

Motorola Solutions, Inc.
10680 Treena Street, Suite 200
San Diego, CA 93121

June 20, 2018

MERCED POLICE DEPARTMENT

Attn: Marvin Dillsaver
611 W. 22nd St.
Merced, CA 95340
209-385-8870

Mr. Dillsaver,

Motorola Solutions, Inc. supplies a wide array of communications products. Some products are available from our Direct Sales Team and Manufacture Representatives (MR) or our In-Direct Sales Channels, while others, often depending on complexity or degree of engineering requirements, are only available through one channel or the other. Our products are distributed through our Direct Salespeople or designated Manufacturer Representatives. We assign only one MR to each State/Local/Education account and J's Communications, Inc. is assigned to Merced Police Department.

In this case as a manufacturer representative, J's Communications, Inc. is an agent for Motorola Solutions, Inc.. We authorize J's Communications, Inc. to use our contract pricing (i.e. LA County Contract), promotions, and services to our customers and accept PO's to Motorola for these transactions. Products like GTR, GPW and APX Consolette can only be purchased through Motorola Solutions, Inc. and our MR's.

If you should have any questions please feel free to contact me at 916-796-7000. Thank you for your valued business and partnership.

Respectfully,
Motorola Solutions, Inc.

Ian Castro

Ian Castro
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Government & Public Safety
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