

## **AGREEMENT FOR PROFESSIONAL SERVICES**

THIS AGREEMENT is made and entered into this \_\_\_\_ day of \_\_\_\_\_, 2016, by and between the City of Merced, a California Charter Municipal Corporation, whose address of record is 678 West 18<sup>th</sup> Street, Merced, California 95340, (hereinafter referred to as "City") and Interwest Consulting Group, Inc., a Colorado Corporation, whose address of record is 9300 West Stockton Blvd., Suite 105, Elk Grove, California 95758 (hereinafter referred to as "Consultant").

WHEREAS, City is undertaking a project that requires engineering services; and,

WHEREAS, Consultant represents that it possesses the professional skills to provide such engineering services.

NOW, THEREFORE, the parties hereto, in consideration of the mutual covenants hereinafter recited, hereby agree as follows:

1. **SCOPE OF SERVICES.** The Consultant shall furnish the following services: Consultant shall provide the engineering services described in Exhibit "A" attached hereto.

No additional services shall be performed by Consultant unless approved in advance in writing by the City, stating the dollar value of the services, the method of payment, and any adjustment in contract time. All such services are to be coordinated with City and the results of the work shall be monitored by the Director of Development Services or his designee. However, the means by which the work is accomplished shall be the sole responsibility of the Consultant.

2. **TIME OF PERFORMANCE.** All of the work outlined in the Scope of Services shall be completed in accordance with the Schedule outlined in Exhibit "B" attached hereto and incorporated herein by reference. By mutual agreement and written addendum to this Agreement, the City and the Consultant may change the requirements in said Schedule.

3. **RESERVED.**

4. **COMPENSATION.** Payment by the City to the Consultant for actual services rendered under this Agreement shall be made upon presentation of an invoice detailing services performed under the Scope of Services, in accordance with the fee schedule set forth in Exhibit "B" attached hereto and incorporated herein by reference. The Consultant agrees to provide all services required under the Scope of Services in Exhibit "A" within the compensation amount set forth in Exhibit "B". For Consultant's services rendered under this Agreement, City shall pay Consultant the not to exceed sum of Two Hundred Thousand Dollars (\$200,000.00).

5. **METHOD OF PAYMENT.** Compensation to Consultant shall be paid by the City after submission by Consultant of an invoice delineating the services performed.

6. **RECORDS.** It is understood and agreed that all plans, studies, specifications, data magnetically or otherwise recorded on computer or computer diskettes, records, files, reports, etc., in possession of the Consultant relating to the matters covered by this Agreement shall be the property of the City, and Consultant hereby agrees to deliver the same to the City upon termination of the Agreement. It is understood and agreed that the documents and other materials including but not limited to those set forth hereinabove, prepared pursuant to this Agreement are prepared specifically for the City and are not necessarily suitable for any future or other use.

7. **CONSULTANT'S BOOKS AND RECORDS.** Consultant shall maintain any and all ledgers, books of account, invoices, vouchers, canceled checks, and other records or documents evidencing or relating to charges for services or expenditures and disbursements charged to the City for a minimum of three (3) years, or for any longer period required by law, from the date of final payment to the Consultant to this Agreement. Any records or documents required to be maintained shall be made available for inspection, audit and/or copying at any time during regular business hours, upon oral or written request of the City.

8. **INDEPENDENT CONTRACTOR.** It is expressly understood that Consultant is an independent contractor and that its employees shall not be employees of or have any contractual relationship with the City. Consultant shall be responsible for the payment of all taxes, workers' compensation insurance and unemployment insurance. Should Consultant desire any insurance protection, the Consultant is to acquire same at its expense.

In the event Consultant or any employee, agent, or subcontractor of Consultant providing services under this Agreement is determined by a court of competent jurisdiction or the California Public Employees Retirement System (PERS) to be eligible for enrollment in PERS as an employee of the City, Consultant shall indemnify, protect, defend, and hold harmless the City for the payment of any employee and/or employer contributions for PERS benefits on behalf of Consultant or its employees, agents, or subcontractors, as well as for the payment of any penalties and interest on such contributions, which would otherwise be the responsibility of City.

9. INDEMNITY. Consultant shall indemnify, protect, defend (with legal counsel selected by the City), save and hold City, its officers, employees, and agents, harmless from any and all claims or causes of action for death or injury to persons, or damage to property resulting from intentional or negligent acts, errors, or omissions of Consultant or Consultant's officers, employees, volunteers, and agents during performance of this Agreement, or from any violation of any federal, state, or municipal law or ordinance, to the extent caused, in whole or in part, by the willful misconduct, negligent acts, or omissions of Consultant or its employees, subcontractors, or agents, or by the quality or character of Consultant's work, or resulting from the negligence of the City, its officers, employees, volunteers and agents, except for loss caused by the sole negligence or willful misconduct of the City or its officers, employees, volunteers or agents. It is understood that the duty of Consultant to indemnify and hold harmless includes the duty to defend as set forth in Section 2778 of the California Civil Code. Acceptance by City of insurance certificates and endorsements required under this Agreement does not relieve Consultant from liability under this indemnification and hold harmless clause. This indemnification and hold harmless clause shall survive the termination of this Agreement and shall apply to any damages or claims for damages whether or not such insurance policies shall have been determined to apply. By execution of this Agreement, Consultant acknowledges and agrees to the provisions of this Section and that it is a material element of consideration.

10. INSURANCE. During the term of this Agreement, Consultant shall maintain in full force and effect at its own cost and expense, the following insurance coverage:

a. Workers' Compensation Insurance. Full workers' compensation insurance shall be provided with a limit of at least One Hundred Thousand Dollars (\$100,000) for any one person and as required by law, including Employer's Liability limits of \$1,000,000.00 per accident. The policy shall be endorsed to waive the insurer's subrogation rights against the City.

b. General Liability.

- (i) Consultant shall obtain and keep in full force and effect general liability coverage at least as broad as ISO commercial general liability coverage occurrence Form CG 0001.
- (ii) Consultant shall maintain limits of no less than One Million Dollars (\$1,000,000) per occurrence for bodily injury, personal injury and property damage.
- (iii) The City, its officers, employees, volunteers and agents are to be named as additional insureds under the policy, as respects liability arising out of work or operations performed by or on behalf of the Consultant.
- (iv) The policy shall stipulate that this insurance will operate as primary insurance for work performed by Consultant and its sub-contractors, and that any other insurance or self insurance maintained by City or other named insureds shall be excess and non-contributory.
- (v) Consultant shall maintain its commercial general liability coverage for three (3) years after completion of the work and shall add an additional insured endorsement form acceptable to the City naming the City of Merced, its officers, employees, agents and volunteers for each year thereafter for at least three (3) years after completion of the work. Copies of the annual renewal and additional insured endorsement form shall be sent to the City within thirty (30) days of the annual renewal.

c. Automobile Insurance.

- (i) Consultant shall obtain and keep in full force and effect an automobile policy of at least One Million Dollars (\$1,000,000) per accident for bodily injury and property damage.
- (ii) The City, its officers, employees, volunteers and agents are to be named as additional insureds under the policy, as respects automobiles owned, leased, hired or borrowed by the Consultant.

- (iii) The policy shall stipulate that this insurance will operate as primary insurance for work performed by Consultant and its sub-contractors, and that any other insurance or self insurance maintained by City or other named insureds shall be excess and non-contributory.

d. Professional Liability Insurance. Consultant shall carry professional liability insurance appropriate to Consultant's profession in the minimum amount of One Million Dollars (\$1,000,000). Architects and engineers' coverage is to be endorsed to include contractual liability.

e. Qualifications of Insurer. The insurance shall be provided by an acceptable insurance provider, as determined by City, which satisfies all of the following minimum requirements:

- (i) An insurance carrier admitted to do business in California and maintaining an agent for service of process within this State; and,
- (ii) An insurance carrier with a current A.M. Best Rating of A:VII or better (except for workers' compensation provided through the California State Compensation Fund).

f. Certificate of Insurance. Consultant shall complete and file with the City prior to engaging in any operation or activity set forth in this Agreement, certificates of insurance evidencing coverage as set forth above and which shall provide that no cancellation or expiration by the insurance company will be made during the term of this Agreement, without thirty (30) days written notice to City prior to the effective date of such cancellation—including cancellation for nonpayment of premium.

g. Notwithstanding any language in this Agreement to the contrary, Consultant shall be entitled to be paid pursuant to the terms of this Agreement until Consultant has obtained the insurance required by this Section 10 and provided documentation of said insurance to the City. In addition to any other remedies City may have, City reserves the right to withhold payment if Consultant's insurance policies are not current.

11. ASSIGNABILITY OF AGREEMENT. It is understood and agreed that this Agreement contemplates personal performance by the Consultant and is based upon a determination of its unique personal competence and experience and upon its specialized personal knowledge. Assignments of any or all rights, duties or obligations of the Consultant under this Agreement will be permitted only with the express written consent of the City.

12. TERMINATION FOR CONVENIENCE OF CITY. The City may terminate this Agreement any time by mailing a notice in writing to Consultant that the Agreement is terminated. Said Agreement shall then be deemed terminated, and no further work shall be performed by Consultant. If the Agreement is so terminated, the Consultant shall be paid for that percentage of the phase of work actually completed, based on a pro rata portion of the compensation for said phase satisfactorily completed at the time the notice of termination is received.

13. CONFORMANCE TO APPLICABLE LAWS. Consultant shall comply with its standard of care regarding all applicable Federal, State, and municipal laws, rules and ordinances. No discrimination shall be made by Consultant in the employment of persons to work under this contract because of race, color, national origin, ancestry, disability, sex or religion of such person.

Consultant hereby promises and agrees to comply with all of the provisions of the Federal Immigration and Nationality Act (8 U.S.C.A. 1101 *et seq.*), as amended; and in connection therewith, shall not employ unauthorized aliens as defined therein. Should Consultant so employ such unauthorized aliens for the performance of work and/or services covered by this Agreement, and should any agency or instrumentality of the federal or state government, including the courts, impose sanctions against the City for such use of unauthorized aliens, Consultant hereby agrees to, and shall, reimburse City for the cost of all such sanctions imposed, together with any and all costs, including attorneys' fees, incurred by the City in connection therewith.

14. WAIVER. In the event that either City or Consultant shall at any time or times waive any breach of this Agreement by the other, such waiver shall not constitute a waiver of any other or succeeding breach of this Agreement, whether of the same or any other covenant, condition or obligation. Waiver shall not be deemed effective until and unless signed by the waiving party.

15. **INCONSISTENT OR CONFLICTING TERMS IN AGREEMENT AND EXHIBITS.** In the event of any contradiction or inconsistency between any attached document(s) or exhibit(s) incorporated by reference herein and the provisions of the Agreement itself, the terms of the Agreement shall control.

Any exhibit that is attached and incorporated by reference shall be limited to the purposes for which it is attached, as specified in this Agreement. Any contractual terms or conditions contained in such exhibit imposing additional obligations on the City are not binding upon the City unless specifically agreed to in writing, and initialed by the authorized City representative, as to each additional contractual term or condition.

16. **AMBIGUITIES.** This Agreement has been negotiated at arms' length between persons knowledgeable in the matters dealt with herein. Accordingly, any rule of law, including, but not limited to, Section 1654 of the Civil Code of California, or any other statutes, legal decisions, or common-law principles of similar effect, that would require interpretation of any ambiguities in this Agreement against the party that drafted this Agreement is of no application and is hereby expressly waived.

17. **VENUE.** This Agreement and all matters relating to it shall be governed by the laws of the State of California and any action brought relating to this agreement shall be held exclusively in a state court in the County of Merced.

18. **AMENDMENT.** This Agreement shall not be amended, modified, or otherwise changed unless in writing and signed by both parties hereto.

19. **INTEGRATION.** This Agreement constitutes the entire understanding and agreement of the parties and supersedes all previous and/or contemporaneous understanding or agreement between the parties with respect to all or any part of the subject matter hereof.

20. **AUTHORITY TO EXECUTE.** The person or persons executing this Agreement on behalf of the parties hereto warrants and represents that he/she/they has/have the authority to execute this Agreement on behalf of their entity and has/have the authority to bind their party to the performance of its obligations hereunder.

21. COUNTERPARTS. This Agreement may be executed in one or more counterparts with each counterpart being deemed an original. No counterpart shall be deemed to be an original or presumed delivered unless and until the counterparts executed by the other parties hereto are in the physical possession of the party or parties seeking enforcement thereof.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed on the date first above written.

CITY OF MERCED  
A California Charter Municipal  
Corporation

BY: \_\_\_\_\_  
City Manager

ATTEST:  
STEVE CARRIGAN, CITY CLERK

BY: \_\_\_\_\_  
Assistant/Deputy City Clerk

APPROVED AS TO FORM:

BY: Ken Rozell 6/30/16  
City Attorney Date

ACCOUNT DATA:

BY: \_\_\_\_\_  
Verified by Finance Officer

CONSULTANT  
INTERWEST CONSULTING GROUP,  
INC., A Colorado Corporation

BY: Michael Kashiwagi  
(Signature)

Michael Kashiwagi

(Typed Name)

Its: Chief Operating Officer  
(Title)

BY: Ron Beehler  
(Signature)

Ron Beehler

(Typed Name)

Its: Director of Building Safety Services  
(Title)

Taxpayer I.D. No. 73-1630909

ADDRESS: 9300 W. Stockton Blvd.  
Suite 105  
Elk Grove, CA 95758

TELEPHONE: (916) 683-3340

FAX: (916) 683-3375

E-MAIL: Mkashiwagi@interwestgrp.com

**EXHIBIT A**  
**SCOPE OF WORK**  
**On-Call/Staff Augmentation Services**

Interwest Consulting Group shall provide a variety of anticipated and requested services required by the City of Merced over the contract period. Interwest shall also perform additional tasks within the Consultant's area of expertise as requested and approved by the City Manager or Development Services Director. Services generally will include:

- Weekly Executive Team meeting attendance
- City Council staff report preparation as requested
- City Council meeting attendance as requested
- Planning Commission meeting attendance as requested
- Traffic Investigations, coordination and resolutions
- Technical and Policy Review and response to:
  - Regional, State and Federal funding programs
  - Issues requiring engineering review/analysis/recommendations
  - Outside agency and industry questions/issues
  - High Speed Rail
  - General Correspondence
- Technical review of outside Agency reports/studies
- Development conditions, plan check and meeting attendance
- Capital Improvement Program Support
- Grant Funding application preparation

Interwest's personnel shall be deemed to be agents of the City while performing such services, provided such services are within the scope of work authorized by this Contract. Interwest has specified that Theron Roschen, P.E. and Jon Crawford, P.E., shall represent the City as City Engineer and David Yatabe, T.E. shall represent the City as Traffic Engineer.

**TEAM AVAILABILITY**

The Interwest Team commits that the following key personnel are available. Indicated in the table below is our team's proposed plan to serve the City. During the initial start of work, it is anticipate that Theron Roschen will be at the City offices up to 4 days a week. Interwest does not charge additionally for travel to the City, overtime and can work longer for peak/priority task demands. Our key staff can be supported by dozens of other technical professionals and support personnel who are not listed here.

| <b>Name</b>           | <b>Role</b>                            | <b>Location</b> | <b>Availability</b> |
|-----------------------|----------------------------------------|-----------------|---------------------|
| Michael Kashiwagi, PE | PIC, Strategic Political Guidance      | Interwest       | As Needed           |
| Jon Crawford, PE      | Development Plan Review, & Surveyor    | City of Merced  | Up to 2 Days a Week |
| Theron Roschen, PE    | City Engineer, Capital Program Manager | City of Merced  | Up to 3 Days a Week |
| David Yatabe, TE      | Traffic Engineering                    | Interwest       | As Needed           |
| Ann Herner            | Grants                                 | Interwest       | As Needed           |

Interwest's specific areas of services include, but are not limited to, the following:

- Provide qualified and experienced individuals to represent the City as City Engineer and Traffic Engineer;
- Provide qualified and experienced working managers and staff support to lead each key service area in the Development Services Department;
- Provide development processing, plan and map checking, and on-site oversight for new development activity as directed;
- Provide City Surveyor review and approval duties that includes Map review, legal descriptions, lot line adjustments, and sign/stamp all documents in technical compliance with the City ordinances and the State Map Act
- Research, prepare, and coordinate grant funding requests;
- Coordinate the City's transportation program with the Merced County Association of Governments, California Transportation Commission, California Department of Transportation, and other local, regional, state, and federal programs;
- Represent the City at meetings with the High Speed Rail Authority and other agencies, special districts, community groups, and members of the development community as needed;
- Support and administer the City's Development Services Budget and Capital Improvement Program Budget, initiating capital improvement projects and programs, defining project scope, determining project budget and financial resources;
- As part of developing the City's long-range Capital Improvement Program, undertake a comprehensive review of all finance programs currently underway or proposed including all debt finance programs, developer fee programs, specific development finance plans, other regional, state, and federal funding programs;

- Develop specific finance plans, lighting and landscape districts, and strategies necessary to implement development projects in the City;
- Provide Assessment Engineering for CFDs (Mello-Roos) and 1913/15 Act Assessment Districts;.
- Prepare, review, and administer public facilities infrastructure master plans;
- Prepare and issue consultant Requests for Proposal, select and manage consultants and assure compliance with design standards and funding source requirements;
- Provide project management services for the preparation of in-house contract documents and specifications for public infrastructure projects, recommendation for project award; negotiation and administration of contracts for construction projects
- Provide leadership, mentoring and training to in-house City staff;
- Provide limited design services for various public works projects;
- Provide support and management of environmental documentation, permits and Real Estate services for City and Private Development projects;
- Establish and manage appropriate levels of proactive maintenance of the City's infrastructure;
- Manage third party agreements with the City;
- Provide City Traffic Engineering related services such as traffic safety investigations, speed zone surveys, route planning, corridor analysis, capacity evaluations, bicycle and pedestrian facilities analysis, traffic impact reports, computer modeling, congestion management programs, traffic signal and control systems, traffic management plans for construction zones; parking facilities, street signage and marking programs, and street lighting;
- Support City GIS system to meet the needs of various City departments;
- Oversee and manage the preparation of a comprehensive pavement management system and ADA Transition Plan;
- Provide creative solutions to difficult and unforeseen problems;
- Keep the City staff abreast in current technology, materials, grant funding availability and methods in the Public Works arena;

- Provide services to support other City departments as requested such as administrative, City Clerk Services, Finance, and Accounting, Information Technology; and
- Work with the City Attorney in the preparation of ordinances and agreements.

## Fee Schedule

It is assumed that this contract will be a time and materials contract with a not to exceed amount determined by the City of Merced. Interwest's proposed rate sheet, including fully loaded rates for the City of Merced as follows:

| <b><u>CLASSIFICATION</u></b>       | <b><u>HOURLY BILLING RATE</u></b> |
|------------------------------------|-----------------------------------|
| <b>Engineering</b>                 |                                   |
| City Engineer .....                | \$165                             |
| CIP Manager .....                  | \$160                             |
| Traffic Engineer .....             | 145                               |
| Supervising Engineer .....         | 140                               |
| Senior Engineer .....              | 135                               |
| Project Manager .....              | 130                               |
| Associate Engineer III .....       | 115                               |
| Associate Engineer II .....        | 105                               |
| Associate Engineer I .....         | 90                                |
| Engineering Technician III .....   | 110                               |
| Engineering Technician II .....    | 85                                |
| Engineering Technician I .....     | 70                                |
| Student Trainee .....              | 30                                |
| <b>Real Estate</b>                 |                                   |
| Real Estate Property Manager ..... | 130                               |
| Senior Real Property Agent .....   | 115                               |
| Real Property Agent III .....      | 105                               |
| Real Property Agent II .....       | 100                               |
| Real Property Agent I .....        | 90                                |
| <b>GIS</b>                         |                                   |
| GIS Manager .....                  | 125                               |
| Senior GIS Analyst .....           | 115                               |
| GIS Analyst III .....              | 100                               |
| GIS Analyst II .....               | 90                                |
| GIS Analyst I .....                | 80                                |
| <b>Administrative</b>              |                                   |
| Management Analyst II .....        | 90                                |
| Management Analyst I .....         | 80                                |
| Senior Administrative .....        | 65                                |
| Administrative III .....           | 55                                |
| Administrative II .....            | 50                                |
| Administrative I .....             | 45                                |

*No Billing for staff travel time to the City of Merced. Rates are typically reviewed yearly on July 1 and may be subject to revision unless under specific contract obligations.*

## EXHIBIT B