Julie Matthews, MAU2 Supervisor

Printed Name/Title of Person Signing


707 Third Street
West Sacramento, CA 95605

Address

CONTRACTOR

Ericsson Enterprise Wireless Solutions, Inc.

Contractor Name

Signed by:
 Linda Hutchinson 16 January 2026 | 20:40:43 CET

Authorized Signature *Date Signed*

Linda Hutchinson VP, Global Partner Programs & Str

Printed Name/Title of Person Signing

1100 W. Idaho Street, Suite 800
Boise, Idaho 83702

Address

STATE OF CALIFORNIA
PARTICIPATING ADDENDUM NUMBER 7-20-70-47-02
AMENDMENT 3
DATA COMMUNICATIONS
Utah NASPO ValuePoint Master Agreement Number AR3189
Cradlepoint, Inc. (Contractor)

The parties mutually agree to amend Participating Addendum 7-20-70-47-02 as follows:

- 1) **Section 21. GENERATIVE ARTIFICIAL INTELLIGENCE (GENAI) REPORTING** is hereby deleted and replaced with the following:

21 GENERATIVE ARTIFICIAL INTELLIGENCE (GENAI)

DEFINITIONS:

For purposes of this Section, the following terms shall be given the meaning shown below. Capitalized terms used below and not defined in this Section shall have the meaning set forth in Section 1 (Definitions) or in the text of the IT General Provisions (rev. 09/05/2014)

Artificial Intelligence (AI): an engineered or machine-based system that varies in its level of autonomy and that can, for explicit or implicit objectives, infer from the input it receives how to generate outputs that can influence physical or virtual environments (Gov Code §§ 11549.64 & 11546.45.5).

GenAI Training Data: any content, information, or data that is used to train, tune, test, or validate a GenAI, including text, images, video, audio, code, or similar types of input.

Generated Data: any output, results, content, or other data that is produced by GenAI, including but not limited to text, images, video, audio, code, or similar types of output.

Generative AI (GenAI): an AI system that can generate derived synthetic content, including text, images, video, and audio, that emulates the structure and characteristics of the system's GenAI Training Data (Gov Code §11549.64).

Hallucination: Generated Data that is nonsensical, false, or misleading, and is not based on real or existing data, but is instead produced by bias or the GenAI's extrapolation or creative interpretation of its Gen AI Training Data.

Materially Impacts: shall have the same meaning set forth in State Administrative Manual (SAM) 4986.2.

**Participating Addendum 7-20-70-47-02
Amendment 3**

Prompt: any written, spoken, or rendered information provided as a query, command, or other form of input, to any GenAI in connection with this Contract. For avoidance of doubt, Prompt includes any input automatically detected or created by the GenAI, as well as any derivate works of a Prompt or collection of Prompts.

GENAI DISCLOSURE OBLIGATIONS:

Disclosure Obligations:

- a) Contractor must immediately notify the State in writing if it: (1) intends to provide GenAI as a Deliverable to the State; or (2) intends to utilize GenAI, including GenAI from third parties, to complete all or a portion of any Deliverable that materially impacts: (i) functionality of the System, (ii) risk to the State, or (iii) Contract performance. For avoidance of doubt, the term “materially impacts” shall have the same meaning set forth in State Administrative Manual (SAM) § 4986.2 Definitions for GenAI.
- b) Such notification shall be provided to the State designee identified in this Contract.
- c) At the direction of the State, Contractor shall discontinue the provision to the State of any previously unreported GenAI that results in a material impact to the functionality of the System, risk to the State, or Contract performance, as determined by the State.
- d) If the use of previously undisclosed GenAI is approved by the State, then Contractor will update the Deliverable description, and the Parties will amend the Contract accordingly, which may include incorporating the GenAI Special Provisions into the Contract, at no additional cost to the State.

Failure to Disclose or Discontinue GenAI Use: The State, at its sole discretion, may consider Contractor’s failure to disclose or discontinue the provision or use of GenAI as described above, to constitute a material breach of Contract when such failure results in a material impact to functionality of the System, risk to the State, or Contract performance. The State is entitled to seek any and all remedies available to it under law as a result of such breach, including but not limited to termination of the contract, for default pursuant to Section 23 (Termination for Default) of the IT General Provisions (rev. 09/05/2014)

**Participating Addendum 7-20-70-47-02
Amendment 3**

All other terms and conditions of the Participating Addendum shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date of execution by both parties below.

STATE OF CALIFORNIA

CONTRACTOR

Department of General Services

Cradlepoint, Inc.

Agency Name

Contractor Name

Julie Matthews Digitally signed by Julie Matthews
Date: 2025.05.13 11:40:30 -07'00' **5/13/2025**

Signed by:
Linda Hutchinson **09 May 2025**

Authorized Signature *Date Signed*

Authorized Signature *Date Signed*

Julie Matthews, MAU2 Supervisor

Linda Hutchinson VP, Partner Program

Printed Name/Title of Person Signing

Printed Name/Title of Person Signing

707 Third Street
West Sacramento, CA 95605

1100 W. Idaho Street, Suite 800
Boise, Idaho 83702

Address

Address

STATE OF CALIFORNIA
PARTICIPATING ADDENDUM NUMBER 7-20-70-47-02
AMENDMENT 2
DATA COMMUNICATIONS
Utah NASPO ValuePoint Master Agreement Number AR3189
Cradlepoint, Inc. (Contractor)

The parties mutually agree to amend Participating Addendum 7-20-70-47-02 as follows:

- 1) **Section 21. GENERATIVE ARTIFICIAL INTELLIGENCE (GENAI) REPORTING** is hereby added to read as follows:

21. GENERATIVE ARTIFICIAL INTELLIGENCE (GENAI) REPORTING

The State of California seeks to realize the potential benefits of GenAI, through the development and deployment of GenAI tools, while balancing the risks of these new technologies.

Upon request by an ordering agency, Contractor must complete a [GenAI Reporting and Fact Sheet \(STD 1000\)](#) to identify if their solution or service includes, or makes available, any GenAI including, GenAI from third parties or subcontractors.

During the term of the contract, Contractor must notify the State in writing if their services or any work under this contract includes, or makes available, any previously unreported GenAI technology, including GenAI from third parties or subcontractors. Contractor shall immediately complete the GenAI Reporting and Factsheet (STD 1000) to notify the State of any new or previously unreported GenAI technology.

At the direction of the State, Contractor shall discontinue the use of any new or previously undisclosed GenAI technology that materially impacts functionality, risk or contract performance, until use of such GenAI technology has been approved by the State.

Failure to disclose GenAI use to the State and submit the GenAI Reporting and Factsheet (STD 1000) may be considered a breach of the contract by the State at its sole discretion and the State may consider such failure to disclose GenAI and/or failure to submit the GenAI Reporting and Factsheet (STD 1000) as grounds for the immediate termination of the contract. The State is entitled to seek any and all relief to which it may be entitled to as a result of such non-disclosure.

The State reserves the right to amend the contract, without additional cost, to incorporate GenAI Special Provisions into the contract at its sole discretion and/or terminate any contract that presents an unacceptable level of risk to the State.

If Contractor identifies GenAI in their solution, a copy of the STD 1000 must be submitted to the DGS State Contract Administrator.

**Participating Addendum 7-20-70-47-02
Amendment 2**

All other terms and conditions of the Participating Addendum shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date of execution by both parties below.

STATE OF CALIFORNIA

CONTRACTOR

Department of General Services

Cradlepoint, Inc.

Agency Name

Contractor Name

Julie Matthews Digitally signed by Julie Matthews
Date: 2024.10.25 15:39:10 -07'00' **10/25/2024**

DocuSigned by:
Lisa Wight **23 August 2024**

Authorized Signature *Date Signed*

Authorized Signature *Date Signed*

Julie Matthews, MAU2 Supervisor

Lisa Wight **Lisa Wight VP, Global Part**

Printed Name/Title of Person Signing

Printed Name/Title of Person Signing

707 Third Street
West Sacramento, CA 95605

1100 W. Idaho Street, Suite 800
Boise, Idaho 83702

Address

Address

STATE OF CALIFORNIA
PARTICIPATING ADDENDUM NUMBER 7-20-70-47-02
AMENDMENT 1

DATA COMMUNICATIONS
Utah NASPO ValuePoint Master Agreement Number AR3189
Cradlepoint, Inc. (Contractor)

The parties mutually agree to amend Participating Addendum 7-20-70-47-02 as follows:

1) Agreement is extended from September 30, 2024, to September 30, 2026.

Section 2. TERM, subparagraph A is revised to read as follows:

A. The term of this Participating Addendum shall begin June 1, 2020, or upon signature approval by the State, whichever is later and will end September 30, 2026, or upon termination by the State, whichever occurs first.

2) **Section 16. CONTRACT MANAGEMENT** is revised to read as follows:

A. The primary Contractor Contract Manager for this Participating Addendum shall be as follows:

Contractor	Contract Manager
Name:	Stephanie Wildman, CPPB
Phone:	(208) 493-5040
Email	NASPO@Cradlepoint.com
Address:	Cradlepoint, Inc. 1100 W. Idaho Street, Suite 800 Boise, Idaho 83702

B. The State Contract Administrator for this Participating Addendum shall be as follows:

State	Contract Administrator
Name:	Katelynne Leisenring
Phone:	(279) 946-8129
Email:	Katelynne.Leisenring@dgs.ca.gov
Address:	State of California Department of General Services Procurement Division 707 Third Street, 2nd Floor, MS 2-202 West Sacramento, CA 95605

Participating Addendum 7-20-70-47-02

3) **Section 20. EXECUTIVE ORDER N-6-22 – RUSSIA SANCTIONS** is hereby added to read as follows:

20. EXECUTIVE ORDER N-6-22 – RUSSIA SANCTIONS

On March 4, 2022, Governor Gavin Newsom issued Executive Order N-6-22 (the EO) regarding Economic Sanctions against Russia and Russian entities and individuals. "Economic Sanctions" refers to sanctions imposed by the U.S. government in response to Russia's actions in Ukraine, as well as any sanctions imposed under state law. The EO directs state agencies to terminate contracts with, and to refrain from entering any new contracts with, individuals or entities that are determined to be a target of Economic Sanctions. Accordingly, should the State determine Contractor is a target of Economic Sanctions or is conducting prohibited transactions with sanctioned individuals or entities, that shall be grounds for termination of this Participating Addendum. The State shall provide Contractor advance written notice of such termination, allowing Contractor at least thirty (30) calendar days to provide a written response. Termination shall be at the sole discretion of the State.

All other terms and conditions of the Participating Addendum shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date of execution by both parties below.

STATE OF CALIFORNIA

CONTRACTOR

Department of General Services

Cradlepoint, Inc.

Agency Name

Contractor Name

Julie Matthews Digitally signed by Julie Matthews
Date: 2024.07.23 10:18:10 -07'00' **7/23/2024**

DocuSigned by:
Eric Purcell **4/18/2024**

Authorized Signature *Date Signed*

Authorized Signature *Date Signed*

Julie Matthews, MAU2 Supervisor

Eric Purcell **SVP, Global Partner Sales**

Printed Name/Title of Person Signing

Printed Name/Title of Person Signing

707 Third Street
West Sacramento, CA 95605

1100 W. Idaho Street, Suite 800
Boise, Idaho 83702

Address

Address

STATE OF CALIFORNIA
PARTICIPATING ADDENDUM NUMBER 7-20-70-47-02
DATA COMMUNICATIONS
Utah NASPO ValuePoint Master Agreement Number AR3189
Cradlepoint, Inc. (Contractor)

This Participating Addendum Number 7-20-70-47-02 is entered into between the state of California, Department of General Services (hereafter referred to as “State” or “DGS”) and Cradlepoint, Inc. (hereafter referred to as “Contractor”) under the lead state of Utah NASPO ValuePoint Master Agreement Number AR3189.

1. SCOPE

- A. This Participating Addendum covers the purchase of Data Communications products and associated services under the Utah NASPO ValuePoint Master Agreement. The Utah NASPO ValuePoint Master Agreement Number AR3189 is hereby incorporated by reference. Product/service categories included under this Participating Addendum are identified in Section 5 (Available Products and Services).
- B. This Participating Addendum is available for use by California state agencies and local governments. A local government is defined as any city, county, city and county, district, or other local governmental body, school district or corporation empowered to expend public funds. The [State Agency Listing](https://www.ca.gov/agenciesall/) (<https://www.ca.gov/agenciesall/>) provides a comprehensive list of state agencies.
- C. Each local government is to make its own determination whether this Participating Addendum and the Utah NASPO ValuePoint Master Agreement are consistent with its procurement policies and regulations.

2. TERM

- A. The term of this Participating Addendum shall begin June 1, 2020, or upon signature approval by the State, whichever is later and will end September 30, 2024, or upon termination by the State, whichever occurs first.
- B. Lead State amendments to extend the NASPO ValuePoint Master Agreement term date are not automatically incorporated into this Participating Addendum. Extension(s) to the term of this Participating Addendum will be through a written amendment upon mutual agreement between the State and the Contractor.
- C. Order placement and execution shall be on or before the expiration of this Participating Addendum. However, delivery of products or completion of services may be after the Participating Addendum expiration date.

3. TERMS AND CONDITIONS/INCORPORATION OF DOCUMENTS

- A. Terms and conditions listed below are hereby incorporated by reference and made a part of this Participating Addendum as if attached herein and shall apply to the purchase of goods or services made under this Participating Addendum.
- 1) General Provisions – Information Technology (GSPD-401IT) effective 9/5/2014. This document can be viewed on the [DGS Procurement Division website](https://www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/Model-Contract-Language) (https://www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/Model-Contract-Language).
 - 2) Cloud Computing Software as a Service (SaaS) General Provisions effective 6/7/2019. This document can be viewed on the [DGS Procurement Division website](https://www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/Model-Contract-Language) (https://www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/Model-Contract-Language).
 - 3) Cloud Computing Special Provisions for Software as a Service (SaaS) effective 03/15/18. This document can be viewed on the [DGS Procurement Division website](https://www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/Model-Contract-Language) (https://www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/Model-Contract-Language).

4. ORDER OF PRECEDENCE

- A. In the event of any inconsistency between the articles, attachments, or provisions which constitute this agreement, the following descending order of precedence shall apply:
- 1) California Participating Addendum Number 7-20-70-47-02
 - 2) Utah NASPO ValuePoint Master Agreement Number AR3189

5. AVAILABLE PRODUCTS AND SERVICES

- A. The following product and service categories are listed in the Utah NASPO ValuePoint Master Agreement AR3189:
- 1) Category 1.2 Networking
 - 2) Category 1.3 Routers, Switches, Security, and Storage Networking
 - 3) Category 1.4 Wireless

6. RESTRICTIONS/DISALLOWED PRODUCTS AND SERVICES

- A. The following product and service offerings are prohibited under this Participating Addendum.
- 1) Leasing

This restriction is not applicable to local governments.

Participating Addendum 7-20-70-47-02

- B. Products and services that are available on the California Network and Telecommunications (CALNET) Program and mandatory California statewide contracts cannot be purchased from this Participating Addendum by non-exempt state agencies without an exemption.

State agencies are responsible for contacting the California Department of Technology (CDT) for CALNET contract exemptions and the DGS Procurement Division for mandatory statewide contract exemptions in accordance with the published User Instructions prior to issuing a purchase order.

This restriction is not applicable to local governments.

- C. Services that fall within the definition of "public works" as defined in Public Contract Code, Section 1101 and Labor Code Section 1720 are disallowed under this cooperative agreement and must be procured by alternate means.

This restriction is not applicable to local governments.

7. PRICING

Contractor is responsible for maintaining a current price list of available products and services on the NASPO ValuePoint Data Communications 2019-2026 website.

8. AUTHORIZED RESELLERS

- A. Contractor may use State-approved Authorized Resellers under this Participating Addendum for sales and service functions as defined herein.
- 1) Authorized Resellers must accept purchase orders and accept payment from ordering agencies for products and services offered under this Participating Addendum.
 - 2) Authorized Resellers are responsible for sending a copy of all purchase orders and invoices to the Contractor for compliance with quarterly usage reporting and administrative fee requirements.
 - 3) All purchase documents to Authorized Resellers shall reference the Participating Addendum Number and Contractor Name.
- B. Contractor shall be responsible for successful performance and compliance with all requirements in accordance with the terms and conditions under this Participating Addendum, even if work is performed by Authorized Resellers. All State policies, guidelines, and requirements shall apply to Authorized Resellers.
- C. Contractor will be the sole point of contact with regard to Participating Addendum contractual matters, reporting, and administrative fee requirements.

Participating Addendum 7-20-70-47-02

- D. Subject to the approval of the State, Authorized Resellers may be added on a quarterly basis during the term of the contract. Contractors shall notify the State of any deleted Authorized Resellers or changes to current Authorized Resellers' contact information in writing at any time during the contract term.
- E. Contractor will be required to submit Authorized Reseller requests, in a format specified by the State, to the State Contract Administrator for approval.
- F. State-approved Authorized Resellers will be posted on the State's Cal eProcure website.

9. SUBCONTRACTORS

The Contractor shall perform the work contemplated with resources available within its own organization and no portion of the work shall be subcontracted.

10. ORDERING AGENCY RESPONSIBILITIES

- A. State agency and local government use of this Participating Addendum is optional.
- B. State agencies and local governments must follow the ordering procedures outlined within the User Instructions guide, administered by the State Contract Administrator, to execute orders against this Participating Addendum. User Instructions are posted on the State's Cal eProcure website.

11. STATE AGENCY BUY RECYCLED CAMPAIGN (SABRC)

- A. State agencies are required to report purchases made within the eleven product categories in the California Department of Resources Recycling and Recovery's State Agency Buy Recycled Campaign (SABRC) per Public Contract Code sections 12200-12217.
- B. Contractor will be required to complete and return a [Recycled-Content Certification form](https://www.calrecycle.ca.gov/contracts/forms) (https://www.calrecycle.ca.gov/contracts/forms) upon request by a state agency.

12. DELIVERY

- A. Delivery shall occur within 30 days after receipt of order, or as negotiated between ordering agency and contractor and included in the purchase order, or as otherwise stipulated in the NASPO ValuePoint Master Agreement.
- B. Free On Board (F.O.B.) Destination to the ordering agency's receiving point.

13. INVOICING AND PAYMENT

- A. Payment terms for this Participating Addendum are net 45 days. Payment will be made in accordance with IT General Provisions Paragraph 30 (Required Payment Date).
- B. Invoices shall be sent to the address identified in the ordering agency’s purchase order. The State Participating Addendum Number and ordering agency purchase order number shall appear on each invoice for all purchases placed under this Participating Addendum.
- C. Contractor will accept the State of California credit card (CAL-Card) for payment of invoices.

14. USAGE REPORTING

- A. Contractor shall submit usage reports on a quarterly basis to the State Contract Administrator for all California entity purchases using the report template attached hereto as Attachment A. The report is due even when there is no activity.
- B. The DGS Contract Administrator reserves the right to modify Attachment A and require Contractor to provide additional order information during the course of this Agreement.
- C. The report shall be an Excel spreadsheet transmitted electronically to the [DGS Cooperatives mailbox](mailto:PDCooperatives@dgs.ca.gov) (PDCooperatives@dgs.ca.gov).
- D. Any report that does not follow the required format or that excludes information will be deemed incomplete. Contractor will be responsible for submitting corrected reports within five business days of the date of written notification from the State.
- E. Tax must not be included in the report, even if it is on the purchase order.
- F. Reports are due for each quarter as follows:

Reporting Period	Due Date
January 1 to March 31	April 30
April 1 to June 30	July 31
July 1 to September 30	October 31
October 1 to December 31	January 31

- G. Failure to meet reporting requirements and submit the reports on a timely basis shall constitute grounds for suspension of this contract.

H. Time extensions may be approved only if all due reports have been submitted to the State.

15. ADMINISTRATIVE FEE

A. Contractor shall submit a check, payable to the State of California, remitted to the Cooperative Agreement Unit for the calculated amount equal to 1.25% of the sales for the quarterly period.

B. Contractor must include the Participating Addendum Number on the check. Those checks submitted to the State without the Participating Addendum Number will be returned to Contractor for additional identifying information.

C. Administrative fee checks shall be submitted to:

State of California
Department of General Services, Procurement Division
Attention: Cooperative Agreement Program
707 3rd Street, 2nd Floor, MS 2-202
West Sacramento, CA 95605

D. The administrative fee shall not be included as an adjustment to Contractor's NASPO ValuePoint Master Agreement pricing.

E. The administrative fee shall not be invoiced or charged to the ordering agency.

F. Payment of the administrative fee is due irrespective of payment status on orders or service contracts from a purchasing entity.

G. Administrative fee checks are due for each quarter as follows:

Reporting Period	Due Date
January 1 to March 31	April 30
April 1 to June 30	July 31
July 1 to September 30	October 31
October 1 to December 31	January 31

H. Failure to meet administrative fee requirements and submit fees on a timely basis shall constitute grounds for suspension of this contract.

16. CONTRACT MANAGEMENT

A. The primary Contractor Contract Manager for this Participating Addendum shall be as follows:

Contractor	Contract Manager
Name:	Stephanie Wildman, CPPB
Phone:	(208) 493-5040
Email	NASPO@Cradlepoint.com
Address:	Cradlepoint, Inc. 1111 W. Jefferson Street, Suite 400 Boise, Idaho 83702

B. The State Contract Administrator for this Participating Addendum shall be as follows:

State	Contract Administrator
Name:	Julie Matthews
Phone:	(916) 375-4612
Email	Julie.Matthews@dgs.ca.gov
Address:	State of California Department of General Services Procurement Division 707 Third Street, 2nd Floor, MS 2-202 West Sacramento, CA 95605

C. Should the contact information for either party change, the party will provide written notice with updated information no later than ten business days after the change.

17. TERMINATION OF AGREEMENT

The State may terminate this Participating Addendum at any time upon 30 days prior written notice to the Contractor. Upon termination or other expiration of this Participating Addendum, each party will assist the other party in orderly termination of the Participating Addendum and the transfer of all assets, tangible and intangible, as may facilitate the orderly, non-disrupted business continuation of each party. This provision shall not relieve the Contractor of the obligation to perform under any purchase order or other similar ordering document executed prior to the termination becoming effective.

18. AMENDMENT

No amendment or variation of the terms of this Participating Addendum shall be valid unless made in writing, signed by the parties and approved as required. No oral understanding or agreement not incorporated in the Participating Addendum is binding on any of the parties.

19. AGREEMENT

- A. This Participating Addendum and the Master Agreement together with its exhibits and/or amendments, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Participating Addendum and the Master Agreement, together with its exhibits and/or amendments, shall not be added to or incorporated into this Participating Addendum or the Master Agreement and its exhibits and/or amendments, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Participating Addendum and the Master Agreement and its exhibits and/or amendments shall prevail and govern in the case of any such inconsistent or additional terms.
- B. By signing below Contractor agrees to offer the same products/and or services as on the Utah NASPO ValuePoint Master Agreement Number AR3189, at prices equal to or lower than the prices on that contract.

IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date of execution by both parties below.

STATE OF CALIFORNIA

CONTRACTOR

Department of General Services

Cradlepoint, Inc.

Agency Name

Contractor Name

(Signature) 7/2/2020

(Signature) 6/23/2020

Authorized Signature Date Signed

Authorized Signature Date Signed

Stephanne Lim / MAU2 supervisor

Valerie Heusinkveld, CFO

Printed Name/Title of Person Signing

Printed Name/Title of Person Signing

707 Third Street
West Sacramento, CA 95605

1111 W. Jefferson Street, Suite 400
Boise, Idaho 83702

Address

Address

COOPERATIVE AGREEMENT USER INSTRUCTIONS NON-MANDATORY

****Supplement 11****
****(Incorporates Supplements 1-10)****

Effective Date: ****1/15/2026****

TITLE/DESCRIPTION:	Data Communications (NASPO ValuePoint)
CONTRACT NUMBERS:	7-20-70-47-01 Cisco Systems, Inc. 7-20-70-47-02 <i>*Ericsson Enterprise Wireless Solutions, Inc.* [Cradlepoint, Inc.]</i> 7-20-70-47-03 Extreme Networks, Inc. 7-20-70-47-04 Hewlett Packard Enterprise Company 7-20-70-47-06 Palo Alto Networks, Inc. 7-20-70-47-07 Juniper Networks (US), Inc.
CONTRACT TERM:	Various through 09/30/2026
CONTRACT CATEGORY:	IT Goods
MAXIMUM ORDER LIMIT:	State Agencies: Refer to Section 6.C Local Agencies: Unlimited
FOR USE BY:	State and Local Governmental Agencies (Refer to Section 2)
STATE CONTRACT ADMINISTRATOR:	Katelynne Leisenring (279) 946-8129 katelynne.leisenring@dgs.ca.gov

Ordering Agencies are instructed to carefully review these User Instructions in their entirety. For questions, please contact the State Contract Administrator and reference the "Title/Description" and/or Contract Number listed above. Changes to this document will be issued through a User Instructions Supplement.

ORIGINAL ON FILE
Katelynne Leisenring, State Contract Administrator

SUMMARY OF CHANGES

All changes to most recent Supplement are in ***bold red italic***. Additions are enclosed in asterisks; deletions are enclosed in brackets.

Supplement Number	Description/Sections	Supplement Effective Date
<i>*11*</i>	<p><i>*Supplement 11 incorporates the following changes:</i></p> <ul style="list-style-type: none"> • <i><u>Cover Page and Attachment A</u> – Changed contractor name from Cradlepoint, Inc. to Ericsson Enterprise Wireless Solutions, Inc. and updated contact email address for Cooperative Agreement 7-20-70-47-02.</i> • <i><u>Section 5.G</u> – Updated language.</i> • <i><u>Section 6.C</u> – Updated language.*</i> 	<i>*01/15/2026*</i>
10	<p>Supplement 10 incorporates the following changes:</p> <ul style="list-style-type: none"> • <u>Section 6.H</u> – Updated language. • <u>Section 7.A</u> – Updated language. • <u>Attachment A</u> – Updated price list link for Cooperative Agreement 7-20-70-47-02 (Cradlepoint, Inc.) 	04/08/2025
9	<p>Supplement 9 incorporates the following changes:</p> <ul style="list-style-type: none"> • <u>Cover Page and Attachment A</u> – Removed 7-20-70-47-05 (NEC (New) Corporation of America) which expired 09/30/2024. • <u>Section 6.H Generative Artificial Intelligence (GenAI) Reporting (State Agencies Only)</u> – Added new section. 	10/18/2024
8	<p>Supplement 8 incorporates the following changes:</p> <ul style="list-style-type: none"> • <u>Cover Page, Section 3, and Attachment A</u> – Updated contract term end date to reflect extensions for the following Cooperative Agreements through 09/30/2026: <ul style="list-style-type: none"> ○ 7-20-70-47-01 (Cisco Systems, Inc.) ○ 7-20-70-47-02 (Cradlepoint, Inc.) ○ 7-20-70-47-03 (Extreme Networks, Inc.) ○ 7-20-70-47-04 (Hewlett Packard Enterprise Company) ○ 7-20-70-47-06 (Palo Alto Networks, Inc.) ○ 7-20-70-47-07 (Juniper Networks (US), Inc.) • <u>Cover Page, Section 6.C</u> – Updated language. 	07/23/2024

COOPERATIVE AGREEMENT USER INSTRUCTIONS
Data Communications

Supplement Number	Description/Sections	Supplement Effective Date
	<ul style="list-style-type: none"> • <u>Section 5.G (Recycled Content)</u> – Updated link. • <u>Section 10 (Certification of Payment Options – Military & Veterans Code §§999.5 and 999.7(a) (SB588))</u> – Added new section. • <u>Attachment A</u> – Updated ordering address for Cooperative Agreement 7-20-70-47-02 (Cradlepoint, Inc.) 	
7	<p>Supplement 7 replaces and supersedes previous User Instructions version. Revisions include:</p> <ul style="list-style-type: none"> • <u>Cover Page and Section 4 (Contract Administrator)</u> – Updated State Contract Administrator and contact information. • <u>Attachment A</u> – Updated Cloud Offering Available for Cooperative Agreement 7-20-70-47-01 (Cisco Systems, Inc.) to Local Agencies Only. 	05/04/2023
6	<p>Supplement 6 replaces and supersedes previous User Instructions version. Revisions include:</p> <ul style="list-style-type: none"> • <u>Cover Page and Section 4 (Contract Administrator)</u> – Updated State Contract Administrator contact information. • <u>Section 6.E (Darfur Contracting Act)</u> – Updated requirement to obtain Darfur Contracting Act certification. 	11/24/2021
5	<p>Supplement 5 replaces and supersedes previous User Instructions version. Revisions include:</p> <ul style="list-style-type: none"> • <u>Cover Page and Attachment A</u> – Added Cooperative Agreement 7-20-70-47-07 (Juniper Networks (US), Inc.) effective 6/3/2021. 	06/03/2021

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Supplement Number	Description/Sections	Supplement Effective Date
4	<p>Supplement 4 replaces and supersedes previous User Instructions version. Revisions include:</p> <ul style="list-style-type: none"> • <u>Cover Page and Attachment A</u> – Added Cooperative Agreement 7-20-70-47-01 (Cisco Systems, Inc.) effective 6/1/2021. • <u>Section 5.C (Available Products and Services)</u> – Updated listing of categories. 	06/01/2021
3	<p>Supplement 3 replaces and supersedes previous User Instructions version. Revisions include:</p> <ul style="list-style-type: none"> • <u>Cover Page and Attachment A</u> – Added Cooperative Agreement 7-20-70-47-05 (NEC Corporation of America which will do business in California as NEC (New) Corporation of America) 	07/16/2020
2	<p>Supplement 2 replaces and supersedes previous User Instructions version. Revisions include:</p> <ul style="list-style-type: none"> • <u>Cover Page and Attachment A</u> – Added Cooperative Agreement 7-20-70-47-02 (Cradlepoint, Inc.) 	07/02/2020
1	<p>Supplement 1 replaces and supersedes previous User Instructions version. Revisions include:</p> <ul style="list-style-type: none"> • <u>Cover Page</u> – Added Cooperative Agreement 7-20-70-47-03 (Extreme Networks, Inc.) • <u>Attachment A:</u> <ul style="list-style-type: none"> ○ Added information for Cooperative Agreement 7-20-70-47-03 (Extreme Networks, Inc.) ○ Updated Lead State Agreement reference for 7-20-70-47-04 (Hewlett Packard Enterprise Company) to AR3228 ○ Updated Cal eProcure links 	06/19/2020
N/A	Original User Instructions posted.	06/01/2020

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USER INSTRUCTIONS

1. SCOPE AND OVERVIEW

- A. The Department of General Services, Procurement Division (DGS-PD) has established a California Participating Addendum (hereafter referred to as “California Cooperative Agreement” or “Cooperative Agreement”) with individual Contractors (as noted on page 1) for use of the NASPO ValuePoint Data Communications 2019-2026 Master Agreements executed by the State of Utah.
- B. These Cooperative Agreements provide state and local governmental agencies the opportunity to acquire products and services in accordance with the instructions provided herein and the terms and conditions outlined in the individual Cooperative Agreements. Attachment A identifies specific Cooperative Agreement information by Contractor.
- C. Note: Unless otherwise specified within this document, the term “Ordering Agencies” will refer to all state agencies and local governmental agencies eligible to utilize these agreements. Ordering and usage instructions exclusive to state or local governmental agencies shall be identified within each section.

2. CONTRACT AVAILABILITY

A. State Agencies

- 1) Use of these agreements is non-mandatory for California state agencies.
- 2) Refer to Section 5.D (Restricted/Disallowed Products and Services) for more information.

B. Local Governmental Agencies

- 1) Use of these agreements is optional for local governmental agencies.
- 2) Local governmental is defined as any city, county, city and county, district, or other local governmental body, school district or corporation empowered to expend public funds.
- 3) While the DGS-PD makes this contract available to local governmental agencies, each local governmental agency shall determine whether use of these agreements is consistent with its procurement policies and regulations.

3. CONTRACT TERM

- A. The term for these California Cooperative Agreements is from the date of the State’s approval through September 30, 2026, or upon termination by the State,

whichever occurs first. Refer to Attachment A for current individual agreement term dates.

- B. Order placement and execution shall be on or before the expiration of the California Cooperative Agreement. However, delivery of products or completion of services may be after the California Cooperative Agreement expiration date.
- C. Lead State amendments to extend the NASPO ValuePoint Master Agreement term date are not automatically incorporated into these California Cooperative Agreements. Extension(s) to the term of the California Cooperative Agreements will be through a written amendment upon mutual agreement between DGS-PD and the Contractor.

4. CONTRACT ADMINISTRATOR

- A. DGS-PD and the Contractor(s) have assigned contract administrators as single points of contact for problem resolution and related contract issues.
- B. The State Contract Administrator for these agreements is:

Administrator Information	State Contract Administrator
Name:	Katelynne Leisenring
Telephone:	(279) 946-8129
Email:	katelynne.leisenring@dgs.ca.gov
Address:	DGS, Procurement Division Attn: Katelynne Leisenring 707 Third Street, 2nd Floor, MS 2-202 West Sacramento, CA 95605

- C. Contractor Contract Administrator contact information is outlined in Attachment A.

5. CONTRACT INFORMATION

A. Lead State Agreement (NASPO ValuePoint Base Contract)

The California Cooperative Agreements are based on some or all of the products, services, and prices from the NASPO ValuePoint Data Communications 2019-2026 Master Agreements issued by the State of Utah. Copies of the Utah NASPO ValuePoint agreements are available on the [NASPO ValuePoint Data Communications 2019-2026 website](https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/) (<https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/>).

B. California Cooperative Agreements (Participating Addendum Documents)

California Cooperative Agreements and related documents are posted in [Cal eProcure](https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx) (<https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx>). Direct links to each agreement in Cal eProcure are found in Attachment A.

C. Available Products and Services

The following product and service categories are listed in the Utah NASPO ValuePoint Master Agreements:

- Category 1.1 Unified Communications
- Category 1.2 Networking
- Category 1.3 Routers, Switches, Security, and Storage Networking
- Category 1.4 Wireless
- Category 1.5 Facility Management, Monitoring, and Control
- *Value-added services*
 - Category 2.1 Maintenance Services
 - Category 2.2 Professional Services
 - Category 2.3 Partner Services
 - Category 2.4 Training

Attachment A identifies awarded product categories for each Contractor. Refer to restrictions noted in Section 5.D below.

D. Restricted/Disallowed Products and Services (State Agencies Only)

- 1) The following restrictions apply to state agency purchases under these Cooperative Agreements. These restrictions are not applicable to local governments.
 - a. Leasing: Contractor leasing options are disallowed.
 - b. Cloud Solutions: Cloud solutions are disallowed (unless otherwise noted in Attachment A).
 - c. California Network and Telecommunications (CALNET) Program: Non-exempt agencies must use CALNET contracts to obtain mandatory voice and data services unless otherwise authorized by the California Department of Technology (CDT). Visit the [CALNET Program website](https://cdt.ca.gov/services/calnet/) (<https://cdt.ca.gov/services/calnet/>) for more information.
 - d. Mandatory Statewide Contracts: Products and categories available on mandatory California statewide contracts cannot be purchased by non-exempt state agencies from these Cooperative Agreements without an exemption. State agencies are responsible for obtaining an exemption from DGS-PD prior to issuing a purchase order. Visit the DGS-PD [State Contract Index Listing](https://www.dgs.ca.gov/PD/Services/Page-Content/Procurement-Division-Services-List-Folder/Find-Leveraged-Procurement-Agreements) (<https://www.dgs.ca.gov/PD/Services/Page-Content/Procurement-Division-Services-List-Folder/Find-Leveraged-Procurement-Agreements>) for mandatory statewide contract information.

- e. Services: Service-only purchases are disallowed. (Exception: Equipment maintenance service purchases are allowed).
- f. Public Works: Services, including installation, that fall within the definition of “public works” as defined in Public Contract Code section 1101 and Labor Code section 1720 are disallowed under these Cooperative Agreements and must be procured by alternate means.

E. Contractor Pricing

Pricing is based on a discount off manufacturer’s retail price (MSRP). Contractors may offer greater discounts and/or lower prices than those published in their price list. Links to the price lists for each Contractor are identified in Attachment A.

F. Small Business/Disabled Veteran Business Enterprise Participation

- 1) State agencies are able to claim credit towards their Small Business (SB) or Disabled Veteran Business Enterprise (DVBE) goals whenever a commercially useful function is performed by a certified SB or DVBE.
- 2) Any California SB and or DVBE certifications possessed by the Prime Contractor are shown in Attachment A. When issuing an order to an Authorized Reseller per Section 7.B, it is the state agency’s responsibility to obtain California SB and or DVBE certification information from the Authorized Reseller.
- 3) State agencies must verify certifications on [Cal eProcure](https://caleprocure.ca.gov/pages/PublicSearch/supplier-search.aspx) (<https://caleprocure.ca.gov/pages/PublicSearch/supplier-search.aspx>).
- 4) When utilizing a SB or DVBE, state agencies must review the activities to be performed to assure that the firm performs a “commercially useful function” as defined by Title 2 CCR section 1896.71(b).
- 5) If issuing an order to a DVBE firm, state agencies must also obtain a Disabled Veteran Business Enterprise Declaration (STD. 843).

G. Recycled Content

- 1) State agencies are required to report purchases made within the **[eleven]** product categories in the California Department of Resources Recycling and Recovery (CalRecycle) State Agency Buy Recycled Campaign (SABRC) per Public Contract Code sections 12200-12217.
- 2) Contractor will complete and return a [Postconsumer Recycled-Content Certification form](https://calrecycle.ca.gov/buyrecycled/stateagency/form74guide/) (<https://calrecycle.ca.gov/buyrecycled/stateagency/form74guide/>) upon request by the state agency.

H. DGS Administrative Fee

Ordering Agencies will not be charged the DGS Administrative fee nor will they be invoiced by the Contractor(s) for use of these agreements.

6. CONTRACT USAGE/RULES

A. Adherence to Applicable Laws (State Agencies Only)

State agencies must adhere to all applicable state laws, regulations, policies, best practices, and purchase authority requirements (e.g. California Codes, Code of Regulations, State Administrative Manual, Management Memos, and State Contracting Manual).

B. Purchasing Authority (State Agencies Only)

The leveraged procurement agreement acquisition method and type for these agreements are:

Acquisition Method	Acquisition Type
Cooperative Agreements (requiring further competition within the category)	IT Goods IT Services

Prior to executing subscription agreements, state agencies must have been granted purchasing authority by DGS-PD for the use of the acquisition method and type listed above. For more information, contact the DGS-PD Purchasing Authority Management Section at pams@dgs.ca.gov.

C. Order Limits/Dollar Thresholds (State Agencies Only)

Order limits for the purchase of goods and/or services is determined by the individual agency purchasing authority threshold. ***[No order may be executed by a state agency that exceeds that agency's purchasing authority threshold.]*** State agencies with approved purchasing authority, along with their dollar thresholds can be obtained at the [List of State Departments with Approved Purchasing Authority website](http://www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/List-of-State-Departments-with-Approved-Purchasing-Authority) (www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/List-of-State-Departments-with-Approved-Purchasing-Authority).

D. California Seller's Permit (State Agencies Only)

California Seller's Permit information for each Contractor is identified in Attachment A. Prior to placing orders under these agreements, state agencies should verify that permits are currently valid on [California Department of Tax and Fee Administration \(CDTFA\) website](http://www.cdtfa.ca.gov/) (www.cdtfa.ca.gov/). State agencies must adhere to the file documentation required in the State Contracting Manual Volume, as applicable.

When issuing an order to an Authorized Reseller per Section 7.B, it is the state agency's responsibility to ensure that the reseller holds a valid California Seller's Permit.

E. Darfur Contracting Act Certification (State Agencies Only)

State agencies must obtain a Darfur Contracting Act Certification as applicable from Contractors.

F. Civil Rights Certification (orders ≥ \$100,000) (State Agencies Only)

Contractors have a signed California Civil Rights Laws Attachment on file with DGS-PD.

When issuing an order to an Authorized Reseller per Section 7.B, it is the state agency's responsibility to ensure that the reseller provides a California Civil Rights Laws Attachment.

G. Iran Contracting Act Certification (orders over \$1 million) (State Agencies Only)

Contractors have a signed Iran Contracting Act Certification on file with the DGS-PD.

When issuing an order to an Authorized Reseller per Section 7.B, it is the state agency's responsibility to ensure that the reseller provides an Iran Contracting Act Certification.

Prior to award, the state agency must check the "Entities Prohibited from Contracting with Public Entities in California per the Iranian Contracting Act, 2010 List" posted by DGS to confirm firm is not listed as an ineligible business.

H. Generative Artificial Intelligence (GenAI) (State Agencies Only)

State agencies must follow the required GenAI purchase procedures outlined in the State Contracting Manual (SCM) and the California Department of Technology GenAI policies.

7. ORDERING PROCEDURES

A. Contractor Selection Process

1) State Agencies

State agencies electing to use these agreements must select a Contractor using the Best Value Request for Offer (RFO) process outlined below:

- a) *Develop RFO* – Ordering Agency will develop a RFO which includes the following information, at a minimum:
 - All relevant Ordering Agency contact information necessary for the Contractor to respond to the RFO
 - A detailed list of the product/services requested
 - Bidder Declaration (GSPD 05-105)
 - GenAI Required Solicitation Language (outlined in SCM Volume 2 Chapter 23)
- b) *Solicit Offers* – Ordering Agency shall solicit a minimum of three offers.
 - If multiple Contractors are solicited and less than three offers are received, the state agency must document their file with the reasons why the other Contractors solicited did not respond with an offer.
 - Orders valued less than \$10,000 may be executed without obtaining multiple offers if fair and reasonable pricing has been established and documented within the procurement file.
- c) *Determine Best Value* – Ordering Agency will review all responsive offers and select a Contractor based on best value, with cost as one of the criteria.
- d) *Document Results* – Ordering Agency must document the results of the best value RFO process within the procurement file including, but not limited to, Contractors that were contacted, recap of their offers, how the selection was made and criteria for determining “best value”. Ordering Agencies have the option to use the Best Value Determination Worksheet (available in the State Contracting Manual) or the agency’s own form to document the results.
- e) *Issue Purchase Order* – Ordering Agency will issue purchase order document to the selected Contractor in accordance with Section 7.C (Purchase Order Form and Execution).

2) Local Governmental Agencies

Local governmental agencies may use the contractor selection process described in Section 7.A.1 above or other process in accordance with their procurement policies and regulations.

B. Authorized Resellers

- 1) State-approved Authorized Resellers accept purchase orders and payment from Ordering Agencies for products and associated services offered under the specific Contractor's California Cooperative Agreement.
- 2) Ordering Agencies may only use State-approved Authorized Resellers for soliciting offers and order execution when:
 - a) Attachment A indicates if Authorized Resellers are available for use under the specific California Cooperative Agreement; and
 - b) The firm is identified on the most current Approved Authorized Reseller listing posted on the State's Cal eProcure website.
- 3) When soliciting offers from Authorized Resellers, state agencies must retain a copy of the Approved Authorized Reseller listing in the procurement file.
- 4) All orders to Authorized Resellers must contain the California Cooperative Agreement number and the Prime Contractor's name as instructed in Attachment A.

C. Purchase Order Form and Execution

All Ordering Agency purchase order documents executed under these agreements must contain the applicable California Cooperative Agreement number as shown in Attachment A.

- 1) State Agencies
 - a) *STD 65 Purchase Documents* – State Agencies not transacting in FI\$Cal must use the Purchasing Authority Purchase Order (STD 65) for purchase execution. An electronic version of the STD 65 is available at the [DGS-PD website](https://www.dgs.ca.gov/PD/Forms) (<https://www.dgs.ca.gov/PD/Forms>).
 - b) *FI\$Cal Purchase Documents* – State agencies transacting in FI\$Cal will follow the FI\$Cal procurement and contracting procedures.
- 2) Local Governmental Agencies

Local governmental agencies may use their own purchase order document in lieu of the State's purchase order form.

8. INVOICING AND PAYMENT

A. Payment Terms

Payment terms for these agreements are net forty-five (45) days. Payment will be made in accordance with the provisions of the California Prompt Payment Act, Government Code Section 927, et seq. Unless expressly exempted by statute, the Act requires State agencies to pay properly submitted, undisputed invoices not more than forty-five (45) days after the date of acceptance of goods, performance of services, or receipt of an undisputed invoice, whichever is later.

B. Payee Data Record

State agencies not transacting in FISCAL, must obtain a copy of the Payee Data Record (STD 204) to process payments. State agencies forward a copy of the STD 204 to their accounting office(s). Without the STD 204, payment may be unnecessarily delayed.

C. CAL-Card

Ordering Agencies may use the CAL-Card for the payment of invoices if accepted by the Contractor. Use of the CAL-Card requires the execution of a purchase order document as referenced in Section 7.C (Purchase Order Form) and must include all required documentation applicable to the purchase.

CAL-Card is a payment mechanism, not a procurement approach and, therefore, does not relieve state agencies from adhering to all procurement laws, regulations, policies, procedures, and best practices, including those discussed in the State Contracting Manual. This includes but is not limited to the application of all sales and use tax laws, rules and policies as applicable to the purchase.

D. Golden State Financial Marketplace (GS \$Mart)

Ordering state agencies may only utilize financing, or a lease purchase, through the DGS-PD GS \$Mart Program. Program information is available on the [State Financial Marketplace website](https://www.dgs.ca.gov/PD/About/Page-Content/PD-Branch-Intro-Accordion-List/Acquisitions/State-Financial-Marketplace) (<https://www.dgs.ca.gov/PD/About/Page-Content/PD-Branch-Intro-Accordion-List/Acquisitions/State-Financial-Marketplace>).

9. PROBLEM RESOLUTION/CONTRACTOR PERFORMANCE

Ordering Agencies should first attempt to resolve complaints, issues, or disputes informally with the Contractor. If the issue or dispute cannot be resolved by the Ordering Agency, the issue may be elevated to the DGS-PD State Contract Administrator.

**10. CERTIFICATION OF PAYMENT OPTIONS – MILITARY & VETERANS CODE
§§999.5 and 999.7(a) (SB588)**

In accordance with the State Contracting Manual, Volume 2, Section 1203.1, State agencies shall require the Contractor to submit a complete and accurate *Prime Contractor's Certification – DVBE Subcontracting Report (STD 817)* upon acceptance of ordered goods or services for which the Contractor committed to DVBE subcontractor participation.

Upon delivery or completion of ordered goods or services, State agencies shall do the following:

- Provide proper withhold notification to prime contractors.
- Withhold \$10,000 or the full amount of the final invoice if less than \$10,000 pending receipt of the complete and accurate STD 817.
- Review the STD 817. If it is determined to be complete and accurate, authorize payment of the withhold.
- If the STD 817 is late or incomplete, department must send the prime contractor a cure notice allowing at least 15 days, but not more than 30 days, to meet the Certification of Payments to DVBE Subcontractors requirements.
- If the prime contractor does not comply by the identified deadline, permanently deduct the withhold.
- Retain all records for a minimum of six years.

ATTACHMENT A – Contractor Information

Item	Agreement Detail
Cooperative Agreement	7-20-70-47-01
Contractor Name	Cisco Systems, Inc.
Term	06/01/2021 through 09/30/2026
Link to Cal eProcure	Cal eProcure 7-20-70-47-01 webpage
Lead State Agreement	AR3227
Product Categories	1.1 Unified Communications 1.2 Networking 1.3 Routers, Switches, Security, and Storage Networking 1.4 Wireless 1.5 Facility Management, Monitoring, and Control
Price List Location	Price List (https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/cisco-systems-inc/)
Seller’s Permit Number	19718623 (Refer to Section 6.D)
CAL-Card Accepted	Yes (Refer to Section 8.C)
SB/DVBE Certification	None
Contractor Contact Information	Jumana DiHu Phone: (773) 269-6397 Email: nvp-help@cisco.com
Ordering Address	Refer to Cisco’s Authorized Resellers List
Ordering Email	Refer to Cisco’s Authorized Resellers List
Ordering Fax	Refer to Cisco’s Authorized Resellers List
Ordering Contact	Refer to Cisco’s Authorized Resellers List
Authorized Resellers (Refer to Section 7.B)	Current Approved Authorized Reseller list is posted on Cal eProcure 7-20-70-47-01 webpage . FI\$Cal Agencies: Use “FI\$Cal Contract ID” assigned to Authorized Reseller when entering transactions in FI\$Cal. Non-FI\$Cal Agencies: All purchase orders to Authorized Resellers must contain the California Cooperative Agreement Number and must be addressed as follows: <i>(Prime Contractor Name) c/o <Authorized Reseller Name> <Reseller Address></i>
Cloud Offering Available	Local Agencies Only

Attachment A, continued

Item	Agreement Detail
Cooperative Agreement	7-20-70-47-02
Contractor Name	<i>*Ericsson Enterprise Wireless Solutions, Inc.*</i> <i>[Cradlepoint, Inc.]</i>
Term	07/02/2020 through 09/30/2026
Link to Cal eProcure	Cal eProcure 7-20-70-47-02 webpage
Lead State Agreement	AR3189
Product Categories	1.2 – Networking 1.3 – Routers, Switches, Security, and Storage Networking 1.4 – Wireless
Price List Location	Price List (https://www.naspo.valuepoint.org/portfolio/data-communications-2019-2026/ericsson-enterprise-wireless-solutions-inc-formerly-cradlepoint/)
Seller's Permit Number	101085069 (Refer to Section 6.D)
CAL-Card Accepted	Yes (Refer to Section 8.C)
SB/DVBE Certification	None
Contractor Contact Information	Stephanie Wildman Phone: (208) 493-5040 Email: <i>*NASPO.enterprise.wireless@ericsson.com*</i> <i>[NASPO@cradlepoint.com]</i>
Ordering Address	<i>*Ericsson Enterprise Wireless Solutions, Inc.*</i> <i>[Cradlepoint, Inc.]</i> 1100 W. Idaho Street, Suite 800 Boise, Idaho 83702
Ordering Email	<i>*NASPO.enterprise.wireless@ericsson.com*</i> <i>[NASPO@cradlepoint.com]</i>
Ordering Fax	N/A

COOPERATIVE AGREEMENT USER INSTRUCTIONS
Data Communications

Item	Agreement Detail
Ordering Contact	Stephanie Wildman, Phone: (208) 493-5040
Authorized Resellers (Refer to Section 7.B)	Current Approved Authorized Reseller list is posted on Cal eProcure 7-20-70-47-02 webpage . FI\$Cal Agencies: Use "FI\$Cal Contract ID" assigned to Authorized Reseller when entering transactions in FI\$Cal. Non-FI\$Cal Agencies: All purchase orders to Authorized Resellers must contain the California Cooperative Agreement Number and must be addressed as follows: <i>(Prime Contractor Name) c/o <Authorized Reseller Name> <Reseller Address></i>
Cloud Offering Available	Yes

Attachment A, continued

Item	Agreement Detail
Cooperative Agreement	7-20-70-47-03
Contractor Name	Extreme Networks, Inc.
Term	06/18/2020 through 09/30/2026
Link to Cal eProcure	Cal eProcure 7-20-70-47-03 webpage
Lead State Agreement	AR3230
Product Categories	1.2 – Networking 1.3 – Routers, Switches, Security, and Storage Networking 1.4 – Wireless
Price List Location	Price List (https://www.naspo.valuepoint.org/portfolio/data-communications-2019-2026/extreme-networks/)
Seller's Permit Number	100089758 (Refer to Section 6.D)
CAL-Card Accepted	No (Refer to Section 8.C)
SB/DVBE Certification	None
Contractor Contact Information	Michael Swierk Phone: (603) 952-6909 Email: mswierk@extremenetworks.com
Ordering Address	Extreme Networks, Inc. 6480 Via Del Oro San Jose, CA 95119
Ordering Email	mswierk@extremenetworks.com
Ordering Fax	N/A
Ordering Contact	Michael Swierk (603) 952-6909
Authorized Resellers (Refer to Section 7.B)	Current Approved Authorized Reseller list is posted on Cal eProcure 7-20-70-47-03 webpage . FI\$Cal Agencies: Use "FI\$Cal Contract ID" assigned to Authorized Reseller when entering transactions in FI\$Cal. Non-FI\$Cal Agencies: All purchase orders to Authorized Resellers must contain the California Cooperative Agreement Number and must be addressed as follows: <i>(Prime Contractor Name) c/o <Authorized Reseller Name> <Reseller Address></i>
Cloud Offering Available	Local Agencies only

Attachment A, continued

Item	Agreement Detail
Cooperative Agreement	7-20-70-47-04
Contractor Name	Hewlett Packard Enterprise Company
Term	06/01/2020 through 09/30/2026
Link to Cal eProcure	Cal eProcure 7-20-70-47-04 webpage
Lead State Agreement	AR3228
Product Categories	1.2 – Networking 1.3 – Routers, Switches, Security, and Storage Networking 1.4 – Wireless
Price List Location	Price List (https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/hewlett-packard-enterprise-company/)
Seller’s Permit Number	102738254 (Refer to Section 6.D)
CAL-Card Accepted	Yes (Refer to Section 8.C)
SB/DVBE Certification	None
Contractor Contact Information	Nancy Schwartz Phone: (480) 636-0267 Email: Nancy.schwarz@hpe.com
Ordering Address	Hewlett Packard Enterprise Company 6280 America Center Dr. San Jose, California
Ordering Email	us-sled-orders@hpe.com
Ordering Fax	N/A
Ordering Contact	Monica Corona (331) 492-0704
Authorized Resellers (Refer to Section 7.B)	Current Approved Authorized Reseller list is posted on Cal eProcure 7-20-70-47-04 webpage . FI\$Cal Agencies: Use “FI\$Cal Contract ID” assigned to Authorized Reseller when entering transactions in FI\$Cal. Non-FI\$Cal Agencies: All purchase orders to Authorized Resellers must contain the California Cooperative Agreement Number and must be addressed as follows: <i>(Prime Contractor Name) c/o <Authorized Reseller Name> <Reseller Address></i>
Cloud Offering Available	Yes

Attachment A, continued

Item	Agreement Detail
Cooperative Agreement	7-20-70-47-06
Contractor Name	Palo Alto Networks, Inc.
Term	06/01/2020 through 09/30/2026
Link to Cal eProcure	Cal eProcure 7-20-70-47-06 webpage
Lead State Agreement	AR3229
Product Categories	1.3 – Routers, Switches, Security, and Storage Networking
Price List Location	Price List (https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/palo-alto-networks-inc/)
Seller’s Permit Number	100803132 (Refer to Section 6.D)
CAL-Card Accepted	No (Refer to Section 8.C)
SB/DVBE Certification	None
Contractor Contact Information	Regina Acheampong Phone: (669) 261-5126 Email: racheampon@paloaltonetworks.com
Ordering Address	Palo Alto Networks, Inc. 3000 Tannery Way Santa Clara, CA 95051
Ordering Email	racheampon@paloaltonetworks.com
Ordering Fax	N/A
Ordering Contact	Regina Acheampong (669) 261-5126
Authorized Resellers (Refer to Section 7.B)	Current Approved Authorized Reseller list is posted on Cal eProcure 7-20-70-47-06 webpage . FI\$Cal Agencies: Use “FI\$Cal Contract ID” assigned to Authorized Reseller when entering transactions in FI\$Cal. Non-FI\$Cal Agencies: All purchase orders to Authorized Resellers must contain the California Cooperative Agreement Number and must be addressed as follows: <i>(Prime Contractor Name) c/o <Authorized Reseller Name> <Reseller Address></i>
Cloud Offering Available	Local Agencies only

Attachment A, continued

Item	Agreement Detail
Cooperative Agreement	7-20-70-47-07
Contractor Name	Juniper Networks (US), Inc.
Term	06/03/2021 through 09/30/2026
Link to Cal eProcure	Cal eProcure 7-20-70-47-07 webpage
Lead State Agreement	AR3232
Product Categories	1.2 Networking 1.3 Routers, Switches, Security, and Storage Networking
Price List Location	Price List (https://www.naspo.valuepoint.org/portfolio/data-communications-2019-2026/juniper-networks-us-inc/)
Seller's Permit Number	97804514 (Refer to Section 6.D)
CAL-Card Accepted	No (Refer to Section 8.C)
SB/DVBE Certification	None
Contractor Contact Information	Roxanne Bieniek Phone: (603) 312-8350 Email: rbieniek@juniper.net
Ordering Address	Refer to Juniper's Authorized Resellers List
Ordering Email	Refer to Juniper's Authorized Resellers List
Ordering Fax	Refer to Juniper's Authorized Resellers List
Ordering Contact	Refer to Juniper's Authorized Resellers List
Authorized Resellers (Refer to Section 7.B)	Current Approved Authorized Reseller list is posted on Cal eProcure 7-20-70-47-07 webpage . FI\$Cal Agencies: Use "FI\$Cal Contract ID" assigned to Authorized Reseller when entering transactions in FI\$Cal. Non-FI\$Cal Agencies: All purchase orders to Authorized Resellers must contain the California Cooperative Agreement Number and must be addressed as follows: <i>(Prime Contractor Name) c/o <Authorized Reseller Name> <Reseller Address></i>
Cloud Offering Available	Local Agencies Only

APPROVED AUTHORIZED RESELLERS

Participating Addendum: [7-20-70-47-02](#)

Title: Data Communications

Contractor Name: Ericsson Enterprise Wireless Solutions, Inc.

Revision Date: 1/21/2026

The following table identifies State-approved Authorized Resellers for the Participating Addendum referenced above. Refer to the Cooperative Agreement User Instructions posted at the link above for additional information and usage rules.

Authorized Reseller Name	Ordering Address	Ordering Fax	Ordering Email	Customer Service Phone	Sales Contact (if applicable)	California Certification # (SB/DVBE)	Contract ID (For Fi\$Cal purposes only)
CDCE, Inc.	22641 Old Canal Rd Yorba Linda, CA 92887	N/A	bsolomon@cdce.com	714-746-7327	Brian Solomon	N/A	7-20-70-47-02.02
CDW Government, LLC	230 N. Milwaukee Ave Vernon Hills, IL 60061	N/A	lukand@cdw.com	847-419-7416	Luke Anderson	N/A	7-20-70-47-02.10
Connected Solutions Group, LLC	8529 Meadowbridge Rd. Ste 300 Mechanicsville, VA 23116	N/A	vjamison@thisiscsg.com	804-293-8069	Vannessa Jamison	N/A	7-20-70-47-02.22
Day Management Corporation dba Day Wireless Systems	PO Box 22169 Milwaukie, OR 97269	N/A	dnepomuceno@daywireless.com mgonzalez@daywireless.com	818-557-7390 707-746-5920	David Nepomuceno (SoCal) Mitchell Gonzalez (NoCal)	N/A	7-20-70-47-02.11
Ergotech Controls, Inc. which will do business in California as Industrial Networking Solutions	3321 Essex Drive Richardson, TX 75082	N/A	mmckinney@industrialnetworking.com	949-370-4775	Matt McKinney	N/A	7-20-70-47-02.04
Granite Telecommunications, LLC	100 Newport Ave. Ext. Quincy, MA 02171	N/A	dmcduffie@granitenet.com	617-837-5438	Dan McDuffie	N/A	7-20-70-47-02.13
Howard Industries, Inc.	PO Box 1590 Laurel MS, 39441	N/A	bids@howard.com	601-399-5831	Krystal Avery	N/A	7-20-70-47-02.14
Intellisite, LLC	2400 Rockefeller Ceres, CA 95307	N/A	kelly.carlberg@epicio.com chris.schmidt@epicio.com	714-269-2125	Kelly Carlberg Chris Schmidt	N/A	7-20-70-47-02.19
Island Tech Services, LLC	980 S 2nd St Ronkonkoma, NY 11779	N/A	robert@itsg.us.com	631-447-2442 X236	Robert Gronenthal	N/A	7-20-70-47-02.15
Modern Networks, LLC	108 Commerce St, Suite 101 Lake Mary, FL 32746	N/A	sales@modernnetworks.com	888-283-8118	Michael Turner	N/A	7-20-70-47-02.24
Nth Generation Computing, Inc.	17055 Camino San Bernardo San Diego, CA 92127	N/A	stephanie.moser@nth.com	858-451-2383	Stephanie Moser	N/A	7-20-70-47-02.05
PC Specialists, Inc. dba Technology Integration Group	10240 Flanders Ct San Diego, CA 92019	N/A	georgia.vasilion@tg.com	562-279-0950 x4962	Georgia Vasilion	N/A	7-20-70-47-02.06
Premier Wireless Solutions, LLC	865 W 450 N, Suite 1 Kayesville, UT 94037	N/A	pwsorders@pws.bz	877-678-3343	N/A	N/A	7-20-70-47-02.23
Presidio Networked Solutions Group, LLC	12100 Sunset Hills Rd., Ste 300, Reston, VA 20190	N/A	jdempsey@presidio.com	916-979-6923	Joe Dempsey	N/A	7-20-70-47-02.21
RadioMobile, Inc.	8801 Kenamar Dr. San Diego, CA 92121	N/A	ppeterka@radiomobile.com	858-530-1065	Petr Peterka	N/A	7-20-70-47-02.16
RCN Communications LLC	200 Jennings Avenue Knoxville, TN, 37917	N/A	publicsector@rcntechnologies.com	865-293-0350	Reed Perryman	N/A	7-20-70-47-02.25