

**STATEWIDE CONTRACT**  
**Carahsoft Technology Corp.**  
**NASPO ValuePoint Master Agreement Number AR2472**  
**CONTRACT 717-70-40-05**

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APPROVED:  
CITY OF MERCED  
A California Charter Municipal  
Corporation

BY: \_\_\_\_\_  
D. Scott McBride  
City Manager

ATTEST:  
D. SCOTT MCBRIDE, CITY CLERK

BY: \_\_\_\_\_  
Assistant/Deputy City Clerk

APPROVED AS TO FORM:  
CRAIG J. CORNWELL, CITY ATTORNEY

BY: Craig Cornwell 3/25/2025  
City Attorney Date

ACCOUNT DATA:  
M. VENUS RODRIGUEZ

BY: \_\_\_\_\_  
Verified by Finance Officer

**STATE OF CALIFORNIA**  
**PARTICIPATING ADDENDUM NUMBER 7-17-70-40-05**  
**AMENDMENT 4**

Cloud Solutions  
Utah NASPO ValuePoint Master Agreement Number AR2472  
**Carahsoft Technology Corp. (Contractor)**

The parties mutually agree to amend Participating Addendum 7-17-70-40-05 as follows:

- 1) **Section 19. GENERATIVE ARTIFICIAL INTELLIGENCE (GENAI) REPORTING** is hereby added to read as follows:

**19. GENERATIVE ARTIFICIAL INTELLIGENCE (GENAI) REPORTING**

The State of California seeks to realize the potential benefits of GenAI, through the development and deployment of GenAI tools, while balancing the risks of these new technologies.

Upon request by an ordering agency, Contractor must complete a [GenAI Reporting and Fact Sheet \(STD 1000\)](#) to identify if their solution or service includes, or makes available, any GenAI including, GenAI from third parties or subcontractors.

During the term of the contract, Contractor must notify the State in writing if their services or any work under this contract includes, or makes available, any previously unreported GenAI technology, including GenAI from third parties or subcontractors. Contractor shall immediately complete the GenAI Reporting and Factsheet (STD 1000) to notify the State of any new or previously unreported GenAI technology.

At the direction of the State, Contractor shall discontinue the use of any new or previously undisclosed GenAI technology that materially impacts functionality, risk or contract performance, until use of such GenAI technology has been approved by the State.

Failure to disclose GenAI use to the State and submit the GenAI Reporting and Factsheet (STD 1000) may be considered a breach of the contract by the State at its sole discretion and the State may consider such failure to disclose GenAI and/or failure to submit the GenAI Reporting and Factsheet (STD 1000) as grounds for the immediate termination of the contract. The State is entitled to seek any and all relief to which it may be entitled to as a result of such non-disclosure.

The State reserves the right to amend the contract, without additional cost, to incorporate GenAI Special Provisions into the contract at its sole discretion and/or terminate any contract that presents an unacceptable level of risk to the State.

**Participating Addendum 7-17-70-40-05  
Amendment 4**

If Contractor identifies GenAI in their solution, a copy of the STD 1000  
must be submitted to the DGS State Contract Administrator.

All other terms and conditions of the Participating Addendum shall remain in full force  
and effect.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date of  
execution by both parties below.

**STATE OF CALIFORNIA**

Department of General Services

*Agency Name*

Julie Matthews Digitally signed by Julie Matthews  
Date: 2024.12.20 13:39:21 -08'00' 12/20/2024

*Authorized Signature                      Date Signed*

Julie Matthews, MAU2 Supervisor

*Printed Name/Title of Person Signing*

707 Third Street  
West Sacramento, CA 95605

*Address*

**CONTRACTOR**

Carahsoft Technology Corp.

*Contractor Name*

Madeline Hall 12/13/2024

*Authorized Signature                      Date Signed*

Madeline Hall, Contracts Manager

*Printed Name/Title of Person Signing*

11493 Sunset Hills Road, Suite 100  
Reston, VA 20190

*Address*

**STATE OF CALIFORNIA**  
**PARTICIPATING ADDENDUM NUMBER 7-17-70-40-05**  
**AMENDMENT 3**

Cloud Solutions  
Utah NASPO ValuePoint Master Agreement Number AR2472  
**Carahsoft Technology Corporation (Contractor)**

The parties mutually agree to amend Participating Addendum 7-17-70-40-05 as follows:

1) **Section 7. PRICING** is revised to read as follows:

A. Contractor's pricing is outlined in the Utah NASPO ValuePoint Master Agreement Number AR2472.

2) **Section 16. CONTRACT MANAGEMENT**, subparagraph A is revised to read as follows:

A. The primary Contractor Contract Manager for this Participating Addendum shall be as follows:

<b>Contractor</b>	<b>Contract Manager</b>
Name:	Mariah Edwards
Phone:	(818) 449-3729
Email:	<a href="mailto:Mariah.Edwards@carahsoft.com">Mariah.Edwards@carahsoft.com</a>
Address:	Carahsoft Technology Corporation Mariah Edwards 11493 Sunset Hills Road, Suite 100 Reston, VA 20190

**Participating Addendum 7-17-70-40-05  
Amendment 3**

- 3) **Section 18. EXECUTIVE ORDER N-6-22 – RUSSIA SANCTIONS** is hereby added to read as follows:

**18. EXECUTIVE ORDER N-6-22 – RUSSIA SANCTIONS**

On March 4, 2022, Governor Gavin Newsom issued Executive Order N-6-22 (the EO) regarding Economic Sanctions against Russia and Russian entities and individuals. "Economic Sanctions" refers to sanctions imposed by the U.S. government in response to Russia's actions in Ukraine, as well as any sanctions imposed under state law. The EO directs state agencies to terminate contracts with, and to refrain from entering any new contracts with, individuals or entities that are determined to be a target of Economic Sanctions. Accordingly, should the State determine Contractor is a target of Economic Sanctions or is conducting prohibited transactions with sanctioned individuals or entities, that shall be grounds for termination of this Participating Addendum. The State shall provide Contractor advance written notice of such termination, allowing Contractor at least thirty (30) calendar days to provide a written response. Termination shall be at the sole discretion of the State.

All other terms and conditions of the Participating Addendum shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date of execution by both parties below.

**STATE OF CALIFORNIA**

Department of General Services

*Agency Name*

Julie Matthews Digitally signed by Julie Matthews  
Date: 2023.06.29 16:09:08 -07'00' 6/29/2023

*Authorized Signature* *Date Signed*

Julie Matthews, MAU2 Supervisor

*Printed Name/Title of Person Signing*

707 Third Street  
West Sacramento, CA 95605

*Address*

**CONTRACTOR**

Carahsoft Technology Corporation

*Contractor Name*

Kristina Smith 06/22/2023

*Authorized Signature* *Date Signed*

Kristina Smith, Contracts Director

*Printed Name/Title of Person Signing*

11493 Sunset Hills Rd, Suite 100, Reston, VA 20190

*Address*

**STATE OF CALIFORNIA**  
**PARTICIPATING ADDENDUM NUMBER 7-17-70-40-05**  
**AMENDMENT 2**

Cloud Solutions  
Utah NASPO ValuePoint Master Agreement Number AR2472  
**Carahsoft Technology Corp. (Contractor)**

The parties mutually agree to amend Participating Addendum 7-17-70-40-05 as follows:

1) **Section 3. TERMS AND CONDITIONS/INCORPORATION OF DOCUMENTS** is updated to read as follows:

A. Terms and conditions listed below are hereby incorporated by reference and made a part of this Participating Addendum as if attached herein and shall apply to the purchase of goods or services made under this Participating Addendum. Terms can be viewed on the [DGS Procurement Division website](https://www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/Model-Contract-Language) (<https://www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/Model-Contract-Language>).

- i. General Provisions – Information Technology (GSPD-401IT) effective 9/5/2014.
- ii. Cloud Computing Software as a Service (SaaS) General Provisions effective 6/7/2019.
- iii. Cloud Computing Special Provisions for Software as a Service (SaaS) effective 03/15/18.
- iv. Cloud Computing Special Provisions for Infrastructure as a Service (IaaS) & Platform as a Service (PaaS), effective 05/11/16.

2) **Section 5. AVAILABLE PRODUCTS AND SERVICES** is updated to read as follows:

A. The following service offerings from the Utah NASPO ValuePoint Master Agreement Number AR2472 are allowed under this Participating Addendum:

- 1) Software as a Service (SaaS)
- 2) Infrastructure as a Service (IaaS)
- 3) Platform as a Service (PaaS)

3) **Section 6. RESTRICTIONS/DISALLOWED PRODUCTS AND SERVICES (STATE AGENCIES ONLY)** is updated to read as follows:

A. The following product/service offerings are disallowed for state agencies under this Participating Addendum:

- 1) Value Added Services, including Additional Value Added Services such as Maintenance Services; Deployment Services; Consulting/Advisory Services; Architectural Design Services; Statement of Work Services; Partner Services, and Training Deployment Services

**Participating Addendum 7-17-70-40-05**  
**Amendment 2**

- B. Product and service categories that are available on mandatory California statewide contracts cannot be purchased from this Participating Addendum by State agencies without an exemption. Prior to issuing a purchase order, State agencies are responsible for obtaining an exemption from DGS, and/or California Department of Technology (CDT).
- C. State agencies must first obtain approval by the California Department of Technology (CDT) to use this Participating Addendum for Infrastructure as a Service (IaaS) and/or Platform as a Service (PaaS) purchases in accordance with [Technology Letter 17-06](http://www.cdt.ca.gov/wp-content/uploads/2017/08/TL-17-06.pdf) ([www.cdt.ca.gov/wp-content/uploads/2017/08/TL-17-06.pdf](http://www.cdt.ca.gov/wp-content/uploads/2017/08/TL-17-06.pdf)).

4) **Section 14. CONTRACT MANAGEMENT subpart A** is updated to read as follows:

- A. The primary Contractor Contract Manager for this Participating Addendum shall be as follows:

Contractor: Carahsoft Technology Corp.  
Name: Alex Cord  
Phone: 703-871-8500  
E-Mail: [Alex.Cord@Carahsoft.com](mailto:Alex.Cord@Carahsoft.com)  
Address: 11493 Sunset Hills Road, Suite 100  
Reston, VA 20190

5) **Section 9 FULFILLMENT PARTNERS/AUTHORIZED RESELLERS** is updated to read as follows:

- A. Contractor may use State-approved Authorized Resellers under this Participating Addendum for sales and service functions as defined herein.
  - 1) Orders may be placed with the Contractor or Authorized Resellers.
  - 2) Authorized Resellers must accept purchase orders and accept payment from ordering agencies for products and services offered under this Participating Addendum.
  - 3) Authorized Resellers are responsible for sending a copy of all purchase orders and invoices to the Contractor for compliance with quarterly usage reporting and administrative fee requirements.
  - 4) All purchase documents to Authorized Resellers shall reference the Participating Addendum Number and Contractor Name.

**Participating Addendum 7-17-70-40-05  
Amendment 2**

- B. Contractor shall be responsible for successful performance and compliance with all requirements in accordance with the terms and conditions under this Participating Addendum, even if work is performed by Authorized Resellers. All State policies, guidelines, and requirements shall apply to Authorized Resellers.
- C. Contractor will be the sole point of contact with regard to Participating Addendum contractual matters, reporting, and administrative fee requirements.
- D. Subject to the approval of the State, Authorized Resellers may be added on a quarterly basis during the term of the contract. Contractors shall notify the State of any deleted Authorized Resellers or changes to current Authorized Resellers' contact information in writing at any time during the contract term.
- E. Contractor will be required to submit Authorized Reseller requests, in a format specified by the State, to the State Contract Administrator for approval.
- F. State-approved Authorized Resellers will be posted on the State's Cal eProcure website.

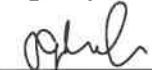
All other terms and conditions of the Participating Addendum shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date of execution by both parties below.

**STATE OF CALIFORNIA**

Department of General Services

*Agency Name*



August 11, 2021

*Authorized Signature*

*Date Signed*

Stephanne Lim, MAU2 Supervisor

*Printed Name/Title of Person Signing*

707 Third Street  
West Sacramento, CA 95605

*Address*

**CONTRACTOR**

Carahsoft Technology Corp.

*Contractor Name*



8/11/2021

*Authorized Signature*

*Date Signed*

Kristina Smith - Director of Contracts

*Printed Name/Title of Person Signing*

11493 Sunset Hills Road, Suite 100  
Reston, VA 20190

*Address*



**STATE OF CALIFORNIA  
PARTICIPATING ADDENDUM NO. 7-17-70-40-05  
AMENDMENT NO. 1**

Cloud Solutions  
Utah NASPO ValuePoint Master Agreement No. AR2472  
**Carahsoft Technology Corp.**

The parties hereto mutually agree to amend Participating Addendum Number 7-17-70-40-05 as follows:

1. Authorized Resellers outlined in Section 9 (Fulfillment Partners/Authorized Resellers) is revised to reflect the following:

Authorized Resellers are available for this Participating Addendum:

**ISSUE PURCHASE ORDER TO**

Orders may be placed with Carahsoft Technology Corp. or with an Authorized Reseller as indicated below:

Orders placed with Carahsoft Technology Corp.

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
1860 Michael Faraday Drive, Suite 100 Tempe, AZ 85283

Contact: Karina Woods  
Phone: 703/871-8500  
Fax No.: 703/871-8505  
E-mail: [OM@carahsoft.com](mailto:OM@carahsoft.com)

Orders placed with an Authorized Reseller must be addressed as shown below, and payment must be made payable to the Authorized Reseller identified on the invoice as shown below:

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o Allied Network Solutions, Inc.  
5718 Lonetree Blvd., Rocklin, CA 95765.

Contact: Roger Schnorenberg  
Phone: 916/774-2670 X101  
E-mail: [Rschnorenberg@ans-it.com](mailto:Rschnorenberg@ans-it.com)

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o Data Path Inc.  
318 McHenry Ave., Modesto, CA 95354

Contact: Brian Jump  
Phone: 209/312-9808  
E-mail: [BJump@mydatapath.com](mailto:BJump@mydatapath.com)

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o DynTek Services, Inc.  
4440 Von Karman, Suite 200, Newport Beach, CA 92660

Contact: Kelsea Pratt-Acosta  
Phone: 949/271-6780  
Fax No.: 949/271-6794  
E-mail: [CAsales@dyntek.com](mailto:CAsales@dyntek.com)

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o Eventus Solutions Group LLC  
9777 Pyramiel Court, Suite 160, Englewood, CA 80112

Contact: Craig Tobin  
Phone: 303/376-6161  
E-mail: [Craigtobin@eventusg.com](mailto:Craigtobin@eventusg.com)

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o HF Tech Services, Inc.  
5777 Madison Avenue, Suite 1060, Sacramento, CA 95841

Contact: Allan P. Hart  
Phone: 916/690-5056  
E-mail: [allan@hftechservices.com](mailto:allan@hftechservices.com)

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o NWN Solutions Corporation  
2969 Prospect Park Drive, Suite 225, Rancho Cordova, CA 95670

Contact: Team Meade  
Phone: 916/637-2160  
Fax No.: 916/596-4800  
E-mail: [TMeade@nwnit.com](mailto:TMeade@nwnit.com)

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o Savant Solutions, Inc. which will do business in California as [Savant Solutions Group]  
1931 H Street, Sacramento, CA 95811

Contact: Caleb Kwong  
Phone: 916/836-8182  
E-mail: [Caleb@savantsolutions.net](mailto:Caleb@savantsolutions.net)

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o SHI International, Corp.  
290 Davidson Avenue, Somerset, NJ 08873

Contact: Nick Grappone  
Phone: 732/564-8189  
E-mail: [Nick\\_Grappone@shi.com](mailto:Nick_Grappone@shi.com)

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o Solutions Simplified  
8880 Cal Center Drive, Suite 400, Sacramento, CA 95826

Contact: Rachel DaValle  
Phone: 530/521-0576  
E-mail: [Rachel.Davalle@solutionssimplified.net](mailto:Rachel.Davalle@solutionssimplified.net)

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o Taborda Solutions, Inc.  
9580 Oak Ave Pkwy, Suite 7-180, Folsom, CA 95630

Contact: Bear Williams  
Phone: 916/717-8711  
Fax No.: 916/200-0353  
E-mail: [Bear.Williams@tabordasolutions.com](mailto:Bear.Williams@tabordasolutions.com)

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o vCloud Tech Inc.  
609 Deep Valley Drive, Suite 200, Rolling Hills Estates, CA 90274

Contact: Nadia Khan  
Phone: 424/703-4135  
E-mail: [nadiakhan@vcloudtech.com](mailto:nadiakhan@vcloudtech.com)

For invoicing purposes, each State Accounting office must have a copy of the reseller's Payee Data Record (Std. 204) in order to process payment of the invoice. Agencies should forward a copy of the Std. 204 to their respective accounting office. Without the Std. 204, payment may be unnecessarily delayed.

AUTHORIZED RESELLERS ARE RESPONSIBLE FOR SENDING A COPY OF ALL PURCHASE ORDERS TO QUEST MEDIA & SUPPLIES, INC. FOR COOPERATIVE AGREEMENTS (NASPO VALUEPOINT) QUARTERLY REPORTING REQUIREMENTS. When issuing an order to an authorized reseller listed on Cooperative Agreements, it is the agency's responsibility to ensure that the reseller holds a valid California Seller's Permit.

Participating Addendum No. 7-17-70-40-05  
Amendment #1  
Carahsoft Technology Corp.

NOTE: Contractor shall be responsible for successful performance and compliance with all requirements in accordance with the terms and conditions under this Participating Addendum, even if work is performed by Authorized Resellers. All State policies, guidelines, and requirements shall apply to Authorized Resellers.


All other terms and conditions of the Participating Addendum shall remain the same.

IN WITNESS WHEREOF, the parties have executed this Participating Addendum Amendment as of the date of execution by both parties below.

**Participating State:**  
State of California,  
Department of General Services

**Contractor:**  
Carahsoft Technology Corp.

By:



By:



*for* Name: Angela Shell

Name: Robert R. Moore

Title: Deputy Director

Title: Vice President

Date: May 1, 2018

Date: April 25, 2018

**STATE OF CALIFORNIA**  
**PARTICIPATING ADDENDUM NO. 7-17-70-40-05**  
Cloud Solutions  
Utah NASPO ValuePoint Master Agreement No. AR2472  
**Carahsoft Technology Corp.**

This Participating Addendum Number 7-17-70-40-05 is entered into between the State of California, Department of General Services (hereafter referred to as "State" or "DGS") and Carahsoft Technology Corp. (hereafter referred to as "Contractor") under the lead State of Utah NASPO ValuePoint Master Agreement Number AR2472.

**1. SCOPE**

- A. This Participating Addendum covers the purchase of Cloud Solutions under the Utah NASPO ValuePoint Master Agreement. The Utah NASPO ValuePoint Master Agreement Number AR2472 is hereby incorporated by reference. The cloud solution services are identified in Section 5 (Available Services).
- B. This Participating Addendum is available for use by all State Agencies including the Executive, Judicial and Legislative branches, and will include all California political subdivisions/local governments. A subdivision/local government is defined as any city, county, city and county, district, or other local governmental body or corporation, including the California State Universities (CSU) and University of California (UC) systems, K-12 schools and community colleges empowered to expend public funds.
- C. Each political subdivision/local government is to make its own determination whether this Participating Addendum and the Utah NASPO ValuePoint Master Agreement are consistent with its procurement policies and regulations.

**2. TERM**

- A. The term of this Participating Addendum shall begin upon signature approval by the State and will end September 15, 2026, or upon termination by the State, whichever occurs first.
- B. Lead State amendments to extend the Master Price Agreement term date are not automatically incorporated into this Participating Addendum. Extension(s) to the term of this Participating Addendum will be through a written amendment upon mutual agreement between the State and the Contractor.

**3. TERMS AND CONDITIONS/INCORPORATION OF DOCUMENTS**

- A. Terms and conditions listed below are hereby incorporated by reference and made a part of this Participating Addendum as if attached herein and shall apply to the purchase of services made under this Participating Addendum.

- 1) **General Provisions – Information Technology (GSPD-401IT)**, effective 9/5/2014.  
The twelve (12) page document can be viewed at:  
[http://www.documents.dgs.ca.gov/pd/poliproc/GSPD401IT14\\_0905.pdf](http://www.documents.dgs.ca.gov/pd/poliproc/GSPD401IT14_0905.pdf).  
Exception: Article 11 of the General Provisions – Information Technology, is superseded by Section 4 (Order of Precedence) below.
- 2) **Cloud Computing Special Provisions for Software as a Service (SaaS)**, effective 9/3/14. The five (5) page document can be viewed at:  
[http://www.documents.dgs.ca.gov/pd/poliproc/CLOUDCOMPUTINGSERVICESSPECIALPROVISIONS\\_14\\_0903.docx](http://www.documents.dgs.ca.gov/pd/poliproc/CLOUDCOMPUTINGSERVICESSPECIALPROVISIONS_14_0903.docx)

#### 4. ORDER OF PRECEDENCE

In the event of any inconsistency between the articles, attachments, or provisions which constitute this agreement, the following descending order of precedence shall apply:

- A. California Participating Addendum Number 7-17-70-40-05
- B. Utah NASPO ValuePoint Master Agreement Number AR2472
- C. Utah Solicitation CH16012 including all Addendums
- D. Contractor's response to Utah's Solicitation

#### 5. AVAILABLE SERVICES

The following service offering from the Utah NASPO ValuePoint Master Agreement Number AR2472 are allowed under this Participating Addendum:

##### **Software as a Service (SaaS)**

#### 6. RESTRICTIONS/DISALLOWED SERVICES – These restrictions are not applicable to political subdivisions/local governments.

- A. The following service offerings are prohibited under this Participating Addendum:
  1. Infrastructure as a Service (IaaS)
  2. Platform as a Service (PaaS)
  3. Value Added Services, including Additional Value Added Services such as Maintenance Services; Deployment Services; Consulting/Advisory Services; Architectural Design Services; Statement of Work Services; Partner Services, and Training Deployment Services
- B. Product and service categories that are available on mandatory California statewide contracts cannot be purchased from this Participating Addendum by State Departments without an exemption. Prior to issuing a purchase order, State Departments are responsible for obtaining an exemption from DGS, and/or California Department of Technology (CDT).

## 7. PRICING

- A. Contractor shall submit a Price Schedule identifying all services offered under this Participating Addendum for the State's approval.
- B. The Price Schedule shall include the following:
  - 1) Service Category (SaaS) Description
  - 2) List Price
  - 3) Discount off List Price
  - 4) Contract Price
- C. Contractor shall obtain prior approval from Utah NASPO ValuePoint Contract Administrator, and submit a written notice of price increases/decreases and a revised Price List for the State's approval.
- D. State-approved Price List will be posted on the State's Cal eProcure website.

## 8. SERVICE ADDITIONS/DELETIONS

- A. Contractor may add or delete services introduced or removed from the market by the manufacturer under the following conditions:
  - 1) Service is within existing awarded categories under the NASPO ValuePoint Master Price Agreement;
  - 2) Contractor has obtained prior approval from the Utah NASPO ValuePoint Contract Administrator; and
  - 3) Contractor receives written approval from the California State Contract Administrator.
- B. Contractor shall submit a written notice of service (s) additions/deletions and a revised Price Schedule for the State's approval.

## 9. FULFILLMENT PARTNERS/AUTHORIZED RESELLERS

Authorized Resellers are available for this Participating Addendum:

### ISSUE PURCHASE ORDER TO

Orders may be placed with Carahsoft Technology Corp. or with an Authorized Reseller as indicated below:

Orders placed with Carahsoft Technology Corp.

#### **SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
1860 Michael Faraday Drive, Suite 100

Contact: Karina Woods  
Phone: 703/871-8500  
Fax No.: 703/871-8505  
E-mail: [OM@carahsoft.com](mailto:OM@carahsoft.com)

Orders placed with an Authorized Reseller must be addressed as shown below, and payment must be made payable to the Authorized Reseller identified on the invoice as shown below:

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o DynTek Services, Inc.  
4440 Von Karman, Suite 200, Newport Beach, CA 92660

Contact: Kelsea Pratt-Acosta  
Phone: 949/271-6780  
Fax No.: 949/271-6794  
E-mail: [CAsales@dyntek.com](mailto:CAsales@dyntek.com)

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o NWN Solutions Corporation  
2969 Prospect Park Drive, Suite 225, Rancho Cordova, CA 95670

Contact: Team Meade  
Phone: 916/637-2160  
Fax No.: 916/596-4800  
E-mail: [TMeade@nwnit.com](mailto:TMeade@nwnit.com)

**SUBMIT ORDERS TO:**

Carahsoft Technology Corp.  
c/o Taborda Solutions, Inc.  
9580 Oak Ave Pkwy, Suite 7-180, Folsom, CA 95630

Contact: Bear Williams  
Phone: 916/717-8711  
Fax No.: 916/200-0353  
E-mail: [bear.williams@tabordasolutions.com](mailto:bear.williams@tabordasolutions.com)

For invoicing purposes, each State Accounting office must have a copy of the reseller's Payee Data Record (Std. 204) in order to process payment of the invoice. Agencies should forward a copy of the Std. 204 to their respective accounting office. Without the Std. 204, payment may be unnecessarily delayed.

AUTHORIZED RESELLERS ARE RESPONSIBLE FOR SENDING A COPY OF ALL PURCHASE ORDERS TO CARAHSOFT TECHNOLOGY CORP. FOR COOPERATIVE AGREEMENTS (NASPO VALUEPOINT) QUARTERLY REPORTING REQUIREMENTS.

When issuing an order to an authorized reseller listed on Cooperative Agreements, it is the agency's responsibility to ensure that the reseller holds a valid California Seller's Permit.

NOTE: Contractor shall be responsible for successful performance and compliance with all requirements in accordance with the terms and conditions under this Participating Addendum, even if work is performed by Servicing Subcontractors. All State policies, guidelines, and requirements shall apply to Authorized Resellers.



## 10. ORDERING AGENCY RESPONSIBILITIES

- A. State department and political subdivision/local government use of this Participating Addendum is optional.
- B. State departments and political subdivision/local governments must follow the ordering procedures outlined within the User Instructions guide, administered by the State Contract Administrator, to execute orders against this Participating Addendum.

## 11. INVOICING AND PAYMENT

- A. Payment terms for this Participating Addendum are net forty-five (45) days. Payment will be made in accordance with IT General Provisions Paragraph 30 (Required Payment Date).
- B. Invoices shall be sent to the address identified in the Ordering Agency's purchase order. The State Participating Addendum Number and Ordering Agency Purchase Order Number shall appear on each invoice for all purchases placed under this Participating Addendum.
- C. Contractor will accept the State of California credit card (CAL-Card) for payment of invoices.

## 12. USAGE REPORTING

- A. Contractor shall submit usage reports on a quarterly basis to the State Contract Administrator for all California entity purchases using the report template attached hereto as Attachment A. The report is due even when there is no activity.
- B. The report shall be an Excel spreadsheet transmitted electronically to the DGS mailbox at [PDCooperatives@dgs.ca.gov](mailto:PDCooperatives@dgs.ca.gov).
- C. Any report that does not follow the required format or that excludes information will be deemed incomplete. Contractor will be responsible for submitting corrected reports within five business days of the date of written notification from the State.
- D. Tax must not be included in the report, even if it is on the purchase order.
- E. Reports are due for each quarter as follows:

Reporting Period	Due Date
JUL 1 to SEP 30	OCT 31
OCT 1 to DEC 31	JAN 31
JAN 1 to MAR 31	APR 30
APR 1 to JUN 30	JUL 31

- F. Failure to meet reporting requirements and submit the reports on a timely basis shall constitute grounds for suspension of this contract.

- G. Amendments for term extensions may be approved only if all due reports have been submitted to the State.

**13. ADMINISTRATIVE FEE**

- A. Contractor shall submit a check, payable to the State of California, remitted to the Cooperative Agreement Unit for the calculated amount equal to one percent (0.01) of the sales for the quarterly period.
- B. Contractor must include the Participating Addendum Number on the check. Those checks submitted to the State without the Participating Addendum Number will be returned to Contractor for additional identifying information.
- C. Administrative fee checks shall be submitted to:

State of California  
Department of General Services, Procurement Division  
Attention: Cooperative Agreement Program  
707 3<sup>rd</sup> Street, 2<sup>nd</sup> Floor, MS 2-202  
West Sacramento, CA 95605

- D. The administrative fee shall not be included as an adjustment to Contractor's NASPO ValuePoint Master Agreement pricing.
- E. The administrative fee shall not be invoiced or charged to the ordering agency.
- F. Payment of the administrative fee is due irrespective of payment status on orders or service contracts from a purchasing entity.
- G. Administrative fee checks are due for each quarter as follows:

JUL 1 to SEP 30	OCT 31
OCT 1 to DEC 31	JAN 31
JAN 1 to MAR 31	APR 30
APR 1 to JUN 30	JUL 31

- H. Failure to meet administrative fee requirements and submit fees on a timely basis shall constitute grounds for suspension of this contract.

#### 14. CONTRACT MANAGEMENT

- A. The primary Contractor Contract Manager for this Participating Addendum shall be as follows:

Contractor: Carahsoft Technology Corp.  
Name: Jack Dixon  
Phone: 703-230-7545  
Fax: 703-871-8505  
E-Mail: [naspo@carahsoft.com](mailto:naspo@carahsoft.com)  
Address: 1860 Michael Faraday Drive, Ste 100  
Reston, VA 20190

- B. The State Contract Administrator for this Participating Addendum shall be as follows:

Name: Yolanda Tutt  
Phone: 916.375.4408  
Fax: 916.375.4663  
E-Mail: [yolanda.tutt@dgs.ca.gov](mailto:yolanda.tutt@dgs.ca.gov)  
Address: State of California  
Department of General Services  
Procurement Division  
707 Third Street, 2nd Floor, MS 2-202  
West Sacramento, CA 95605

- C. Should the contact information for either party change, the party will provide written notice with updated information no later than ten business days after the change.

#### 15. Termination of Agreement

The State may terminate this Participating Addendum at any time upon 30 days prior written notice to the Contractor. Upon termination or other expiration of this Participating Addendum, each party will assist the other party in orderly termination of the Participating Addendum and the transfer of all assets, tangible and intangible, as may facilitate the orderly, nondisrupted business continuation of each party. This provision shall not relieve the Contractor of the obligation to perform under any purchase order or other similar ordering document executed prior to the termination becoming effective.

#### 16. Amendment

No amendment or variation of the terms of this Participating Addendum shall be valid unless made in writing, signed by the parties and approved as required. No oral understanding or agreement not incorporated in the Participating Addendum is binding on any of the parties.

**17. Agreement**

- A. This Participating Addendum and the Master Agreement together with its exhibits and/or amendments, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Participating Addendum and the Master Agreement, together with its exhibits and/or amendments, shall not be added to or incorporated into this Participating Addendum or the Master Agreement and its exhibits and/or amendments, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Participating Addendum and the Master Agreement and its exhibits and/or amendments shall prevail and govern in the case of any such inconsistent or additional terms.
- B. By signing below Contractor agrees to offer the same services as on the Utah NASPO ValuePoint Master Agreement Number AR2472, at prices equal to or lower than the prices on that contract.
- C. IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date of execution by both parties below.

STATE OF CALIFORNIA

CONTRACTOR

Department of General Services


*Agency Name*

 9/15/2017  
*Signature of Authorized Signer* *Date Signed*

Carahsoft Technology Corp.

*Contractor Name*

 August 9, 2017  
*Signature of Authorized Signer* *Date Signed*

 Ricardo Martinez, Acting Deputy Director  
*Printed Name and Title of Authorized Signer*

707 Third Street  
West Sacramento, CA 95605

*Address*

Ellen Lord, Contracts Manager

*Printed Name and Title of Authorized Signer*

1860 Michael Faraday Drive, Suite 100  
Reston, VA 20190

*Address*

<b>Contract Number:</b>	
<b>Contractor:</b>	
<b>Reporting Period:</b>	
<b>Report Value:</b>	
<b>Administrative Fee:</b>	

[illegible]



# COOPERATIVE AGREEMENT USER INSTRUCTIONS NON-MANDATORY

***\*Supplement 17\****  
***\*(Incorporates Supplements 1-16)\****

Effective Date: ***\*2/13/2025\****

TITLE	DESCRIPTION
TITLE/DESCRIPTION:	Cloud Solutions (NASPO ValuePoint Cooperative Agreement)
CONTRACT NUMBERS:	7-17-70-40-01 Insight Public Sector, Inc.
	<del>7-17-70-40-02</del> <b><i>Broadvoice]</i></b>
	7-17-70-40-03 Quest Media & Supplies, Inc.
	7-17-70-40-04 Strategic Communications LLC
	7-17-70-40-05 Carahsoft Technology Corporation
	7-17-70-40-06 Unisys Corporation
	7-17-70-40-08 The Consultants Consortium, Inc.
	7-17-70-40-09 DLT Solutions, LLC
	7-17-70-40-10 Guidesoft, Inc.
	7-18-70-40-01 ATOS IT Solutions and Services, Inc.
	7-21-70-40-11 Hewlett Packard Enterprise Company
	7-21-70-40-12 Red River Technology, LLC
	7-21-70-40-13 CherryRoad Technologies, Inc.
	7-21-70-40-14 NWN Corporation which will do business in California as NWN Solutions Corporation
	7-22-70-40-15 Kyndryl, Inc.
	7-23-70-40-16 Presidio Networked Solutions Group, LLC
	7-24-70-40-17 Workday, Inc.
	<del>*7-24-70-40-18</del> <b><i>Gainwell Technologies, LLC*</i></b>
	<del>*7-24-70-40-19</del> <b><i>SHI International Corp.*</i></b>
	<del>*7-25-70-40-20</del> <b><i>Hyland Software, Inc.*</i></b>
CONTRACT TERM:	Various through 09/15/2026
CONTRACT CATEGORY:	IT Services
MAXIMUM ORDER LIMIT:	State Agencies: Refer to Section 6.C Local Agencies: Unlimited
FOR USE BY:	State and Local Agencies (Refer to Section 2)
STATE CONTRACT ADMINISTRATOR:	Yolanda Tutt (279) 946-8401 <a href="mailto:Yolanda.Tutt@dgs.ca.gov">Yolanda.Tutt@dgs.ca.gov</a>

COOPERATIVE AGREEMENT USER INSTRUCTIONS  
NASPO ValuePoint Cloud Solutions

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Ordering Agencies are instructed to carefully review these User Instructions in their entirety. For questions, please contact the State Contract Administrator and reference the "Title/Description" and/or Contract Number listed above. Changes to this document will be issued through a User Instructions Supplement.

*ORIGINAL ON FILE*  
**Yolanda Tutt, State Contract Administrator**



## SUMMARY OF CHANGES

All changes to most recent Supplement are in ***bold red italic***. Additions are enclosed in asterisks; deletions are enclosed in brackets. To obtain copies of previous User Instructions, please contact the State Contract Administrator listed in Section 4 (Contract Administrator).

Supplement Number	Description/Sections	Effective Date
<b><i>*17*</i></b>	<b><i>*Supplement 17 incorporates the following change:</i></b> <ul style="list-style-type: none"> <li><b><i>Cover Page and Attachment A (Contractor Information) – Removed Cooperative Agreement 7-17-70-40-02 (Broadvoice). Added new Cooperative Agreements:</i></b> <ul style="list-style-type: none"> <li><b><i>7-24-70-40-18 (Gainwell Technologies, LLC)</i></b></li> <li><b><i>7-24-70-40-19 (SHI International, Corp.)</i></b></li> <li><b><i>7-25-70-40-20 (Hyland Software, Inc.).</i></b></li> </ul> </li> <li><b><i>Section 6.H – Added Generative Artificial Intelligence (GenAI) Reporting requirement.</i></b></li> <li><b><i>Section 9 – Added Certification of Payment Options – Military &amp; Veterans Code §§999.5 and 999.7(a) (SB588) language.*</i></b></li> </ul>	<b><i>*2/13/2025*</i></b>
16	Supplement 16 incorporates the following change: <ul style="list-style-type: none"> <li>Cover Page and Attachment A (Contractor Information) – Added new Cooperative Agreement 7-24-70-40-17 (Workday, Inc.).</li> </ul>	6/06/2024
15	Supplement 15 incorporates the following change: <ul style="list-style-type: none"> <li>Attachment A (Contractor Information) –               <ul style="list-style-type: none"> <li>Updated 7-21-70-40-13 (CherryRoad Technologies, Inc.) Contract Administrator Contact Information.</li> </ul> </li> </ul>	4/16/2024
14	Supplement 14 incorporates the following change: <ul style="list-style-type: none"> <li>Attachment A (Contractor Information) –               <ul style="list-style-type: none"> <li>Updated 7-18-70-40-06 (Unisys Corporation) Contract Administrator Contact Information revised.</li> </ul> </li> </ul>	1/08/2024
13	Supplement 13 incorporates the following change: <ul style="list-style-type: none"> <li>Attachment A (Contractor Information) –               <ul style="list-style-type: none"> <li>7-18-70-40-01 (ATOS IT Solutions and Services, Inc.) – Updated product/service categories, price list, and ordering address.</li> </ul> </li> </ul>	9/22/2023

COOPERATIVE AGREEMENT USER INSTRUCTIONS  
NASPO ValuePoint Cloud Solutions

<b>Supplement Number</b>	<b>Description/Sections</b>	<b>Effective Date</b>
12	<p>Supplement 12 incorporates the following changes:</p> <ul style="list-style-type: none"> <li>• Cover Page and Attachment A (Contractor Information) – Added new Cooperative Agreement 7-23-70-40-16 (Presidio Networked Solutions Group, LLC).</li> <li>• Updated Supplement 11 Description/Sections.</li> </ul>	7/28/2023
11	<p>Supplement 11 incorporates the following changes:</p> <ul style="list-style-type: none"> <li>• Attachment A (Contractor Information) – <ul style="list-style-type: none"> <li>○ 7-17-70-40-01 (Insight Public Sector, Inc.) – Updated price list.</li> <li>○ 7-17-70-40-02 (Broadvoice) – Updated price list and contract administrator.</li> <li>○ 7-17-70-40-03 (Quest Media &amp; Supplies, Inc.) – Updated price list.</li> <li>○ 7-17-70-40-04 (Strategic Communications LLC) – Updated price list.</li> <li>○ 7-17-70-40-05 (Carahsoft Technology Corporation) – Updated price list.</li> <li>○ 7-17-70-40-06 (Unisys Corporation) – Updated price list.</li> <li>○ 7-17-70-40-08 (The Consultants Consortium, Inc.) – Updated price list.</li> <li>○ 7-17-70-40-09 (DLT Solutions, LLC) – Updated product/service categories, price list, contract administrator, and ordering information.</li> <li>○ 7-17-70-40-10 (GuideSoft, Inc.) – Updated price list, contract administrator, and ordering information.</li> </ul> </li> </ul>	6/29/2023
10	<p>Supplement 10 incorporates the following change:</p> <ul style="list-style-type: none"> <li>• Attachment A (Contractor Information) – Updated Contract Administrator Contact and Ordering Information for: <ul style="list-style-type: none"> <li>○ 7-22-70-40-15 (Kyndryl, Inc.)</li> </ul> </li> </ul>	5/19/2023
9	<p>Supplement 9 incorporates the following change:</p> <ul style="list-style-type: none"> <li>• Attachment A (Contractor Information) – Updated Contract Administrator Contact and Ordering Information for: <ul style="list-style-type: none"> <li>○ 7-19-70-40-05 (Carahsoft Technology Corporation)</li> </ul> </li> </ul>	1/20/2023

COOPERATIVE AGREEMENT USER INSTRUCTIONS  
NASPO ValuePoint Cloud Solutions

<b>Supplement Number</b>	<b>Description/Sections</b>	<b>Effective Date</b>
8	<p>Supplement 8 incorporates the following changes:</p> <ul style="list-style-type: none"> <li>Cover Page and Attachment A (Contractor Information) – Added new Cooperative Agreement 7-22-70-40-15 (Kyndryl, Inc.).</li> </ul>	12/20/2022
7	<p>Supplement 7 incorporates the following changes:</p> <ul style="list-style-type: none"> <li>Cover Page – Updated Maximum Order Limit.</li> <li>Section 1 (Scope and Overview) – Updated language.</li> <li>Section 6.C (Order Limits/Dollar Thresholds) – Updated language.</li> <li>Attachment A (Contractor Information) – Updated Contract Administrator Contact for 7-21-70-40-13 (CherryRoad Technologies, Inc.)</li> </ul>	8/30/2022
6	<p>Supplement 6 incorporates the following changes:</p> <ul style="list-style-type: none"> <li>Attachment A (Contractor Information) – Updated Contract Administrator Contact and Ordering Information for: <ul style="list-style-type: none"> <li>7-19-70-40-01 (Insight Public Sector, Inc)</li> <li>7-19-70-40-03 (Quest Media &amp; Supplies, Inc.)</li> <li>7-19-70-40-05 (Carahsoft Technology Corporation)</li> <li>7-19-70-40-06 (Unisys Corporation)</li> <li>7-19-70-40-09 (DLT Solutions, LLC)</li> <li>7-18-70-40-01 (ATOS IT Solutions and Services, Inc.).</li> </ul> </li> </ul>	6/23/2022
5	<p>Supplement 5 incorporates the following changes:</p> <ul style="list-style-type: none"> <li>Cover Page and Attachment A (Contractor Information) – Added new Cooperative Agreement 7-21-70-40-14 (NWN Corporation which will do business in California as NWN Solutions Corporation).</li> <li>Section 7.C (Ordering Procedures) – Corrected language regarding FI\$Cal procedures.</li> </ul>	3/01/2022
4	<p>Supplement 4 incorporates the following changes:</p> <ul style="list-style-type: none"> <li>Cover Page and Section 4 (Contract Administrator) – State Contract Administrator phone number revised to (279) 946-8401.</li> </ul>	11/29/2021

COOPERATIVE AGREEMENT USER INSTRUCTIONS  
NASPO ValuePoint Cloud Solutions

Supplement Number	Description/Sections	Effective Date
3	<p>Supplement 3 incorporates the following changes:</p> <ul style="list-style-type: none"> <li>• Updated Attachment A – <ul style="list-style-type: none"> <li>○ Insight Public Sector, Inc. – Updated service offering.</li> <li>○ The Consultants Consortium, Inc. – Updated service offering.</li> </ul> </li> </ul>	8/25/2021
2	<p>Supplement 2 incorporates the following changes:</p> <ul style="list-style-type: none"> <li>• Updated User Instructions format</li> <li>• Cover Page and Attachment A – <ul style="list-style-type: none"> <li>○ Removed collab9 Inc. (7-17-70-40-07 expired 7/26/2021).</li> <li>○ Added new Contractors: <ul style="list-style-type: none"> <li>• Hewlett Packard Enterprise Company (7-21-70-40-11)</li> <li>• Red River Technology, LLC (7-21-70-40-12)</li> <li>• CherryRoad Technologies, Inc. (7-21-70-40-13)</li> </ul> </li> </ul> </li> <li>• Section 5.C (Available Products and Services) – Updated to allow Infrastructure as a Service (IaaS) and Platform as a Service (PaaS) purchases.</li> <li>• Section 5.D (Restrict Products and Services) – Updated to require California Department of Technology (CDT) approval for IaaS and PaaS purchases.</li> <li>• Attachment A – <ul style="list-style-type: none"> <li>○ ATOS IT Solutions &amp; Services, Inc. – Updated contact information and Master Agreement number.</li> <li>○ Carahsoft Technology Corp. – Updated contact information and service offering.</li> <li>○ Insight Public Sector – Updated contact information.</li> <li>○ Quest Media &amp; Supplies, Inc. – Updated zip code.</li> <li>○ Strategic Communications LLC – Updated contact information and service offering.</li> <li>○ Unisys Corporation – Updated contact information and service offering.</li> </ul> </li> </ul>	8/20/2021

COOPERATIVE AGREEMENT USER INSTRUCTIONS  
NASPO ValuePoint Cloud Solutions

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<b>Supplement Number</b>	<b>Description/Sections</b>	<b>Effective Date</b>
1	Supplement 1 includes the following changes: <ul style="list-style-type: none"><li>• Cover Page and Attachment A (Contract Number and Contract Information) – Updated to include ATOS IT Solutions and Services, Inc.</li><li>• Section 6.B (Contract Usage/Rules) – Updated to include Acquisition Method and Acquisition Type.</li><li>• Section 3.6 (Contract Usage/Rules) – Updated to reflect additional language.</li></ul>	11/29/2018

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## USER INSTRUCTIONS

### 1. SCOPE AND OVERVIEW

- A. The Department of General Services, Procurement Division (DGS-PD) has established a California Participating Addendum (hereafter referred to as “California Cooperative Agreement” or “Cooperative Agreement”) with individual Contractors (as noted on page 1) for use of the NASPO ValuePoint Cloud Solutions Master Agreements executed by the State of Utah.
- B. These Cooperative Agreements provide state and local governmental agencies the opportunity to acquire products and services in accordance with the instructions provided herein and the terms and conditions outlined in the individual Cooperative Agreements. Attachment A identifies specific Cooperative Agreement information by Contractor.
- C. Note: Unless otherwise specified within this document, the term “Ordering Agencies” will refer to all state agencies and local governmental agencies eligible to utilize these agreements. Ordering and usage instructions exclusive to state or local governmental agencies shall be identified within each section.

### 2. CONTRACT AVAILABILITY

#### A. State Agencies

- 1) Use of these agreements is non-mandatory for California state agencies.
- 2) Refer to Section 5.D. (Restricted/Disallowed Products and Services) for more information.

#### B. Local Governmental Agencies

- 1) Use of these agreements is optional for local governmental agencies.
- 2) Local governmental is defined as any city, county, city and county, district, or other local governmental body, school district or corporation empowered to expend public funds.
- 3) While the DGS-PD makes this contract available to local governmental agencies, each local governmental agency shall determine whether use of these agreements is consistent with its procurement policies and regulations.

### 3. CONTRACT TERM

- A. The term for these California Cooperative Agreements is from the date of the State’s approval through September 15, 2026, or upon termination by the State, whichever occurs first. Refer to Attachment A for current individual agreement term dates.

- B. Order placement and execution shall be on or before the expiration of the California Cooperative Agreement. However, delivery of products or completion of services may be after the California Cooperative Agreement expiration date.

#### 4. CONTRACT ADMINISTRATOR

- A. DGS-PD and the Contractor(s) have assigned contract administrators as single points of contact for problem resolution and related contract issues.
- B. The State Contract Administrator for these agreements is:

Administrator Information	State Contract Administrator
Name:	Yolanda Tutt
Phone:	(279) 946-8401
Email:	<a href="mailto:Yolanda.Tutt@dgs.ca.gov">Yolanda.Tutt@dgs.ca.gov</a>
Address:	DGS, Procurement Division Attn: Yolanda Tutt 707 Third Street, 2nd Floor, MS 2-202 West Sacramento, CA 95605

- C. Contractor Contract Administrator contact information is outlined in Attachment A.

#### 5. CONTRACT INFORMATION

##### A. Lead State Agreement (NASPO ValuePoint Base Contract)

The California Cooperative Agreements are based on some or all of the products, services and prices from the NASPO ValuePoint Cloud Solutions Master Agreements issued by the State of Utah. Copies of the Utah agreements are available on the [NASPO ValuePoint Cloud Solutions Portfolio website](https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/) (<https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/>).

##### B. California Cooperative Agreements (Participating Addendum Documents)

California Cooperative Agreements and related documents are posted in [Cal eProcure](https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx) (<https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx>). Direct links to each agreement in Cal eProcure are found in Attachment A.

##### C. Available Products and Services

Contractors may offer the following services under these Cooperative Agreements:

- Software as a Service (SaaS) Solutions – Cloud based phone systems, unified communications, enterprise resource planning (ERP) and modules, desktop as a service, programs to combat fraud, waste and abuse, data analytics, e-mail, security workforce management, mobile case management and more.



- Infrastructure as a Service (IaaS) Solutions – Includes cloud hosting services, combining IaaS with a range of managed services and system integration to deliver secure, scalable, and reliable computing and storage solutions and more.
- Platform as a Service (PaaS) Solutions – Includes application development through a variety of platforms both directly from awarded solution providers and through business partners. Including, access to a variety of service providers that can help develop PaaS solutions.

Refer to **Attachment A – Contractor Information** for specific service offerings for each Contractor.

#### **D. Restricted/Disallowed Products and Services (State Agencies Only)**

The following restrictions apply to state agency purchases under these Cooperative Agreements. Restrictions are not applicable to local governments.

- 1) Additional Value-Added Services are disallowed, including the following:
  - Maintenance Service; Professional Services, including Deployment Services; Consulting/Advisory Services; Architectural Design Services, and Statement of Work Services.
- 2) Service categories available on mandatory California statewide contracts cannot be purchased by state agencies from these Cooperative Agreements without an exemption. State agencies are responsible for obtaining an exemption from DGS prior to issuing a purchase order.
- 3) If using these Cooperative Agreements for the purpose of acquiring Infrastructure as a Service (IaaS) and/or Platform as a Service (PaaS), state agencies must first obtain approval by the California Department of Technology (CDT) in accordance with Technology Letter (TL) 17-06 ([www.cdt.ca.gov/wp-content/uploads/2017/08/TL-17-06.pdf](http://www.cdt.ca.gov/wp-content/uploads/2017/08/TL-17-06.pdf)). State agencies must document CDT's approval and maintain in the procurement file. Contact CDT for all questions related to the acquisition of IaaS and PaaS and TL 17-06.

#### **E. Contractor Pricing**

Pricing is based on a discount off list price. Contractors may offer greater discounts and/or lower prices than those published on their Price List. Links to each Contractor's Price List are identified in Attachment A.

#### **F. Small Business/Disabled Veteran Business Enterprise Participation**

- 1) State agencies are able to claim credit towards their Small Business (SB) or Disabled Veteran Business Enterprise (DVBE) goals whenever a commercially useful function is performed by a certified SB or DVBE.

- 2) Any California SB and or DVBE certifications possessed by the Prime Contractor are shown in Attachment A. Authorized Reseller certifications are identified in the Contractor's Approved Authorized Reseller listing.
- 3) State agencies must verify certifications on [Cal eProcure](https://caleprocure.ca.gov/pages/PublicSearch/supplier-search.aspx) (<https://caleprocure.ca.gov/pages/PublicSearch/supplier-search.aspx>).
- 4) When utilizing a SB or DVBE, state agencies must review the activities to be performed to assure that the firm performs a "commercially useful function" as defined by Title 2 CCR section 1896.71(b).
- 5) If issuing an order to a DVBE firm, state agencies must obtain a Disabled Veteran Business Enterprise Declaration (STD. 843).

#### **G. Recycled Content**

There is no recycled content associated with this agreement.

#### **H. DGS Administrative Fee**

Ordering Agencies will not be charged the DGS Administrative fee nor will they be invoiced by the Contractor(s) for use of these agreements.

### **6. CONTRACT USAGE/RULES**

#### **A. Adherence to Applicable Laws (State Agencies Only)**

State agencies must adhere to all applicable state laws, regulations, policies, best practices, and purchase authority requirements (e.g. California Codes, Code of Regulations, State Administrative Manual, Management Memos, and State Contracting Manual).

#### **B. Purchasing Authority (State Agencies Only)**

The leveraged procurement agreement acquisition method and type for these agreements are:

Acquisition Method	Acquisition Type
Cooperative Agreements (requiring further competition within the category)	IT Services

Prior to executing subscription agreements, state agencies must have been granted purchasing authority by DGS-PD for the use of the acquisition method and type listed above. For more information, contact the DGS-PD Purchasing Authority Management Section at [pams@dgs.ca.gov](mailto:pams@dgs.ca.gov).

**C. Order Limits/Dollar Thresholds (State Agencies Only)**

Order limits for the purchase of goods and/or services is determined by the individual agency purchasing authority threshold. No order may be executed by a state agency that exceeds that agency's purchasing authority threshold. State agencies with approved purchasing authority, along with their dollar thresholds can be obtained at the List of State Departments with Approved Purchasing Authority website ([www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/List-of-State-Departments-with-Approved-Purchasing-Authority](http://www.dgs.ca.gov/PD/Resources/Page-Content/Procurement-Division-Resources-List-Folder/List-of-State-Departments-with-Approved-Purchasing-Authority)).

**D. California Seller's Permit (State Agencies Only)**

Not Applicable.

**E. Darfur Contracting Act Certification (State Agencies Only)**

It is the state agency's responsibility to obtain a Darfur Contracting Act Certification.

**F. Civil Rights Certification (orders ≥ \$100,000) (State Agencies Only)**

It is the state agency's responsibility to obtain a signed California Civil Rights Laws Attachment.

**G. Iran Contracting Act Certification (orders over \$1 million) (State Agencies Only)**

It is the state agency's responsibility to obtain an Iran Contracting Act Certification. Prior to award, the state agency must also check the "Entities Prohibited from Contracting with Public Entities in California per the Iranian Contracting Act, 2010 List" posted by DGS to confirm firm is not listed as an ineligible business.

**H. *\*Generative Artificial Intelligence (GenAI) Reporting (State Agencies Only)***

***State agencies are required to include required solicitation language addressing GenAI in the Request for Offer (RFO) document and obtain a GenAI Reporting and Factsheet (STD 1000) from the Contractor prior to award.***

***If GenAI is disclosed by the Contractor, state agencies must follow the required GenAI purchase procedures outlined in State Contracting Manual (SCM) Volume 2, Chapter 23, Generative Artificial Intelligence (GenAI). State agencies must retain the STD 1000 and confirmation the purchase may proceed in their procurement file.\****

## 7. ORDERING PROCEDURES

### A. Contractor Selection Process

#### 1) State Agencies

State agencies electing to use these agreements must select a Contractor using the Best Value Request for Offer (RFO) process outlined below:

- a) *Develop RFO* – Ordering Agency will develop a RFO which includes the following information, at a minimum:
  - All relevant Ordering Agency contact information necessary for the Contractor to respond to the RFO,
  - A detailed list of the services requested, and
  - Bidder Declaration (GSPD 05-105).
- b) *Solicit Offers* – Ordering Agency shall solicit offers from a minimum of three Contractors.
  - If multiple Contractors are solicited and less than three offers are received, the Ordering Agency must document their file with the reasons why the other Contractors solicited did not respond with an offer.
  - Orders valued less than \$10,000 may be executed without obtaining multiple offers if fair and reasonable pricing has been established and documented within the procurement file.
- c) *Determine Best Value* – Ordering Agency will review all responsive offers and select a Contractor based on best value, with cost as one of the criteria.
- d) *Document Results* – Ordering Agency must document the results of the best value RFO process within the procurement file including, but not limited to, Contractors that were contacted, recap of their offers, how the selection was made and criteria for determining “best value”. Ordering Agencies have the option to use the Best Value Determination Worksheet (available in the State Contracting Manual) or the agency’s own form to document the results.
- e) *Issue Purchase Order* – Ordering Agency will issue purchase order document to the selected Contractor in accordance with Section 7.C (Purchase Order Form and Execution).

2) Local Governmental Agencies

Local governmental agencies may use the contractor selection process described in Section 7.A.1 above or other process in accordance with their procurement policies and regulations.

**B. Authorized Resellers**

- 1) State-approved Authorized Resellers accept purchase orders and payment from Ordering Agencies for services offered under the specific Contractor's California Cooperative Agreement.
- 2) Ordering Agencies may only use State-approved Authorized Resellers for soliciting offers and order execution when:
  - a) Attachment A indicates Authorized Resellers are available for use under the specific California Cooperative Agreement, and
  - b) The firm is identified on the most current Approved Authorized Reseller listing posted on the State's Cal eProcure website.
- 3) When soliciting offers from Authorized Resellers, state agencies must retain a copy of the Approved Authorized Reseller listing in the procurement file.
- 4) All orders to Authorized Resellers must contain the California Cooperative Agreement number and the Prime Contractor's name as instructed in Attachment A.

**C. Purchase Order Form and Execution**

All Ordering Agency purchase order documents executed under these agreements must contain the applicable California Cooperative Agreement number as shown in Attachment A.

1) State Agencies

- a) *STD 65 Purchase Documents* – State Agencies not transacting in FI\$Cal must use the Purchasing Authority Purchase Order (STD 65) for purchase execution. An electronic version of the STD 65 is available at the [DGS-PD website](https://www.dgs.ca.gov/PD/Forms) (<https://www.dgs.ca.gov/PD/Forms>).
- b) *FI\$Cal Purchase Documents* – State agencies transacting in FI\$Cal will follow their agency's internal FI\$Cal procurement and contracting procedures.

2) Local Governmental Agencies

Local governmental agencies may use their own purchase order document in lieu of the State's purchase order form.

## 8. INVOICING AND PAYMENT

### A. Payment Terms

Payment terms for these agreements are net forty-five (45) days. Payment will be made in accordance with the provisions of the California Prompt Payment Act, Government Code Section 927, et seq. Unless expressly exempted by statute, the Act requires State agencies to pay properly submitted, undisputed invoices not more than forty-five (45) days after the date of acceptance of goods, performance of services, or receipt of an undisputed invoice, whichever is later.

### B. Payee Data Record

State agencies not transacting in FI\$Cal, must obtain a copy of the Payee Data Record (STD 204) to process payments. State agencies forward a copy of the STD 204 to their accounting office. Without the STD 204, payment may be unnecessarily delayed.

### C. CAL-Card

Ordering Agencies may use the CAL-Card for the payment of invoices if accepted by the Contractor. Use of the CAL-Card requires the execution of a purchase order document as referenced in Section 7.C (Purchase Order Form) and must include all required documentation applicable to the purchase.

CAL-Card is a payment mechanism, not a procurement approach and, therefore, does not relieve state agencies from adhering to all procurement laws, regulations, policies, procedures, and best practices, including those discussed in the State Contracting Manual. This includes but is not limited to the application of all sales and use tax laws, rules, and policies as applicable to the purchase.

### D. Golden State Financial Marketplace (GS \$Mart)

Ordering Agencies may utilize financing available through DGS-PD GS \$Mart program. Program information is available on the [DGS-PD State Financial Marketplace website](https://www.dgs.ca.gov/PD/About/Page-Content/PD-Branch-Intro-Accordion-List/Acquisitions/State-Financial-Marketplace) (<https://www.dgs.ca.gov/PD/About/Page-Content/PD-Branch-Intro-Accordion-List/Acquisitions/State-Financial-Marketplace>).

## 9. **\*CERTIFICATION OF PAYMENT OPTIONS – MILITARY & VETERANS CODE §§999.5 and 999.7(a) (SB588)**

***In accordance with the State Contracting Manual, Volume 2, Section 1203.1, State agencies shall require the Contractor to submit a complete and accurate Prime Contractor's Certification – DVBE Subcontracting Report (STD 817) upon acceptance of ordered goods or services for which the Contractor committed to DVBE subcontractor participation.***

*Upon delivery or completion of ordered goods or services, State agencies shall do the following:*

- *Provide proper withhold notification to prime contractors.*
- *Withhold \$10,000 or the full amount of the final invoice if less than \$10,000 pending receipt of the complete and accurate STD 817.*
- *Review the STD 817. If it is determined to be complete and accurate, authorize payment of the withhold.*
- *If the STD 817 is late or incomplete, department must send the prime contractor a cure notice allowing at least 15 days, but not more than 30 days, to meet the Certification of Payments to DVBE Subcontractors requirements.*
- *If the prime contractor does not comply by the identified deadline, permanently deduct the withhold.*
- *Retain all records for a minimum of six years.\**

#### **10. PROBLEM RESOLUTION/CONTRACTOR PERFORMANCE**

Ordering Agencies should first attempt to resolve complaints, issues or disputes informally with the Contractor. If the issue or dispute cannot be resolved by the Ordering Agency, the issue may be elevated to the DGS-PD State Contract Administrator.



## ATTACHMENT A – Contractor Information

Item	Agreement Detail
<b>Cooperative Agreement</b>	<b>7-17-70-40-01</b>
<b>Contractor Name</b>	Insight Public Sector, Inc.
<b>Term</b>	9/20/2017 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-17-70-40-01 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR2485
<b>Product/Service Categories</b>	Software as a Service (SaaS) Infrastructure as a Service (IaaS) Platform as a Service (PaaS)
<b>Seller's Permit Number</b>	N/A
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/insight-public-sector-inc/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/insight-public-sector-inc/</a> )
<b>CAL-Card Accepted</b>	Yes (Refer to Section 8.C)
<b>SB/DVBE Certification</b>	None
<b>Contract Administrator Contact Information</b>	Brittany Dunaway Phone: (480) 366-7029 Email: <a href="mailto:SLEDcontracts@insight.com">SLEDcontracts@insight.com</a>
<b>Ordering Address</b>	Insight Public Sector, Inc. Attn: Brittany Dunaway 6820 Harl Avenue Tempe, AZ 85283
<b>Ordering Email</b>	<a href="mailto:Chris.Robertson@Insight.com">Chris.Robertson@Insight.com</a>
<b>Ordering Fax</b>	N/A
<b>Ordering Contact</b>	Chris Robertson (480) 409-6775
<b>Authorized Resellers</b> (Refer to Section 7.B)	N/A



***[Attachment A – Contractor Information, continued]***

<b><i>Item</i></b>	<b><i>Agreement Detail</i></b>
<b><i>Cooperative Agreement</i></b>	<b><i>7-17-70-40-02</i></b>
<b><i>Contractor Name</i></b>	<b><i>Broadvoice</i></b>
<b><i>Term</i></b>	<b><i>9/15/2017 through 9/15/2026</i></b>
<b><i>Link to Cal eProcure</i></b>	<b><i><u>Cal eProcure 7-17-70-40-02 webpage</u></i></b>
<b><i>Lead State Agreement</i></b>	<b><i>Utah NASPO ValuePoint Master Agreement AR2502</i></b>
<b><i>Product/Service Categories</i></b>	<b><i>Software as a Service (SaaS)</i></b>
<b><i>Price List</i></b>	<b><i><u>NASPO ValuePoint website</u> (<a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/broadvoice/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/broadvoice/</a>)</i></b>
<b><i>Seller's Permit Number</i></b>	<b><i>N/A</i></b>
<b><i>CAL-Card Accepted</i></b>	<b><i>Yes (Refer to Section 8.C)</i></b>
<b><i>SB/DVBE Certification</i></b>	<b><i>None</i></b>
<b><i>Contract Administrator Contact Information</i></b>	<b><i>Abraham Swaidan Phone: (818) 449.3729 Email: <u>NASPO@broadvoice.com</u></i></b>
<b><i>Ordering Address</i></b>	<b><i>Broadvoice Attn: Abraham Swaidan 9221 Corbin Avenue, #260 Northridge, CA 91324</i></b>
<b><i>Ordering Email</i></b>	<b><i><u>NASPO@broadvoice.com</u></i></b>
<b><i>Ordering Fax</i></b>	<b><i>N/A</i></b>
<b><i>Ordering Contact</i></b>	<b><i>Abraham Swaidan (818) 449-3729</i></b>
<b><i>Authorized Resellers (Refer to Section 7.B)</i></b>	<b><i>N/A}</i></b>

**Attachment A – Contractor Information, continued**

Item	Agreement Detail
<b>Cooperative Agreement</b>	<b>7-17-70-40-03</b>
<b>Contractor Name</b>	Quest Media & Supplies, Inc.
<b>Term</b>	9/15/2017 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-17-70-40-03 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR2505
<b>Product/Service Categories</b>	Software as a Service (SaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/quest-media-supplies-inc/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/quest-media-supplies-inc/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	Yes (Refer to Section 8.C)
<b>SB/DVBE Certification</b>	None
<b>Contract Administrator Contact Information</b>	Ryan O'Keeffe Phone: (916) 338-7070 Email: <a href="mailto:NASPOValuePoint@questsys.com">NASPOValuePoint@questsys.com</a>
<b>Ordering Address</b>	Quest Media & Supplies, Inc. 9000 Foothills Blvd, Ste 100 Roseville, CA 95747
<b>Ordering Email</b>	<a href="mailto:NASPOValuePoint@questsys.com">NASPOValuePoint@questsys.com</a>
<b>Ordering Fax</b>	(916) 344-5924
<b>Ordering Contact</b>	Ryan O'Keeffe (916) 338-7070
<b>Authorized Resellers</b> (Refer to Section 7.B)	Current Approved Authorized Reseller list is posted on <a href="#">Cal eProcure 7-17-70-40-03 webpage</a>  <b>FI\$Cal Agencies:</b> Use "FI\$Cal Contract ID" assigned to Authorized Reseller when entering transactions in FI\$Cal.  <b>Non-FI\$Cal Agencies:</b> All purchase orders to Authorized Resellers must contain the California Cooperative Agreement Number and must be addressed as follows: (Prime Contractor Name) c/o <Authorized Reseller Name> <Reseller Address>

**Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	<b>7-17-70-40-04</b>
<b>Contractor Name</b>	Strategic Communications LLC
<b>Term</b>	9/15/2017 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-17-70-40-04 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR2490
<b>Product/Service Categories</b>	Software as a Service (SaaS) Infrastructure as a Service (IaaS) Platform as a Service (PaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/strategic-communications-llc/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/strategic-communications-llc/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	Yes (Refer to Section 8.C)
<b>SB/DVBE Certification</b>	None
<b>Contract Administrator Contact Information</b>	Blake Kelly Phone: (844) 243-2053 Email: <a href="mailto:Bkelly@yourstrategic.com">Bkelly@yourstrategic.com</a>
<b>Ordering Address</b>	Strategic Communications LLC Attn: Blake Kelly 310 Evergreen Road Louisville, KY 40243
<b>Ordering Email</b>	<a href="mailto:Bkelly@yourstrategic.com">Bkelly@yourstrategic.com</a>
<b>Ordering Fax</b>	N/A
<b>Ordering Contact</b>	Blake Kelly (844) 243-2053
<b>Authorized Resellers</b> (Refer to Section 7.B)	N/A

**Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	7-17-70-40-05
<b>Contractor Name</b>	Carahsoft Technology Corporation
<b>Term</b>	9/15/2017 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-17-70-40-05 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR2472
<b>Product/Service Categories</b>	Software as a Service (SaaS) Infrastructure as a Service (IaaS) Platform as a Service (PaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/carahsoft-technology-corporation/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/carahsoft-technology-corporation/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	Yes (Refer to Section 8.C)
<b>SB/DVBE Certification</b>	None
<b>Contract Administrator Contact Information</b>	Mariah Edwards Phone: (703) 889-9734 Email: <a href="mailto:Mariah.Edwards@carahsoft.com">Mariah.Edwards@carahsoft.com</a>
<b>Ordering Address</b>	Carahsoft Technology Corporation Attn: Mariah Edwards 11493 Sunset Hills Road, Suite 100 Reston, VA 20190
<b>Ordering Email</b>	<a href="mailto:naspo@carahsoft.com">naspo@carahsoft.com</a>
<b>Ordering Fax</b>	N/A
<b>Ordering Contact</b>	Mariah Edwards (703) 889-9734
<b>Authorized Resellers (Refer to Section 7.B)</b>	Current Approved Authorized Reseller list is posted on <a href="#">Cal eProcure 7-17-70-40-05 webpage</a>  FI\$Cal Agencies: Use "FI\$Cal Contract ID" assigned to Authorized Reseller when entering transactions in FI\$Cal.  Non-FI\$Cal Agencies: All purchase orders to Authorized Resellers must contain the California Cooperative Agreement Number and must be addressed as follows: (Prime Contractor Name) c/o <Authorized Reseller Name> <Reseller Address>

**Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	<b>7-17-70-40-06</b>
<b>Contractor Name</b>	Unisys Corporation
<b>Term</b>	9/15/2017 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-17-70-40-06 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR2492
<b>Product/Service Categories</b>	Software as a Service (SaaS) Infrastructure as a Service (IaaS) Platform as a Service (PaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/unisys-corporation/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/unisys-corporation/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	No
<b>SB/DVBE Certification</b>	None
<b>Contract Administrator Contact Information</b>	Rob Silverberg Phone: (925) 639-8082 Email: <a href="mailto:Rob.Silverberg@unisys.com">Rob.Silverberg@unisys.com</a>
<b>Ordering Address</b>	Unisys Corporation Attn: Rob Silverberg 5451 Great America Pkwy #125 Santa Clara, CA 95054
<b>Ordering Email</b>	<a href="mailto:Rob.Silverberg@unisys.com">Rob.Silverberg@unisys.com</a>
<b>Ordering Fax</b>	N/A
<b>Ordering Contact</b>	Rob Silverberg (925) 639-8082
<b>Authorized Resellers (Refer to Section 7.B)</b>	N/A



**Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	<b>7-17-70-40-08</b>
<b>Contractor Name</b>	The Consultants Consortium, Inc.
<b>Term</b>	9/15/2017 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-17-70-40-08 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR2491
<b>Product/Service Categories</b>	Software as a Service (SaaS) Infrastructure as a Service (IaaS) Platform as a Service (PaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/tcc-software-solutions/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/tcc-software-solutions/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	No
<b>SB/DVBE Certification</b>	None
<b>Contract Administrator Contact Information</b>	Mike Boyle Phone: (317) 625-2547 Email: <a href="mailto:Mike.Boyle@e-tcc.com">Mike.Boyle@e-tcc.com</a>
<b>Ordering Address</b>	The Consultants Consortium, Inc. Attn: Mike Boyle 1022 East 52 <sup>nd</sup> Street Indianapolis, IN 46205
<b>Ordering Email</b>	<a href="mailto:Mike.Boyle@e-tcc.com">Mike.Boyle@e-tcc.com</a>
<b>Ordering Fax</b>	(317) 638-0397
<b>Ordering Contact</b>	Mike Boyle (317) 625-2547
<b>Authorized Resellers</b> (Refer to Section 7.B)	N/A

**Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	<b>7-17-70-40-09</b>
<b>Contractor Name</b>	DLT Solutions, LLC
<b>Term</b>	10/5/2017 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal e Procure 7-17-70-40-09 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR2480
<b>Product/Service Categories</b>	Software as a Service (SaaS) Infrastructure as a Service (IaaS) Platform as a Service (PaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/dlt-solutions/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/dlt-solutions/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	Yes (Refer to Section 8.C)
<b>SB/DVBE Certification</b>	None
<b>Contract Administrator Contact Information</b>	Adam Pritchard Phone: (916) 425-3739 Email: <a href="mailto:Adam.Pritchard@dlt.com">Adam.Pritchard@dlt.com</a>
<b>Ordering Address</b>	DLT Solutions, LLC Attn: Adam Pritchard 2411 Dulles Corner Park, Suite 800 Herndon, VA 20171
<b>Ordering Email</b>	<a href="mailto:Adam.Pritchard@dlt.com">Adam.Pritchard@dlt.com</a>
<b>Ordering Fax</b>	N/A
<b>Ordering Contact</b>	Adam Pritchard (916) 425-3739
<b>Authorized Resellers (Refer to Section 7.B)</b>	N/A

**Attachment A – Contractor Information, continued**

Item	Agreement Detail
<b>Cooperative Agreement</b>	<b>7-17-70-40-10</b>
<b>Contractor Name</b>	GuideSoft, Inc.
<b>Term</b>	10/3/2017 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-17-70-40-10 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR2504
<b>Product/Service Categories</b>	Software as a Service (SaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/knowledge-services/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/knowledge-services/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	No
<b>SB/DVBE Certification</b>	None
<b>Contract Administrator Contact Information</b>	Katie Belange Phone: (317) 806-6197 Email: <a href="mailto:naspocontracts@knowledgeservices.com">naspocontracts@knowledgeservices.com</a>
<b>Ordering Address</b>	GuideSoft, Inc. Attn: Katie Belange 5875 Castle Creek Pkwy N Drive, Suite 400 Indianapolis, IN 46250
<b>Ordering Email</b>	<a href="mailto:naspocontracts@knowledgeservices.com">naspocontracts@knowledgeservices.com</a>
<b>Ordering Fax</b>	(317) 578-7600
<b>Ordering Contact</b>	Katie Belange (317) 806-6197
<b>Authorized Resellers (Refer to Section 7.B)</b>	N/A



**Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	<b>7-18-70-40-01</b>
<b>Contractor Name</b>	ATOS IT Solutions and Services, Inc.
<b>Term</b>	11/14/2018 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-18-70-40-01 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR2471
<b>Product/Service Categories</b>	Software as a Service (SaaS) Infrastructure as a Service (IaaS) Platform as a Service (PaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/atos-it-solutions-services-inc/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/atos-it-solutions-services-inc/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	No
<b>SB/DVBE Certification</b>	None
<b>Contract Administrator Contact Information</b>	Pamela Kunhart Phone: (916) 425-3739 Email: <a href="mailto:Pamela.Kunhart@atos.net">Pamela.Kunhart@atos.net</a>
<b>Ordering Address</b>	ATOS IT Solutions and Services, Inc. Attn: Pamela Kunhart 5920 Windhaven Parkway, Suite 120 Plano, TX 75093
<b>Ordering Email</b>	<a href="mailto:Pamela.Kunhart@atos.net">Pamela.Kunhart@atos.net</a>
<b>Ordering Fax</b>	N/A
<b>Ordering Contact</b>	Pamela Kunhart (916) 425-3739
<b>Authorized Resellers</b> (Refer to Section 7.B)	N/A

**Attachment A – Contractor Information, continued**

Item	Agreement Detail
<b>Cooperative Agreement</b>	<b>7-21-70-40-11</b>
<b>Contractor Name</b>	Hewlett Packard Enterprise Company
<b>Term</b>	8/19/2021 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-21-70-40-11 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR3104
<b>Product/Service Categories</b>	Software as a Service (SaaS) Infrastructure as a Service (IaaS) Platform as a Service (PaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/hewlett-packard-enterprise-company/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/hewlett-packard-enterprise-company/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	Yes (Refer to Section 8.C)
<b>SB/DVBE Certification</b>	None
<b>Contract Administrator Contact Information</b>	Nancy Schwarz Phone: (480) 636-0267 Email: <a href="mailto:Nancy.Schwarz@hpe.com">Nancy.Schwarz@hpe.com</a>
<b>Ordering Address</b>	Hewlett Packard Enterprise Company Attn: Nancy Schwarz 11445 Compaq Center West Drive Houston, TX 77070
<b>Ordering Email</b>	<a href="mailto:Nancy.Schwarz@hpe.com">Nancy.Schwarz@hpe.com</a>
<b>Ordering Fax</b>	N/A
<b>Ordering Contact</b>	Nancy Schwarz (480) 636-0267
<b>Authorized Resellers</b> (Refer to Section 7.B)	Current Approved Authorized Reseller list is posted on <a href="#">Cal eProcure 7-21-70-40-11 webpage</a> .  <b>FI\$Cal Agencies:</b> Use "FI\$Cal Contract ID" assigned to Authorized Reseller when entering transactions in FI\$Cal.  <b>Non-FI\$Cal Agencies:</b> All purchase orders to Authorized Resellers must contain the California Cooperative Agreement Number and must be addressed as follows: (Prime Contractor Name) c/o <Authorized Reseller Name> <Reseller Address>

**Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	<b>7-21-70-40-12</b>
<b>Contractor Name</b>	Red River Technology, LLC
<b>Term</b>	8/17/2021 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-21-70-40-12 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR3114
<b>Product/Service Categories</b>	Software as a Service (SaaS) Infrastructure as a Service (IaaS) Platform as a Service (PaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/red-river-technology-llc/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/red-river-technology-llc/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	Yes (Refer to Section 8.C)
<b>SB/DVBE Certification</b>	None
<b>Contract Administrator Contact Information</b>	Phillip Wieser Phone: (703) 880-9792 Email: <a href="mailto:Phillip.Wieser@redriver.com">Phillip.Wieser@redriver.com</a>
<b>Ordering Address</b>	Red River Technology, LLC Attn: Phillip Wieser 21 Water Street, Suite #500 Claremont, NH 03743
<b>Ordering Email</b>	<a href="mailto:Phillip.Wieser@redriver.com">Phillip.Wieser@redriver.com</a>
<b>Ordering Fax</b>	N/A
<b>Ordering Contact</b>	Phillip Wieser (703) 880-9792
<b>Authorized Resellers</b> (Refer to Section 7.B)	N/A

**Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	<b>7-21-70-40-13</b>
<b>Contractor Name</b>	CherryRoad Technologies, Inc.
<b>Term</b>	8/17/2021 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-21-70-40-13 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR2476
<b>Product/Service Categories</b>	Software as a Service (SaaS) Infrastructure as a Service (IaaS) Platform as a Service (PaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/cherryroad-technologies-inc/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/cherryroad-technologies-inc/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	Yes (Refer to Section 8.C)
<b>SB/DVBE Certification</b>	None
<b>Contract Administrator Contact Information</b>	Amy Werthmann Phone: (708) 220-6225 Email: <a href="mailto:AWerthmann@cherryroad.com">AWerthmann@cherryroad.com</a>
<b>Ordering Address</b>	CherryRoad Technologies, Inc. Attn: Amy Werthmann 6 Upper Pond Road, 2 <sup>nd</sup> Floor Parsippany, NJ 07054
<b>Ordering Email</b>	<a href="mailto:AWerthmann@cherryroad.com">AWerthmann@cherryroad.com</a>
<b>Ordering Fax</b>	N/A
<b>Ordering Contact</b>	Amy Werthman (708) 220-6225
<b>Authorized Resellers</b> (Refer to Section 7.B)	N/A

**Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	7-21-70-40-14
<b>Contractor Name</b>	NWN Corporation which will do business in California as NWN Solutions Corporation
<b>Term</b>	2/24/2022 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-21-70-40-14 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR3111
<b>Product/Service Categories</b>	Software as a Service (SaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/nwn-corporation/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/nwn-corporation/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	Yes (Refer to Section 8.C)
<b>SB/DVBE Certification</b>	N/A
<b>Contract Administrator Contact Information</b>	Kathy Thomas Phone: (916) 637-2185 Email: <a href="mailto:KThomas@nwnit.com">KThomas@nwnit.com</a>
<b>Ordering Address</b>	NWN Corporation which will do business in California as NWN Solutions Corporation Attn: Kathy Thomas 2969 Prospect Park Drive, Suite 225 Rancho Cordova, CA 95670
<b>Ordering Email</b>	<a href="mailto:KThomas@nwnit.com">KThomas@nwnit.com</a>
<b>Ordering Fax</b>	N/A
<b>Ordering Contact</b>	Kathy Thomas (916) 637-2185
<b>Authorized Resellers</b> (Refer to Section 7.B)	N/A



**Attachment A – Contractor Information, continued**

Item	Agreement Detail
<b>Cooperative Agreement</b>	7-22-70-40-15
<b>Contractor Name</b>	Kyndryl, Inc.
<b>Term</b>	12/15/2022 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-22-70-40-15 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR3710
<b>Product/Service Categories</b>	Infrastructure as a Service (IaaS)
<b>Price List</b>	<a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/kyndryl/">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/kyndryl/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/kyndryl/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	No
<b>SB/DVBE Certification</b>	N/A
<b>Contract Administrator Contact Information</b>	John McCready Phone: (916) 947-4399 Email: <a href="mailto:John.McCready@kyndryl.com">John.McCready@kyndryl.com</a>
<b>Ordering Address</b>	Kyndryl, Inc. Attn: John McCready One Vanderbilt Avenue, 15 <sup>th</sup> Floor New York, NY 10017
<b>Ordering Email</b>	<a href="mailto:John.McCready@kyndryl.com">John.McCready@kyndryl.com</a>
<b>Ordering Fax</b>	N/A
<b>Ordering Contact</b>	John McCready (916) 947-4399
<b>Authorized Resellers</b> (Refer to Section 7.B)	N/A

**Attachment A – Contractor Information, continued**

Item	Agreement Detail
<b>Cooperative Agreement</b>	7-23-70-40-16
<b>Contractor Name</b>	Presidio Networked Solutions Group, LLC
<b>Term</b>	07/27/2023 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-23-70-40-16 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR3113
<b>Product/Service Categories</b>	Software as a Service (SaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/presidio-networked-solutions-llc/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/presidio-networked-solutions-llc/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	Yes (Refer to Section 8.C)
<b>SB/DVBE Certification</b>	N/A
<b>Contract Administrator Contact Information</b>	Jackie Arnett Phone: (812) 350-0808 Email: <a href="mailto:jarnett@presidio.com">jarnett@presidio.com</a>
<b>Ordering Address</b>	Presidio Networked Solutions Group, LLC Attn: Dan Ornelas 5000 Hopyard Road Suite 188 Pleasanton, CA 94588
<b>Ordering Email</b>	<a href="mailto:Dornelas@presidio.com">Dornelas@presidio.com</a>
<b>Ordering Fax</b>	N/A
<b>Ordering Contact</b>	Dan Ornelas (451) 501-9011
<b>Authorized Resellers</b> (Refer to Section 7.B)	N/A

**Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	7-24-70-40-17
<b>Contractor Name</b>	Workday, Inc.
<b>Term</b>	06/06/2024 through 9/15/2026
<b>Link to Cal eProcure</b>	<a href="#">Cal eProcure 7-24-70-40-17 webpage</a>
<b>Lead State Agreement</b>	Utah NASPO ValuePoint Master Agreement AR2507
<b>Product/Service Categories</b>	Software as a Service (SaaS)
<b>Price List</b>	<a href="#">NASPO ValuePoint website</a> ( <a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/workday-inc/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/workday-inc/</a> )
<b>Seller's Permit Number</b>	N/A
<b>CAL-Card Accepted</b>	No
<b>SB/DVBE Certification</b>	N/A
<b>Contract Administrator Contact Information</b>	Sherry Amos Phone: (703) 402-3476 Email: <a href="mailto:sherry.amos@workday.com">sherry.amos@workday.com</a>
<b>Ordering Address</b>	Workday, Inc. Attn: Sherry Amos 6110 Stoneridge Mall Road Pleasanton, CA 94588
<b>Ordering Email</b>	<a href="mailto:sherry.amos@workday.com">sherry.amos@workday.com</a>
<b>Ordering Fax</b>	(925) 951-9001
<b>Ordering Contact</b>	Sherry Amos (703) 402-3476
<b>Authorized Resellers (Refer to Section 7.B)</b>	N/A



**\*Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	<b>7-24-70-40-18</b>
<b>Contractor Name</b>	<b>Gainwell Technologies, LLC</b>
<b>Term</b>	<b>12/20/2024 through 9/15/2026</b>
<b>Link to Cal eProcure</b>	<b><u>Cal eProcure 7-24-70-40-18 webpage</u></b>
<b>Lead State Agreement</b>	<b>Utah NASPO ValuePoint Master Agreement AR3904</b>
<b>Product/Service Categories</b>	<b>Software as a Service (SaaS)</b>
<b>Price List</b>	<b><u>NASPO ValuePoint website</u> <b>(<a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/gainwell-technologies-llc/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/gainwell-technologies-llc/</a>)</b></b>
<b>Seller's Permit Number</b>	<b>N/A</b>
<b>CAL-Card Accepted</b>	<b>No</b>
<b>SB/DVBE Certification</b>	<b>N/A</b>
<b>Contract Administrator Contact Information</b>	<b>Bill Woodruff Phone: (916) 934-3911 Email: <u><a href="mailto:bill.woodruff@gainwelltechnologies.com">bill.woodruff@gainwelltechnologies.com</a></u></b>
<b>Ordering Address</b>	<b>Gainwell Technologies, LLC Attn: Chris Van-Vlack 820 Stillwater Road West Sacramento, CA 95605</b>
<b>Ordering Email</b>	<b><u><a href="mailto:chris.van-vlack@gainwelltechnologies.com">chris.van-vlack@gainwelltechnologies.com</a></u></b>
<b>Ordering Contact</b>	<b>Chris Van-Vlack (916) 720-3048</b>
<b>Authorized Resellers (Refer to Section 7.B)</b>	<b>N/A*</b>

**\*Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	<b>7-24-70-40-19</b>
<b>Contractor Name</b>	<b>SHI International Corp</b>
<b>Term</b>	<b>2/13/2025 through 9/15/2026</b>
<b>Link to Cal eProcure</b>	<b><u>Cal eProcure 7-24-70-40-19 webpage</u></b>
<b>Lead State Agreement</b>	<b>Utah NASPO ValuePoint Master Agreement AR2488</b>
<b>Product/Service Categories</b>	<b>Software as a Service (SaaS) Infrastructure as a Service (IaaS) Platform as a Service (PaaS)</b>

COOPERATIVE AGREEMENT USER INSTRUCTIONS  
NASPO ValuePoint Cloud Solutions

<b>Item</b>	<b>Agreement Detail</b>
<b>Price List</b>	<b><u>NASPO ValuePoint website</u></b> <b><u>(<a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/shi-international-corp/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/shi-international-corp/</a>)</u></b>
<b>Seller's Permit Number</b>	<b>N/A</b>
<b>CAL-Card Accepted</b>	<b>Yes (Refer to Section 8.C)</b>
<b>SB/DVBE Certification</b>	<b>N/A</b>
<b>Contract Administrator Contact Information</b>	<b>Nicole Rasky</b> <b>Phone: (732) 584-8227</b> <b>Email: <u><a href="mailto:naspo_cloud@shi.com">naspo_cloud@shi.com</a></u></b>
<b>Ordering Address</b>	<b>SHI International Corp</b> <b>Attn: California Gov Inside Team</b> <b>290 Davidson Avenue</b> <b>Somerset, NJ 08873</b>
<b>Ordering Email</b>	<b><u><a href="mailto:CaliforniaGov@shi.com">CaliforniaGov@shi.com</a></u></b>
<b>Ordering Contact</b>	<b>California Gov Inside Team (908) 432-2254</b>
<b>Authorized Resellers (Refer to Section 7.B)</b>	<b>N/A*</b>

**\*Attachment A – Contractor Information, continued**

<b>Item</b>	<b>Agreement Detail</b>
<b>Cooperative Agreement</b>	<b>7-25-70-40-20</b>
<b>Contractor Name</b>	<b>Hyland Software, Inc.</b>
<b>Term</b>	<b>2/12/2025 through 9/15/2026</b>
<b>Link to Cal eProcure</b>	<b><u><a href="#">Cal eProcure 7-25-70-40-20 webpage</a></u></b>
<b>Lead State Agreement</b>	<b>Utah NASPO ValuePoint Master Agreement AR3106</b>
<b>Product/Service Categories</b>	<b>Software as a Service (SaaS)</b>
<b>Price List</b>	<b><u>NASPO ValuePoint website</u></b> <b><u>(<a href="https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/hyland-software-inc/">https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/hyland-software-inc/</a>)</u></b>
<b>Seller's Permit Number</b>	<b>N/A</b>
<b>CAL-Card Accepted</b>	<b>Yes (Refer to Section 8.C)</b>
<b>SB/DVBE Certification</b>	<b>N/A</b>
<b>Contract Administrator Contact Information</b>	<b>Steph Gowin</b> <b>Phone: (216) 396-0261</b> <b>Email: <u><a href="mailto:steph.gowin@hyland.com">steph.gowin@hyland.com</a></u></b>
<b>Ordering Address</b>	<b>Hyland Software, Inc.</b>

COOPERATIVE AGREEMENT USER INSTRUCTIONS  
NASPO ValuePoint Cloud Solutions

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<b><i>Item</i></b>	<b><i>Agreement Detail</i></b>
	<b><i>Attn: Steph Gowin 28105 Clemens Road Westlake, OH 44145</i></b>
<b><i>Ordering Email</i></b>	<b><i><u>governmentcontracts@hyland.com</u></i></b>
<b><i>Ordering Contact</i></b>	<b><i>Steph Gowin</i></b>
<b><i>Authorized Resellers (Refer to Section 7.B)</i></b>	<b><i>N/A*</i></b>