

Merced County FOCUS Contract Procurement Instructions

The Merced County FOCUS Contract assists schools and governments to procure competitively bid technology and eliminate much of the cost and time associated with the bid process. Organizations can quickly purchase technology brands they prefer at great prices.

Merced County FOCUS Contract #2021092

Manufacturers Represented:

Advanced Network Devices	Exacq Vision	Rubrik
Aerohive Networks/Extreme	Extron	Ruckus Wireless/Brocade/Commscope
APC	Fortinet	Singlewire Software
Arecont	FrontRow	Syn-Apps
Arista Networks	HALO	Tintri
AtlasIED	HP/Aruba	Tripp Lite/Eaton
Avigilon	IBM	Valcom
Baicells Technologies	Lightspeed Systems	Veeam
Barracuda	Meraki	Verkada
Brocade	Microsoft	VMware
Cisco Systems	Nimble Storage	Zoom Video Communications
Cohesity	Palo Alto Networks	Structured Wiring
Eaton	Pure Storage	Maintenance/Professional Services
	Qognify/OnSSI	

Electronic Catalog/Pricing:

The electronic catalog includes the manufacturers, products, pricing, and professional services offered by AMS.NET as part of the FOCUS contract. The electronic catalog includes the manufacturers that AMS.NET is authorized to resale, implement, and provide on-going support services. Please reference the electronic catalog for pricing.

To Order:

1. Complete a joint powers agreement with Merced County.
(Agreements are accomplished by referencing AMS.NET's FOCUS contract number #2021092 on the purchase order, forwarding original to AMS.NET and providing an information copy to the Merced County Department of Commerce, Aviation & Economic Development via U.S. Mail, facsimile, or email.)
2. Issue a Purchase Order to AMS.NET with the FOCUS contract number #2021092 clearly stated.
3. Forward the original Purchase Order to AMS.NET
4. Mail a copy of the Purchase Order to:
Merced County Department of Commerce, Aviation & Economic Development- FOCUS Contract
2507 Heritage Drive, Atwater, CA 95301
5. Send AMS.NET Confirmation of the copy being mailed to Merced County Department of Commerce, Aviation & Economic Development.
6. The order is processed.

MERCED COUNTY FOCUS CONTRACT

Contract Description

For Public Entities: The Fast Open Contracts Utilization Services (FOCUS) program established over a decade ago, and under State of California procurement guidelines (Gov. Code 25330-25338), is a competitively bid procurement vehicle for counties, cities, schools, special districts as well as Federal and State governments to use in the direct purchase of their technology needs through established public entity (County) contracts. The multiple award FOCUS program is offered throughout California and nationally. The purpose of this FOCUS RFJVP is to provide the means for counties, cities, schools, special districts and other government entities in California and nationally to purchase their needed technology solutions through a formally bid contractual relationship. FOCUS also provides the means for governments to reduce their costs of procurement while leveraging their dollars with other governments to achieve greater buying power.



Rules/Regulations

Shipping Costs- Shipping charges are paid by AMS.NET.

For More Information

AMS.NET Contract Contact
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