



Merit Based Selection Criteria

| <u>Description of Criteria:</u> | <u>Points Awarded</u> | <u>Points Possible</u> |
|--|----------------------------------|-----------------------------------|
| Section 1: Prioritize Medicinal Cannabis Access (choose only one below) | | |
| Proposal for medicinal only dispensary OR | | 4 |
| Proposal for combined medicinal/adult use dispensary OR | | 3 |
| Proposal for non-medicinal dispensary | | 0 |
| Section 1: Sub-Total of Points Possible | | 4 |
| Section 2: Geographical Preference/Neighborhood Relations | | |
| Proposal for medicinal dispensary in C-O zone | | 1 |
| Proposed location is an additional 600 to 999 feet away from sensitive uses than the City/State requires OR | | 1 OR |
| Proposed location is an additional 1,000 feet or more away from sensitive uses than the City/State requires | | 2 |
| Proposed locations is within 1,200 feet of local public transportation | | 1 |
| Proposal includes at least two public outreach meetings per year that meet City approval | | 2 |
| Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | | 2 |
| Proposal includes the appointment of a designated liaison with the neighborhood | | 1 |
| Section 2: Sub-Total of Points Possible | | 9 |
| Section 3: Facility Plan | | |
| Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | | 2 |
| Location exceeds parking requirements by 10% or more | | 1 |
| Business is open more than five days a week at least 6 hours per day | | 1 |
| Location exceeds minimum disabled parking requirements by 100% or more | | 1 |
| Proposal Includes Delivery Services | | 1 |
| Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | | 1 |
| Section 3: Sub-Total of Points Possible | | 7 |

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|---|----------------------------------|-----------------------------------|
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | |
| Proposal includes documented employee safety training program | | 1 |
| Proposal includes documented employee cannabis educational training program | | 1 |
| Business plan includes enhanced security including at least two of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL approved safe with a fire rating that is 2-hour 1700 degrees F or better; or motion sensing lighting | | 2 |
| Proposal includes climate controlled environment | | 1 |
| Proposal includes plan for disposal of all solid waste based on best practices of the State | | 1 |
| Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | | 2 |
| Proposal includes more than one on-site security guard during business hours | | 2 |
| Proposal includes a documented relationship with a licensed testing laboratory that samples and analyzes cannabis goods sold or held by the applicant | | 1 |
| Proposal includes storage of inventory in a safe or vault (i.e. a strong, fireproof cabinet with a complex locking device) | | 1 |
| Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | | 2 |
| Proposal includes electronic storage of required records of sales, delivery manifests, patient records, inventory, etc., which can be provided to City personnel upon request | | 2 |
| Proposal includes participation in web-based public safety application that provides law enforcement with confirmation of local and state licenses | | 1 |
| Proposal includes any proposed “green” business practices relating to energy and climate, water conservation, and materials/waste storage | | 1 |
| Section 4: Sub-Total of Points Possible | | 18 |

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|--|----------------------------------|-----------------------------------|
| Section 5: Prior Experience in Business Ownership and Management | | |
| Proposed owners have a combined up to 1 year prior experience of verified successful management of legal retail cannabis facility OR | | 1 OR |
| Proposed owners have a combined more than 1 year and up to 3 years prior experience of verified successful management of legal retail cannabis facility OR | | 2 OR |
| Proposed owners have a combined more than 3 years and up to 5 years prior experience of verified successful management of legal retail cannabis facility OR | | 3 OR |
| Proposed owners have a combined more than 5 years prior experience of verified successful management of legal retail cannabis facility | | 5 |
| Proposed owners have combined more than 3 years of prior experience of verified successful management of any non-cannabis legal retail facility | | 2 |
| Section 5: Sub-Total of Points Possible | | 7 |
| Section 6: Qualifications of Principals/Business Plan | | |
| At least one owner is a military veteran | | 1 |
| At least one owner is a full-time resident of the City of Merced | | 1 |
| Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation | | 1 |
| Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? OR | | 3 OR |
| Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | | 5 |
| Business Plan contain a valid pro forma for at least 3 years of operation | | 2 |
| Business has documented agreements with cannabis distributors to supply products to their business | | 2 |
| Section 6: Sub-Total of Points Possible | | 12 |
| Section 7: Employee Relations/Community Benefits | | |
| The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | | 1 |
| The business provides employee health benefits for all employees | | 1 |
| The business employs more than 5 people full-time, not counting the owners or security personnel | | 1 |
| Proposal includes benefits to the community such as defined contributions to community organizations or charities | | 1 |
| Section 7: Sub-Total of Points Possible | | 4 |
| TOTAL POINTS POSSIBLE | | 61 |

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Applicant Certification (Required)

Under penalty of perjury, I hereby declare that I have read and understood the criteria above and I have provided information relative to how my cannabis business addresses that criteria in the application or attached to this document. I declare that this information is completely true and accurate. I understand that a misrepresentation of fact is cause for rejection of this application, denial of the license, or revocation of a license issued.

Signed _____ Date _____